

Nomura Securities Co., Ltd.
Unconsolidated Balance Sheets

(UNAUDITED)

	Millions of yen		
	March 31, 2019	March 31, 2020	Increase/(Decrease)
Assets			
Current assets:	10,863,575	13,184,588	2,321,013
Trading assets	2,799,841	3,300,142	500,301
Loans with securities as collateral	5,160,506	5,658,363	497,857
Other current assets	2,903,228	4,226,083	1,322,855
Fixed assets	51,301	71,891	20,590
Total assets	10,914,876	13,256,479	2,341,603
Liabilities			
Current liabilities:	9,042,105	11,455,306	2,413,201
Trading liabilities	1,844,738	2,496,881	652,143
Borrowings with securities as collateral	5,006,337	5,591,926	585,589
Other current liabilities	2,191,030	3,366,499	1,175,469
Long-term liabilities	1,199,978	1,126,424	△73,554
Statutory reserves	21,845	21,847	2
Total liabilities	10,263,927	12,603,577	2,339,650
Shareholder's equity	650,948	648,107	△2,841
Valuation and translation adjustments	—	4,795	4,795
Total net assets	650,948	652,902	1,954
Total liabilities and net assets	10,914,876	13,256,479	2,341,603

Nomura Securities Co., Ltd.
Unconsolidated Statements of Income

(UNAUDITED)

	Millions of yen		
	For the year ended		% Change (A-B)/(B)
	March 31, 2019 (B)	March 31, 2020 (A)	
Operating revenue	575,055	589,704	2.5
Commissions	355,401	349,831	(1.6)
Net gain on trading	150,570	165,217	9.7
Interests and dividends income	69,084	74,655	8.1
Interest expenses	68,212	69,174	1.4
Net operating revenue	506,843	520,530	2.7
Selling, general, and administrative expenses	459,022	451,939	(1.5)
Operating income	47,821	68,592	43.4
Non-operating income	592	2,507	323.4
Non-operating expenses	294	733	149.1
Ordinary income	48,119	70,366	46.2
Special profits	2,134	1,023	(52.1)
Special losses	—	3	—
Income before income taxes	50,253	71,387	42.1
Income taxes - current	12,900	21,753	68.6
Income taxes - deferred	3,101	(1,426)	—
Net income	34,252	51,060	49.1

Nomura Securities Co., Ltd.
Unconsolidated Statements of Income- Quarterly Comparatives

(Millions of yen)

	For the three months ended							
	June 30, 2018	September 30, 2018	December 31, 2018	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020
Operating revenue	150,385	146,323	157,269	121,078	144,117	132,261	155,413	157,913
Commissions	91,274	86,583	93,712	83,832	85,037	77,980	90,938	95,876
Net gain on trading	37,674	46,729	41,828	24,340	36,215	41,276	40,842	46,885
Interest and dividend income	21,437	13,012	21,729	12,906	22,865	13,005	23,633	15,152
Interest expenses	21,626	13,190	21,249	12,147	22,192	11,321	23,040	12,620
Net operating revenue	128,759	133,133	136,020	108,931	121,925	120,940	132,374	145,292
Selling, general and administrative expenses	115,220	117,197	115,985	110,619	113,750	111,132	118,422	108,634
Operating income(loss)	13,539	15,935	20,035	(1,688)	8,174	9,808	13,952	36,658
Non-operating income	37	118	231	207	534	1,692	235	47
Non-operating expenses	99	74	93	28	75	210	300	149
Ordinary income(loss)	13,477	15,979	20,173	(1,510)	8,634	11,290	13,887	36,556
Special profits	410	634	513	577	308	269	278	169
Special losses	—	—	—	—	—	—	—	3
Income (Loss) before income taxes	13,887	16,613	20,686	(933)	8,941	11,558	14,165	36,723
Income taxes - current	6,586	4,291	5,331	(3,307)	3,675	2,169	4,942	10,966
Income taxes - deferred	(2,219)	1,022	817	3,481	237	488	(884)	(1,267)
Net income(loss)	9,521	11,300	14,538	(1,107)	5,029	8,901	10,107	27,024

Nomura Securities Co., Ltd.

Supplementary Information

1. Commission Revenues

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2019 (B)	March 31, 2020 (A)	
Brokerage commissions	95,707	93,700	(2.1)
<i>(Stocks)</i>	91,564	89,046	(2.7)
Commissions for underwriting, secondary distribution and solicitation for selling and others for Professional Investors	32,438	23,877	(26.4)
<i>(Stocks)</i>	25,984	13,721	(47.2)
<i>(Bonds)</i>	6,454	10,156	57.4
Fees for offering, secondary distribution and solicitation for selling and others for Professional Investors	60,589	70,754	16.8
<i>(Investment trust certificates)</i>	56,568	66,238	17.1
Other commissions	166,666	161,500	(3.1)
<i>(Investment trust certificates)</i>	66,701	65,341	(2.0)
Total	355,401	349,831	(1.6)

2. Stock Trading (excluding futures transactions)

(Millions of yen, except percentages)

	For the year ended		% Change (A-B)/(B)
	March 31, 2019 (B)	March 31, 2020 (A)	
Brokerage	248,189,721	237,549,754	(4.3)
Proprietary trading	22,104,719	18,982,003	(14.1)
Total	270,294,440	256,531,758	(5.1)

3. Capital Adequacy Ratio

(Rounded down to millions of yen, except percentages)

		March 31, 2019	March 31, 2020	Increase/(Decrease)
Tier I	(A)	610,948	548,106	(62,841)
Tier II	Valuation and translation adjustments	—	4,795	4,795
	Statutory reserves	21,844	21,847	2
	Allowance for doubtful accounts	—	—	—
	Subordinated debts	350,000	350,000	—
	Total (B)	371,844	376,642	4,797
Illiquid Asset	(C)	68,152	78,349	10,197
Net Capital	(A) + (B) - (C) = (D)	914,640	846,399	(68,240)
Risk	Market risk	64,412	63,339	(1,073)
	Counterparty risk	134,483	161,740	27,257
	Basic risk	129,899	125,947	(3,951)
	Total (E)	328,795	351,028	22,232
Capital Adequacy Ratio	(D)/(E)×100	278.1%	241.1%	(37.0%)