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# **Key Points of Full Year and Fourth Quarter Results**

### □ Full year results

- Net revenue 312.6 billion yen, pre-tax loss 779 billion yen, net loss 708.2 billion yen.
- Loss booked due to trading losses and asset write-downs stemming from global financial market turmoil, and one-off items.
- Increased costs related to Lehman acquisitions.

### □ Fourth quarter results

- Net revenue 99.2 billion yen, pre-tax loss 225.9 billion yen, net loss 215.8 billion yen.
- Trading improved during fourth quarter, but write-downs were made on real estate and other illiquid assets.
- Non-interest expenses were 325.1 billion yen: Additional expenses related to Lehman acquisitions of 53.1 billion yen (down 7.2 billion yen from prior quarter).
  - JAFCO impairment charge of 13.6 billion yen
  - Costs related to optimizing headcount of 7.2 billion yen and other one-off expenses.

### ☐ Started applying Basel II framework for capital adequacy

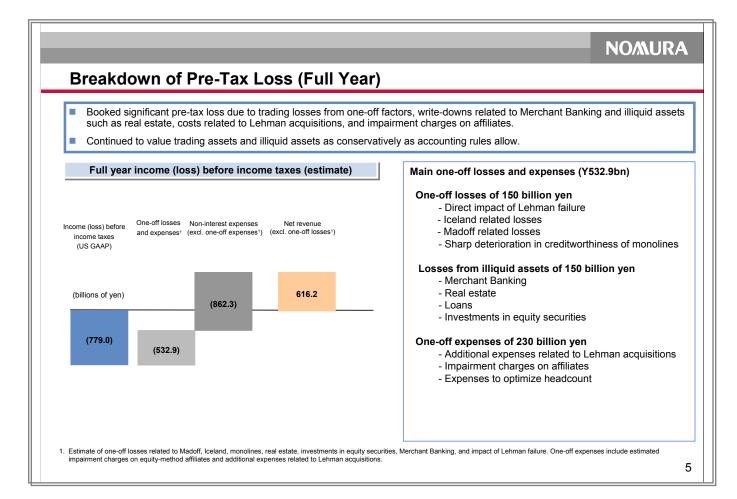
- Capital ratio (under Basel II): 18.1%
- Tier 1 ratio: 11.3%

## (P4: Key Points of Full Year and Fourth Quarter Results)

This page gives you an outline of both our full year and fourth guarter results. For the full year, we booked net revenue of 312.6 billion yen, a pre-tax loss of 779 billion yen and a net loss of 709.4 billion yen.

The significant losses stem from reducing legacy risk positions and dealing with bad assets amid ongoing turmoil in the global financial markets and a progressively worse real economy. In addition, we saw an increase in non-interest expenses following the Lehman Brothers acquisitions.

Page five gives a breakdown of the full year pre-tax loss.



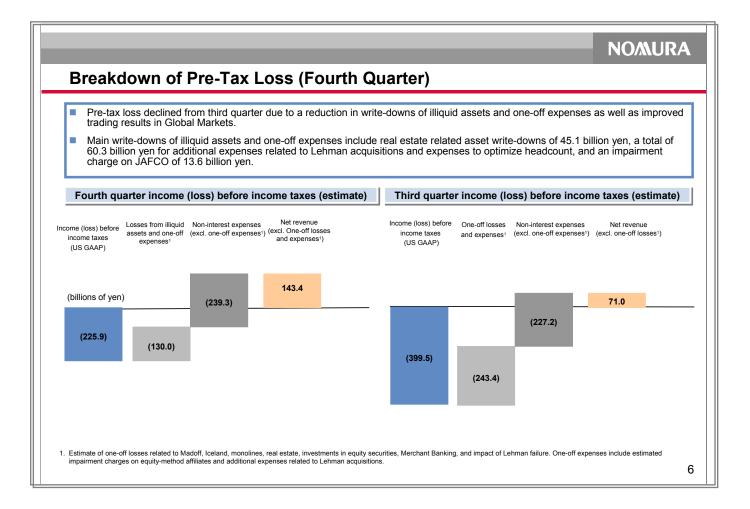
# (P.5 Breakdown of Pre-Tax Loss (Full Year))

As outlined here on the right, the main contributing factors to the loss were a number of one-off losses totaling 150 billion yen, write-downs on illiquid assets of 150 billion yen, and one-off expenses of 230 billion yen.

Turning back to page four, net revenue for the fourth quarter was 99.2 billion yen, pre-tax loss was 225.9 billion yen, and net loss was 217.1 billion yen.

Although we booked a loss on write-downs of illiquid assets during the quarter, we saw an improvement to trading revenue from flow businesses and a substantial decline in one-off expenses. As a result, the fourth quarter loss was significantly lower than the third quarter.

Please turn to page six where you will find a breakdown of the fourth guarter pre-tax loss.

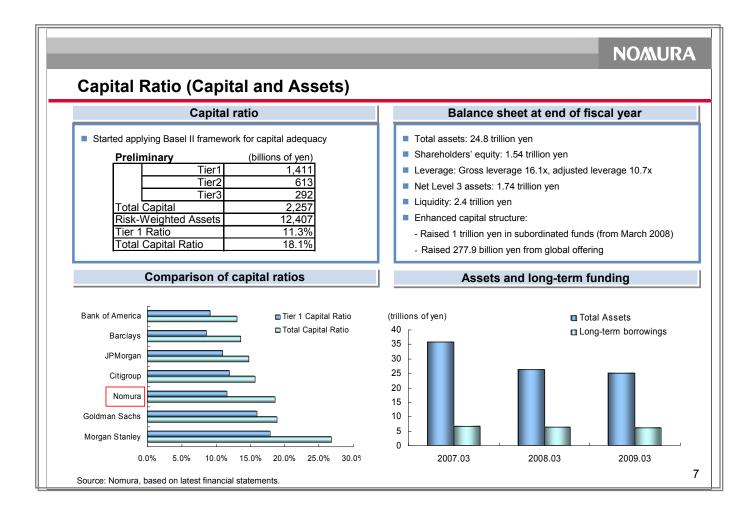


# (P.6 Breakdown of Pre-Tax Loss (fourth Quarter))

The main contributing factors to the fourth quarter loss include 45.1 billion yen in write-downs of real estate related assets, 60.3 billion yen from additional expenses related to the Lehman acquisitions and expenses due to rightsizing, and an impairment charge of 13.6 billion yen on JAFCO, an equity-method affiliate.

We expect the 53.1 billion yen in fourth quarter additional expenses from the Lehman acquisitions to more than halve starting in the first quarter of the current fiscal year.

Page seven gives you an outline of capital and assets.



## (P.7 Capital Ratio (Capital and Assets))

As we mentioned previously, we have started applying the Basel II framework for capital adequacy from the end of March to calculate our capital ratio.

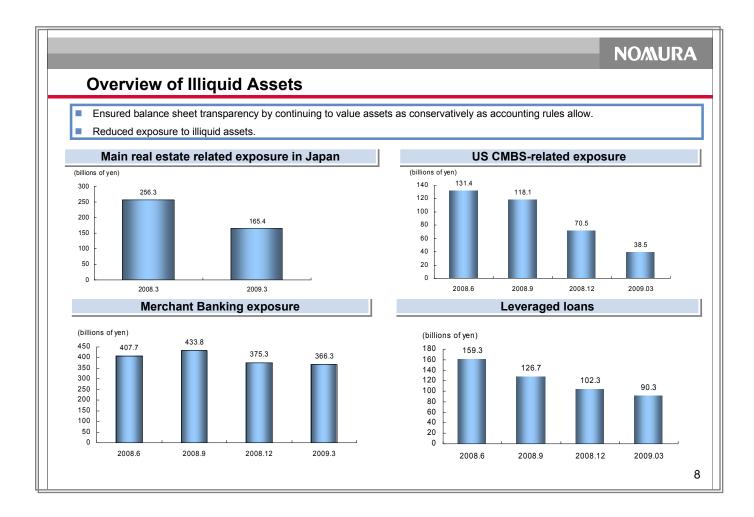
Since last year we have been focused on enhancing our capital structure and shoring up our financial standing to pave the way for future growth. In addition to raising one trillion yen in subordinated funds, we raised 280 billion yen via a global offering in March this year. As a result, Tier 1 capital now stands at 1.4 trillion yen, Tier 2 capital at 610 billion yen, and Tier 3 capital at 290 billion yen. Our total capital ratio is 18.1% and our Tier 1 ratio is 11.3%, both of which are preliminary figures. So as you can see from the graph on the bottom left, we have a solid capital base that positions us well to compete globally.

