NOMURA

Debt Investor Presentation

3rd Quarter, Fiscal Year Ending March 2011

Nomura Holdings, Inc.

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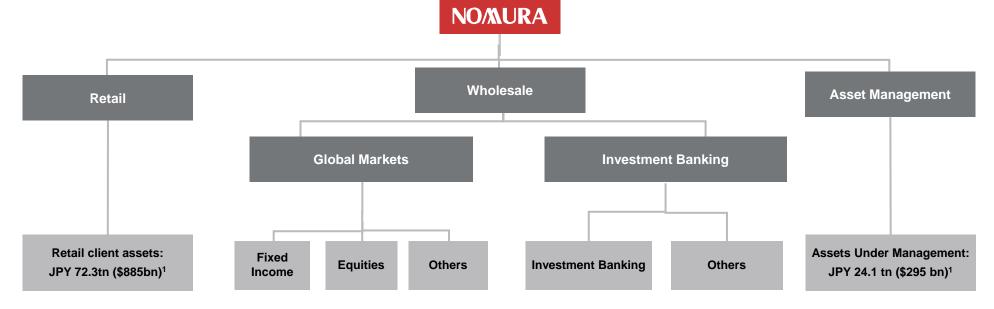
1 Overview
2 Summary of Third Quarter Ended December 2010
3 Funding Profile
4 Capital and Risk Management
5 Appendix

Unless otherwise stated, conversion of Yen figures to U.S. Dollars has been calculated at the exchange rate of USD 1 = JPY 81.67, i.e. FRB noon rate as of December 30, 2010



Overview

- Critically important to Japan capital markets
 - Top market share in key retail and institutional segments
- Leveraging our strength in Asia and dominant Retail, Asset Management and Wholesale franchise in Japan to grow our rapidly developing international Wholesale platform
- Strong, clean balance sheet with leading capital position and liquidity pool that covers 17% of total assets
- Disciplined investment in global franchise gaining traction, particularly in the US and AEJ
 - Client base has grown in each quarter since the build-out began
- Attracting top-tier talent across regions and disciplines



Overview Summary of Third Quarter Ended December 2010 Funding Profile Capital and Risk Management Appendix



Summary of Third Quarter Ended December 2010

Solid Performance

- > 7 consecutive positive quarters despite challenging macroeconomic environment
- > 3Q net revenue up 7% QoQ and 8% YoY, all three businesses segments posted higher revenue and pretax income
- Pre-tax income increased 29% QoQ, and 55% YoY
- > Net income increased to JPY13.4bn (\$164 mn), up 13x from last quarter, and 31% YoY

Diverse Funding Framework

- Raised approximately JPY 200bn senior unsecured funding and JPY 153bn sub-debt during the 3Q, followed by US\$ 1.25bn benchmark issuance in January, further diversifying funding sources
- > Solid access to domestic capital markets coupled with bank borrowings constitutes competitive advantages

Proactive Risk Management

- Continued to manage risk prudently, while appropriately allocating resources to meet client needs, as 3Q results contained no material adverse impacts from either the EMEA sovereign recurrence or Treasury sell-off
- Level 3 assets relative to Tier 1 capital at 43%
- Period-end liquidity pool at record level at US\$ 69bn, representing17% of total assets, covering refinancing needs over next 12 months and withstanding potential cash outflows under severe market stress

Strong Capital and Prudent Leverage Levels

- Fier 1 common capital of 17.1% remained among the highest in the industry
- > Gross leverage remains at a conservative level at 16.2x



