## **News Release**

# **NOMURA**

# Nomura Individual Investor Survey

July 2014

July 11, 2014

Global Research Division

Nomura Securities Co., Ltd.

The Nomura Individual Investor Survey is a monthly survey conducted with the aim of better understanding investing activity by individuals and providing information on related trends.

#### 1. Survey overview

#### (1) Nomura I-View Index declines 2.6pt m-m to 44.6

The Nomura Individual Investor Market View Index (Nomura I-View Index), based on respondents' three-month outlook for share prices and calculated by subtracting the percentage of responses for "fall" from that for "rise," was 44.6 for July, a decline of 2.6pt from 47.2 in June. The proportion of respondents expecting a "rise of about 1,000 points" accounted for the majority at 54.6%, up 1.5ppt m-m. The proportion expecting a "fall of about 1,000 points" was up 2.6ppt m-m, the largest rise of all. Meanwhile, the proportion of respondents expecting fluctuations of "of about 2,000 points" or "more than 2,000 points" declined m-m regardless of whether they expected rises or falls. It appears to us that fewer respondents are expecting large fluctuations in share prices.

#### (2) Rise in investor interest in domestic politics

Respondents were asked to select the factor most likely to impact the stock market in the next three months. International affairs was again the most-watched factor, with its response rate showing a small m-m increase of 1.0ppt. The largest rise was for domestic politics at 2.8ppt. Interest in other factors declined m-m as a whole.

#### (3) Increase in investor interest in financials

Respondents were asked to choose one sector as an "appealing" investment target and one as "unappealing" over a timeframe of about three months, and we calculated a diffusion index for each sector by subtracting the percentage of responses for "unappealing" from that for "appealing." Capital goods/other once again occupied the top slot for investor appeal this month, although its DI fell slightly, down 0.5pt m-m. The financials sector's DI increase of 2.8pt m-m was the largest rise of any sector, and marked a move into positive territory. The DI for the consumer goods sector fell 3.3pt m-m, the largest decline of all the sectors.

#### (4) Slightly more investors see yen weakening versus the dollar

On the outlook for USD/JPY over the next three months, the percentage of respondents expecting the yen to weaken against the dollar was 65.7%, a slight gain of 0.3ppt from 65.4% in the previous survey. The change in the response rate was less than 2.0ppt m-m for all responses.

#### (5) Australian dollar the most appealing currency

Respondents were asked to choose one currency as an "appealing" investment target and one as "unappealing" over an approximately three-month timeframe. We calculated a diffusion index for each currency by subtracting the percentage of responses for "unappealing" from that for "appealing". The Australian dollar held the top spot with a DI of 22.7, up 1.8pt m-m. Meanwhile, the Brazilian real saw its DI decline 7.1pt m-m, the largest drop of all the currencies, taking it to a record low of -17.3.

#### (6) Japanese equities remain the most appealing financial instrument

In order to give an indication of plans for holding financial instruments, we calculate DIs for each financial instrument by subtracting the percentage of respondents planning to cease holding the instrument or decrease their holding from the percentage planning to hold the instrument for the first time or increase their holding. Japanese equities remained the most appealing financial instrument this month, and its DI rose 0.2pt m-m. Cash & deposits saw the largest rise in DI among all financial instruments, of 1.5pt m-m.

#### (7) Increase in investors expecting rise in prices one year out

When asked for their outlook for prices of regularly purchased goods and services one year out, 64.4% of respondents said they expected prices to rise, an increase of 2.8ppt from 61.6% in June. The proportion of respondents expecting a "rise of 2% up to 5%" increased 8.1ppt m-m, the largest increase of all. However, the proportion expecting a "rise of less than 2%" fell 8.1ppt m-m, the largest decline. There was also a notable fall of 3.0ppt m-m in the proportion of respondents expecting "no change".

#### (8) Exercise of voting rights at general shareholders' meetings

For this month's spot question, we asked investors about the exercise of voting rights at general shareholders' meetings in June 2014. Some 51.2% of respondents said that they had exercised voting rights at general shareholders' meetings in June 2014, up 3.7ppt on the figure of 47.5% in the survey a year ago. The proportion of respondents that exercised voting rights with regard to all companies in which they own shares was 35.6%, up 2.7ppt from 32.9% in last year's survey. The proportion that said they had exercised voting rights in some stocks they owned was 15.6%, up 1.0ppt on the survey a year earlier. We also asked investors that said they had exercised voting rights whether they had voted in favor or against the resolutions (multiple responses allowed). The proportion voting in favor of all resolutions at general shareholders' meetings in June 2014 was 56.0%, up 4.8ppt on the survey a year earlier. Meanwhile, among those resolutions they voted against, there was a high response rate of 9.5% for "dividends (use of surplus funds)", up 1.5ppt on last year's survey, the largest increase among the resolutions they opposed. The next highest response rate was for "director compensation/bonuses" at 9.3%, although this was down 2.0ppt on the survey a year earlier. We also asked respondents who did not exercise their voting rights to indicate why (multiple responses allowed). The most common reason given was "because the impact of my vote is small" at 33.6%, although this was 1.4ppt lower than in last year's survey. This was followed by "because it is a hassle" at 31.7%, up 2.2ppt on the survey a year earlier.

#### 2. Survey results

#### (1) Nomura I-View Index declines 2.6pt m-m to 44.6

The Nomura Individual Investor Market View Index (Nomura I-View Index), based on respondents' three-month outlook for share prices and calculated by subtracting the percentage of responses for "fall" from that for "rise," was 44.6 for July, a decline of 2.6pt from 47.2 in June (Figure 1).

The Nikkei Average reference level (1 July close) was 15,326.20, up 390.28 on the previous survey (2 June close of 14,935.92), although slightly more respondents appear to be expecting share prices to soften in future.

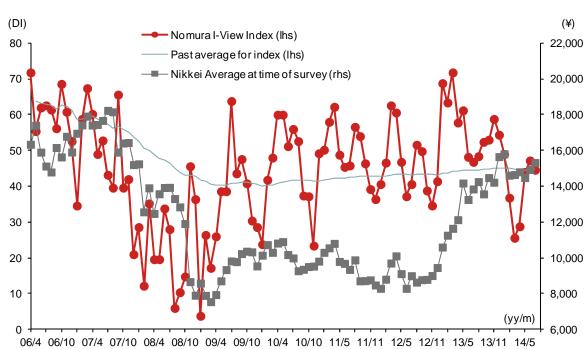
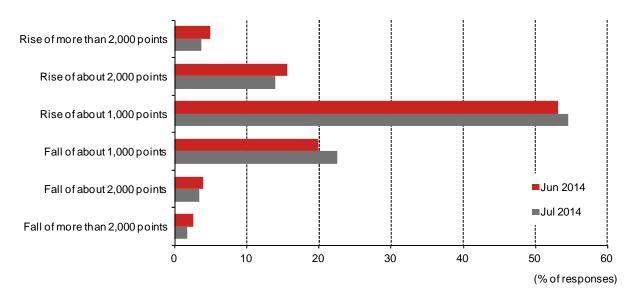


Fig. 1: The Nomura I-View Index and reference level of Nikkei Average at time of survey

Note: (1) The Nomura I-View Index is based on data collected by this survey and expressed as a diffusion index. The calculation method is as follows: ([(Number of responses indicating expected rise in share prices in the next three months)) minus (number of responses indicating expected fall in share prices in the next three months)) divided by number of respondents) x 100. The figure for January 2010 used here excludes those respondents who projected the Nikkei Average would be flat. (2) The Nomura I-View Index ranges from -100 to +100. The closer to +100 the figure is, the more bearish the outlook held by individual investors. The closer to -100 the figure is, the more bearish the outlook held by individual investors.

