
Corporate Profile

Nomura is a leading financial services group and the preeminent Asia-based investment bank with a worldwide reach. Our Retail, Asset Management and Wholesale divisions provide a broad range of innovative, value-added solutions tailored to the specific requirements of individual, institutional, corporate and government clients through an international network in over 30 countries around the world.

Returning to Our Roots

For over 80 years, we have continued to uphold our founder's principles. One of these principles, "putting the customer first," evolved into "prospering with our clients" and is now defined by our commitment to "place clients at the heart of everything we do." Although the words may change, over unwavering focus on our clients remains the same.



External Recognition

Nomura's CSR initiatives and information disclosure practices have been widely recognized outside the company. Nomura Holdings has been selected for inclusion in the Dow Jones Sustainability Indexes and the FTSE4Good Index, both socially responsible investment (SRI) indexes. Nomura was also selected as the only financial services company recognized in the Japan 500 CDLI.



Involvement in External ESG Initiatives

- UN PRI (Principles for Responsible Investment)
- Principles for Financial Action towards a Sustainable Society (Principles for Financial Action for the 21st Century)
- Multistakeholder Forum on Social Responsibility for a Sustainable Future
- Banking Environment Initiative

Editorial Policy

In FY2011/12, we began publishing the Nomura Report, an integrated version of our annual report and our citizenship report, which detailed our CSR initiatives. We hope that this new integrated report helps readers gain a broader understanding of our activities to support sustainable development and grow together with our stakeholders as Asia's global investment bank.

Report Period	April 1, 2012 to March 31, 2013 (Some content may be outside this timeframe)
Previous Report	September 2012
Next Report	August 2014




Entities Covered

Nomura Holdings, Inc. and its major subsidiaries and affiliates. (<http://www.nomuraholdings.com/company/group/>) Numerical data are presented alongside information on the scope of companies covered.

Reference Guidelines

- Sustainability Reporting Guidelines (G3.1) of Global Reporting Initiative
The GRI Guidelines Index is published on our corporate website at the following address.
<http://www.nomuraholdings.com/csr/gri/>
- Environmental Reporting Guidelines (2012 Version) of Japan's Ministry of the Environment
- Charter of Corporate Behavior of Keidanren

Contents

	Financial Highlights	3
	Message from the Group CEO Placing clients at the heart of everything we do as Asia's global investment bank	5
	Interview with the CEO and COO Leveraging our unique network to provide high value-added services	7
	Message from the CFO Reallocating resources in line with the changing environment to build on our strengths as a global financial services group	11
	At a Glance	13
	Retail	15
	Asset Management	19
	Wholesale	23
	Global Research	29
	Business for Sustainability	31
	Column Collaborating across Regions and Divisions for Our Clients and Society	33
	Rebuilding Trust	35
	Corporate Governance	37
	Compliance	43
	Risk Management	45
	CSR Management	47
	Our Community	49
	Our People	51
	Our Environment	53
	Data Section	
	Five-Year Financial Summary	55
	CSR Key Facts	57
	Independent Assurance on Environmental Reporting	62
	Global Network	63
	Nomura Securities Domestic Network	64
	Corporate Data	65
	Website Information	66

Forward-Looking Statements

This report contains forward-looking statements about the future plans, strategies, beliefs, and performance of the Company. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts, and projections based on information currently available to the Company and are subject to a number of risks, uncertainties, and assumptions, which, without limitation, include market trends, economic trends, competition in the financial industry, laws and regulations, and the tax system. As such, actual results may differ materially from those projected.

Financial Highlights (US GAAP)