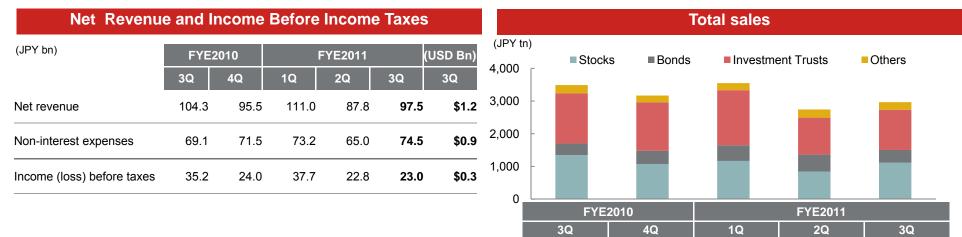
Third Quarter Results

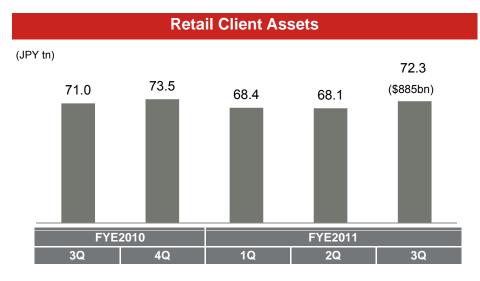
(JPY bn)	Third	Quarter		YTD		Commentary
	FYE2011 Q3	QoQ (%)	YoY (%)	FYE2011 YTD	YoY (%)	 Net revenue totaled Y295.9bn (\$3.6 bn), up 7% QoQ as all three businesses posted stronger results and were profitable in a challenging global environment
Net revenue	¥295.9 (\$3,623 mn)	7%	8%	¥831.3 (\$10,179 mn)	(5%)	 Business segment income before taxes improved 14% from 2Q to Y40.8 (\$500.0 mn) Retail revenues improved 11% from the prior
Non-interest expenses	¥268.1 (\$3,283 mn)	6%	4%	¥775.5 (\$9,496 mn)	(3%)	 quarter to Y97.5bn (\$1.2 bn) on strong demand for domestic and international equities, and high yield and equity products led to increased distribution of investment trusts Asset management revenues increased 11% from
Income before income taxes	¥27.8 (\$340 mn)	29%	55%	¥55.8 (\$683 mn)	(27%)	 2Q to Y21.4bn (\$262 mn), its highest level in 10 quarters, on fund inflows into publicly offered stock investment trusts and higher performance fees from overseas Wholesale revenues were Y172.2bn (\$2.1 bn), up
Net income ¹	Net income ¹ ¥13.4 (\$164 mn)		31%	¥16.8 (\$206 mn)	(66%)	5% from 2Q, as IBD and Equities posted stronger results and Fixed Income delivered a resilient performance in a subdued market; Nomura continues to expand our global business and the Americas has started to contribute fully to revenues, particularly in Fixed Income
	9 Months to End Dec 2010 Net Revenue By Region			ths to End Dec 2 le of 3 Business		 Net income improved thirteen-fold from 2Q on a more normalized tax rate
Non- Japan 42%		v		Asset Management 7%	t (1) Net income attributable to Nomura Holdings shareholders	

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Retail

- Robust performance in the stock-related business and distribution of a wide range of investment trusts
- Retail client assets increased to Y72.3tn (\$885 bn) on Y2.1tn (\$25.7 bn) of net asset inflows and improved market conditions





Commentary

- Net revenue: Y97.5bn (+11% QoQ, -7% YoY)
- Income before income taxes: Y23.0bn (+1% QoQ, -35% YoY)
- Client franchise
 - Retail clients assets
 Client accounts with balance
 Net asset inflow
 Y2.1tn
- Sales of main investment trust
 - Nomura Global High Yield Bond Fund
 Y352.7bn
 - Nomura US High Yield bond Fund
 Y203.9bn
 - Nomura DB High Dividend Infrastructure Stock Fund Y199.0bn

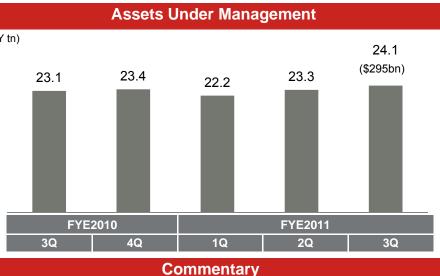
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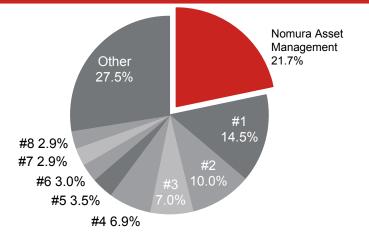
Asset Management

- Maintained the dominant position in our home market
- Assets under management increased Y800bn (\$9.8 bn), primarily from fund inflows into investment trusts





Share of Japan Public Investment Trust Market (Dec 2010)^{1,2}



^{1.} Nomura Asset Management only

2. Source: Nomura, based on data from the Investment Trust Association, Japan

- Net revenue: Y21.4bn (+11% QoQ, +24% YoY)
- Income before income taxes: Y7.0bn (+34% QoQ, +71% YoY)
- Assets under management increased Y800bn to Y24.1tr by inflow from investment trust and contribution from investment advisor business
- Robust demand from overseas investors for Japan and Asia-related products in investment advisory business

Wholesale

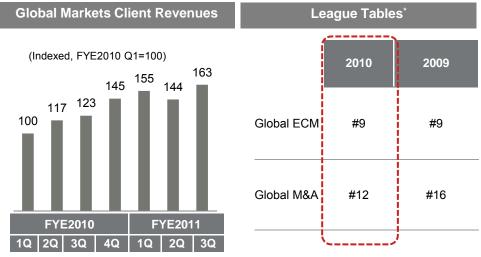
- Strong revenue, up 5% QoQ, on higher Investment Banking and Equities, with solid Fixed Income results
- Consecutive quarters of revenue improvement in challenging global conditions highlights positive momentum of platform build

