

**Nomura Securities Co., Ltd.**  
**Unconsolidated Balance Sheets**

(UNAUDITED)

	Millions of yen		
	March 31, 2018	December 31, 2018	Increase/(Decrease)
Assets			
Current assets:	12,449,946	13,155,357	705,411
Trading assets	3,369,194	3,367,578	(1,615)
Loans with securities as collateral	6,025,130	6,780,349	755,219
Other current assets	3,055,623	3,007,429	(48,194)
Fixed assets	30,143	57,435	27,292
Total assets	12,480,089	13,212,792	732,703
Liabilities			
Current liabilities:	10,800,445	11,337,766	537,321
Trading liabilities	3,038,869	2,128,581	(910,288)
Borrowings with securities as collateral	5,129,050	6,816,399	1,687,349
Other current liabilities	2,632,526	2,392,786	(239,740)
Long-term liabilities	991,602	1,201,114	209,512
Statutory reserves	21,856	21,856	—
Total liabilities	11,813,903	12,560,736	746,833
Shareholder's equity	666,154	652,055	(14,099)
Valuation and translation adjustments	32	—	(32)
Total net assets	666,186	652,055	(14,131)
Total liabilities and net assets	12,480,089	13,212,792	732,703

**Nomura Securities Co., Ltd.**  
**Unconsolidated Statements of Income**

(UNAUDITED)

	Millions of yen		% Change (A-B)/(B)
	For the nine months ended		
	December 31, 2017 (B)	December 31, 2018 (A)	
Operating revenue	526,677	453,977	(13.8)
Commissions	298,822	271,568	(9.1)
Net gain on trading	166,590	126,231	(24.2)
Interest and dividend income	61,265	56,178	(8.3)
Interest expenses	64,757	56,065	(13.4)
Net operating revenue	461,919	397,912	(13.9)
Selling, general and administrative expenses	365,861	348,403	(4.8)
Operating income	96,058	49,509	(48.5)
Non-operating income	163	386	136.6
Non-operating expenses	256	266	3.8
Ordinary income	95,965	49,629	(48.3)
Special profits	1,466	1,558	6.3
Income before income taxes	97,430	51,187	(47.5)
Income taxes - current	28,229	16,208	(42.6)
Income taxes - deferred	7,389	(380)	—
Net income	61,812	35,359	(42.8)

**Nomura Securities Co., Ltd.**  
**Unconsolidated Statements of Income - Quarterly Comparatives**

(Millions of yen)

	For the three months ended						
	June 30, 2017	September 30, 2017	December 31, 2017	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018
Operating revenue	179,942	162,166	184,569	164,344	150,385	146,323	157,269
Commissions	93,938	94,054	110,829	95,766	91,274	86,583	93,712
Net gain on trading	56,755	54,984	54,851	57,496	37,674	46,729	41,828
Interest and dividend income	29,249	13,128	18,888	11,082	21,437	13,012	21,729
Interest expenses	29,964	14,077	20,717	13,669	21,626	13,190	21,249
Net operating revenue	149,979	148,089	163,851	150,675	128,759	133,133	136,020
Selling, general and administrative expenses	122,126	118,423	125,312	123,763	115,220	117,197	115,985
Operating income	27,852	29,666	38,539	26,912	13,539	15,935	20,035
Non-operating income	56	59	48	261	37	118	231
Non-operating expenses	41	169	46	91	99	74	93
Ordinary income	27,868	29,556	38,541	27,082	13,477	15,979	20,173
Special profits	381	483	602	181	410	634	513
Special losses	—	—	—	3,402	—	—	—
Income before income taxes	28,249	30,039	39,143	23,862	13,887	16,613	20,686
Income taxes - current	9,238	8,690	10,301	10,020	6,586	4,291	5,331
Income taxes - deferred	(413)	624	7,178	(1,618)	(2,219)	1,022	817
Net income	19,424	20,724	21,664	15,460	9,521	11,300	14,538

From April 1, 2018, Nomura changed its accounting policy for certain derivatives and has restated previously reported amounts of Unconsolidated Balance Sheets, Unconsolidated Statements of Income, and Unconsolidated Statements of Income - Quarterly Comparatives.

**Nomura Securities Co., Ltd.**  
**Supplementary Information**

1. Commission Revenues

Breakdown by Category

(Millions of yen, except percentages)

	For the nine months ended		% Change (A-B)/(B)
	December 31, 2017 (B)	December 31, 2018 (A)	
Brokerage commissions	88,591	74,058	(16.4)
<i>(Stocks)</i>	84,911	70,656	(16.8)
Commissions for underwriting, secondary distribution and solicitation for selling and others for Professional Investors	17,593	27,080	53.9
<i>(Stocks)</i>	13,278	21,738	63.7
<i>(Bonds)</i>	4,315	5,343	23.8
Fees for offering, secondary distribution and solicitation for selling and others for Professional Investors	69,589	47,868	(31.2)
<i>(Investment trust certificates)</i>	68,046	44,898	(34.0)
Other commissions	123,048	122,562	(0.4)
<i>(Investment trust certificates)</i>	48,806	50,814	4.1
Total	298,822	271,568	(9.1)

2. Stock Trading (excluding futures transactions)

(Millions of yen, except percentages)

	For the nine months ended		% Change (A-B)/(B)
	December 31, 2017 (B)	December 31, 2018 (A)	
Brokerage	194,505,700	193,090,318	(0.7)
Proprietary trading	17,264,178	17,369,669	0.6
Total	211,769,878	210,459,987	(0.6)

### 3. Capital Adequacy Ratio

(Rounded down to millions of yen, except percentages)

		March 31, 2018	December 31, 2018	Increase/(Decrease)
Tier I	(A)	616,726	652,055	35,328
Tier II	Valuation and translation adjustments	31	—	(31)
	Statutory reserves	21,856	21,856	—
	Allowance for doubtful accounts	—	—	—
	Subordinated debts	360,000	350,000	(10,000)
	Total (B)	381,888	371,856	(10,031)
Illiquid asset	(C)	48,872	95,869	46,996
Net capital	(A) + (B) - (C) = (D)	949,742	928,042	(21,699)
Risk	Market risk	92,856	80,663	(12,192)
	Counterparty risk	137,374	146,788	9,413
	Basic risk	140,198	132,933	(7,265)
	Total (E)	370,429	360,385	(10,043)
Capital adequacy ratio	(D)/(E)×100	256.3%	257.5%	1.2%