For the fiscal years beginning April 1 and ending March 31 of the following year

	FY2008/09	FY2009/10	FY2010/11	FY2011/12	FY2012/13
MAJOR FINANCIAL DATA					Billions of yen
Net revenue	312.6	1,150.8	1,130.7	1,535.9	1,813.6
Income (loss) before income taxes	(780.3)	105.2	93.3	85.0	237.7
Net income (loss) ^{*1,3}	(708.2)	67.8	28.7	11.6	107.2
Total assets	24,837.8	32,230.4	36,693.0	35,697.3	37,942.4
Shareholders' equity ^{*2,3}	1,539.4	2,126.9	2,082.8	2,107.2	2,294.4
Short-term unsecured debt	1,932.4	2,153.5	2,634.3	3,009.1	2,293.3
Long-term unsecured debt	4,646.4	6,024.6	6,466.9	6,373.0	6,457.3
Total risk-weighted assets ^{*4}	11,935.9	11,525.7	11,629.5	14,681.0	17,546.7
PER SHARE DATA					Yen
Net income (loss)—diluted	(366.16)	21.59	7.86	3.14	28.37
Shareholders' equity	590.99	579.70	578.40	575.20	618.27
Cash dividends	25.5	8.0	8.0	6.0	8.0
MAJOR MANAGEMENT INDICATORS					%
ROE	-	3.7	1.4	0.6	4.9
Gross leverage (times)	16.1	15.2	17.6	16.9	16.5
Net leverage (times) ^{*5}	10.7	9.3	10.3	10.4	10.4
Consolidated capital adequacy ratio ^{*4}	18.9	24.3	22.2	16.5	13.9
Tier 1 ratio ^{*4}	11.7	17.3	16.4	14.2	11.9

*1 Net income (loss) attributable to Nomura Holdings, Inc. shareholders

*2 Total Nomura Holdings, Inc. shareholders' equity

*3 On April 1, 2009, we adopted new guidance for the accounting and reporting for noncontrolling interests. In the above table, this guidance has been retrospectively applied to the amounts as of and for the years ended March 31, 2009.

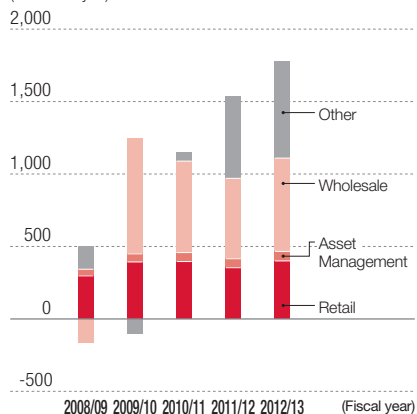
*4 FY2008/09 - FY2010/11 based on Basel 2; FY2011/12 based on Basel 2.5; FY2012/13 based on Basel 3.

*5 Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity.

	FY2008/09	FY2009/10	FY2010/11	FY2011/12	FY2012/13
NUMBER OF EMPLOYEES					People
Total	25,626	26,374	26,871	34,395	27,956
Japan	15,320	15,053	14,918	21,609	16,030
Europe	4,294	4,369	4,353	4,014	3,618
Americas	1,079	1,781	2,348	2,420	2,271
Asia-Pacific	4,933	5,171	5,252	6,352	6,037

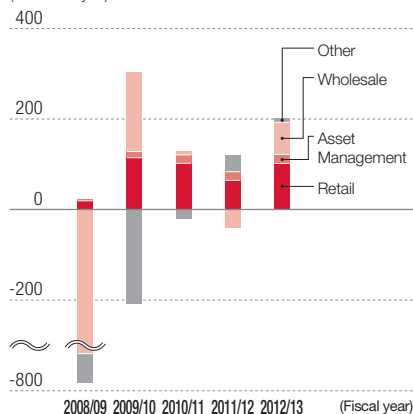
Net revenue

(Billions of yen)



Segment income (loss) before income taxes

(Billions of yen)



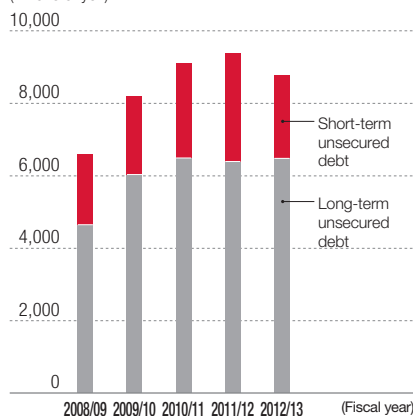
Total assets

(Trillions of yen)



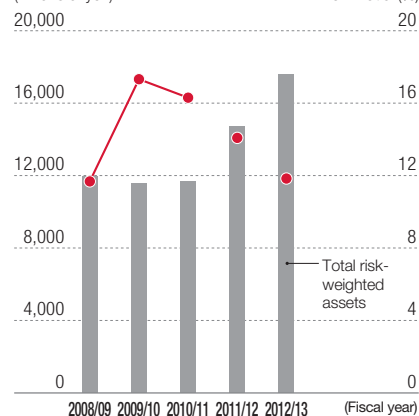
Unsecured debt

(Billions of yen)



Total risk-weighted assets and Tier 1 ratio**4

(Billions of yen)



Number of employees by region