Net Revenue and Income (Loss) Before Income Taxes										
(JPY bn)	FYE2	010		(USD Bn)						
	3Q	4Q	1Q	2Q	3Q	3Q				
Net revenue	210.1	168.4	108.6	163.4	172.2	\$2.1				
Non-interest expenses	161.6	133.2	149.8	155.8	161.4	\$2.0				
Income (loss) before taxes	48.5	35.2	-41.1	7.6	10.8	\$0.1				

Global Markets Breakdown										
Fixed Income	70.5	55.6	41.0	77.8	71.7	\$0.9				
Equities	90.1	76.5	46.3	55.2	61.5	\$0.8				
Others	3.2	0.9	9.2	11.4	7.8	\$0.1				
Net revenue	163.9	133.0	96.4	144.4	141.0	\$1.8				
Non-interest expenses	130.8	103.0	122.8	123.2	127.8	\$1.6				
Income (loss) before taxes	33.1	30.0	-26.3	21.1	13.2	\$0.2				

li li	nvestment	Banking	Breakdo	wn		
Investment banking (gross) ¹	81.7	43.3	29.0	39.7	61.9	\$0.8
Allocation to other divisions	37.2	15.4	13.2	18.7	25.6	\$0.3
Investment Banking (net)) 44.5	27.8	15.8	21.1	36.2	\$0.5
Other	1.8	7.6	-3.6	-2.0	-5.1	(\$0.1)
Net revenue	46.2	35.5	12.2	19.0	31.1	\$0.4
Non-interest expenses	30.8	30.2	27.0	32.5	33.5	\$0.4
Income (loss) before taxes	15.4	5.2	-14.8	-13.5	-2.4	(\$0.0)

1. Gross revenue for Investment Banking excluding Other.



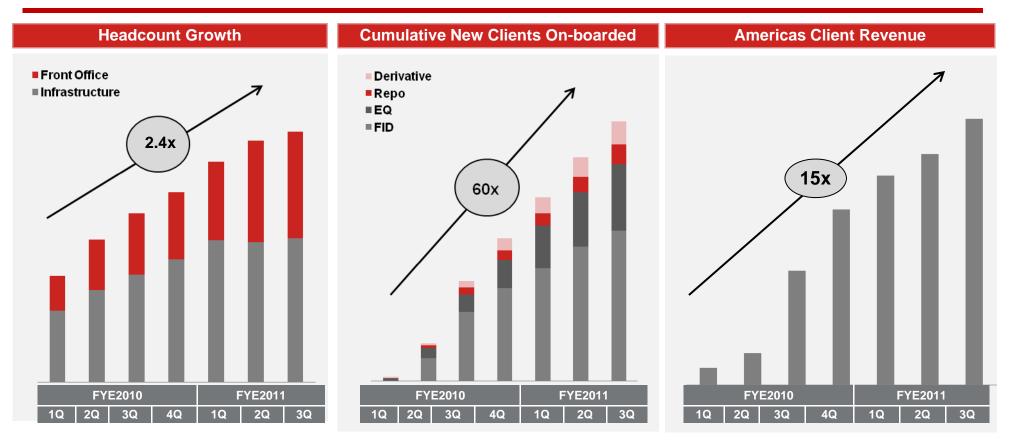
* Source: Thomson Reuters

Commentary

- Net revenue: Y17.2bn (+5% QoQ, -18% YoY)
- Income before income taxes: Y10.8bn (+41% QoQ, -78% YoY)
- Equities net revenue increased QoQ by large primary deals and derivatives transactions
- Despite challenging market environment marked by subdued client activates and choppy trading conditions, Fixed Income posted resilient results
- Investment banking booked stronger revenues QoQ driven by large ECM deals, M&A and leveraged finance deals, and the solutions business

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Americas: Investment in Talent Continues to Drive Our Client Franchise



Key Points

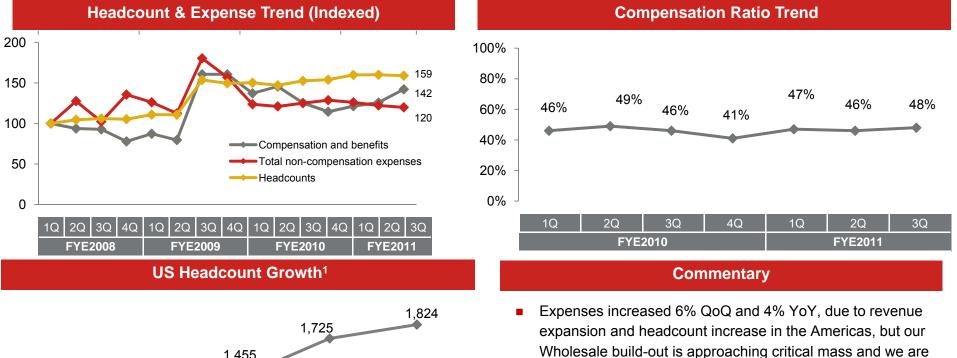
- Continued to make targeted hires from top-tier firms with strong industry experience, which is driving client growth
- Given cost focus, re-prioritized investments to maximize immediate revenue impact and position for the longer-term
- Demonstrating the scope of our sales, trading and research capabilities in FID and EQ