Turning to our balance sheet, total assets now stand at 24.9 trillion yen. Although this represents a 380 billion yen decline from the prior year end, total assets increased by 2.4 trillion yen from the end of December due to an increase in inventory of highly liquid products such as government bonds as a result of an expansion in our flow businesses.

The graph on the bottom right shows assets and long-term funding. All our long-term assets are matched with long-term funds.

We continue to carefully manage liquidity and at the end of March we maintained sufficient liquidity at 2.4 trillion yen.

The next page gives you an overview of illiquid assets and long-term trading assets.



## (P.8 Overview of Illiquid Assets)

During the fourth quarter, we wrote down Japanese real estate related assets by 45.1 billion yen for an outstanding exposure of 165 billion yen. As deteriorating economic conditions are reducing liquidity in Japan's real estate market, we have valued our exposure as conservatively as possible.

In Merchant Banking, we wrote down the value of our private equity investments by 16.7 billion yen in the fourth quarter. Because liquidity is also declining in this business, we are reviewing our exit strategies and continue to focus on improving the value of investee companies.

Our US CMBS-related exposure has declined to 38.5 billion yen following a continued effort to reduce our position. Leveraged loan exposure has also been reduced to 90 billion yen.

Please turn to page nine, where I will give you an update on our business during the fourth quarter.

# **Fourth Quarter Business Highlights**

### ■ Business highlights

### Retail

- Net revenue 61.9 billion yen (-11.1% QoQ), pre-tax loss 5.5 billion yen.
- First loss since second quarter of year ended Mar. 2002, but profitable on full year basis.
- Sales of investment trusts improved: 946.8 billion yen in stock investment trust sales (+84% QoQ).
- Customer base expanded with 1 trillion yen in net asset inflow.

### Asset Management

- Net revenue 13.1 billion yen (+21.0% QoQ), pre-tax income of 500 million yen.
- Returned to profitability following third quarter loss, first net asset inflow for investment trusts in three quarters.
- Nomura Asset Management topped net asset inflow rankings for publicly offered investment trusts with 208.1 billion yen (4.9 times second ranked firm).

### Global Markets

- Net revenue 9.4 billion yen, pre-tax loss 130.8 billion yen.
- Focusing on flow businesses: Expanded client base and research coverage, increased equities market share and currency trading.
- System integration mostly finished on schedule.
- Scaled down, exited businesses with illiquid assets.

### Investment Banking

- Net revenue 6.6 billion yen (-70.8% QoQ), pre-tax loss 41.3 billion yen.
- Income declined due to a drop in fees from investment banking and increased expenses.
- Increased cross-border M&A activity.

### Merchant Banking

- Net revenue -18.4 billion yen, pre-tax loss 23 billion yen.
- Write-downs on investee companies and partial revision to business strategy.

### □ Cost reductions

- Rightsizing: Reduced global headcount by more than 2,100 since October peak.
- Powai utilization rate: Increased to 80%, part of global drive for efficiencies.

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### (P.9 Fourth Quarter Business Highlights)

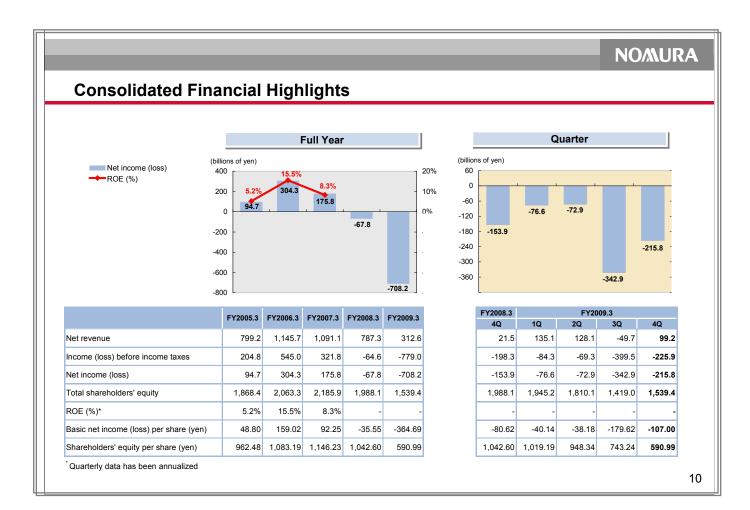
We saw new developments in both our retail and wholesale businesses.

In Retail, although a loss was booked for the first time since the second quarter of the year ended March 2002, investment trust sales improved as the market settled down. Newly launched funds in particular sold well. Sales of stock investment trusts increased 84% quarter on quarter to 946.8 billion yen. The Nomura US High Yield Bond Fund attracted 340 billion yen, the Nomura Global Financial Stock Fund 30 billion yen, and the Nomura New China Stock Investment Fund 67 billion yen. Our ability to deliver timely products closely matched to customer needs coupled with our consulting expertise helped differentiate Nomura in the challenging environment during the quarter.

Net asset inflow was one trillion yen in the fourth quarter and our customer base continued to grow. The number of new accounts opened by retail investors was a record 600,000 for the full year, spurred on by the dematerialization of stock certificates in Japan.

Asset Management returned to profitability in the fourth quarter following a loss in the third. Nomura Asset Management recorded a net asset inflow in the fourth quarter thanks to robust sales of stock investment trusts. This follows two straight quarters of net asset outflows. Net asset inflow for publicly offered investment trusts was 208.1 billion yen, giving us a leading position far ahead of the competition.

In our wholesale business, client coverage, flow businesses, and M&A continued to grow. While volume in Global Equities was down due to the overall market slump, we enhanced our research coverage and client coverage which allowed us to increase our share on both the Tokyo and London stock exchanges.



Revenues in Fixed Income are starting to improve with currency trading growing and solid trading of government bonds providing a steady flow of revenues throughout the year.

Our system integration and development plan in progressing to schedule. We are now ready for most of the systems to be fully operational this month.

In Investment Banking, we have acted as financial advisor on a string of M&A deals including Sinopec and Tanganyika last year, Chinalco and Rio Tinto, Kirin and San Miguel, and Asahi and Tsingtao. Although these results don't all show up clearly as revenue yet due to a lag between deal announcement and revenue booking, our deal pipeline is strong and we expect to realize revenues in the future, albeit with levels subject to market conditions. Our equity underwriting pipeline is also looking healthy.

Turning now to expenses, as I mentioned when we announced our third quarter results, we have embarked on a drive to cut costs in light of the current business environment. While it is difficult to recognize the decline in expenses as exceptional factors are included, headcount has declined by over 2,100 since October when we acquired the Lehman businesses and we continue to rightsize the business.

To further reduce expenses, it is essential that we make use of our IT services platform in India. These operations are already running at 80% capacity and we look forward to seeing results here in our drive for global efficiencies.