The combined proportion of respondents expecting the Nikkei Average to rise over the next three months was 72.3%, down 1.3ppt from 73.6% in the last survey. The proportion of respondents expecting a "rise of about 1,000 points" accounted for the majority at 54.6%, up 1.5ppt m-m. The proportion expecting a "fall of about 1,000 points" was up 2.6ppt m-m, the largest rise of all. Meanwhile, the proportion of respondents expecting fluctuations of "of about 2,000 points" or "more than 2,000 points" declined m-m regardless of whether they expected rises or falls. It appears that fewer respondents are expecting large fluctuations in share prices (Figure 2).

Fig. 2: Outlook for Nikkei Average during the next three months

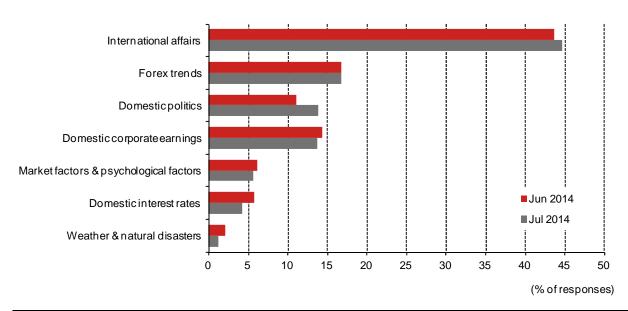


Note: Respondents were asked to share their outlook for the Nikkei Average during the next three months based on a 1 July closing figure of 15,326. Respondents could choose one answer from a possible six responses ranging from a rise of more than 2,000 points to a fall of more than 2,000 points with 1,000-point increments in between.

#### (2) Rise in investor interest in domestic politics

Respondents were asked to select the factor most likely to impact the stock market in the next three months. International affairs was again the most-watched factor, with its response rate showing a small m-m increase of 1.0ppt. The largest rise was for domestic politics at 2.8ppt. Interest in other factors declined m-m as a whole (Figure 3).

Fig. 3: Impact of factors on the stock market



Note: Respondents were asked to choose one answer from a possible seven responses concerning factors likely to impact the stock market over the next three months or so.

#### (3) Increase in investor interest in financials

Respondents were asked to choose one sector as an "appealing" investment target and one as "unappealing" over a timeframe of about three months, and we calculated a diffusion index for each sector by subtracting the percentage of responses for "unappealing" from that for "appealing." Capital goods/other once again occupied the top slot for investor appeal this month,

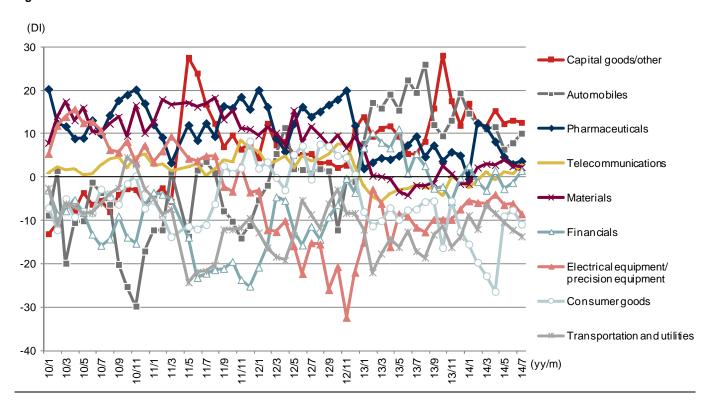
although its DI fell slightly, down 0.5pt m-m. The financials sector's DI increase of 2.8pt m-m was the largest rise of any sector, and marked a move into positive territory. The DI for the consumer goods sector fell 3.3pt m-m, the largest decline of all the sectors. The DI for transportation & utilities fell for the fourth consecutive month, with the sector remaining the most unappealing option (Figures 4 and 5).

Fig. 4: Investment appeal by sector

Conton	DI DI	Breakdown of Di	Breakdown of DI (% of responses)		
Sector	DI	Appealing	Unappealing	Previous DI	
Capital goods/other	12.6	17.1	4.5	13.1	
Automobiles	10.1	14.6	4.5	7.9	
Pharmaceuticals	3.7	11.8	8.1	3.0	
Telecommunications	2.9	9.4	6.5	0.7	
Materials	2.3	13.3	11.0	2.5	
Financials	1.5	11.9	10.4	-1.3	
Electrical equipment/precision equipment	-8.5	6.6	15.1	-6.1	
Consumer goods	-10.9	10.6	21.5	-7.6	
Transportation and utilities	-13.7	4.7	18.4	-12.2	

Note: Respondents were given nine sectors and asked to choose one viewed as an appealing investment target and one viewed as unappealing. For each sector we calculated a diffusion index by subtracting the percentage of responses for unappealing from that for appealing. The materials sector comprises mining, textiles, paper & pulp, chemicals, oil, ceramics, steel, nonferrous metals, and trading houses. The financial sector comprises banks, miscellaneous finance, securities, and insurance. The capital goods/other sector comprises construction, machinery, shipbuilding, transportation equipment, miscellaneous manufacturing, and real estate. The transportation and utilities sector comprises railroads & buses, trucking, shipping, airlines, warehousing, electric power, and gas. The consumer goods sector comprises marine products, food, retail, and services.

Fig. 5: Trend in DIs for selected sectors



#### (4) Most-watched stocks

Respondents were asked to name one stock that they would like to have in their portfolio, irrespective of short- or long-term investment horizon (including stocks actually held) or that they find appealing. We show the most popular responses below (Figure 6).

Fig. 6: Name a stock with appeal (1,000 valid responses)

rig. o. Name a stock with appear (1,000 valid responses)					
Code	Company	No. of respondents			
7203	Toyota Motor	114			
4502	Takeda Pharmaceutical	35			
9984	Softbank	31			
8306	Mitsubishi UFJ Financial Group	22			
4661	Oriental Land	20			
8267	Aeon	18			
8411	Mizuho Financial Group	18			
7267	Honda Motor	16			
9202	ANA Holdings	15			
2811	Kagome	13			
6502	Toshiba	13			
8031	Mitsui & Co	11			
8058	Mitsubishi Corp	11			
6501	Hitachi	10			
7011	Mitsubishi Heavy Industries	10			
7751	Canon	10			

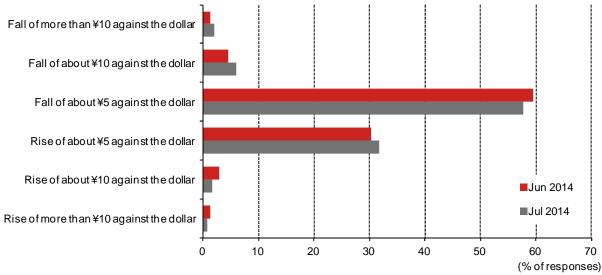
Code	Company	No. of respondents
8604	Nomura Holdings	10
9424	Japan Communications	10
4755	Rakuten	9
7270	Fuji Heavy Industries	9
6752	Panasonic	8
6758	Sony	8
2702	McDonald's Holdings (Japan)	7
7201	Nissan Motor	7
9437	NTT Docomo	7
2897	Nissin Foods Holdings	6
3382	Seven & i Holdings	6
3402	Toray Industries	6
8473	SBI Holdings	6
8750	Dai-ichi Life Insurance	6
9432	Nippon Telegraph and Telephone	6

Note: Not included in valid responses were answers of "none" or clearly mistaken responses.