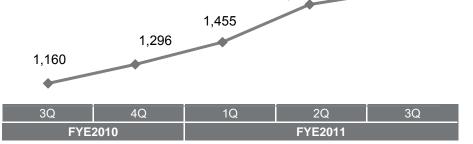
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Expense Levels

- Non-interest expenses have steadily declined since peaking in FYE2009 and are currently stable despite an increase in headcount numbers, mainly driven by prudent cost management and performance-based compensation
- Recent increase in PE is in line with increased revenues and we are beginning to realize our global investment in technology and infrastructure, which should improve efficiencies and lower the cost of conducting our business





<sup>starting to recognize the full productivity of recent hires as evidenced by revenue growth in Wholesale
Maintain focused expense discipline, while continuing to</sup>

 Maintain focused expense discipline, while continuing to monetize our investment in the international platforms, will drive future growth

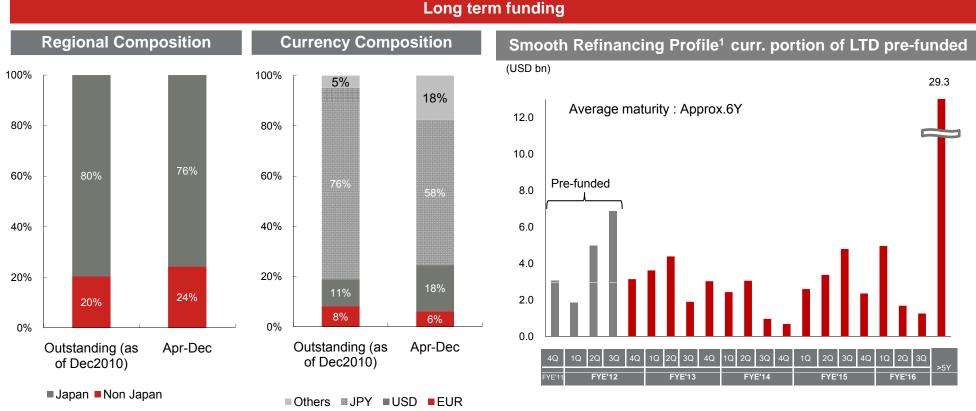
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Funding Profile

1.

- In the first half of FYE'11, the firm took advantage of stable Asian markets and raised approximately JPY 0.9th long-term funds
- In 3Q, the firm raised approximately JPY 350bn long-term funds including dated-subordinated debt totalling JPY 153bn in Japan, having completed fund raising required to meet refinancing needs under stress scenarios over next 12 months
- While funding sources in Japan are appropriately diversified, Nomura actively has been terming out its funding structure to take advantage of a very favorable rate environment. Average maturity of long-term debt is approximately 6 years



Redemption schedule is individually estimated by considering the probability of redemption under certain stressed scenarios.

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Funding Profile (Cont'd)

- Diversification is a key element of Nomura's funding strategy—diversification across investors, currencies, structures and product types. Although much of our funding is conducted in Japan, we have successfully completed issuances in USD, EUR, and GBP in the last fiscal year, creating a curve in each currency. Nomura will continue to issue in global markets going forward
 - Recently issued \$1.25 billion USD benchmark deal in January 2011
- 75% of unsecured debt is long-tenor

Unsecured Funding Sources ¹	N	otable Deb	t Issuan	ces from A	pr 2010 to	Jan 2011	
(Dec2010)		Rank	ССҮ	Size	Date	Tenor (yr)	Coupon (%)
		Senior	JPY	61bn	Jun-10	5	0.937
EMTN - Non Senior Bond - Yen 12% , Wholesale	_	Senior	JPY	47bn	Jun-10	10	1.808
11% Ser	nior Bond - letail 5%	Senior	JPY	22bn	Jun-10	15	2.329
Current	hior Bond -	Senior	JPY	20bn	Sep-10	5	0.722
debt the LT-debt	ernational	Senior	JPY	16bn	Sep-10	10	1.547
17% 8%	8% Nomura Holdings Senior 23% Senior	JPY	14bn	Sep-10	15	2.107	
		Senior	USD	1,250mn	Jan-11	5 4.12	4.125
Sul	oordinated	Sub	JPY	39.5bn	Nov-10	15	2.649
Long- 26%	ond 8%	Sub	JPY	57.7bn	Nov-10	15yNC10	2.749
	ordinated an 7%	Sub	JPY	6bn	Nov-10	15yNC10	6m¥L+1.00%
10%		Sub	JPY	50bn	Dec-10	15yNC10	2.773
	Nomura	Senior	USD	392mn	Sep-10	4	2.42
	Europe Finance	Senior	AUD	976mn	Sep-10	4	6.3
	Nomura Glob	Senior	AUD	1,011mn	Jun-10	4	6.55
	Funding	Senior	NZD	280mn	Jun-10	4	6.35