#### **NOMURA** Consolidated Balance Sheet Total assets decreased by 1.6% YoY. Gross leverage at 16.1x. Adjusted leverage 10.7x. Net Level 3 assets of 1.74 trillion yen<sup>1</sup> (provisional). **Consolidated Balance Sheet** (billions of ven) Mar. 30, 2008 Mar. 31, 2009 Mar. 30, 2008 Mar. 31, 2009 (Decrease) (Decrease) Assets Liabilities 1,426 Cash and cash deposits 1.423 (11)1.434 Short-term borrowings (243)Payables and deposits Collateralized financing (383) Loans and receivables 1,188 1,643 455 10.541 10.158 Trading liabilities 4,470 Collateralized agreements (1,979) Other liabilities 636 (156) Long-term borrowings 5,483 Trading assets and private equity investments<sup>2</sup> 10,278 11.673 Total liabilities 23,248 23.298 1.394 51 1,945 1,687 (258)Shareholders' equity Total shareholders' equity 1,988 1,539 (449) Total assets 25,236 24,838 25,236 24,838 (398) Total liabilities and shareholders' equity (398) 1. After netting derivative assets and liabilities 2. Including securities pledged as collateral Note: Certain reclassifications of previously reported amounts have been made to conform to the current year presentation

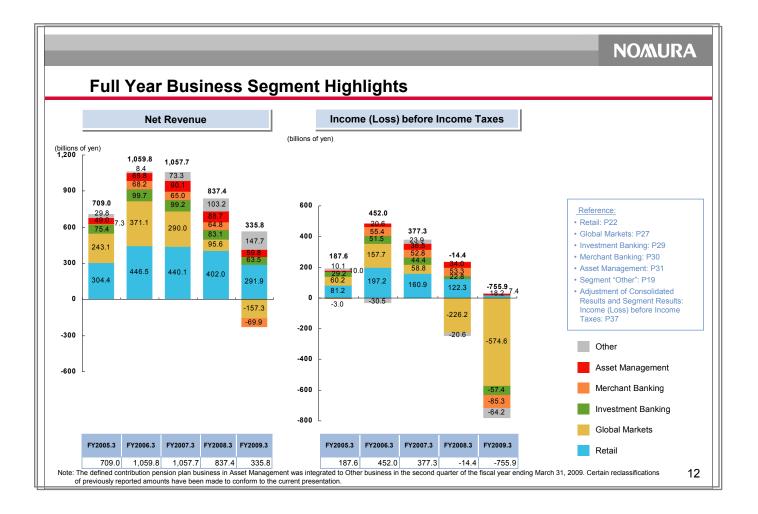
We are looking into everything to cut costs and raise efficiency. We are bringing together back office functions for our branch offices in Japan and have drawn up a list of some 200 items subject to cost cuts. We are all focused on our target rate of a 10% reduction in costs firm-wide, after stripping out exceptional factors, in order to return Nomura to profitability.

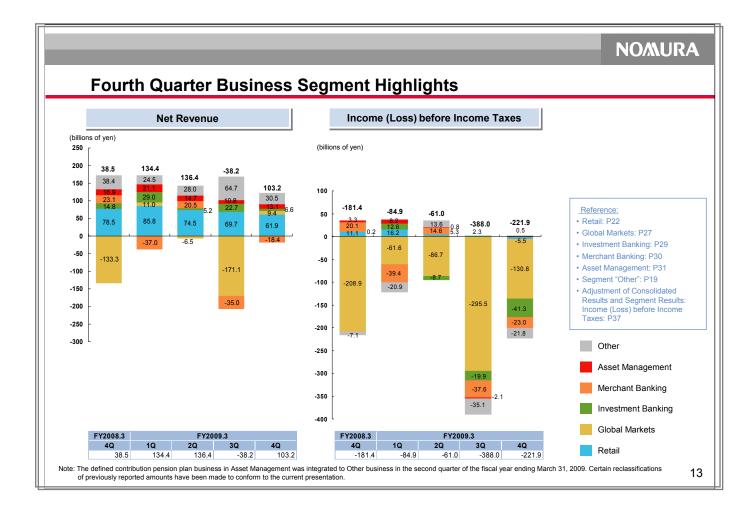
The financial turmoil sparked by the subprime crisis has had far-reaching implications on the economy since late 2007. And the financial crisis that hit last September spread around the world, pushing the economy into recession.

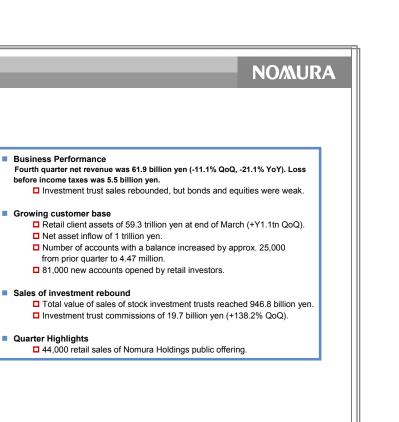
However, we have seen the turmoil as an opportunity to lay the foundation for future business expansion and growth over the medium to long term. We have gone out and expanded our client base in Japan and significantly enhanced our global wholesale franchise, all while continuing to shore up our financial position.

While it is too early to be overly optimistic about the market environment, we remain focused on returning to profitability as soon as possible.

Thank you for your time. I would now like to take your questions.







# Retail

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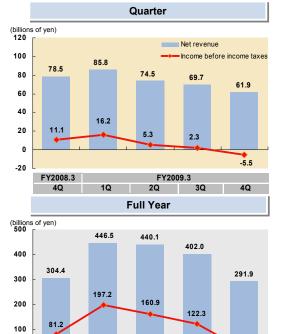
FY2005.3

FY2006.3

FY2007.3

FY2008.3

## Net Revenue and Income (Loss) before Income Taxes

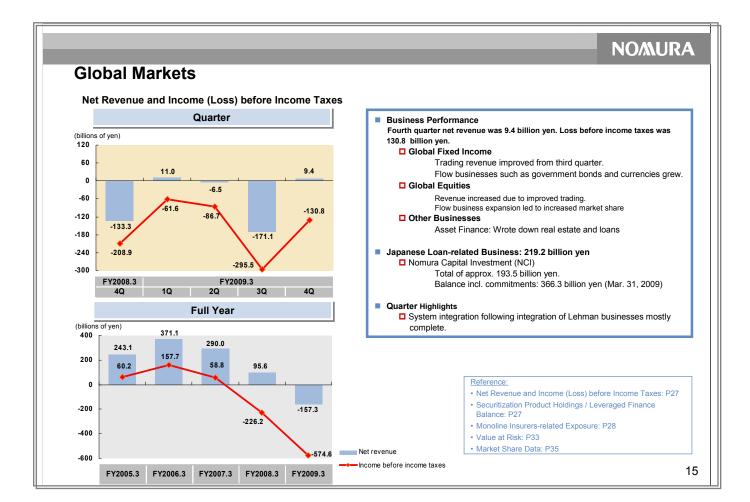


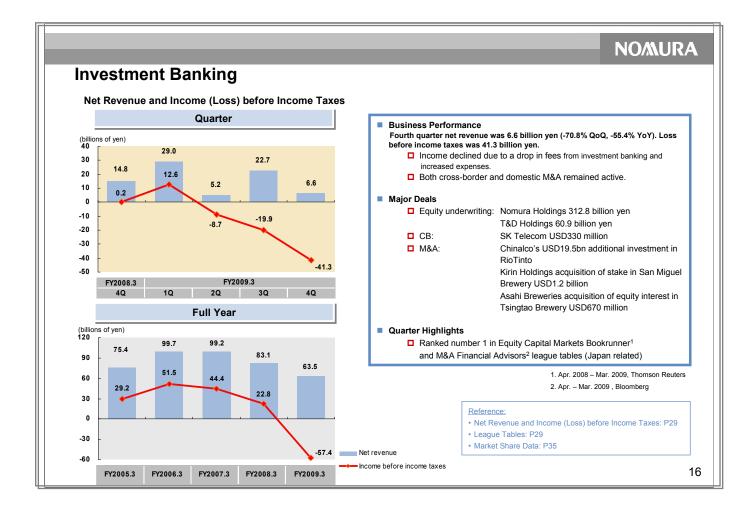
### Reference:

