

Nomura Securities Co., Ltd.
Non-consolidated Balance Sheets
(UNAUDITED)

(Millions of yen)

	March 31, 2014	March 31, 2015	Increase/(Decrease)
ASSETS			
Current Assets	12,488,887	13,949,399	1,460,512
Cash and time deposits	915,496	591,750	(323,747)
Deposits with stock exchanges and other segregated cash	16,670	89,906	73,235
Trading assets:	3,858,341	3,949,294	90,954
Trading securities	3,097,103	3,065,753	(31,350)
Derivative contracts	761,238	883,541	122,304
Net receivables arising from pre-settlement date trades	168,915	268,987	100,072
Margin account assets:	318,022	268,480	(49,542)
Loans to customers in margin transactions	312,451	248,834	(63,617)
Cash collateral to securities finance companies	5,572	19,646	14,075
Loans with securities as collateral:	6,236,656	7,325,001	1,088,345
Cash collateral for securities borrowed	5,537,366	6,725,304	1,187,938
Loans in gensaki transactions	699,289	599,697	(99,593)
Receivables from customers and others	1,045	3,031	1,986
Short-term guarantee deposits	870,524	1,309,883	439,360
Short-term loans receivable	6,013	4,153	(1,861)
Deferred tax assets	47,060	49,581	2,521
Other current assets	50,238	89,407	39,169
Allowance for doubtful accounts	(94)	(74)	20
Fixed Assets	67,235	68,638	1,403
Tangible fixed assets	1,594	1,502	(92)
Intangible fixed assets	697	573	(124)
Investments and others	64,944	66,563	1,619
Investment securities	165	—	(165)
Deferred tax assets	5,671	5,148	(523)
Other investments	60,359	62,618	2,260
Allowance for doubtful accounts	(1,251)	(1,203)	48
TOTAL ASSETS	12,556,123	14,018,037	1,461,914

(Millions of yen)

	March 31, 2014	March 31, 2015	Increase/(Decrease)
LIABILITIES			
Current Liabilities	10,362,347	11,805,361	1,443,014
Trading liabilities:	3,711,344	4,080,943	369,599
Trading securities	3,199,421	3,312,136	112,715
Derivative contracts	511,923	768,807	256,884
Margin account liabilities:	43,473	72,509	29,036
Borrowings from securities finance companies	11,900	3,875	(8,026)
Customer margin sale proceeds	31,573	68,634	37,061
Borrowings with securities as collateral:	3,619,048	4,538,901	919,853
Cash collateral for securities loaned	995,985	1,374,815	378,830
Borrowings in gensaki transactions	2,623,063	3,164,086	541,023
Payables to customers and others	243,908	388,635	144,727
Guarantee deposits received	503,056	638,149	135,093
Short-term borrowings	1,894,300	1,726,200	(168,100)
Short-term bonds payable	163,000	121,400	(41,600)
Bond due within one year	—	34,200	34,200
Accrued income taxes	16,738	21,075	4,336
Accounts payable	47,868	59,801	11,933
Accrued bonuses for employees	51,299	52,455	1,155
Other current liabilities	68,312	71,092	2,781
Long-term Liabilities	1,145,230	1,214,076	68,846
Bonds payable	93,194	53,896	(39,299)
Long-term borrowings	915,912	977,595	61,683
Reserve for retirement benefits	20,985	26,410	5,425
Other long-term liabilities	115,139	156,176	41,037
Statutory Reserve	11,378	13,820	2,442
Reserve for financial instruments transactions	11,378	13,820	2,442
TOTAL LIABILITIES	11,518,955	13,033,257	1,514,302
NET ASSETS			
Shareholder's equity	1,035,035	983,011	(52,024)
Common stock	10,000	10,000	—
Capital reserves	574,646	574,646	—
Additional paid-in capital	529,579	529,579	—
Other capital reserves	45,067	45,067	—
Retained earnings	450,390	398,366	(52,024)
Other retained earnings	450,390	398,366	(52,024)
General reserve	63,000	63,000	—
Retained earnings carried forward	387,390	335,366	(52,024)
Valuation and translation adjustments	2,132	1,769	(364)
Deferred gains or losses on hedges	2,132	1,769	(364)
TOTAL NET ASSETS	1,037,168	984,780	(52,388)
TOTAL LIABILITIES AND NET ASSETS	12,556,123	14,018,037	1,461,914