1. Definition differs from financial disclosures reflecting Liquidity Management's view. Based on original maturity.

1 Overview

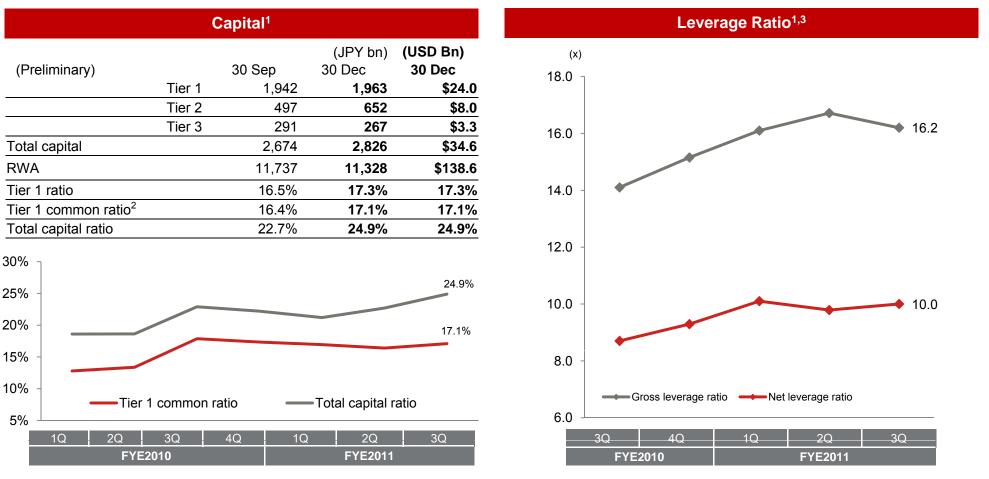
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Capital and Leverage

- Best-in-class capital levels, with Tier 1 ratio of 17.3% and Total Capital Ratio of 24.9% under Basel 2 as of December 2010¹
- Tier 1 capital is comprised of almost all common equity, no hybrids
- Balance sheet gross leverage remained at prudent levels at 16.2x, net leverage at 10.0 x



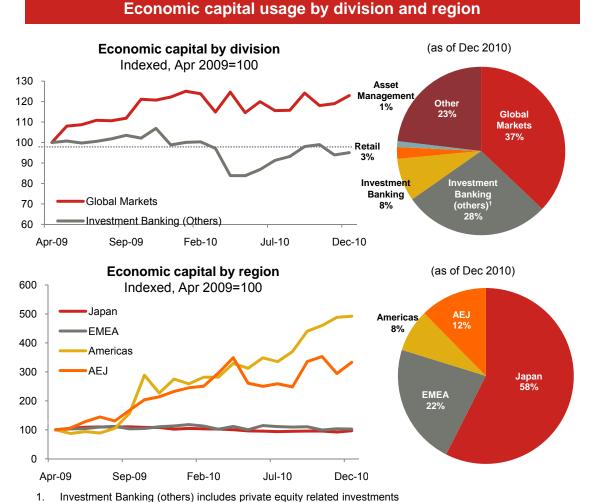
- 1. Preliminary basis (unaudited) .
- 2. Tier 1 common capital : Tier 1 capital less hybrid securities and non-controlling interests

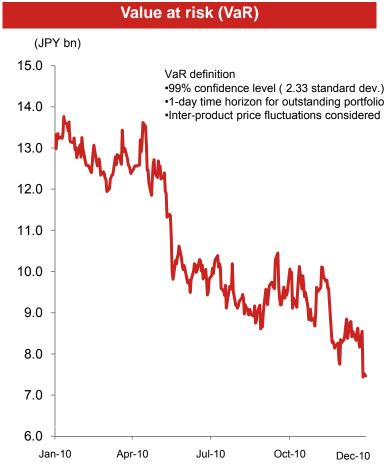
3. Net Leverage : Total assets less securities purchased under agreements to resell and securities borrowed , divided by NHI shareholders' equity

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Dynamic Risk Management

- Continued to manage risk prudently, while appropriately allocating resources to meet client needs
- 3Q results contained no material adverse impacts from either the EMEA sovereign recurrence or Treasury sell-off
- Economic capital has been allocated more towards Global Markets, particularly in US and AEJ as those platforms continue to build, in line with our business and risk management strategy

