

Nomura Securities Co., Ltd.
Unconsolidated Balance Sheets

(UNAUDITED)

| | Millions of yen | | |
|--|-----------------|--------------------|---------------------|
| | March 31, 2019 | September 30, 2019 | Increase/(Decrease) |
| Assets | | | |
| Current assets: | 10,863,575 | 12,742,544 | 1,878,969 |
| Trading assets | 2,799,841 | 2,795,645 | (4,196) |
| Loans with securities as collateral | 5,160,506 | 7,229,715 | 2,069,209 |
| Other current assets | 2,903,228 | 2,717,184 | (186,044) |
| Fixed assets | 51,301 | 48,487 | (2,814) |
| Total assets | 10,914,876 | 12,791,030 | 1,876,155 |
| Liabilities | | | |
| Current liabilities: | 9,042,105 | 11,078,311 | 2,036,206 |
| Trading liabilities | 1,844,738 | 2,169,435 | 324,698 |
| Borrowings with securities as collateral | 5,006,337 | 6,635,198 | 1,628,861 |
| Other current liabilities | 2,191,030 | 2,273,678 | 82,648 |
| Long-term liabilities | 1,199,978 | 1,065,997 | (133,981) |
| Statutory reserves | 21,845 | 21,845 | — |
| Total liabilities | 10,263,927 | 12,166,153 | 1,902,225 |
| Shareholder's equity | 650,948 | 624,878 | (26,070) |
| Total net assets | 650,948 | 624,878 | (26,070) |
| Total liabilities and net assets | 10,914,876 | 12,791,030 | 1,876,155 |

Nomura Securities Co., Ltd.
Unconsolidated Statements of Income

(UNAUDITED)

| | Millions of yen | | |
|---|--------------------------|------------------------|-----------------------|
| | For the six months ended | | % Change (A-B)/(B) |
| | September 30, 2018 (B) | September 30, 2019 (A) | |
| Operating revenue | 296,708 | 276,378 | (6.9) |
| Commissions | 177,856 | 163,017 | (8.3) |
| Net gain on trading | 84,403 | 77,490 | (8.2) |
| Interests and dividends income | 34,449 | 35,870 | 4.1 |
| Interest expenses | 34,816 | 33,513 | (3.7) |
| Net operating revenue | 261,892 | 242,864 | (7.3) |
| Selling, general, and administrative expenses | 232,418 | 224,883 | (3.2) |
| Operating income | 29,474 | 17,982 | (39.0) |
| Non-operating income | 155 | 2,226 | — |
| Non-operating expenses | 173 | 284 | 64.2 |
| Ordinary income | 29,456 | 19,923 | (32.4) |
| Special profits | 1,045 | 576 | (44.8) |
| Income before income taxes | 30,500 | 20,499 | (32.8) |
| Income taxes - current | 10,877 | 5,844 | (46.3) |
| Income taxes - deferred | (1,197) | 726 | — |
| Net income | 20,821 | 13,930 | (33.1) |

Nomura Securities Co., Ltd.
Unconsolidated Statements of Income - Quarterly Comparatives

(Millions of yen)

