

Key Financial Data

(billions of yen)						
P/L	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
Net revenue	1,395.7	1,403.2	1,497.0	1,116.8	1,287.8	1,401.9
Income (loss) before income taxes	165.2	322.8	328.2	(37.7)	248.3	230.7
Net income (loss)*	131.6	239.6	219.3	(100.4)	217.0	153.1

* Net income (loss) attributable to Nomura Holdings shareholders

(billions of yen)							
Segment information		FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
Net revenue	Retail	435.6	374.4	412.9	339.5	336.4	368.8
	Asset Management	95.4	99.4	127.3	97.8	92.6	134.8
	Wholesale	720.3	739.3	715.3	555.4	648.6	691.4
	Subtotal	1,251.3	1,213.1	1,255.6	992.7	1,077.6	1,194.9
	Other	165.1	183.5	239.5	131.3	231.6	195.4
Income (loss) before income taxes	Unrealized gain (loss) on investments in equity securities held for operating purposes	(20.7)	6.6	1.9	(7.2)	(21.3)	11.5
	Net revenue	1,395.7	1,403.2	1,497.0	1,116.8	1,287.8	1,401.9
	Retail	127.6	74.8	103.1	49.5	49.4	92.3
	Asset Management	36.7	42.3	66.2	34.2	28.8	74.2
	Wholesale	15.4	161.4	100.6	(111.4)	92.2	64.3
Subtotal	179.7	278.6	269.9	(27.7)	170.4	230.9	
Other	6.1	37.6	56.4	(2.8)	99.2	(11.8)	
Unrealized gain (loss) on investments in equity securities held for operating purposes	(20.7)	6.6	1.9	(7.2)	(21.3)	11.5	
Income (loss) before income taxes	165.2	322.8	328.2	(37.7)	248.3	230.7	

(billions of yen)							
Geographic information*		FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
Income (loss) before income taxes by region	Japan	244.8	234.7	328.8	128.2	235.2	244.1
	Americas	(32.0)	50.0	(8.8)	(114.1)	7.4	(77.0)
	Europe	(67.4)	14.4	(14.7)	(56.9)	(14.1)	14.3
	Asia and Oceania	19.8	23.7	22.8	5.0	19.8	49.2
	Subtotal	(79.6)	88.1	(0.7)	(165.9)	13.1	(13.5)
Consolidated	165.2	322.8	328.2	(37.7)	248.3	230.7	

* Region information is based on US GAAP. Revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.

ROE	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
ROE	4.9%	8.7%	7.9%	-	8.2%	5.7%

(billions of yen)						
B/S	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
Total assets	41,090.2	42,852.1	40,343.9	40,969.4	43,999.8	42,516.5
Total Nomura Holdings shareholders' equity	2,700.2	2,789.9	2,749.3	2,631.1	2,653.5	2,694.9
Gross leverage (times)	15.2	15.4	14.7	15.6	16.6	15.8
Net leverage* (times)	9.6	8.6	8.8	9.0	10.6	9.8

* Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity.

(billions of yen)						
Funding and liquidity	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
Liquidity portfolio*	5,947.1	4,970.3	4,628.4	4,870.5	5,354.4	5,658.3
Short-term unsecured debt	3,303.8	1,883.0	2,107.0	2,518.8	3,072.3	2,929.5
Long-term unsecured debt	6,593.6	5,918.9	5,218.9	6,483.5	6,344.0	6,696.3

* Definition differs from financial disclosures reflecting Liquidity Management's view. Cash and cash deposits portion of liquidity portfolio excludes funds on deposit at exchanges and segregated client funds.

(yen)						
Per share data	FY2015/16	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21
Basic-net income attributable to Nomura Holdings shareholders per share (EPS)	36.53	67.29	63.13	(29.90)	67.76	50.11
Diluted-net income attributable to Nomura Holdings shareholders per share (EPS)	35.52	65.65	61.88	(29.92)	66.20	48.63
Nomura Holdings shareholders' equity per share (BPS)	748.32	790.70	810.31	794.69	873.26	879.79
Dividends per share (DPS)	13.0	20.0	20.0	6.0	20.0	35.0
Dividend payout ratio	35.6%	29.7%	31.7%	(20.1)%	29.5%	69.8%

(billions of yen)						
Consolidated capital adequacy, etc.*1	March,31 2016	March,31 2017	March,31 2018	March,31 2019	March,31 2020	March,31 2021
Tier1 capital	2,577.5	2,689.8	2,666.4	2,605.9	2,571.5	2,840.5
Tier2 capital	323.1	109.6	66.1	46.0	30.9	4.7
Total capital	2,900.6	2,799.4	2,732.5	2,651.9	2,602.4	2,845.2
RWA	15,970.5	13,977.9	15,122.3	14,251.6	15,674.5	15,951.0
Tier1 capital ratio	16.1%	19.2%	17.6%	18.3%	16.4%	17.8%
CET1 capital ratio*2	15.4%	18.2%	16.5%	17.1%	15.3%	15.8%
Consolidated capital adequacy ratio	18.1%	20.0%	18.1%	18.6%	16.6%	17.8%
Consolidated leverage ratio*3	4.28%	4.63%	4.74%	5.03%	4.83%	5.63%

(trillions of yen)						
HQLA*4	March,31 2016	March,31 2017	March,31 2018	March,31 2019	March,31 2020	March,31 2021
HQLA*4	6.2	4.5	4.0	4.3	4.2	5.4
LCR*4	175.8%	180.0%	153.6%	198.4%	201.1%	192.4%

*1 Basel III standards.

*2 CET1 capital ratio is defined as Tier1 capital minus minority interests divided by risk-weighted assets.

*3 Tier1 capital divided by exposure (sum of on-balance sheet exposures and off-balance sheet items).

*4 Monthly average of 4Q.

(billions of yen)						
Number of shares outstanding, share price, etc.	March,31 2016	March,31 2017	March,31 2018	March,31 2019	March,31 2020	March,31 2021
Number of shares outstanding (thousands)	3,822,563	3,822,563	3,643,563	3,493,563	3,493,563	3,233,563
Share price (fiscal year-end) (yen)	502.9	691.9	615.3	400.2	457.8	581.4
Market capitalization (trillions of yen)*	1.9	2.6	2.2	1.4	1.6	1.9
PBR (times)*	0.67	0.88	0.76	0.50	0.52	0.66
PER (times)*	13.77	10.28	9.75	-	6.76	11.60

* Figures based on the fiscal year-end share price.