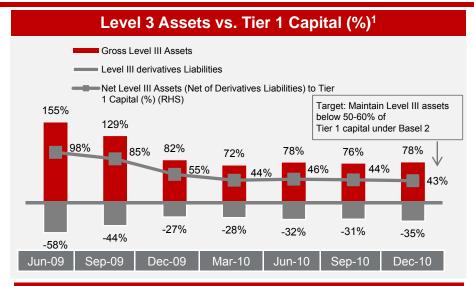




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Active Management of Level 3 Assets



Japan & Asia 600^{JPY bn} Europe ex TF 543 Terra Firma(TF) 500 439 338 196 381 370 366 356 60 400 347 (\$4.1bn) 39 36 300 170 191 195 199 189 198 200 41 340 312 60 60 47 45 32 100 171 119 112 111 113 107 0 Q1 02 FYE06 FYE07 FYE08 FYE09 FYE10 FYE11 YF1[·] FYE11

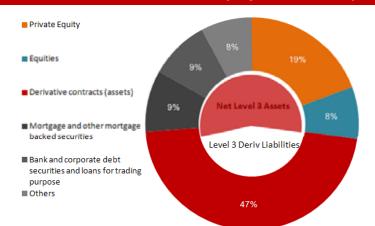
Private Equity Assets³

1. Preliminary (before review). Net Level 3 is net basis after netting of derivative assets and liabilities

2. Gross basis

3. Amount of exposure in Japan and Asia includes total of Nomura Principal Finance, Nomura Financial Partners, Nomura Research & Advisory and others. Amount of Europe (ex. TF) includes total of the Private Equity Group, Nomura Phase 4 Ventures and others

Breakdown of Level 3 Assets (September 2010)^{1,2}



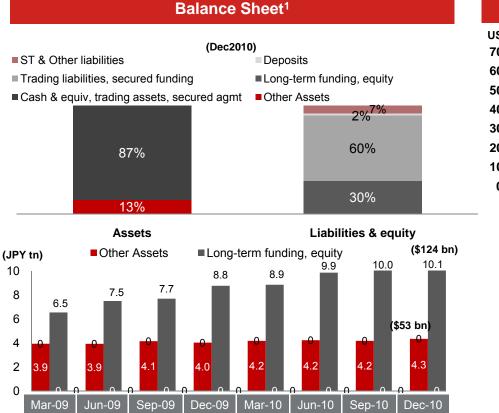
Commentary

- Gross Level 3 assets remained relatively stable from the previous quarter at approximately JPY1.5 tn (\$18.4bn) at December 2010
- Approximately JPY 0.8 tn (\$9.8bn) after netting of derivative assets and liabilities
- 43% of Tier 1 capital on net basis
- Prudently managing and aiming to orderly exit legacy private equity investments, which account for largest component of net Level 3 assets

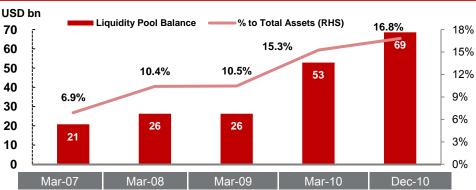


Balance Sheet and Liquidity Risk Management

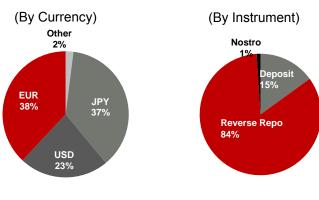
- Almost 90% of assets are comprised of cash, trading assets and secured transactions and have high turnover
- Long-term capital (mainly long-term borrowing / debt and equity) adequately covers less liquid assets (e.g. investment securities, private equity, loans, fixed assets, etc)
- Liquidity pool at record levels at approximately US\$ 69bn covering short-term refinancing needs and withstanding potential cash outflows under adverse market and credit scenarios







Liquidity Pool Balance²



1. LT funding includes those due within 1 year

2. Definition differs from financial disclosures reflecting Liquidity Management's view. Based on original maturity.

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2	Summary of Third Quarter Ended December 2010
1	Overview



Mumbai

Powai

- Shanghai

SingaporeSydney

- Seoul

Taipei

Global Reach

Complete global footprint

Americas

 2,275 employees in 3 countries with presence in:

North America:

- Atlanta
- Boston
- Bermuda
- Chicago
- Los Angeles
- New York
- San Francisco
- Toronto
- Washington, DC

South America:

- Sao Paolo

Europe & Middle East

Paris

Rome

Umea

Vienna

Warsaw

Stockholm

 4,427 employees in 18 countries with presence in:

Europe:

- Amsterdam Moscow
- Budapest
- Frankfurt
- Geneva
- Istanbul
- London
- Luxembourg
 - Zurich
- MadridMilan

Middle East:

- Bahrain
- Doha
- Dubai
- Riyadh

Asia-Pacific

 20,513 employees in 12 countries with presence in:

Asia ex-Japan:

- Bangkok
- Beijing
- Hanoi
- Hong Kong
- Jakarta
- Kuala Lumpur
- Manila
- Melbourne