| | For the three months ended | | | | | |
|--|----------------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|
| | June 30, 2018 | September 30, 2018 | December 31, 2018 | March 31, 2019 | June 30, 2019 | September 30, 2019 |
| Operating revenue | 150,385 | 146,323 | 157,269 | 121,078 | 144,117 | 132,261 |
| Commissions | 91,274 | 86,583 | 93,712 | 83,832 | 85,037 | 77,980 |
| Net gain on trading | 37,674 | 46,729 | 41,828 | 24,340 | 36,215 | 41,276 |
| Interest and dividend income | 21,437 | 13,012 | 21,729 | 12,906 | 22,865 | 13,005 |
| Interest expenses | 21,626 | 13,190 | 21,249 | 12,147 | 22,192 | 11,321 |
| Net operating revenue | 128,759 | 133,133 | 136,020 | 108,931 | 121,925 | 120,940 |
| Selling, general and administrative expenses | 115,220 | 117,197 | 115,985 | 110,619 | 113,750 | 111,132 |
| Operating income(loss) | 13,539 | 15,935 | 20,035 | (1,688) | 8,174 | 9,808 |
| Non-operating income | 37 | 118 | 231 | 207 | 534 | 1,692 |
| Non-operating expenses | 99 | 74 | 93 | 28 | 75 | 210 |
| Ordinary income(loss) | 13,477 | 15,979 | 20,173 | (1,510) | 8,634 | 11,290 |
| Special profits | 410 | 634 | 513 | 577 | 308 | 269 |
| Income (Loss) before income taxes | 13,887 | 16,613 | 20,686 | (933) | 8,941 | 11,558 |
| Income taxes - current | 6,586 | 4,291 | 5,331 | (3,307) | 3,675 | 2,169 |
| Income taxes - deferred | (2,219) | 1,022 | 817 | 3,481 | 237 | 488 |
| Net income(loss) | 9,521 | 11,300 | 14,538 | (1,107) | 5,029 | 8,901 |

Nomura Securities Co., Ltd.
Supplementary Information

1. Commission Revenues

(Millions of yen, except percentages)

| | For the six months ended | | % Change (A-B)/(B) |
|---|--------------------------|------------------------|-----------------------|
| | September 30, 2018(B) | September 30, 2019 (A) | |
| Brokerage commissions | 48,296 | 38,408 | (20.5) |
| <i>(Stocks)</i> | 46,355 | 36,628 | (21.0) |
| Commissions for underwriting, secondary distribution and solicitation for selling and others for Professional Investors | 12,925 | 13,798 | 6.8 |
| <i>(Stocks)</i> | 9,052 | 7,727 | (14.6) |
| <i>(Bonds)</i> | 3,873 | 6,071 | 56.8 |
| Fees for offering, secondary distribution and solicitation for selling and others for Professional Investors | 35,434 | 30,956 | (12.6) |
| <i>(Investment trust certificates)</i> | 33,399 | 28,857 | (13.6) |
| Other commissions | 81,202 | 79,855 | (1.7) |
| <i>(Investment trust certificates)</i> | 34,428 | 32,607 | (5.3) |
| Total | 177,856 | 163,017 | (8.3) |

2. Stock Trading (excluding futures transactions)

(Millions of yen, except percentages)

| | For the six months ended | | % Change (A-B)/(B) |
|---------------------|--------------------------|------------------------|-----------------------|
| | September 30, 2018 (B) | September 30, 2019 (A) | |
| Brokerage | 127,291,527 | 108,759,799 | (14.6) |
| Proprietary trading | 9,542,963 | 9,579,293 | 0.4 |
| Total | 136,834,489 | 118,339,092 | (13.5) |

3. Capital Adequacy Ratio

(Rounded down to millions of yen, except percentages)

| | | March 31, 2019 | September 30, 2019 | Increase/(Decrease) |
|------------------------|---------------------------------------|----------------|--------------------|---------------------|
| Tier I | (A) | 610,948 | 624,877 | 13,929 |
| Tier II | Valuation and translation adjustments | — | — | — |
| | Statutory reserves | 21,844 | 21,844 | — |
| | Allowance for doubtful accounts | — | — | — |
| | Subordinated debts | 350,000 | 350,000 | — |
| | Total (B) | 371,844 | 371,844 | — |
| Illiquid Asset | (C) | 68,152 | 60,596 | (7,556) |
| Net Capital | (A) + (B) - (C) = (D) | 914,640 | 936,126 | 21,486 |
| Risk | Market risk | 64,412 | 78,572 | 14,159 |
| | Counterparty risk | 134,483 | 137,024 | 2,541 |
| | Basic risk | 129,899 | 126,047 | (3,851) |
| | | Total (E) | 328,795 | 341,644 |
| Capital Adequacy Ratio | (D)/(E)×100 | 278.1% | 274.0% | (4.1%) |