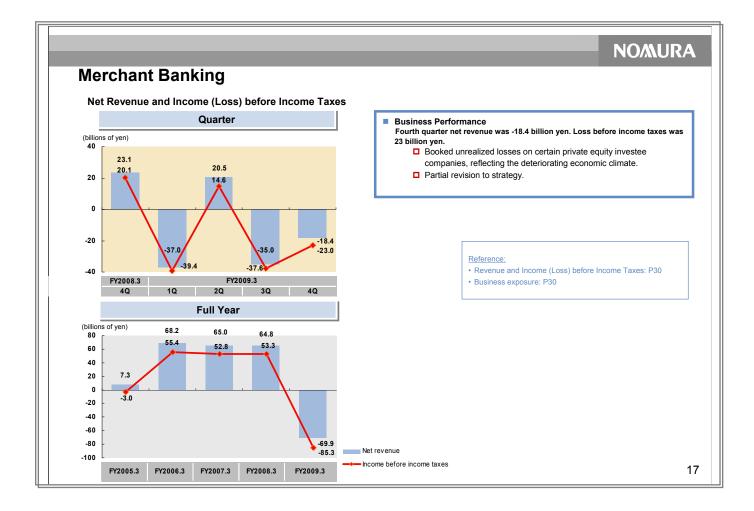
18.2

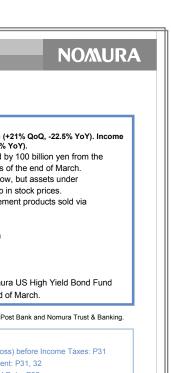
FY2009.3

- Net Revenue and Income (loss) before income taxes: P22
- Retail stock brokerage commissions, Commissions for distribution of investment trusts: P23
- Retail Client Assets: P24
   Retail Client Assets Net Asset Inflow: P25
- Number of Accounts: P26



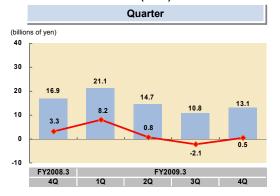


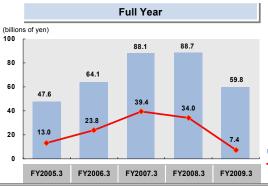




# **Asset Management**

### Net Revenue and Income (Loss) before Income Taxes





### Business Performance

Fourth quarter net revenue was 13.1 billion yen (+21% QoQ, -22.5% YoY). Income before income taxes was 500 million yen (-83.9% YoY).

- □ Assets under management decreased by 100 billion yen from the end of December to 20.2 trillion yen as of the end of March. Investment trusts saw net asset inflow, but assets under management declined due to a drop in stock prices.
- Outstanding balance of Asset Management products sold via bank channels in Japan:

Banks, others\* 888.3 billion yen Japan Post Bank 398.3 billion yen

### Quarter Highlights

☐ Growth in newly launched funds.

Assets under management in Nomura US High Yield Bond Fund stood at 319.6 billion yen at the end of March.

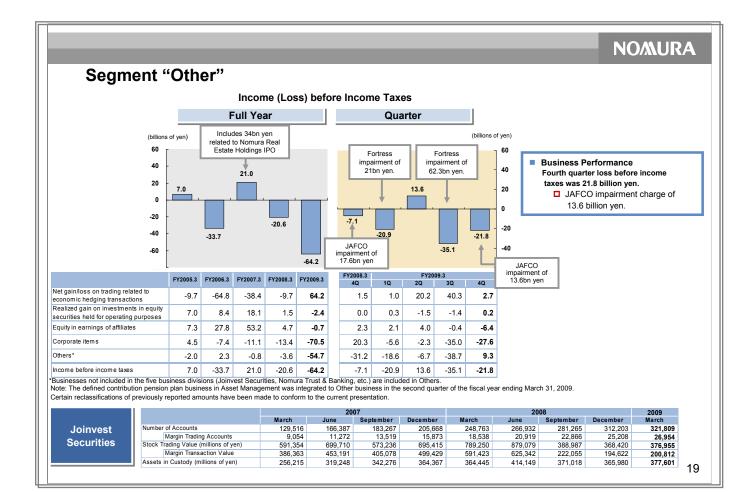
\* Excludes Japan Post Bank and Nomura Trust & Banking.

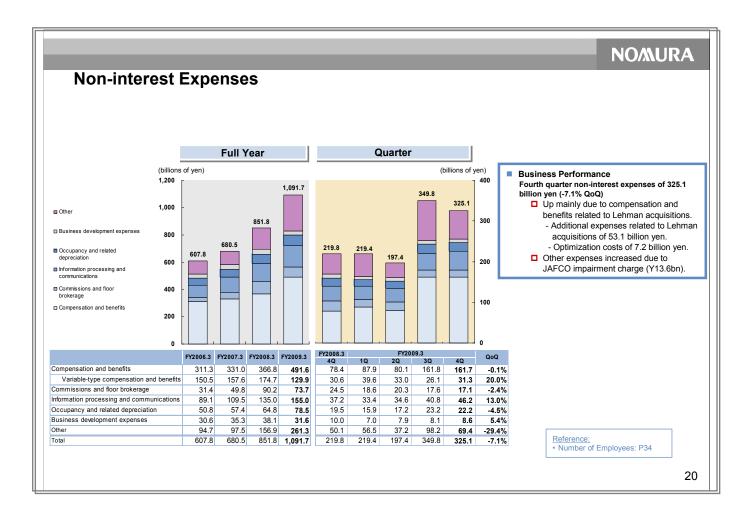
- Revenue and Income (Loss) before Income Taxes: P31
- Assets Under Management: P31, 32
- Investment Trust Related Data: P32

Note: The defined contribution pension plan business in Asset Management was integrated to Other business in the second quarter of the fiscal year ending March 31, 2009. Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

Net revenue

Income before income taxes



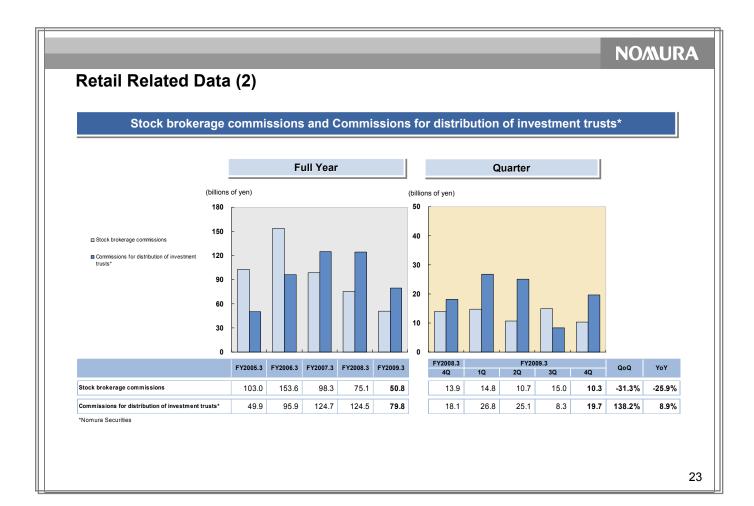


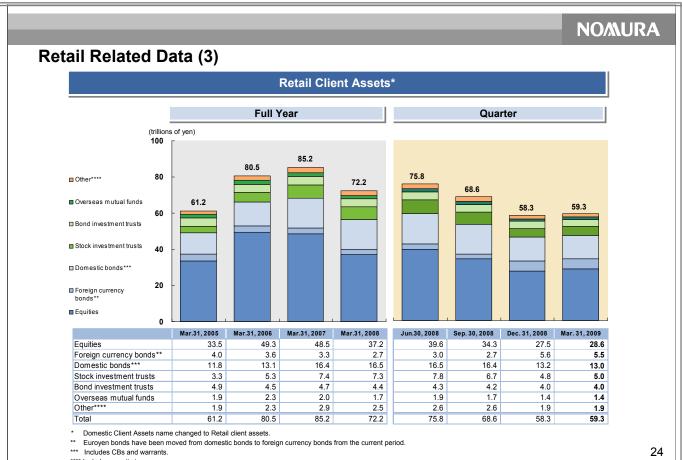
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Financial Supplement	•