#### (5) Slightly more investors see yen weakening versus the dollar

On the outlook for USD/JPY over the next three months, the percentage of respondents expecting the yen to weaken against the dollar was 65.7%, a slight gain of 0.3ppt from 65.4% in the previous survey. The change in the response rate was less than 2.0ppt m-m for all responses (Figure 7).

Fig. 7: Respondents' three-month outlook for the USD/JPY rate



Note: Respondents were asked to share their outlook for the USD/JPY rate over the next three months, referencing a 1 July2014 indicative rate of 101.50. They could choose one answer from a possible six responses ranging from a rise of more than ¥10 against the dollar to a fall of more than ¥10 against the dollar, with ¥5 increments in between.

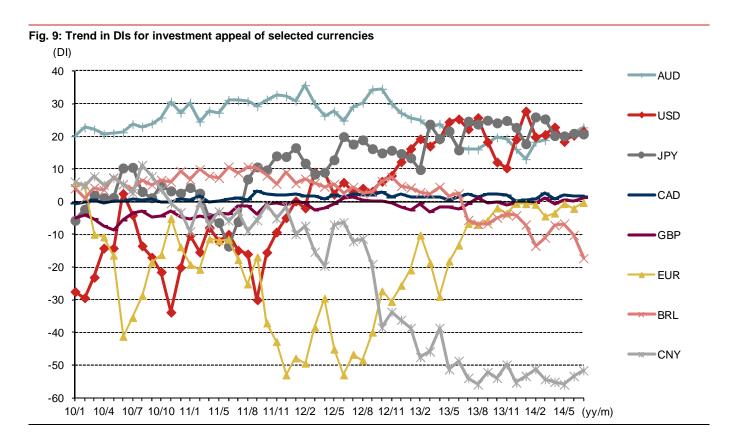
#### (6) Australian dollar the most appealing currency

Respondents were asked to choose one currency as an "appealing" investment target and one as "unappealing" over an approximately three-month timeframe. We calculated a diffusion index for each currency by subtracting the percentage of responses for "unappealing" from that for "appealing". The Australian dollar held the top spot with a DI of 22.7, up 1.8pt m-m. Although the DI for the euro was still in negative territory, it was up 1.8ppt m-m, the largest rise among all currencies along with the Australian dollar. Meanwhile, the Brazilian real saw its DI decline 7.1pt m-m, the largest drop of all the currencies, taking it to a record low of -17.3 (Figures 8 and 9).

Fig. 8: Investment appeal by currency

Currency	DI	Breakdown of DI	(Ref)		
Currency	ы	Appealing	Unappealing	Previous DI	
Australian dollar	22.7	24.5	1.8	20.9	
US dollar	21.5	27.5	6.0	20.3	
Japanese yen	20.7	28.5	7.8	20.9	
Canadian dollar	1.6	2.3	0.7	1.8	
Pound sterling	1.1	2.8	1.7	0.3	
Euro	-0.3	6.9	7.2	-2.1	
Brazilian real	-17.3	3.9	21.2	-10.2	
Chinese yuan	-51.6	1.5	53.1	-53.3	

Note: Respondents were given nine possible responses, consisting of the above eight currencies and "other," and asked to choose one viewed as an appealing investment target and one viewed as unappealing. Those selecting "other" were asked to specify a currency.



#### (7) Japanese equities remain the most appealing financial instrument

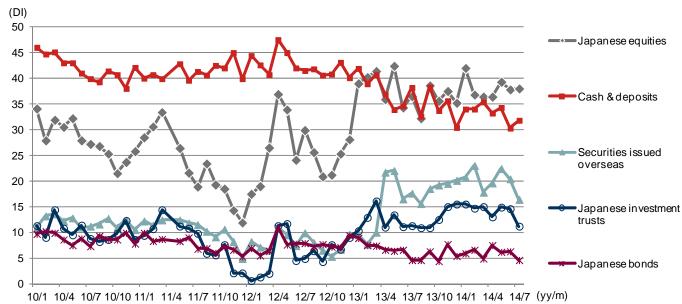
In order to give an indication of plans for holding financial instruments, we calculate DIs for each financial instrument by subtracting the percentage of respondents planning to cease holding the instrument or decrease their holding from the percentage planning to hold the instrument for the first time or increase their holding. Japanese equities remained the most appealing financial instrument this month, and its DI rose 0.2pt m-m. Cash & deposits saw the largest rise in DI among all financial instruments, of 1.5pt m-m (Figures 10 and 11).

Fig. 10: Financial instruments for which investors are either seeking to increase or decrease their holdings

Financial instrument	DI	Breakdown of DI	(Ref)	
Financial instrument	DI	Plan to increase	Plan to decrease	Previous DI
Japanese equities	38.0	49.9	11.9	37.8
Cash & deposits	31.8	35.8	4.0	30.3
Japanese investment trusts	11.2	17.0	5.8	14.6
Gold	10.6	11.1	0.5	9.3
Foreign equities	6.8	8.4	1.6	9.6
Foreign investment trusts	5.7	7.3	1.6	7.3
Japanese bonds	4.6	7.6	3.0	6.3
Foreign bonds	3.9	5.1	1.2	3.5
Hybrid securities	1.9	2.4	0.5	2.1
Other	0.7	0.9	0.2	0.7
None	-48.2	28.4	76.6	-48.0

Note: Respondents were given a selection of nine financial instruments and asked to choose those for which they planned to increase their holdings (multiple responses were allowed). In the exhibit, "plan to increase" refers to financial instruments that investors plan to hold for the first time or for which they plan to increase their holding, while "plan to decrease" refers to instruments that investors plan to cease holding or for which they plan to decrease their holding. Hybrid securities and gold were added to the list of choices from the February 2012 survey. From the April 2013 survey, we have divided the former category of "Securities issued overseas" into foreign equities, foreign investment trusts, and foreign bonds.

Fig. 11: Trend in DIs for financial instruments in which investors are either seeking to increase or decrease their holdings



Note: "Securities issued overseas" is the total for foreign equities, foreign investment trusts, and foreign bonds.

#### (8) Increase in investors expecting rise in prices one year out

When asked for their outlook for prices of regularly purchased goods and services one year out, 64.4% of respondents said they expected prices to rise (total of responses 5–7 in Figure 12), an increase of 2.8ppt from 61.6% in June. The proportion of respondents expecting a "rise of 2% up to 5%" increased 8.1ppt m-m, the largest increase of all. However, the proportion expecting a "rise of less than 2%" fell 8.1ppt m-m, the largest decline. There was also a notable fall of 3.0ppt m-m in the proportion of respondents expecting "no change" (Figure 12).