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Japan:

- 15,134 employees
- 173 branches countrywide
- Tokyo headquarters

1. All headcount figures are as of December 30, 2010, excludes temps and consultants

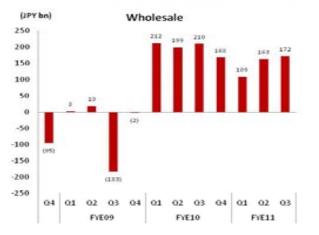
2. This does not reflect all locations

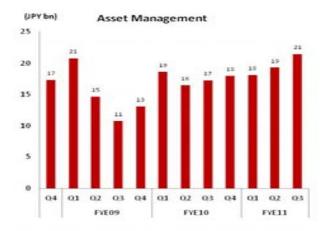
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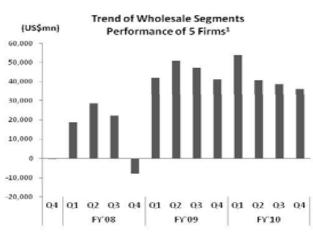
Business Segment Revenue Trend

- The Retail provides stable revenues each quarter as clients look to Nomura to provide advice and investment options
- Asset Management revenues have steadily trended higher over the past several quarters as our position in the public investment trust market continues to grow
- Wholesale revenues have been positive each quarter since the Lehman integration, providing stability to a previously volatile business line, and are more consistent with peers









1. Five firms; Goldman Sachs, Morgan Stanley, JPMorgan Chase, Citi Group, Bank of America. Definition of Wholesale business of each firm bases our own judgment. No responsibility or liability can be accepted by Nomura for errors or omissions on this slide Sources : Companies disclosures



Consolidated Balance Sheet

		Millions of y	en					
	December 31,	March 31,	Increase/(Decrease)				Millions of yen	
	2010	2010	Increase/(Decrease)			December 31, 2010	March 31, 2010	Increase/(Decrease)
ASSEIS				LIABILITIES AND EQUITY		2010		
Cash and cash deposits:				Short-term borrowings		1,002,591	1,301,664	(299,073)
Cash and cash equivalents	1,043,487	1,020,647	22,840	Payables and deposits:				
Time deposits	420,531	196,909	223,622	Payables to customers		589,706	705,302 374,522	(115,596)
Deposits with stock exchanges and other segregated cash	197,953	134,688	63,265	Payables to other than customers Deposits received at banks		315,154 745,843	374,522 448,595	(59,368) 297,248
Cash and cash deposits, Total	1,661,971	1,352,244	309,727	Payables and deposits, Total		1,650,703	1,528,419	122,284
Loans and receivables:				Collateralized financing:				
Loans receivable	1,228,686	1,310,375	(01.600)	Securities sold under agreements to repurcha	se	9,337,387	8,078,020	1,259,367
			(81,689)	Securities loaned		1,529,125	1,815,981	(286,856)
Receivables from customers	19,416	59,141	(39,725)	Other secured borrowings		1,056,092	1,322,480	(266,388)
Receivables from other than customers	749,156	707,623	41,533	Collateralized financing, Total		11,922,604	11,216,481	706,123
Allowance for doubtful accounts	(5,450)	(5,425)	(25)	Trading liabilities		8,128,267	8,356,806	(228,539)
Loans and receivables, Total	1,991,808	2,071,714	(79,906)	Other liabilities	466,490	494,983	(228,493)	
				Long-term borrowings		8,052,164	7,199,061	853,103
Collateralized agreements:	7 101 822	7.072.026	117.007	Total liabilities		31,222,819	30,097,414	1,125,405
Securities purchased under agreements to resell	7,191,833	7,073,926	117,907	i otar nabilities		51,222,017	50,077,414	1,125,465
Securities borrowed	5,556,224	5,393,287	162,937	Equity				
Collateralized agreements, Total	12,748,057	12,467,213	280,844	NHI shareholders' equity:				
Trading assets and private equity investments:				Common stock Authorized				
Trading assets*	14,755,611	14,374,028	381,583	- 6,000,000,000 shares				
Private equity investments	297,405	326,254	(28,849)	Issued - 3,719,133,241 shares	at December 31, 2010 and			
Trading assets and private equity investments, Total	15,053,016	14,700,282	352,734	3,719,133,241 shares	at March 31, 2010			
rading assets and private equity investments, rotar	15,055,010	14,700,202	352,754	Outstanding - 3,600,380,812 shares	at December 31, 2010 and			
Other assets:				3,669,044,614 shares	at March 31, 2010	594,493	594,493	-
				Additional paid-in capital		642,474	635,828	6,646
Office buildings, land, equipment and facilities				Retained earnings		1,071,839	1,074,213	(2,374)
(net of accumulated depreciation and amortization of				Accumulated other comprehensive income (1		(149,213)	(109,132)	(40,081)
¥299,223 million at December 31, 2010 and				Total NHI shareholders' equity before tre	asury stock	2,159,593	2,195,402	(35,809)
¥273,616 million at March 31, 2010)	382,275	357,194	25,081	Common stock held in treasury, at cost -				
Non-trading debt securities*	556,271	308,814	247,457	-	shares at December 31, 2010 and			
Investments in equity securities*	94,341	122,948	(28,607)	50,088,627	shares at March 31, 2010	(98,107)	(68,473)	(29,634)
Investments in and advances to affiliated companies*	247,176	251,273	(4,097)	Total NHI shareholders' equity		2,061,486	2,126,929	(65,443)
Other	565,992	598,746	(32,754)					
Other assets, Total	1,846,055	1,638,975	207,080	Noncontrolling interests		16,602	6,085	10,517
				Total equity Total liabilities and equity		2,078,088 33,300,907	2,133,014 32,230,428	(54,926)
Total assets	33,300,907	32,230,428	1,070,479	r otar naointies and equity		55,500,701	52,230,420	1,070,477