# Retail Related Data (1)

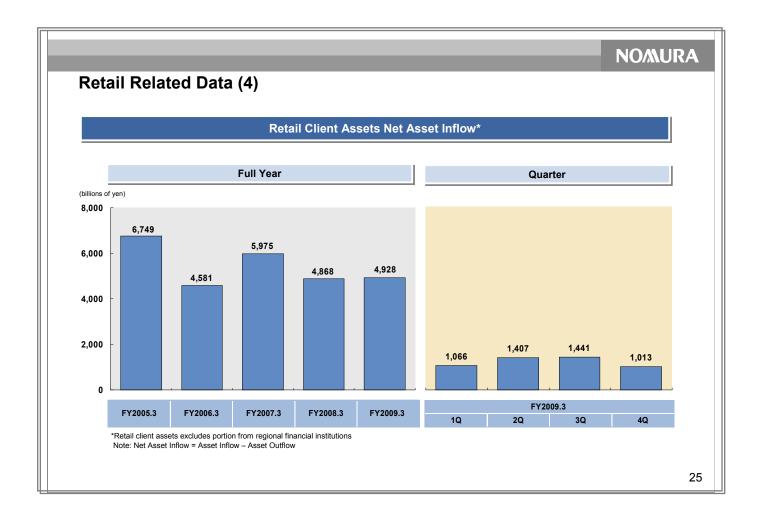
	E)/000E 0	E1/0000	EV000E 0	E\/0000	E\/0000	FY2008.3		FY20	09.3			ons of yen
	FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3	4Q	1Q	2Q	3Q	4Q	QoQ	YoY
Commissions	174.0	269.4	251.4	225.9	151.0	39.2	45.5	41.0	28.9	35.5	22.7%	-9.5%
Sales credit	73.7	109.0	96.8	94.2	71.4	18.8	21.3	15.0	22.8	12.3	-46.1%	-34.8%
ees from investment banking	24.5	26.4	24.0	14.9	13.4	4.6	2.0	2.0	5.6	3.7	-33.9%	-19.69
nvestment trust administration fees and other	26.1	34.4	47.5	59.7	50.9	14.2	15.5	15.2	10.9	9.3	-14.6%	-34.3%
Net interest revenue	6.1	7.4	20.4	7.3	5.2	1.7	1.5	1.1	1.4	1.1	-19.3%	-32.3%
Net revenue	304.4	446.5	440.1	402.0	291.9	78.5	85.8	74.5	69.7	61.9	-11.1%	-21.1%
Non-interest expenses	223.2	249.3	279.3	279.7	273.6	67.5	69.6	69.1	67.4	67.5	0.2%	0.0%
ncome before income taxes	81.2	197.2	160.9	122.3	18.2	11.1	16.2	5.3	2.3	-5.5	-	
					-							
Domestic distribution volume of investment trusts* (trillions of yen)	14.2	20.5	21.4	20.4	14.7	3.7	4.0	3.7	3.6	3.4	-6.1%	-9.4%
Domestic distribution volume of investment trusts* (trillions of yen)  Bond investment trusts	14.2 10.4	20.5	21.4	20.4	14.7	3.7	4.0	3.7 2.5	3.6	3.4 1.9	-6.1% -19.1%	
, , , , , , , , , , , , , , , , , , , ,				-		_		-		-		-26.7%
Bond investment trusts	10.4	14.3	14.4	13.9	9.4	2.6	2.7	2.5	2.4	1.9	-19.1%	-9.4% -26.7% 64.2% -47.4%
Bond investment trusts Stock investment trusts	10.4	14.3	14.4 6.0	13.9	9.4 4.2	2.6	2.7	2.5	2.4	1.9	-19.1% 33.5%	-26.7% 64.2%
Bond investment trusts Stock investment trusts Foreign investment trusts	10.4	14.3	14.4 6.0	13.9	9.4 4.2	2.6	2.7	2.5	2.4	1.9	-19.1% 33.5%	-26.7% 64.2%
Bond investment trusts Stock investment trusts Foreign investment trusts Other (billions of yen)	10.4 2.3 1.4	14.3 4.5 1.7	14.4 6.0 1.0	13.9 5.2 1.3	9.4 4.2 1.1	2.6 0.8 0.3	2.7 0.9 0.4	2.5 1.0 0.3	2.4 1.0 0.3	1.9 1.3 0.2	-19.1% 33.5% -33.9%	-26.7% 64.2% -47.4%

22





<sup>\*\*\*\*</sup> Includes annuity insurance.



# Retail Related Data (5)

## Number of Accounts / IT Share\*

	Mar. 31,2005	Mar. 31,2006	Mar. 31,2007	Mar. 31,2008	Jun. 30,2008	Sep. 30,2008	Dec. 31,2008	Mar. 31,2009
								(thousands)
Accounts with balance	3,678	3,780	3,953	4,165	4,206	4,281	4,442	4,467
Equity holding accounts	1,680	1,745	1,853	2,027	2,058	2,134	2,310	2,347
Nomura Home Trade (online trading accounts)	1,716	1,969	2,243	2,765	2,834	2,946	3,065	3,080

			ruii ieai			Qua	rter		
	FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3		FY20	009.3	
	1 12005.5	1 12000.3	1 12007.5	1 12000.3	1 12003.3	1Q	2Q	3Q	4Q
New individual accounts (thousands)	425	343	417	580	608	129	180	218	81
		0.0		000		.20		0	· · ·
IT share*									
No. of orders	52%	55%	55%	57%	59%	60%	60%	56%	60%
							/-		/-
Transaction value	24%	27%	27%	29%	29%	30%	30%	27%	29%

<sup>\*</sup>IT share is the percentage of trades via Nomura Home Trade and Telephone Answer comprising the total of cash stock transactions and kabushiki-mini-toshi (odd lot stock investment)

# **Global Markets Related Data (1)**

											(bill	ions of yen)					
	FY2005.3	FY2006.3	FY2007.3	FY2008.3 FY2009.3	FY2008.3		FY20	09.3		QoQ	YoY						
	1 12005.5	1 12000.5	1 12007.3	1 12007.5	1 12007.3	1 12007.3	112007.0	112000.3 112003.3	707.0	112000.0	4Q	1Q	2Q	3Q	4Q	QUQ	101
Global Fixed Income	119.8	173.8	123.1	-119.9	-169.9	-153.9	-35.2	-15.3	-172.1	52.8	-	-					
Global Equities	90.2	168.5	147.9	206.0	98.9	18.0	42.4	26.4	7.3	22.8	213.5%	26.9%					
Other	33.1	28.8	19.1	9.5	-86.3	2.7	3.8	-17.6	-6.2	-66.2	-	-					
Net revenue	243.1	371.1	290.0	95.6	-157.3	-133.3	11.0	-6.5	-171.1	9.4	-	-					
Non-interest expenses	182.9	213.4	231.2	321.8	417.4	75.6	72.6	80.2	124.4	140.2	12.7%	85.4%					
Income before income taxes	60.2	157.7	58.8	-226.2	-574.6	-208.9	-61.6	-86.7	-295.5	-130.8	-	-					

Notes: In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets. Figures up to FY2004.3 are the total of Fixed Income and Equity and differ slightly in composition.

## **Securitization Product Holdings**

### **Holdings by Product and Region**

				(b	illions of yen)			
	As of Mar. 31,2009							
	Outstanding Balance	Japan	Asia	Europe	US			
Commercial Mortgage Backed Securities (CMBS)	10.8	8.1	-	-	2.7			
Residential Mortgage Backed Securities (RMBS)	71.3	35.5	-	-	35.8			
Commercial Real Estate Backed Securities	37.7	37.7	-	-	-			
Other Securitization Products	54.3	38.8	2.7	7.7	5.1			
Total	174.1	120.0	2.7	7.7	43.7			

<sup>\*</sup>The 2.7 billion yen shown here is mainly for synthetic CDO business carried out in Europe. In addition to this amount, we had a position of 38.5 billion yen in the US CMBS-related business at the end of March 2009. This has been included in whole loans and is not shown here.

\*\*Fund seed money holding government sponsored enterprise agency mortgages.