Fig. 12: Outlook for prices one year out

	Choices	% of responses	(Ref) Previous % of responses
1	Fall of 5% or more	3.5	3.0
2	Fall of 2% up to 5%	5.7	6.1
3	Fall of less than 2%	4.4	4.3
4	No change (0%)	22.0	25.0
5	Rise of less than 2%	33.5	41.6
6	Rise of 2% up to 5%	25.4	17.3
7	Rise of 5% or more	5.5	2.7
	Total	100	100

Note: Respondents were asked to select one response to the question: "How do you expect prices of regularly purchased goods and services to differ from current levels one year out?"

#### (9) Exercise of voting rights at general shareholders' meetings

For this month's spot question, we asked investors about the exercise of voting rights at general shareholders' meetings in June 2014. We publish the results of our voting rights survey question each year in the month after general shareholders' meetings for companies with March year-ends are held.

Some 51.2% of respondents said that they had exercised voting rights at general shareholders' meetings in June 2014 (total of responses 1–8 in Figure 13), up 3.7ppt on the figure of 47.5% in the survey a year ago. The proportion of respondents that exercised voting rights with regard to all companies in which they own shares (total of responses 1–4 in Figure 13) was 35.6%, up 2.7ppt from 32.9% a year earlier. The proportion that said they had exercised voting rights in some stocks they owned (total of responses 5–8 in Figure 13) was 15.6%, up 1.0ppt on the survey a year earlier (Figure 13).

Fig. 13: Exercise of voting rights at general shareholders' meetings

	Choices	2014 survey	2013 survey	
	Ciloices	%	%	
1	Attended general meeting and exercised rights for all stocks owned	3.4	2.3	
2	Exercised rights for all stocks owned in writing (by post)	22.6	21.9	
3	Exercised rights for all stocks owned electronically (by internet, mobile phone)	7.4	5.7	
4	Exercised rights for all stocks owned via a combination of methods listed in choices 1–3 above	2.2	3.0	
5	Attended general meeting and exercised rights for some stocks owned	4.0	3.6	
6	Exercised rights for some stocks owned in writing (by post)	7.3	6.3	
7	Exercised rights for some stocks owned electronically (by internet, mobile phone)	2.5	3.3	
8	Exercised rights for some stocks owned via a combination of methods listed in choices 5–7 above	1.8	1.4	
9	Did not exercise rights for any stocks owned	41.2	43.9	
10	Held no stocks in subject companies	7.6	8.6	
	Total	100	100	

Note: We asked investors to select one of the above 10 options with regard to the exercising of voting rights at general shareholders' meetings for March year-end companies held in June 2014.

We asked respondents who exercised voting rights (those choosing 1–8 in Figure 13) to indicate whether they voted for or against proposals by selecting from the multiple response choices (response 11 excluded from this survey) in Figure 14. The proportion voting in favor of all resolutions at general shareholders' meetings in June 2014 was 56.0%, up 4.8ppt on last year's survey. Meanwhile, among those resolutions they voted against, there was a high response rate of 9.5% for "dividends (use of surplus funds)", up 1.5ppt on the survey a year earlier, the largest increase among the resolutions they opposed. The next highest response rate was for "director compensation/bonuses" at 9.3%, although this was down 2.0ppt on the survey a year earlier (Figure 14).

Fig. 14: Voting in favor of/against company proposals

		2014 s	urvey	2013 survey	
	Choices		%	No. of responses	%
1	Voted in favor of all resolutions	361	56.0	317	51.2
2	Dividends (use of surplus funds)	61	9.5	49	7.9
3	Director compensation/bonuses	60	9.3	70	11.3
4	Retirement bonuses for directors	50	7.8	40	6.5
5	Grant of stock options	26	4.0	16	2.6
6	Selection of directors/auditors	42	6.5	52	8.4
7	Introduction of takeover defense measures	13	2.0	10	1.6
8	Change in the number of directors (reduction, establishment of upper limit)	14	2.2	21	3.4
9	Change in the maximum number of issuable shares	4	0.6	5	0.8
10	Share buybacks	14	2.2	17	2.7
11	Other company proposals	-	-	22	3.6
	No. of responses	645	100	619	100

Note: We asked investors who selected responses 1–8 in Figure 13 which company resolutions they voted against from the list of 10 (option 11 excluded) shown in Figure 14 (multiple responses allowed). Those that voted in favor of all resolutions were asked to select option 1. Option 11, "Other company proposals" has been removed from this survey.

We also asked respondents who did not exercise their voting rights (those choosing response 9 in Figure 13) to indicate why from the response choices in Figure 15 (multiple responses allowed). The most common reason given was "because the impact of my vote is small" at 33.6%, although this was 1.4ppt lower than in last year's survey. This was followed by "because it is a hassle" at 31.7%, up 2.2ppt on the survey a year earlier (Figure 15).

Fig. 15: Reasons for not exercising voting rights

		2014 s	urvey	2013 survey	
	Choices		%	No. of responses	%
1	Because it is a hassle	182	31.7	192	29.4
2	Because the impact of my vote is small	193	33.6	228	35.0
3	None of the resolutions required me to express an opinion	49	8.5	56	8.6
4	I did not have the time to study the resolutions	24	4.2	29	4.4
5	I could not attend the general meeting or I forgot to mail the voting card	23	4.0	17	2.6
6	My investment style is mainly short term or seeking capital gains, so I do not view exercising my voting rights as important	17	3.0	17	2.6
7	I have no interest in exercising voting rights	61	10.6	73	11.2
8	I did not understand the resolutions well	18	3.1	22	3.4
9	Other	8	1.4	18	2.8
	No. of responses	575	100	652	100

Note. We asked investors who selected option 9 in Figure 13 to select one or more responses in Figure 15 indicating why they did not exercise their voting rights.

#### 3. Nomura Individual Investor Survey

With the aim of better understanding investing activity by individuals and providing information on those trends, Nomura Securities conducts a monthly survey—the Nomura Individual Investor Survey. The results of the survey have been published monthly since April 2006.

<u>Survey method:</u> Questionnaire conducted electronically using the internet monitor questionnaire service administered by Nomura Investor Relations Co., Ltd.

<u>Survey target:</u> Survey sent to 3,000 individual investors randomly selected from the approximately 24,000 with equity investment experience participating in Nomura Investor Relations' internet monitor questionnaire service.

Number of responses: 1,000 (survey closed when 1,000 responses received)

Survey period: Survey distributed on 1 July with deadline for responses on 2 July.

<u>Survey content:</u> Questions included each month are (1) share price outlook, (2) factors expected to impact the stock market, (3) attractive sectors and stocks, (4) USD/JPY rate outlook and attractive currencies, (5) financial instruments for which investors plan to change their holdings, and (6) inflation outlook (since July 2013). Respondents are also asked spot questions each month and queries about their personal profiles.