Nomura Securities Co., Ltd.
Non-consolidated Income Statements
(UNAUDITED)

(Millions of yen, except percentages)

	For the year ended March 31, 2014 (B)	For the year ended March 31, 2015 (A)	% Change (A-B)/(B)
Operating revenue	816,205	801,268	(1.8)
Commissions	481,829	451,065	(6.4)
Net gain on trading	268,890	270,361	0.5
Interests and dividends income	65,485	79,842	21.9
Interest expenses	66,876	89,236	33.4
Net operating revenue	749,329	712,032	(5.0)
Selling, general, and administrative expenses	497,027	481,637	(3.1)
Transaction-related expenses	95,389	87,563	(8.2)
Compensation and benefits	201,834	199,657	(1.1)
Rental and maintenance	44,514	42,646	(4.2)
Data processing and office supplies	143,052	139,737	(2.3)
Others	12,239	12,034	(1.7)
Operating income	252,302	230,395	(8.7)
Non-operating income	927	1,346	45.1
Non-operating expenses	1,307	460	(64.8)
Ordinary income	251,923	231,280	(8.2)
Special profits	7,686	2,748	(64.2)
Gains due to sale of securities	4,551	—	(100)
Gains due to the exemption from payments of share-based compensation	3,135	2,748	(12.3)
Special losses	3,118	2,442	(21.7)
Legal reserve for financial instruments transactions	3,118	2,442	(21.7)
Income before income taxes	256,491	231,586	(9.7)
Income taxes - current	58,610	82,037	40.0
Income taxes - deferred	39,115	(478)	—
Total income taxes	97,725	81,560	(16.5)
Net income	158,766	150,027	(5.5)

Nomura Securities Co., Ltd.
Quarterly Income Statement
(UNAUDITED)

(Millions of yen)

	For the quarter from April 1, 2014 to June 30, 2014	For the quarter from July 1, 2014 to September 30, 2014	For the quarter from October 1, 2014 to December 31, 2014	For the quarter from January 1, 2015 to March 31, 2015	For the year ended March 31, 2015
Operating revenue	190,443	185,458	227,247	198,120	801,268
Commissions	94,696	110,656	120,972	124,742	451,065
Net gain on trading	71,038	60,062	81,837	57,423	270,361
Interest and dividend income	24,709	14,741	24,439	15,954	79,842
Interest expenses	26,656	20,242	25,587	16,752	89,236
Net operating revenue	163,787	165,216	201,661	181,368	712,032
Selling, general and administrative expenses	119,298	118,741	117,491	126,107	481,637
Transaction-related expenses	19,776	22,848	20,769	24,170	87,563
Compensation and benefits	53,514	48,947	48,823	48,373	199,657
Rental and maintenance	10,379	10,367	10,298	11,601	42,646
Data processing and office supplies	32,069	34,243	34,360	39,064	139,737
Other	3,559	2,335	3,240	2,900	12,034
Operating income	44,489	46,475	84,170	55,261	230,395
Non-operating income	1,024	144	60	117	1,346
Non-operating expenses	57	126	147	129	460
Ordinary income	45,456	46,493	84,082	55,249	231,280
Special profits	1,070	776	440	462	2,748
Gains due to the exemption from payments of share-based compensation	1,070	776	440	462	2,748
Special losses	630	634	686	492	2,442
Reserve for securities transactions	630	634	686	492	2,442
Income before income taxes	45,896	46,635	83,837	55,219	231,586
Income taxes - current	19,441	11,124	42,833	8,639	82,037
Income taxes - deferred	(1,810)	1,483	(14,165)	14,014	(478)
Total income taxes	17,631	12,607	28,669	22,653	81,560
Net income	28,265	34,028	55,168	32,565	150,027