### Leveraged Finance\* Balance

				(billions of yen)
		l l	As of Mar. 31,200	9
		Outstanding	Drawn Down	Remaining
		Balance		Comittments
1	Japan	9.9	8.0	1.9
-	Europe	80.5	74.9	5.6
1	Total	90.3	82.8	7.5

\*Loans for leveraged buy-outs and leveraged buy-ins

### **CMBS** by Rating

						(0	illions of yen)						
	As of Mar. 31,2009												
	Outstanding Balance	AAA	Α	BBB	ВВ	No Rating	Ginnie Mae GSE*						
Japan	8.1	4.3	0.1	0.9	-	2.8	-						
US	2.7	1.5	0.1	0.0	0.4	-	0.7						
Total	10.8	5.8	0.2	0.9	0.4	2.8	0.7						
* Government	Sponsored Enterpr	ises											

# Global Markets Related Data (2)

# Monoline Insurer-related Exposure

# **Credit Derivative Transactions\* with Monoline Insurers**

2009/3/31				(millions of US\$)
Monoline Insurers by			Counterparty Risk	
Credit Rating**	Notional	Gross Exposure	Reserves and other	Net Exposure
(No. of companies)			Adjustments	
AAA (1)	\$1,276	\$248	\$94	\$154
AA (1)	\$256	\$123	\$13	\$110
Non-investment grade(3)	\$6,947	\$4,868	\$4,433	\$435
Total	\$8,479	\$5,239	\$4,540	\$699

2008/12/31				(millions of US\$)
Monoline Insurers by			Counterparty Risk	
Credit Rating**	Notional	Gross Exposure	Reserves and other	Net Exposure
(No. of companies)			Adjustments	
AAA (2)	\$1,613	\$415	\$59	\$356
BBB(1)	\$1,472	\$410	\$265	\$146
Total	\$3,084	\$825	\$324	\$502

 $<sup>\</sup>ensuremath{^{*}}\xspace$  Excluding provisions and hedged exposure.

 $<sup>\</sup>ensuremath{^{**}}$  Based on S&P or Moody's depending on which rating is lower.

# **Investment Banking Related Data**

(billions of ven)

	FY2005.3	FY2006.3	FY2007.3 FY2008	EV2007 3 EV2008 3 E		FY2008.3		FY20	09.3		QoQ	YoY														
	112003.3	1 12000.3	1 12007.5	12007.3 F12006.3	112000.5	112000.5	112000.5	112000.5	112000.5	1 12000.3	112000.5	1 12000.5	112000.3	112000.5	112000.5			112000.0	2008.3 FY2009.3	4Q	1Q	2Q	3Q	4Q	404	101
Net revenue	75.4	99.7	99.2	83.1	63.5	14.8	29.0	5.2	22.7	6.6	-70.8%	-55.4%														
Non-interest expenses	46.2	48.1	54.8	60.3	120.9	14.6	16.4	14.0	42.6	47.9	12.5%	229.1%														
Income before income taxes	29.2	51.5	44.4	22.8	-57.4	0.2	12.6	-8.7	-19.9	-41.3	-	-														
Note: In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets.																										

### League Tables

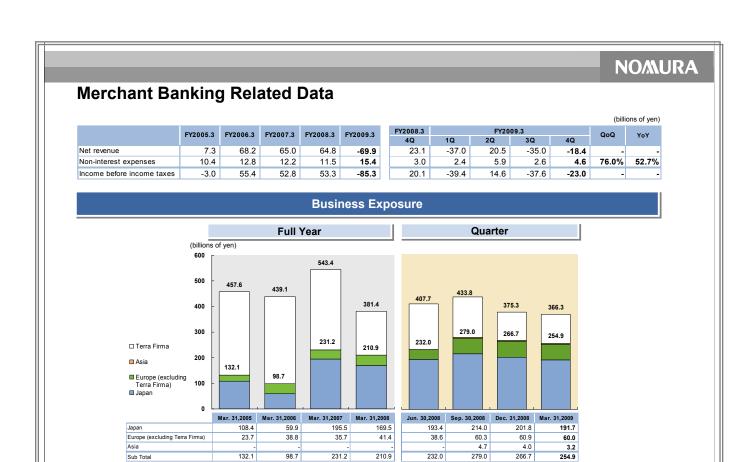
Equity Capital Markets Bookrunner League table Japan Equity & Equity-Related (excluding self-funding)\* M&A Financial Advisors League table Japan Announced Deals\*\*

					Announced deal	s, value base			
	Apr. 1, 20	08 - Mar. 31	, 2009	R		Apr. 1, 2008 - Mar. 31,			
Bookrunner	Proceeds	Mist Chara	No. of	a	Advisor	Rank Value	Mkt Chara		
	(USD mil)	IVIKI. SHAFE	Deals	k		(USD mil)	WIKE STIME		
Nomura	3,333.7	23.3%	23	1	Nomura	40,869.5	27.8%		
Daiwa Securities SMBC	2,704.4	18.9%	12	2	Goldman Sachs	29,778.6	20.2%		
Nikko Citi	1,063.0	7.4%	8	3	Daiwa Securities SMBC	23,146.5	15.7%		
JP Morgan	1,048.2	7.3%	2	4	Bank of America Merrill Lynch	18,951.8	12.9%		
Morgan Stanley	804.5	5.6%	1	5	UBS	18,297.8	12.4%	Т	
Goldman Sachs	725.6	5.1%	2	6	Morgan Stanley	18,257.0	12.4%	Т	
UBS	318.2	2.2%	2	7	JP Morgan	17,749.0	12.1%		
Mizuho Financial Group	188.5	1.3%	6	8	GCA	15,746.6	10.7%		
Mitsubishi UFJ Financial Group	73.6	0.5%	3	9	Mizuho Financial Group	12,347.5	8.4%	Т	
Shinko Securities	50.5	0.4%	6	10	Credit Suisse	10,743.9	7.3%	Т	
	Nomura Daiwa Securities SMBC Nikko Citi JP Morgan Morgan Stanley Goldman Sachs UBS Mizuho Financial Group Mitsubishi UFJ Financial Group	Rookrunner	Proceeds (USD mt)   Proceeds (USD mt)   Mkt. Share (USD mt)   Mk	Mkt. Share   Deals   Deals	Nomura   Proceeds (USD mil)   No of Deals   No of Deals	Apr. 1, 2009 - Mar. 31, 2009   No. of (USD mil)   Mkt. Share (USD mil)   No. of (No. of (N	Nomura   3,33.7   23.3%   23   1   Nomura   40,899.5   Niko Citi   1,063.0   7.3%   2   4   Bank of America Merrill Lynch   18,951.8   Morgan Stanley   804.5   5.6%   1   5   UBS   18,297.8   UBS   318.2   2.2%   2   7   JP Morgan   18,257.0   UBS   318.2   2.2%   2   7   JP Morgan   18,257.0   UBS   318.2   2.2%   2   7   JP Morgan   17,749.0   Mizuho Financial Group   188.5   1.3%   6   8   GCA   15,746.0   12,447.5   12,	Apr. 1, 2008 - Mar. 31, 2009   Record   Record	

### Global & Euro Yen Bonds\*

### Domestic Straight Bonds (excluding self-funding)\*

R		Apr. 1, 200	08 - Mar. 31	, 2009	R		Apr. 1, 200	08 - Mar. 31	, 2009
n	Bookrunner	Proceeds	Mkt. Share	No. of	n	Bookrunner	Proceeds	Mkt. Share	No. of
k		(JPY mil)		Issues	k		(JPY mil)		Issues
1	Daiwa Securities SMBC	532,482.7	18.1%	20	1	Mitsubishi UFJ Financial Group	2,144,306.2	23.9%	88
2	Nomura	460,354.0	15.7%	15	2	Nomura	2,111,676.8	23.5%	89
3	BNP Paribas	407,166.7	13.9%	44	3	Mizuho Financial Group	1,792,968.2	20.0%	91
4	Nikko Citi	302,443.9	10.3%	15	4	Daiwa Securities SMBC	1,691,278.3	18.8%	78
5	Mitsubishi UFJ Financial Group	253,116.7	8.6%	4	5	Nikko Citi	793,994.5	8.9%	48
6	RBS	235,950.0	8.0%	4	6	Shinko Securities	148,000.0	1.7%	4
7	Mizuho Financial Group	157,227.3	5.4%	11	7	Goldman Sachs	99,142.8	1.1%	6
8	Barclays Capital	156,745.9	5.3%	6	8	Mizuho Investors Securties	53,000.0	0.6%	3
9	Morgan Stanley	87,172.5	3.0%	5	9	Toyota Financial Services Sec.	41,824.2	0.5%	7
10	Deutsche Bank	72,975.0	2.5%	3	10	Merrill Lynch	26,995.5	0.3%	5



210.9

170.5

543.4

Notes: 1. Amount of exposure in Japan is total of Nomura Principal Finance (NPF), Nomura Financial Partners (NFP), Nomura Research & Advisory (NR&A) and others.

