

Corporate Information / Data
Key Financial Data

P/L	FY2011/12	FY2012/13	FY2013/14	FY2014/15	FY2015/16	FY2016/17
Net revenue	1,535.9	1,813.6	1,557.1	1,604.2	1,395.7	1,403.2
Income before income taxes	85.0	237.7	361.6	346.8	165.2	322.8
Net income*	11.6	107.2	213.6	224.8	131.6	239.6

* Net income attributable to Nomura Holdings shareholders

Segment information	FY2011/12	FY2012/13	FY2013/14	FY2014/15	FY2015/16	FY2016/17
Net revenue						
Retail	350.3	397.9	511.9	476.5	435.6	374.4
Asset Management	65.8	68.9	80.5	92.4	95.4	99.4
Wholesale	555.0	644.9	765.1	789.9	720.3	739.3
Subtotal	971.1	1,111.7	1,357.5	1,358.7	1,251.3	1,213.1
Other	560.9	664.2	188.8	220.8	165.1	183.5
Unrealized gain (loss) on investments in equity securities held for operating purposes	3.8	37.7	10.7	24.7	(20.7)	6.6
Net revenue	1,535.9	1,813.6	1,557.1	1,604.2	1,395.7	1,403.2
Income (loss) before income taxes						
Retail	63.1	100.6	192.0	161.8	127.6	74.8
Asset Management	20.5	21.2	27.1	32.1	36.7	42.3
Wholesale	(37.7)	71.7	111.8	82.2	15.4	161.4
Subtotal	46.0	193.5	330.9	276.1	179.7	278.6
Other	35.2	6.6	20.0	46.0	6.1	37.6
Unrealized gain (loss) on investments in equity securities held for operating purposes	3.8	37.7	10.7	24.7	(20.7)	6.6
Income before income taxes	85.0	237.7	361.6	346.8	165.2	322.8

Geographic information*	FY2011/12	FY2012/13	FY2013/14	FY2014/15	FY2015/16	FY2016/17
Income (loss) before income taxes by region						
Japan	214.1	317.2	386.3	363.2	244.8	234.7
Americas	(24.6)	25.7	29.5	(27.6)	(32.0)	50.0
Europe	(91.5)	(93.1)	(48.9)	(23.5)	(67.4)	14.4
Asia and Oceania	(12.9)	(12.1)	(5.2)	34.6	19.8	23.7
Subtotal	(129.1)	(79.4)	(24.7)	(16.4)	(79.6)	88.1
Consolidated	85.0	237.7	361.6	346.8	165.2	322.8

* Region information is based on US GAAP. Revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.

ROE	FY2011/12	FY2012/13	FY2013/14	FY2014/15	FY2015/16	FY2016/17
ROE	0.6%	4.9%	8.9%	8.6%	4.9%	8.7%

B/S	FY2011/12	FY2012/13	FY2013/14	FY2014/15	FY2015/16	FY2016/17
Total assets	35,697.3	37,942.4	43,520.3	41,783.2	41,090.2	42,852.1
Total Nomura Holdings shareholders' equity	2,107.2	2,294.4	2,513.7	2,707.8	2,700.2	2,789.9
Gross leverage (times)	16.9	16.5	17.3	15.4	15.2	15.4
Net leverage* (times)	10.4	10.4	10.4	9.3	9.6	8.6

* Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity.

Funding and liquidity	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016	March 31, 2017
Liquidity portfolio*	5,427.7	5,883.5	6,127.2	6,064.0	5,947.1	4,970.3
Short-term unsecured debt	3,009.1	2,293.3	2,969.3	2,557.0	3,303.8	1,883.0
Long-term unsecured debt	6,373.0	6,457.3	6,218.6	6,509.4	6,593.6	5,918.9

* Definition differs from financial disclosures reflecting Liquidity Management's view. Cash and cash deposits portion of liquidity portfolio excludes funds on deposit at exchanges and segregated client funds.

Per share data	FY2011/12	FY2012/13	FY2013/14	FY2014/15	FY2015/16	FY2016/17
Basic-net income attributable to Nomura Holdings shareholders per share (EPS)	3.18	29.04	57.57	61.66	36.53	67.29
Diluted-net income attributable to Nomura Holdings shareholders per share (EPS)	3.14	28.37	55.81	60.03	35.52	65.65
Nomura Holdings shareholders' equity per share (BPS)	575.20	618.27	676.15	752.40	748.32	790.70
Dividends per share (DPS)	6.0	8.0	17.0	19.0	13.0	20.0
Dividend payout ratio	188.7%	27.5%	29.5%	30.8%	35.6%	29.7%

Consolidated capital adequacy, etc.*1	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016	March 31, 2017
Tier 1 capital	2,090.2	2,092.9	2,314.2	2,459.2	2,577.5	2,689.8
Tier 2 capital	319.6	359.2	401.5	361.2	323.1	109.6
Total capital	2,427.0	2,452.1	2,715.7	2,820.4	2,900.6	2,799.4
RWA	14,681.0	17,546.7	17,425.9	18,929.2	15,970.5	13,977.9
Tier 1 capital ratio	14.2%	11.9%	13.2%	12.9%	16.1%	19.2%
CET 1 capital ratio*2	14.2%	11.9%	13.2%	12.9%	15.4%	18.2%
Consolidated capital adequacy ratio	16.5%	13.9%	15.5%	14.8%	18.1%	20.0%
Consolidated leverage ratio*3	—	—	—	3.82%	4.28%	4.63%

HQLA*4	—	—	—	—	6.2	4.5
LCR*4	—	—	—	—	175.8%	180.0%

*1 Figures for March 2012 were prepared under Basel 2.5 standards. Figures for March 2013 to March 2017 were prepared under Basel 3 standards.

*2 CET 1 capital ratio is defined as Tier 1 capital minus minority interests divided by risk-weighted assets.

*3 Tier 1 capital divided by exposure (sum of on-balance sheet exposures and off-balance sheet items).

*4 Monthly average of 4Q.

Number of shares outstanding, share price, etc.	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016	March 31, 2017
Number of shares outstanding (thousands)	3,822,563	3,822,563	3,822,563	3,822,563	3,822,563	3,822,563
Share price (fiscal year-end) (yen)	366	577	662	706.2	502.9	691.9
Market capitalization (trillions of yen)*	1.4	2.2	2.5	2.7	1.9	2.6
PBR (times)*	0.64	0.93	0.98	0.94	0.67	0.88
PER (times)*	115.09	19.87	11.50	11.45	13.77	10.28

* Figures based on the fiscal year-end share price.