*Including securities pledged as collateral

Consolidated Income

						FY2010.3		FY2011.3		
(billions of yen)	FY2006.3	FY2007.3 FY2008.3		FY2009.3	FY2010.3	3Q	4Q	1Q	2Q	3Q
Revenue										
Commissions	356.3	337.5	404.7	306.8	395.1	101.0	96.6	118.1	83.5	100.0
Fees from investment banking	108.8	99.3	85.1	55.0	121.3	44.5	31.4	20.4	24.9	34.0
Asset management and portfolio service fees	102.7	146.0	189.7	140.2	132.2	34.2	33.7	34.9	33.7	37.1
Net gain on trading	304.2	290.0	61.7	-128.3	417.4	66.5	81.3	60.0	103.0	104.9
Gain (loss) on private equity investments	12.3	47.6	76.5	-54.8	11.9	2.3	9.7	-0.9	-1.0	-2.4
Interest and dividends	693.8	981.3	796.5	331.4	235.3	67.4	55.9	75.8	70.0	106.9
Gain (loss) on investments in equity securities	67.7	-20.1	-48.7	-25.5	6.0	-3.8	2.4	-10.3	-5.7	2.1
Private equity entities product sales	88.2	100.1	-	-	-	-	-	-	-	-
Other	58.8	67.4	28.2	39.9	37.5	9.4	5.2	16.3	12.0	3.4
Total revenue	1,792.8	2,049.1	1,593.7	664.5	1,356.8	321.6	316.1	314.0	320.4	386.0
Interest expense	647.2	958.0	806.5	351.9	205.9	47.1	38.2	54.2	44.8	90.2
Net revenue	1,145.7	1,091.1	787.3	312.6	1,150.8	274.5	277.9	259.8	275.6	295.9
Non-interest expenses	693.7	772.6	852.2	1,092.9	1,045.6	256.6	249.3	253.4	254.0	268.1
Income (loss) from continuing operations before income taxes	452.0	318.5	-64.9	-780.3	105.2	18.0	28.6	6.5	21.6	27.8
Income from discontinued operations before income taxes	99.4	-	-	-	-	-	-	-	-	-
Income (loss) before income taxes	551.4	318.5	-64.9	-780.3	105.2	18.0	28.6	6.5	21.6	27.8
Net income (loss) attributable to Nomura Holdings, Inc. ("NHI") shareholders from continuing operations	256.6	175.8	-67.8	-708.2	67.8	10.2	18.4	2.3	1.1	13.4
Net income (loss) attributable to Nomura Holdings, Inc. ("NHI") shareholders from discontinued operations	47.7	-	-	-	-	-	-	-	-	-
Net income (loss) Attributable to Nomura Holdings Shareholders	304.3	175.8	-67.8	-708.2	67.8	10.2	18.4	2.3	1.1	13.4

Note: Certain reclassifications of previously reported amounts have been made to conform to the current year presentation.



Credit Ratings

As of 2 February 2011	S&P	Moody's	Rating and Investment Information	Japan Credit Rating Agency
Nomura Holdings, Inc.				
Long-term	BBB+	Baa2	A+	AA-
Short-term	A-2	-	a-1	-
Outlook	Stable	Stable	Stable	Stable
Nomura Securities Co., Ltd.				
Long-term	A-	Baa1	A+	AA-
Short-term	A-2	P-2	a-1	-
Outlook	Stable	Stable	Stable	Stable
The Nomura Trust & Banking Co., Ltd.				
Long-term	A-	-	-	AA-
Short-term	A-2	-	a-1	-
Outlook	Stable	-	-	Stable
Nomura Bank International plc				
Long-term	A-	-	-	AA-
Short-term	A-2	-	-	-
Outlook	Stable	-	-	Stable