#### 4. Nomura Individual Investor Survey (July 2014) respondents

Gender: Male (80.9%), Female (19.1%)

Age: Under 30 (0.7%), 30-39 (7.8%), 40-49 (22.9%), 50-59 (34.6%), 60 and above (34.0%)

Occupation: Self-employed/fisheries, agriculture, forestry (8.5%), Professional (physician/medical professional, lawyer, etc) (2.2%), Company management/corporate officer (4.9%), Company employee/public servant (46.9%), Student (0.3%), Full-time homemaker (8.5%), Part-time worker/casual worker/job-hopper (6.7%), Unemployed/pensioner (20.1%), Other (1.9%)

Region: Kanto (45.9%), Kinki (18.7%), Tokai/Koshinetsu/Hokuriku (18.0%), Hokkaido/Tohoku (5.2%), Chugoku/Shikoku/Kyushu (12.2%)

<u>Financial assets held:</u> Less than ¥1,000,000 (4.7%), ¥1,000,000–¥2,999,999 (12.4%), ¥3,000,000–¥4,999,999 (11.8%), ¥5,000,000–¥9,999,999 (18.1%), ¥10,000,000–¥29,999,999 (30.4%), ¥30,000,000–¥49,999,999 (12.3%), ¥50,000,000 or more (10.3%)

<u>Value of domestic stocks held:</u> Less than ¥500,000 (10.9%), ¥500,000–¥999,999 (11.6%), ¥1,000,000–¥2,999,999 (23.9%), ¥3,000,000–¥4,999,999 (16.5%), ¥5,000,000–¥9,999,999 (16.8%), ¥10,000,000–¥29,999,999 (14.7%), ¥30,000,000 or more (5.6%)

<u>Investment experience</u>: Less than three years (2.1%), three years to less than five years (9.2%), five years to less than 10 years (25.3%), 10 years to less than 20 years (33.3%), 20 years or more (30.1%)

<u>Investment plan for domestic stocks:</u> Mainly for long-term holding (46.6%), Pursuit of gains from short-term appreciation (13.2%), Pursuit of dividends and shareholder perks (26.3%), No particular plan (13.9%)

#### Notice

The next Nomura Individual Investor Survey (August 2014) is scheduled for release on Thursday, 14 August 2014.

#### Any Authors named on this report are Research Analysts unless otherwise indicated

#### **Important Disclosures**

The lists of issuers that are affiliates or subsidiaries of Nomura Holdings Inc., the parent company of Nomura Securities Co., Ltd., issuers that have officers who concurrently serve as officers of Nomura Securities Co., Ltd., issuers in which the Nomura Group holds 1% or more of any class of common equity securities and issuers for which Nomura Securities Co., Ltd. has lead managed a public offering of equity or equity linked securities in the past 12 months are available at <a href="http://www.nomuraholdings.com/jp/report/">http://www.nomuraholdings.com/jp/report/</a>. Please contact the Research Product Management Dept. of Nomura Securities Co., Ltd. for additional information.

#### Online availability of research and conflict-of-interest disclosures

Nomura research is available on <a href="www.nomuranow.com/research">www.nomuranow.com/research</a>, Bloomberg, Capital IQ, Factset, MarkitHub, Reuters and ThomsonOne. Important disclosures may be read at <a href="http://go.nomuranow.com/research/globalresearchportal/pages/disclosures/disclosures/aspx">http://go.nomuranow.com/research/globalresearchportal/pages/disclosures/disclosures/aspx</a> or requested from Nomura Securities International, Inc., on 1-877-865-5752. If you have any difficulties with the website, please email <a href="mailto:qrpsupport@nomura.com">qrpsupport@nomura.com</a> for help.

The analysts responsible for preparing this report have received compensation based upon various factors including the firm's total revenues, a portion of which is generated by Investment Banking activities. Unless otherwise noted, the non-US analysts listed at the front of this report are not registered/qualified as research analysts under FINRA/NYSE rules, may not be associated persons of NSI, and may not be subject to FINRA Rule 2711 and NYSE Rule 472 restrictions on communications with covered companies, public appearances, and trading securities held by a research analyst account.

Nomura Global Financial Products Inc. ("NGFP") Nomura Derivative Products Inc. ("NDPI") and Nomura International plc. ("NIplc") are registered with the Commodities Futures Trading Commission and the National Futures Association (NFA) as swap dealers. NGFP, NDPI, and NIplc are generally engaged in the trading of swaps and other derivative products, any of which may be the subject of this report.

Any authors named in this report are research analysts unless otherwise indicated. *Industry Specialists* identified in some Nomura International plc research reports are employees within the Firm who are responsible for the sales and trading effort in the sector for which they have coverage. Industry Specialists do not contribute in any manner to the content of research reports in which their names appear.

#### **Distribution of ratings (Global)**

The distribution of all ratings published by Nomura Global Equity Research is as follows:

47% have been assigned a Buy rating which, for purposes of mandatory disclosures, are classified as a Buy rating; 41% of companies with this rating are investment banking clients of the Nomura Group\*.

43% have been assigned a Neutral rating which, for purposes of mandatory disclosures, is classified as a Hold rating; 54% of companies with this rating are investment banking clients of the Nomura Group\*.

10% have been assigned a Reduce rating which, for purposes of mandatory disclosures, are classified as a Sell rating; 24% of companies with this rating are investment banking clients of the Nomura Group\*.

As at 30 June 2014. \*The Nomura Group as defined in the Disclaimer section at the end of this report.

## Explanation of Nomura's equity research rating system in Europe, Middle East and Africa, US and Latin America, and Japan and Asia ex-Japan from 21 October 2013

The rating system is a relative system, indicating expected performance against a specific benchmark identified for each individual stock, subject to limited management discretion. An analyst's target price is an assessment of the current intrinsic fair value of the stock based on an appropriate valuation methodology determined by the analyst. Valuation methodologies include, but are not limited to, discounted cash flow analysis, expected return on equity and multiple analysis. Analysts may also indicate expected absolute upside/downside relative to the stated target price, defined as (target price - current price)/current price.

#### STOCKS

A rating of 'Buy', indicates that the analyst expects the stock to outperform the Benchmark over the next 12 months. A rating of 'Neutral', indicates that the analyst expects the stock to perform in line with the Benchmark over the next 12 months. A rating of 'Reduce', indicates that the analyst expects the stock to underperform the Benchmark over the next 12 months. A rating of 'Suspended', indicates that the rating, target price and estimates have been suspended temporarily to comply with applicable regulations and/or firm policies. Securities and/or companies that are labelled as 'Not rated' or shown as 'No rating' are not in regular research coverage. Investors should not expect continuing or additional information from Nomura relating to such securities and/or companies. Benchmarks are as follows: United States/Europe/Asia ex-Japan: please see valuation methodologies for explanations of relevant benchmarks for stocks, which can be accessed at: <a href="http://go.nomuranow.com/research/globalresearchportal/pages/disclosures/disclosures.aspx">http://go.nomuranow.com/research/globalresearchportal/pages/disclosures/disclosures.aspx</a>; Global Emerging Markets (ex-Asia): MSCI Emerging Markets ex-Asia, unless otherwise stated in the valuation methodology; Japan: Russell/Nomura Large Cap.