2. Amount of exposure in Europe (excluding Terra Firma) is total of Private Equity Group (PEG), Nomura Phase4 Ventures (NPV) and others.

175.7

407.7

154.8

108.6

111.4

Terra Firma

325.5

457.6

340.4

439.1

# **Asset Management Related Data (1)**

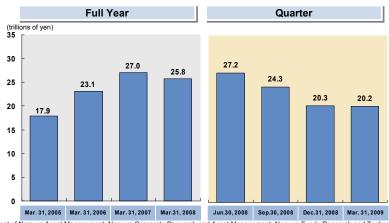
											(billio	ns of yen)
	FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3	FY2008.3	3 FY2009.3					YoY
	1 12003.3	1 12000.5	1 12007.5	112000.3	112003.3	4Q	1Q	2Q	3Q	4Q	QoQ	101
Net revenue	47.6	64.1	88.1	88.7	59.8	16.9	21.1	14.7	10.8	13.1	21.0%	-22.5%
Non-interest expenses	34.6	40.3	48.7	54.8	52.4	13.7	13.0	13.9	12.9	12.6	-2.6%	-7.9%
Income before income taxes	13.0	23.8	39.4	34.0	7.4	3.3	8.2	0.8	-2.1	0.5	-	-83.9%

Note 1: In January 2006, certain functions of Other business were integrated into Asset Management. Certain reclassifications of previously reported amounts have been made to conform to

the current presentation.

2: The defined contribution pension plan business in Asset Management was integrated to Other business in the second quarter of the fiscal year ending March 31, 2009. Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

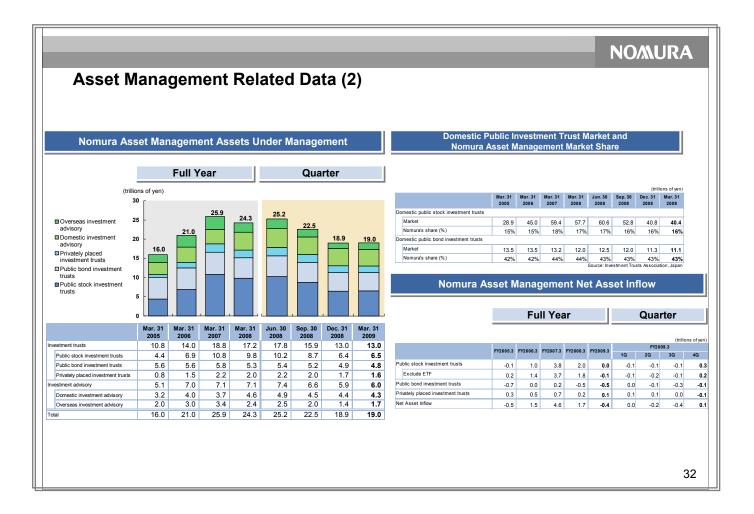
### **Total Assets Under Management**



Mar. 31, 2005 Mar. 31, 2006 Mar. 31, 2008 Mar. 31, 2008 Mar. 31, 2008 Mar. 31, 2008 Dec. 31, 2008 Mar. 31, 2009

Notes: 1. Total assets under management of Nomura Asset Management, Nomura Corporate Research and Asset Management, Nomura Funds Research and Technologies America, Private Equity Funds Research and Investments. Adjusted for asset overlap amongst group companies. Data until March 31, 2006, include Nomura BlackRock Asset Management.

2. Nomura Funds Research and Technologies America data as of end of February 2009.



# Value at Risk

Definition

VaR

From April 1, 2008 to March 31, 2009 (billions of yen)

12.3

11.7

7.3

- □ 99% confidence level (2.33 standard dev.)
- Maximum: 13.9
- □ 1-day time horizon for outstanding portfolio
- ☐ Minimum: 5.9
- ☐ Inter-product price fluctuations considered

4.1

7.0

Average: 9.6

6.3

								(billions of yen)
	Mar. 2005	Mar. 2006	Mar. 2007	Mar. 2008	Jun. 2008	Sep. 2008	Dec. 2008	Mar. 2009
Equity	3.0	6.0	4.6	4.2	3.3	2.7	2.5	3.8
Interest Rate	2.8	3.3	3.7	4.7	3.7	3.4	4.2	6.7
Foreign Exchange	0.7	1.4	1.4	8.0	4.8	6.3	11.8	8.7
Sub-total	6.5	10.7	9.8	16.9	11.8	12.4	18.5	19.1
Diversification Benefit	-2.4	-3.7	-3.6	-6.8	-5.5	-5.1	-6.2	-7.5

10.1

6.2

# Number of Employees

	Mar. 2005	Mar. 2006	Mar. 2007	Mar. 2008	Mar. 2009
Japan (excluding FA)*	9,236	9,618	10,667	11,561	12,929
Japan (FA)**	1,875	1,948	2,174	2,377	2,391
Europe	1,535	1,515	1,791	1,956	4,294
Americas	1,026	1,073	1,322	1,063	1,079
Asia/Oceania	718	778	900	1,070	4,933
Total	14,390	14,932	16,854	18,026	25,626

Note: Headcount figures have been reclassified to include certain contract employees since September 2007.

Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

\*Excludes employees of private equity investee companies

\*\*Figures up to Mar. 2008 include savings advisors.

									10WF	JKA		
Market Sha	re Data											
			F	ull Year				Quarte	er			
										ons of y		
		FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3	1Q	FY200	9.3 3Q	4Q		
	Individual Equity Agency Transaction	ns Share*					10	2Q	ડહ	40		
	Market	144.7	308.3	270.2	235.5	161.7	52.2	38.6	40.7	3		
	Nomura Securities' share	8%	7%	5%	4%	4%	4%	3%	5%			
	Off-floor/Off-exchange Equity Tradi		1 /0	3 /0	4 /0	4 /0	470	070	070			
	Off-floor market	33.2	48.6	48.2	46.0	32.6	9.9	8.6	7.6			
	Off-exchange	21.1	30.5	42.8	49.6	36.4	12.8	11.5	6.5			
Secondary Market	Nomura Securities' share	17%	21%	21%	21%	17%	14%	17%	22%			
Share Data	IGP Auction Share#	JGB Auction Share**										
	Market	80.1	80.7	85.3	85.3	82.7	21.2	19.9	20.1	2		
	Nomura Securities' share	18%	11%	11%	11%	11%	10%	11%	12%			
	Bond Secondary Trading Share	10 /6	1170	1170	1170	1170	1070	,	1270			
	Market	1,361	1,296	1,341	1,526	1,522	406	378	395			
	Nomura Securities' share	15%	13%	11%	10%	11%	8%	9%	13%			
	* Source: Nomura, based on Tokyo Stock											
	** JGB auction share market only includes	competitive auctions										
		FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3						
	Japan Equity and Equity-related											
	Nomura's share	25%	26%	33%	42%	23%						
	Japanese IPO											
	Nomura's share	32%	20%	21%	44%	57%						
	Japanese PO											
Primary Market	Nomura's share	25%	27%	40%	42%	24%						
Share Data	Convertible Bonds											
	Nomura's share	19%	34%	34%	38%	15%						
	Global and Euro Yen Bonds											
	Nomura's share	23%	23%	7%	5%	16%						
	Straight Bonds, Lead Manager (exc	Straight Bonds, Lead Manager (excl. self-funding)										