Nomura Securities Co., Ltd.
Supplementary Information
(UNAUDITED)

1. Commission Revenues

(1) Breakdown by Category

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2014 (B)	March 31, 2015 (A)	
Brokerage commissions	156,771	119,828	(23.6)
<i>(Stocks)</i>	147,068	109,689	(25.4)
Commissions for underwriting, secondary distribution and solicitation for selling and others for Professional Investors	44,028	40,072	(9.0)
<i>(Stocks)</i>	37,800	30,497	(19.3)
<i>(Bonds)</i>	6,228	9,575	53.7
Fees for offering, secondary distribution and solicitation for selling and others for Professional Investors	162,364	138,387	(14.8)
<i>(Investment trust certificates)</i>	157,355	136,490	(13.3)
Other commissions	118,665	152,778	28.7
<i>(Investment trust certificates)</i>	59,407	64,447	8.5
Total	481,829	451,065	(6.4)

(2) Breakdown by Product

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2014 (B)	March 31, 2015 (A)	
Stocks	189,024	144,836	(23.4)
Bonds	12,721	13,720	7.9
Investment trust certificates	226,109	210,783	(6.8)
Others	53,976	81,726	51.4
Total	481,829	451,065	(6.4)

2. Net Gain on Trading

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2014 (B)	March 31, 2015 (A)	
Stocks	101,441	97,872	(3.5)
Bonds and Forex	167,449	172,489	3.0
Total	268,890	270,361	0.5

3. Stock Trading (excluding futures transactions)

(Millions of shares or yen, except per share data and percentages)

	For the year ended				% Change (A-B)/(B)	
	March 31, 2014 (B)		March 31, 2015 (A)		Number of shares	Amount
	Number of shares	Amount	Number of shares	Amount		
Total	192,531	192,536,997	153,196	174,038,960	(20.4)	(9.6)
<i>(Brokerage)</i>	177,356	174,231,130	137,007	153,367,357	(22.8)	(12.0)
<i>(Proprietary Trading)</i>	15,175	18,305,868	16,189	20,671,603	6.7	12.9
Brokerage / Total Ratio	92.1%	90.5%	89.4%	88.1%	/	
TSE Share	9.0%	10.7%	8.8%	10.9%		
Brokerage commission per share (yen)	0.82		0.79			

4. Underwriting, Subscription, and Distribution

(Millions of shares or yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2014 (B)	March 31, 2015 (A)	
Underwriting			
Stocks (number of shares)	728	257	(64.7)
(yen amount)	991,526	700,819	(29.3)
Bonds (face value)	5,923,766	6,276,388	6.0
Investment trust certificates (yen amount)	—	—	—
Subscription and Distribution*			
Stocks (number of shares)	855	325	(62.0)
(yen amount)	1,128,350	810,074	(28.2)
Bonds (face value)	2,732,438	3,173,035	16.1
Investment trust certificates (yen amount)	26,033,012	26,464,734	1.7

*Include secondary offering, private placement, and solicitation for selling and others for professional investors.

5. Capital Adequacy Ratio

(Rounded down to millions of yen, except percentages)

		March 31, 2014	March 31, 2015	Increase/(Decrease)
Tier I	(A)	835,035	683,011	(152,023)
Tier II	Valuation and translation adjustments	2,132	1,768	(363)
	Statutory reserves	11,377	13,819	2,442
	Allowance for doubtful accounts	94	73	(20)
	Subordinated debts	329,194	409,095	79,901
	Total (B)	342,797	424,757	81,959
Illiquid Asset	(C)	81,908	94,297	12,388
Net Capital	(A) + (B) - (C) = (D)	1,095,924	1,013,470	(82,453)
Risk	Market risk	100,120	117,160	17,039
	Counterparty risk	159,943	176,245	16,302
	Basic risk	141,800	139,020	(2,780)
	Total (E)	401,865	432,426	30,561
Capital Adequacy Ratio	(D)/(E)×100	272.7 %	234.3 %	(38.4) %