#### SECTORS

A 'Bullish' stance, indicates that the analyst expects the sector to outperform the Benchmark during the next 12 months. A 'Bearish' stance, indicates that the analyst expects the sector to perform in line with the Benchmark during the next 12 months. A 'Bearish' stance, indicates that the analyst expects the sector to underperform the Benchmark during the next 12 months. Sectors that are labelled as 'Not rated' or shown as 'N/A' are not assigned ratings. Benchmarks are as follows: United States: S&P 500; Europe: Dow Jones STOXX 600; Global Emerging Markets (ex-Asia): MSCI Emerging Markets ex-Asia. Japan/Asia ex-Japan: Sector ratings are not assigned.

### Explanation of Nomura's equity research rating system in Japan and Asia ex-Japan prior to 21 October 2013 STOCKS

Stock recommendations are based on absolute valuation upside (downside), which is defined as (Target Price - Current Price) / Current Price, subject to limited management discretion. In most cases, the Target Price will equal the analyst's 12-month intrinsic valuation of the stock, based on an appropriate valuation methodology such as discounted cash flow, multiple analysis, etc. A 'Buy' recommendation indicates that potential upside is 15% or more. A 'Neutral' recommendation indicates that potential upside is less than 15% or downside is less than 5%. A 'Reduce' recommendation indicates that potential downside is 5% or more. A rating of 'Suspended' indicates that the rating and target price have been suspended temporarily to comply with applicable regulations and/or firm policies in certain circumstances including when Nomura is acting in an advisory capacity in a merger or strategic transaction involving the subject company. Securities and/or companies that are labelled as 'Not rated' or shown as 'No rating' are not in regular research coverage of the Nomura entity identified in the top banner. Investors should not expect continuing or additional information from Nomura relating to such securities and/or companies.

#### **SECTORS**

A 'Bullish' rating means most stocks in the sector have (or the weighted average recommendation of the stocks under coverage is) a positive absolute recommendation. A 'Neutral' rating means most stocks in the sector have (or the weighted average recommendation of the stocks under coverage is) a neutral absolute recommendation. A 'Bearish' rating means most stocks in the sector have (or the weighted average recommendation of the stocks under coverage is) a negative absolute recommendation.

#### **Target Price**

A Target Price, if discussed, reflect in part the analyst's estimates for the company's earnings. The achievement of any target price may be impeded by general market and macroeconomic trends, and by other risks related to the company or the market, and may not occur if the company's earnings differ from estimates.

#### Disclaimers

This document contains material that has been prepared by the Nomura entity identified at the top or bottom of page 1 herein, if any, and/or, with the sole or joint contributions of one or more Nomura entities whose employees and their respective affiliations are specified on page 1 herein or identified elsewhere in the document. The term "Nomura Group" used herein refers to Nomura Holdings, Inc. or any of its affiliates or subsidiaries and may refer to one or more Nomura Group companies including: Nomura Securities Co., Ltd. ('NSC') Tokyo, Japan; Nomura International plc ('NIplc'), UK; Nomura Securities International, Inc. ('NSI'), New York, US; Nomura International (Hong Kong) Ltd. ('NIHK'), Hong Kong; Nomura Financial Investment (Korea) Co., Ltd. ('NFIK'), Korea (Information on Nomura analysts registered with the Korea Financial Investment Association ('KOFIA') can be found on the KOFIA Intranet at <a href="http://dis.kofia.or.kr">http://dis.kofia.or.kr</a>); Nomura Singapore Ltd. ('NSL'), Singapore (Registration number 197201440E, regulated by the Monetary Authority of Singapore); Nomura Australia Ltd. ('NAL'), Australia (ABN 48 003 032 513), regulated by the Australian Securities and Investment Commission ('ASIC') and holder of an Australian financial services licence number 246412; P.T. Nomura Indonesia ('PTNI'), Indonesia; Nomura Securities Malaysia Sdn. Bhd. ('NSM'), Malaysia; NIHK, Taipei Branch ('NITB'), Taiwan; Nomura Financial Advisory and Securities (India) Private Limited ('NFASL'), Mumbai, India (Registered Address: Ceejay House, Level 11, Plot F, Shivsagar Estate, Dr. Annie Besant Road, Worli, Mumbai-400 018, India; Tel: +91 22 4037 4037, Fax: +91 22 4037 4111; CIN No: U74140MH2007PTC169116, SEBI Registration No: BSE INB011299030, NSE INB231299034, INF231299034, INE 231299034, MCX: INE261299034) and NIplc, Madrid Branch ('NIplc, Madrid'). 'CNS Thailand' next to an analyst's name on the front page of a research report indicates that the analyst is employed by Capital Nomura Securities Public Comp

services to NSL under a Research Assistance Agreement. CNS is not a Nomura entity.

THIS MATERIAL IS: (I) FOR YOUR PRIVATE INFORMATION, AND WE ARE NOT SOLICITING ANY ACTION BASED UPON IT; (II) NOT TO BE CONSTRUED AS AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY SECURITY IN ANY JURISDICTION WHERE SUCH OFFER OR SOLICITATION WOULD BE ILLEGAL; AND (III) BASED UPON INFORMATION FROM SOURCES THAT WE CONSIDER RELIABLE, BUT HAS NOT BEEN INDEPENDENTLY VERIFIED BY NOMURA GROUP.

Nomura Group does not warrant or represent that the document is accurate, complete, reliable, fit for any particular purpose or merchantable and does not accept liability for any act (or decision not to act) resulting from use of this document and related data. To the maximum extent permissible all warranties and other assurances by Nomura group are hereby excluded and Nomura Group shall have no liability for the use, misuse, or distribution of this information.

Opinions or estimates expressed are current opinions as of the original publication date appearing on this material and the information, including the opinions and estimates contained herein, are subject to change without notice. Nomura Group is under no duty to update this document. Any comments or statements made herein are those of the author(s) and may differ from views held by other parties within Nomura Group. Clients should consider whether any advice or recommendation in this report is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. Nomura Group does not provide tax advice.

Nomura Group, and/or its officers, directors and employees, may, to the extent permitted by applicable law and/or regulation, deal as principal, agent, or otherwise, or have long or short positions in, or buy or sell, the securities, commodities or instruments, or options or other derivative instruments based thereon, of issuers or securities mentioned herein. Nomura Group companies may also act as market maker or liquidity provider (within the meaning of applicable regulations in the UK) in the financial instruments of the issuer. Where the activity of market maker is carried out in accordance with the definition given to it by specific laws and regulations of the US or other jurisdictions, this will be separately disclosed within the specific issuer disclosures.

This document may contain information obtained from third parties, including ratings from credit ratings agencies such as Standard & Poor's. Reproduction and distribution of third party content in any form is prohibited except with the prior written permission of the related third party. Third party content providers do not guarantee the accuracy, completeness, timeliness or availability of any information, including ratings, and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. Third party content providers give no express or implied warranties, including, but not limited to, any warranties of merchantability or fitness for a particular purpose or use. Third party content providers shall not be liable for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including lost income or profits and opportunity costs) in connection with any use of their content, including ratings. Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase hold or sell securities. They do not address the suitability of securities or the suitability of securities for investment purposes, and should not be relied on as investment advice.

