

Key Financial Data

(billions of yen)

P/L	FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
Net revenue	1,604.2	1,395.7	1,403.2	1,497.0	1,116.8	1,287.8
Income (loss) before income taxes	346.8	165.2	322.8	328.2	(37.7)	248.3
Net Income (loss)*	224.8	131.6	239.6	219.3	(100.4)	217.0

* Net income (loss) attributable to Nomura Holdings shareholders

(billions of yen)

Segment information		FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
Net revenue	Retail	476.5	435.6	374.4	412.9	339.5	336.4
	Asset Management	92.4	95.4	99.4	127.3	97.8	92.6
	Wholesale	789.9	720.3	739.3	715.3	555.4	648.6
	Subtotal	1,358.7	1,251.3	1,213.1	1,255.6	992.7	1,077.6
	Other	220.8	165.1	183.5	239.5	131.3	231.6
Income (loss) before income taxes	Retail	161.8	127.6	74.8	103.1	49.5	49.4
	Asset Management	32.1	36.7	42.3	66.2	34.2	28.8
	Wholesale	82.2	15.4	161.4	100.6	(111.4)	92.2
	Subtotal	276.1	179.7	278.6	269.9	(27.7)	170.4
	Other	46.0	6.1	37.6	56.4	(2.8)	99.2
Income (loss) before income taxes	Unrealized gain (loss) on investments in equity securities held for operating purposes	24.7	(20.7)	6.6	1.9	(7.2)	(21.3)
	Net revenue	1,604.2	1,395.7	1,403.2	1,497.0	1,116.8	1,287.8
	Income (loss) before income taxes	346.8	165.2	322.8	328.2	(37.7)	248.3

(billions of yen)

Geographic information*		FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
Income (loss) before income taxes by region	Japan	363.2	244.8	234.7	328.8	128.2	235.2
	Americas	(27.6)	(32.0)	50.0	(8.8)	(114.1)	7.4
	Europe	(23.5)	(67.4)	14.4	(14.7)	(56.9)	(14.1)
	Asia and Oceania	34.6	19.8	23.7	22.8	5.0	19.8
	Subtotal	(16.4)	(79.6)	88.1	(0.7)	(165.9)	13.1
Consolidated	346.8	165.2	322.8	328.2	(37.7)	248.3	

* Region information is based on US GAAP. Revenue and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.

ROE	FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
ROE	8.6%	4.9%	8.7%	7.9%	-	8.2%

(billions of yen)

B/S	FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
Total assets	41,783.2	41,090.2	42,852.1	40,343.9	40,969.4	43,999.8
Total Nomura Holdings shareholders' equity	2,707.8	2,700.2	2,789.9	2,749.3	2,631.1	2,653.5
Gross leverage (times)	15.4	15.2	15.4	14.7	15.6	16.6
Net leverage* (times)	9.3	9.6	8.6	8.8	9.0	10.6

* Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity.

(billions of yen)

Funding and liquidity	FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
Liquidity portfolio*	6,064.0	5,947.1	4,970.3	4,628.4	4,870.5	5,354.4
Short-term unsecured debt	2,557.0	3,303.8	1,883.0	2,107.0	2,518.8	3,072.3
Long-term unsecured debt	6,509.4	6,593.6	5,918.9	5,218.9	6,483.5	6,344.0

* Definition differs from financial disclosures reflecting Liquidity Management's view. Cash and cash deposits portion of liquidity portfolio excludes funds on deposit at exchanges and segregated client funds

(yen)

Per share data	FY2014/15	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20
Basic-net income attributable to Nomura Holdings shareholders per share (EPS)	61.66	36.53	67.29	63.13	(29.90)	67.76
Diluted-net income attributable to Nomura Holdings shareholders per share (EPS)	60.03	35.52	65.65	61.88	(29.92)	66.20
Nomura Holdings shareholders' equity per share (BPS)	752.40	748.32	790.70	810.31	794.69	873.26
Dividends per share (DPS)	19.0	13.0	20.0	20.0	6.0	20.0
Dividend payout ratio	30.8%	35.6%	29.7%	31.7%	(20.1)%	29.5%

(billions of yen)

Consolidated capital adequacy, etc.*1	March,31 2015	March,31 2016	March,31 2017	March,31 2018	March,31 2019	March,31 2020
Tier1 capital	2,459.2	2,577.5	2,689.8	2,666.4	2,605.9	2,571.5
Tier2 capital	361.2	323.1	109.6	66.1	46.0	30.9
Total capital	2,820.4	2,900.6	2,799.4	2,732.5	2,651.9	2,602.4
RWA	18,929.2	15,970.5	13,977.9	15,122.3	14,251.6	15,674.5
Tier1 capital ratio	12.9%	16.1%	19.2%	17.6%	18.3%	16.4%
CET1 capital ratio*2	12.9%	15.4%	18.2%	16.5%	17.1%	15.3%
Consolidated capital adequacy ratio	14.8%	18.1%	20.0%	18.1%	18.6%	16.6%
Consolidated leverage ratio*3	3.82%	4.28%	4.63%	4.74%	5.03%	4.83%

(trillions of yen)

HQLA**	—	6.2	4.5	4.0	4.3	4.2
LCR**	—	175.8%	180.0%	153.6%	198.4%	201.1%

*1 Based on Basel III

*2 CET1 capital ratio is defined as Tier1 capital minus minority interests divided by risk-weighted assets.

*3 Tier1 capital divided by exposure (sum of on-balance sheet exposures and off-balance sheet items).

*4 Monthly average of 4Q.

Number of shares outstanding, share price, etc.	March,31 2015	March,31 2016	March,31 2017	March,31 2018	March,31 2019	March,31 2020
Number of shares outstanding (thousands)	3,822,563	3,822,563	3,822,563	3,643,563	3,493,563	3,493,563
Share price (fiscal year-end) (yen)	706.2	502.9	691.9	615.3	400.2	457.8
Market capitalization (trillions of yen)*	2.7	1.9	2.6	2.2	1.4	1.6
PBR (times)*	0.94	0.67	0.88	0.76	0.50	0.52
PER (times)*	11.45	13.77	10.28	9.75	-	6.76

* Figures based on the fiscal year-end share price.