# **Consolidated Income**

		I				FY2008.3 FY2009.3				ions of yen)
	FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3	4Q	1Q	2Q	3Q	4Q
Revenue	'	•								-
Commissions	222.0	356.3	337.5	404.7	306.8	81.4	82.2	84.9	73.4	66.3
Fees from investment banking	92.3	108.8	99.3	85.1	55.0	18.7	13.4	10.0	19.7	11.8
Asset management and portfolio service fees	78.5	102.7	146.0	189.7	140.2	43.9	42.8	42.4	29.4	25.6
Net gain on trading	201.7	304.2	290.0	61.7	-128.3	-111.8	10.5	-21.0	-134.5	16.7
Gain (loss) on private equity investments	7.7	12.3	47.6	76.5	-54.8	26.6	-37.7	23.2	-24.8	-15.5
Interest and dividends	401.4	693.8	981.3	796.5	331.4	78.6	118.0	127.0	45.9	40.5
Gain (loss) on investments in equity securities	15.3	67.7	-20.1	-48.7	-25.5	-17.0	1.0	-9.8	-12.9	-3.7
Private equity entities product sales	75.1	88.2	100.1	-	-	-	-	-	-	-
Other	32.3	58.8	67.4	28.2	39.9	5.7	27.7	1.1	6.6	4.5
Total revenue	1,126.2	1,792.8	2,049.1	1,593.7	664.5	126.0	257.9	257.7	2.7	146.2
Interest expense	327.0	647.2	958.0	806.5	351.9	104.5	122.8	129.7	52.5	47.0
Net revenue	799.2	1,145.7	1,091.1	787.3	312.6	21.5	135.1	128.1	-49.7	99.2
Non-interest expenses	594.4	700.1	769.3	851.8	1,091.7	219.8	219.4	197.4	349.8	325.1
Income (loss) from continuing operations before income taxes	204.8	445.6	321.8	-64.6	-779.0	-198.3	-84.3	-69.3	-399.5	-225.9
Income from discontinued operations before income taxes	-	99.4	-	-	-	-	-	-	-	-
Income (loss) before income taxes	204.8	545.0	321.8	-64.6	-779.0	-198.3	-84.3	-69.3	-399.5	-225.9
Net income (loss) from continuing operations	94.7	256.6	175.8	-67.8	-708.2	-153.9	-76.6	-72.9	-342.9	-215.8
Net income from discontinued operations	-	47.7	-	-	-	-	-	-	-	-
Net income (loss)	94.7	304.3	175.8	-67.8	-708.2	-153.9	-76.6	-72.9	-342.9	-215.8

Note 1: In accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets," net revenue and non-interest expenses from operations that were treated as discontinued during the fiscal year ended March 31, 2006, are separately reported as income from discontinued operations.

2: The above amounts reflect retrospective application of Statement of Position 07-1, "Clarification of the Scope of the Audit and Accounting Guide - Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies" for the year ended March 31, 2008.

(hillions of ven)

# **Adjustment of Consolidated Results and Segment Results: Income (Loss) before Income Taxes**

	,	FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3	FY2008.3		FY20		illions of yen)
			F 1 2006.3	F 12007.3	F 12008.3	F12009.3	4Q	1Q	2Q	3Q	4Q
	Retail	81.2	197.2	160.9	122.3	18.2	11.1	16.2	5.3	2.3	-5.5
	Global Markets	60.2	157.7	58.8	-226.2	-574.6	-208.9	-61.6	-86.7	-295.5	-130.8
	Investment Banking	29.2	51.5	44.4	22.8	-57.4	0.2	12.6	-8.7	-19.9	-41.3
	Merchant Banking	-3.0	55.4	52.8	53.3	-85.3	20.1	-39.4	14.6	-37.6	-23.0
	Asset Management	13.0	23.8	39.4	34.0	7.4	3.3	8.2	0.8	-2.1	0.5
5	Business Segment Total	180.6	485.7	356.3	6.2	-691.7	-174.3	-64.1	-74.7	-352.9	-200.1
	Other	7.0	-33.7	21.0	-20.6	-64.2	-7.1	-20.9	13.6	-35.1	-21.8
	Segment Total	187.6	452.0	377.3	-14.4	-755.9	-181.4	-84.9	-61.0	-388.0	-221.9
	gain (loss) on investments in equity ties held for operating purposes	8.4	59.3	-38.2	-50.2	-23.1	-17.0	0.7	-8.3	-11.6	-4.0
	lidation/deconsolidation of certain private equity investee companies	8.9	-65.7	-17.3	-	-	-	-	-	-	-
	Income (loss) from continuing operations before income taxes	204.8	445.6	321.8	-64.6	-779.0	-198.3	-84.3	-69.3	-399.5	-225.9
US GAAP	Income from discontinued operations before income taxes	-	99.4	-	-	-	-	-	-	-	-
	Total	204.8	545.0	321.8	-64.6	-779.0	-198.3	-84.3	-69.3	-399.5	-225.9

Notes:1. Gain (loss) on investments in equity securities, our share of equity in the earnings (losses) of affiliates, impairment losses on long-lived assets, corporate items and other financial adjustments are included as "Other" operating results outside business segments in our segment information. Unrealized gain (loss) on investments held for operating purposes and the effects of consolidation and deconsolidation of certain investments in our private equity business are classified as reconciling items outside our segment information. In addition, Statement of Position 07-1, "Clarification of the Scope of the Audit and Accounting Guide—Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies has been applied for private equity investments since the year ended March 31, 2008.

2. In accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-ted Assets," net revenue and non-interest expenses from operations that were treated as discontinued during the fiscal year ended March 31, 2008, are separately reported as income from discontinued operations.

3. In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets. Global Markets figures up to FY2004.3 are the total of Fixed Income and Equity and differ slightly in composition from those of FY2005.3 onward.

4. In January 2006, certain functions of Other business were integrated into Asset Management. Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

5. The defined contribution pension plan business in Asset Management was integrated to Other business in the second quarter of the fiscal year ending March 31, 2009.

Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

# Main Revenue Items

							FY2008.3		FY200		ons of yen)
		FY2005.3	FY2006.3	FY2007.3	FY2008.3	FY2009.3	4Q	1Q	2Q	3Q	4Q
	Stock brokerage commissions (Retail)	103.0	153.6	98.3	75.1	50.8	13.9	14.8	10.7	15.0	10.3
	Stock brokerage commissions (Other)	40.2	79.5	73.2	166.6	144.7	41.2	32.7	41.3	41.8	28.9
Commissions	Other brokerage commissions	13.0	14.3	6.8	9.3	7.9	1.6	1.7	1.9	3.5	0.9
	Commissions for distribution of investment trusts	41.7	85.1	120.5	121.2	75.9	17.2	25.8	24.2	6.9	19.1
	Other	24.1	23.8	38.6	32.4	27.5	7.4	7.1	6.9	6.3	7.3
	Total	222.0	356.3	337.5	404.7	306.8	81.4	82.2	84.9	73.4	66.3
	Equity underwriting and distribution	49.1	57.3	56.6	32.1	13.2	6.3	2.3	0.6	8.8	1.5
Fees from	Bond underwriting and distribution	20.5	21.2	15.3	13.4	11.9	4.2	4.4	2.8	0.6	4.0
Investment	M&A/Financial advisory fees	22.6	30.3	26.7	37.8	26.7	8.2	4.6	6.2	10.1	5.8
Banking	Other	0.1	0.1	0.7	1.8	3.1	-0.0	2.1	0.4	0.1	0.5
	Total	92.3	108.8	99.3	85.1	55.0	18.7	13.4	10.0	19.7	11.8
Asset	Asset management fees	51.1	68.5	106.3	150.3	104.1	33.2	33.5	31.0	21.2	18.4
Management	Administration fees	16.1	20.6	24.0	21.7	21.3	6.3	5.0	7.4	4.8	4.1
and Portfolio	Custodial fees	11.3	13.6	15.7	17.7	14.7	4.3	4.3	4.1	3.4	3.0
Service Fees	Total	78.5	102.7	146.0	189.7	140.2	43.9	42.8	42.4	29.4	25.6
	Bonds and other	120.9	150.9	154.9	-70.3	-87.0	-141.2	-22.7	-22.3	-120.0	77.9
Net Gain on	Equity	76.8	148.1	137.6	137.0	-38.7	31.5	33.3	1.7	-14.0	-59.7
Net Gain on Trading*	Merchant banking	4.0	5.2	-2.5	-5.0	-2.7	-2.1	-0.1	-0.5	-0.6	-1.6
Trading	Net interest revenue	74.3	46.6	23.3	-9.9	-20.5	-25.9	-4.8	-2.7	-6.6	-6.5
	Total	276.0	350.8	313.4	51.8	-148.9	-137.7	5.7	-23.7	-141.1	10.2

\*Includes net interest revenue