Any MSCI sourced information in this document is the exclusive property of MSCI Inc. ('MSCI'). Without prior written permission of MSCI, this information and any other MSCI intellectual property may not be reproduced, re-disseminated or used to create any financial products, including any indices. This information is provided on an "as is" basis. The user assumes the entire risk of any use made of this information. MSCI, its affiliates and any third party involved in, or related to, computing or compiling the information hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to any of this information. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind. MSCI and the MSCI indexes are services marks of MSCI and its affiliates.

Russell/Nomura Japan Equity Indexes are protected by certain intellectual property rights of Nomura Securities Co., Ltd. and Russell

Investments. Nomura Securities Co., Ltd. and Russell Investments do not guarantee the accuracy, completeness, reliability, or usefulness thereof and do not account for business activities and services that any index user and its affiliates undertake with the use of the Indexes. Investors should consider this document as only a single factor in making their investment decision and, as such, the report should not be viewed as identifying or suggesting all risks, direct or indirect, that may be associated with any investment decision. Nomura Group produces a number of different types of research product including, among others, fundamental analysis, quantitative analysis and short term trading ideas; recommendations contained in one type of research product may differ from recommendations contained in other types of research product, whether as a result of differing time horizons, methodologies or otherwise. Nomura Group publishes research product in a number of different ways including the posting of product on Nomura Group portals and/or distribution directly to clients. Different groups of clients may receive different products and services from the research department depending on their individual requirements. Clients outside of the US may access the Nomura Research Trading Ideas platform (Retina) at <a href="https://go.nomuranow.com/equities/tradingideas/retina/">https://go.nomuranow.com/equities/tradingideas/retina/</a>

Figures presented herein may refer to past performance or simulations based on past performance which are not reliable indicators of future performance. Where the information contains an indication of future performance, such forecasts may not be a reliable indicator of future performance. Moreover, simulations are based on models and simplifying assumptions which may oversimplify and not reflect the future distribution of returns.

Certain securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of, or income derived from, the investment

The securities described herein may not have been registered under the US Securities Act of 1933 (the '1933 Act'), and, in such case, may not be offered or sold in the US or to US persons unless they have been registered under the 1933 Act, or except in compliance with an exemption from the registration requirements of the 1933 Act. Unless governing law permits otherwise, any transaction should be executed via a Nomura entity in your home jurisdiction.

This document has been approved for distribution in the UK and European Economic Area as investment research by NIplc. NIplc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. NIplc is a member of the London Stock Exchange. This document does not constitute a personal recommendation within the meaning of applicable regulations in the UK, or take into account the particular investment objectives, financial situations, or needs of individual investors. This document is intended only for investors who are 'eligible counterparties' or 'professional clients' for the purposes of applicable regulations in the UK, and may not, therefore, be redistributed to persons who are 'retail clients' for such purposes. This document has been approved by NIHK, which is regulated by the Hong Kong Securities and Futures Commission, for distribution in Hong Kong by NIHK. This document has been approved for distribution in Australia by NAL, which is authorized and regulated in Australia by the ASIC. This document has also been approved for distribution in Malaysia by NSM. In Singapore, this document has been distributed by NSL. NSL accepts legal responsibility for the content of this document, where it concerns securities, futures and foreign exchange, issued by their foreign affiliates in respect of recipients who are not accredited, expert or institutional investors as defined by the Securities and Futures Act (Chapter 289). Recipients of this document in Singapore should contact NSL in respect of matters arising from, or in connection with, this document. Unless prohibited by the provisions of Regulation S of the 1933 Act, this material is distributed in the US, by NSI, a US-registered broker-dealer, which accepts responsibility for its contents in accordance with the provisions of Rule 15a-6, under the US Securities Exchange Act of 1934. The entity that prepared this document permits its separately operated affiliates within the Nomura Group to make copies of such documents available to their clients. This document has not been approved for distribution to persons other than 'Authorised Persons', 'Exempt Persons' or 'Institutions' (as defined by the Capital Markets Authority) in the Kingdom of Saudi Arabia ('Saudi Arabia') or 'professional clients' (as defined by the Dubai Financial Services Authority) in the United Arab Emirates ('UAE') or a 'Market Counterparty' or 'Business Customers' (as defined by the Qatar Financial Centre Regulatory Authority) in the State of Qatar ('Qatar') by Nomura Saudi Arabia, NIpIc or any other member of Nomura Group, as the case may be. Neither this document nor any copy thereof may be taken or transmitted or distributed, directly or indirectly, by any person other than those authorised to do so into Saudi Arabia or in the UAE or in Qatar or to any person other than 'Authorised Persons', 'Exempt Persons' or 'Institutions' located in Saudi Arabia or 'professional clients' in the UAE or a 'Market Counterparty' or 'Business Customers' in Qatar . By accepting to receive this document, you represent that you are not located in Saudi Arabia or that you are an 'Authorised Person', an 'Éxempt Person' or an 'Institution' in Saudi Arabia or that you are a 'professional client' in the UAE or a 'Market Counterparty' or 'Business Customers' in Qatar and agree to comply with these restrictions. Any failure to comply with these restrictions may constitute a violation of the laws of the UAE or Saudi Arabia or Qatar.

NO PART OF THIS MATERIAL MAY BE (I) COPIED, PHOTOCOPIED, OR DUPLICATED IN ANY FORM, BY ANY MEANS; OR (II) REDISTRIBUTED WITHOUT THE PRIOR WRITTEN CONSENT OF A MEMBER OF NOMURA GROUP. If this document has been distributed by electronic transmission, such as e-mail, then such transmission cannot be guaranteed to be secure or error-free as information could be intercepted, corrupted, lost, destroyed, arrive late or incomplete, or contain viruses. The sender therefore does not accept liability for any errors or omissions in the contents of this document, which may arise as a result of electronic transmission. If verification is required, please request a hard-copy version.

#### Disclaimers required in Japan

Investors in the financial products offered by Nomura Securities may incur fees and commissions specific to those products (for example, transactions involving Japanese equities are subject to a sales commission of up to 1.404% on a tax-inclusive basis of the transaction amount or a commission of ¥2,808 for transactions of ¥200,000 or less, while transactions involving investment trusts are subject to various fees, such as commissions at the time of purchase and asset management fees (trust fees), specific to each investment trust). In addition, all products carry the risk of losses owing to price fluctuations or other factors. Fees and risks vary by product. Please thoroughly read the written materials provided, such as documents delivered before making a contract, listed securities documents, or prospectuses.

Transactions involving Japanese equities (including Japanese REITs, Japanese ETFs, and Japanese ETNs) are subject to a sales commission of up to 1.404% of the transaction amount (or a commission of ¥2,808 for transactions of ¥200,000 or less). When Japanese equities are purchased via OTC transactions (including offerings), only the purchase price shall be paid, with no sales commission charged. However, Nomura Securities may charge a separate fee for OTC transactions, as agreed with the customer. Japanese equities carry the risk of losses owing to price fluctuations. Japanese REITs carry the risk of losses owing to fluctuations in price and/or earnings of underlying real estate. Japanese ETFs carry the risk of losses owing to fluctuations in the underlying indexes or other benchmarks.

