

**Nomura Securities Co., Ltd.**  
**Unconsolidated Balance Sheets**  
(UNAUDITED)

	Millions of yen		
	March 31, 2018	March 31, 2019	Increase/(Decrease)
Assets			
Current assets:	12,414,923	10,863,575	(1,551,348)
Trading assets	3,369,194	2,799,841	(569,352)
Loans with securities as collateral	6,025,130	5,160,506	(864,624)
Other current assets	3,020,599	2,903,228	(117,372)
Fixed assets	65,166	51,301	(13,866)
Total assets	12,480,089	10,914,876	(1,565,214)
Liabilities			
Current liabilities:	10,800,445	9,042,105	(1,758,340)
Trading liabilities	3,038,869	1,844,738	(1,194,132)
Borrowings with securities as collateral	5,129,050	5,006,337	(122,713)
Other current liabilities	2,632,526	2,191,030	(441,496)
Long-term liabilities	991,602	1,199,978	208,376
Statutory reserves	21,856	21,845	(12)
Total liabilities	11,813,903	10,263,927	(1,549,976)
Shareholder's equity	666,154	650,948	(15,206)
Valuation and translation adjustments	32	—	(32)
Total net assets	666,186	650,948	(15,238)
Total liabilities and net assets	12,480,089	10,914,876	(1,565,214)

**Nomura Securities Co., Ltd.**  
**Unconsolidated Statements of Income**  
(UNAUDITED)

	Millions of yen		
	For the year ended		% Change (A-B)/(B)
	March 31, 2018 (B)	March 31, 2019 (A)	
Operating revenue	691,021	575,055	(16.8)
Commissions	394,587	355,401	(9.9)
Net gain on trading	224,087	150,570	(32.8)
Interests and dividends income	72,347	69,084	(4.5)
Interest expenses	78,426	68,212	(13.0)
Net operating revenue	612,594	506,843	(17.3)
Selling, general, and administrative expenses	489,624	459,022	(6.3)
Operating income	122,970	47,821	(61.1)
Non-operating income	425	592	39.5
Non-operating expenses	347	294	(15.3)
Ordinary income	123,047	48,119	(60.9)
Special profits	1,647	2,134	29.6
Special losses	3,402	—	—
Income before income taxes	121,293	50,253	(58.6)
Income taxes - current	38,249	12,900	(66.3)
Income taxes - deferred	5,771	3,101	(46.3)
Net income	77,273	34,252	(55.7)

**Nomura Securities Co., Ltd.**  
**Unconsolidated Statements of Income - Quarterly Comparatives**

(Millions of yen)

	For the three months ended							
	June 30, 2017	September 30, 2017	December 31, 2017	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018	March 31, 2019
Operating revenue	179,942	162,166	184,569	164,344	150,385	146,323	157,269	121,078
Commissions	93,938	94,054	110,829	95,766	91,274	86,583	93,712	83,832
Net gain on trading	56,755	54,984	54,851	57,496	37,674	46,729	41,828	24,340
Interest and dividend income	29,249	13,128	18,888	11,082	21,437	13,012	21,729	12,906
Interest expenses	29,964	14,077	20,717	13,669	21,626	13,190	21,249	12,147
Net operating revenue	149,979	148,089	163,851	150,675	128,759	133,133	136,020	108,931
Selling, general and administrative expenses	122,126	118,423	125,312	123,763	115,220	117,197	115,985	110,619
Operating income(loss)	27,852	29,666	38,539	26,912	13,539	15,935	20,035	(1,688)
Non-operating income	56	59	48	261	37	118	231	207
Non-operating expenses	41	169	46	91	99	74	93	28
Ordinary income(loss)	27,868	29,556	38,541	27,082	13,477	15,979	20,173	(1,510)
Special profits	381	483	602	181	410	634	513	577
Special losses	—	—	—	3,402	—	—	—	—
Income (Loss) before income taxes	28,249	30,039	39,143	23,862	13,887	16,613	20,686	(933)
Income taxes - current	9,238	8,690	10,301	10,020	6,586	4,291	5,331	(3,307)
Income taxes - deferred	(413)	624	7,178	(1,618)	(2,219)	1,022	817	3,481
Net income(loss)	19,424	20,724	21,664	15,460	9,521	11,300	14,538	(1,107)

From April 1, 2018, “Partial Amendments to Accounting Standard for Tax Effect Accounting” (Accounting Standards Board of Japan (ASBJ) Statement No.28, February 16, 2018) was applied to Financial Statements and Nomura has restated previously reported amounts of Unconsolidated Balance Sheets.

From April 1, 2018, Nomura changed its accounting policy for certain derivatives and has restated previously reported amounts of Unconsolidated Balance Sheets, Unconsolidated Statements of Income, and Unconsolidated Statements of Income - Quarterly Comparatives.

**Nomura Securities Co., Ltd.**  
**Supplementary Information**

1. Commission Revenues

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2018 (B)	March 31, 2019 (A)	
Brokerage commissions	120,389	95,707	(20.5)
<i>(Stocks)</i>	<i>114,872</i>	<i>91,564</i>	<i>(20.3)</i>
Commissions for underwriting, secondary distribution and solicitation for selling and others for Professional Investors	23,513	32,438	38.0
<i>(Stocks)</i>	<i>17,921</i>	<i>25,984</i>	<i>45.0</i>
<i>(Bonds)</i>	<i>5,592</i>	<i>6,454</i>	<i>15.4</i>
Fees for offering, secondary distribution and solicitation for selling and others for Professional Investors	89,253	60,589	(32.1)
<i>(Investment trust certificates)</i>	<i>86,824</i>	<i>56,568</i>	<i>(34.8)</i>
Other commissions	161,433	166,666	3.2
<i>(Investment trust certificates)</i>	<i>65,341</i>	<i>66,701</i>	<i>2.1</i>
Total	394,587	355,401	(9.9)

2. Stock Trading (excluding futures transactions)

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2018 (B)	March 31, 2019 (A)	
Brokerage	265,118,235	248,189,721	(6.4)
Proprietary trading	22,275,364	22,104,719	(0.8)
Total	287,393,599	270,294,440	(5.9)

### 3. Capital Adequacy Ratio

(Rounded down to millions of yen, except percentages)

		March 31, 2018	March 31, 2019	Increase/(Decrease)
Tier I	(A)	616,726	610,948	(5,778)
Tier II	Valuation and translation adjustments	31	—	(31)
	Statutory reserves	21,856	21,844	(11)
	Allowance for doubtful accounts	—	—	—
	Subordinated debts	360,000	350,000	(10,000)
Total (B)		381,888	371,844	(10,043)
Illiquid Asset	(C)	48,872	68,152	19,280
Net Capital	(A) + (B) - (C) = (D)	949,742	914,640	(35,102)
Risk	Market risk	92,856	64,412	(28,444)
	Counterparty risk	137,374	134,483	(2,890)
	Basic risk	140,198	129,899	(10,299)
Total (E)		370,429	328,795	(41,633)
Capital Adequacy Ratio	(D)/(E)×100	256.3%	278.1%	21.8%