Transactions involving foreign equities are subject to a domestic sales commission of up to 1.026% of the transaction amount (which equals the local transaction amount plus local fees and taxes in the case of a purchase or the local transaction amount minus local fees and taxes in the case of a sale) (for transaction amounts of ¥750,000 and below, maximum domestic sales commission is ¥7,668). Local fees and taxes in foreign financial instruments markets vary by country/territory. When foreign equities are purchased via OTC transactions (including offerings), only the purchase price shall be paid, with no sales commission charged. However, Nomura Securities may charge a separate fee for OTC transactions, as agreed with the customer. Foreign equities carry the risk of losses owing to factors such as price fluctuations and foreign exchange rate fluctuations.

Margin transactions are subject to a sales commission of up to 1.404% of the transaction amount (or a commission of ¥2,808 for transactions of ¥200,000 or less), as well as management fees and rights handling fees. In addition, long margin transactions are subject to interest on the purchase amount, while short margin transactions are subject to fees for the lending of the shares borrowed. A margin equal to at least 30% of the transaction amount and at least ¥300,000 is required. With margin transactions, an amount up to roughly 3.3x the margin may be traded. Margin transactions therefore carry the risk of losses in excess of the margin owing to share price fluctuations. For details, please thoroughly read the written materials provided, such as listed securities documents or documents delivered before making a contract.

Transactions involving convertible bonds are subject to a sales commission of up to 1.08% of the transaction amount (or a commission of ¥4,320 if this would be less than ¥4,320). When convertible bonds are purchased via OTC transactions (including offerings), only the purchase price shall be paid, with no sales commission charged. However, Nomura Securities may charge a separate fee for OTC transactions, as agreed with the customer. Convertible bonds carry the risk of losses owing to factors such as interest rate fluctuations and price fluctuations in the underlying stock. In addition, convertible bonds denominated in foreign currencies also carry the risk of losses owing to factors such as foreign exchange rate fluctuations.

When bonds are purchased via public offerings, secondary distributions, or other OTC transactions with Nomura Securities, only the purchase price shall be paid, with no sales commission charged. Bonds carry the risk of losses, as prices fluctuate in line with changes in market interest rates. Bond prices may also fall below the invested principal as a result of such factors as changes in the management and financial circumstances of the issuer, or changes in third-party valuations of the bond in question. In addition, foreign currency-denominated bonds also carry the risk of losses owing to factors such as foreign exchange rate fluctuations.

When Japanese government bonds (JGBs) for individual investors are purchased via public offerings, only the purchase price shall be paid, with no sales commission charged. As a rule, JGBs for individual investors may not be sold in the first 12 months after issuance. When JGBs for

individual investors are sold before maturity, an amount calculated via the following formula will be subtracted from the par value of the bond plus accrued interest: (1) for 10-year variable rate bonds, an amount equal to the two preceding coupon payments (before tax) x 0.79685 will be used, (2) for 5-year and 3-year fixed rate bonds, an amount equal to the two preceding coupon payments (before tax) x 0.79685 will be used. When inflation-indexed JGBs are purchased via public offerings, secondary distributions (uridashi deals), or other OTC transactions with Nomura Securities, only the purchase price shall be paid, with no sales commission charged. Inflation-indexed JGBs carry the risk of losses, as prices fluctuate in line with changes in market interest rates and fluctuations in the nationwide consumer price index.

Purchases of investment trusts (and sales of some investment trusts) are subject to a purchase or sales fee of up to 5.4% of the transaction amount. Also, a direct cost that may be incurred when selling investment trusts is a fee of up to 2.0% of the unit price at the time of redemption. Indirect costs that may be incurred during the course of holding investment trusts include, for domestic investment trusts, an asset management fee (trust fee) of up to 5.4% (annualized basis) of the net assets in trust, as well as fees based on investment performance. Other indirect costs may also be incurred. For foreign investment trusts, indirect fees may be incurred during the course of holding such as investment company compensation.

Investment trusts invest mainly in securities such as Japanese and foreign equities and bonds, whose prices fluctuate. Investment trust unit prices fluctuate owing to price fluctuations in the underlying assets and to foreign exchange rate fluctuations. As such, investment trusts carry the risk of losses. Fees and risks vary by investment trust. Maximum applicable fees are subject to change; please thoroughly read the written materials provided, such as prospectuses or documents delivered before making a contract.

In interest rate swap transactions and USD/JPY basis swap transactions ("interest rate swap transactions, etc."), only the agreed transaction payments shall be made on the settlement dates. Some interest rate swap transactions, etc. may require pledging of margin collateral. In some of these cases, transaction payments may exceed the amount of collateral. There shall be no advance notification of required collateral value or collateral ratios as they vary depending on the transaction. Interest rate swap transactions, etc. carry the risk of losses owing to fluctuations in market prices in the interest rate, currency and other markets, as well as reference indices. Losses incurred as such may exceed the value of margin collateral, in which case margin calls may be triggered. In the event that both parties agree to enter a replacement (or termination) transaction, the interest rates received (paid) under the new arrangement may differ from those in the original arrangement, even if terms other than the interest rates are identical to those in the original transaction. Risks vary by transaction. Please thoroughly read the written materials provided, such as documents delivered before making a contract and disclosure statements.

In OTC transactions of credit default swaps (CDS), no sales commission will be charged. When entering into CDS transactions, the protection buyer will be required to pledge or entrust an agreed amount of margin collateral. In some of these cases, the transaction payments may exceed the amount of margin collateral. There shall be no advance notification of required collateral value or collateral ratios as they vary depending on the financial position of the protection buyer. CDS transactions carry the risk of losses owing to changes in the credit position of some or all of the referenced entities, and/or fluctuations of the interest rate market. The amount the protection buyer receives in the event that the CDS is triggered by a credit event may undercut the total amount of premiums that he/she has paid in the course of the transaction. Similarly, the amount the protection seller pays in the event of a credit event may exceed the total amount of premiums that he/she has received in the transaction. All other conditions being equal, the amount of premiums that the protection buyer pays and that received by the protection seller shall differ. In principle, CDS transactions will be limited to financial instruments business operators and qualified institutional investors. No account fee will be charged for marketable securities or monies deposited. Transfers of equities to another securities company via the Japan Securities Depository Center are subject to a transfer fee of up to ¥10,800 per issue transferred depending on volume.

#### Nomura Securities Co., Ltd.

Financial instruments firm registered with the Kanto Local Finance Bureau (registration No. 142)

Member associations: Japan Securities Dealers Association; Japan Investment Advisers Association; The Financial Futures Association of Japan; and Type II Financial Instruments Firms Association.

Nomura Group manages conflicts with respect to the production of research through its compliance policies and procedures (including, but not limited to, Conflicts of Interest, Chinese Wall and Confidentiality policies) as well as through the maintenance of Chinese walls and employee training.

Additional information is available upon request and disclosure information is available at the Nomura Disclosure web page: <a href="http://go.nomuranow.com/research/globalresearchportal/pages/disclosures/disclosures.aspx">http://go.nomuranow.com/research/globalresearchportal/pages/disclosures/disclosures.aspx</a>
Copyright © 2014 Nomura Securities Co., Ltd. All rights reserved.