

Key Financial Data

(billions of yen)

P/L	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21	FY2021/22
Net revenue	1,403.2	1,497.0	1,116.8	1,287.8	1,401.9	1,363.9
Income (loss) before income taxes	322.8	328.2	(37.7)	248.3	230.7	226.6
Net income (loss)*	239.6	219.3	(100.4)	217.0	153.1	143.0

* Net income (loss) attributable to Nomura Holdings shareholders

(billions of yen)

Segment information		FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21	FY2021/22
Net revenue	Retail	374.4	412.9	339.5	336.4	368.8	328.0
	Investment Management*	99.4	127.3	97.8	92.6	163.2	148.0
	Wholesale	739.3	715.3	555.4	648.6	691.4	703.1
	Subtotal	1,213.1	1,255.6	992.7	1,077.6	1,223.3	1,179.0
	Other	183.5	239.5	131.3	231.6	167.0	179.2
	Unrealized gain (loss) on investments in equity securities held for operating purposes	6.6	1.9	(7.2)	(21.3)	11.5	5.6
	Net revenue	1,403.2	1,497.0	1,116.8	1,287.8	1,401.9	1,363.9
Income (loss) before income taxes	Retail	74.8	103.1	49.5	49.4	92.3	59.2
	Investment Management*	42.3	66.2	34.2	28.8	91.0	71.5
	Wholesale	161.4	100.6	(111.4)	92.2	64.3	74.5
	Subtotal	278.6	269.9	(27.7)	170.4	247.6	205.2
	Other	37.6	56.4	(2.8)	99.2	(28.5)	15.8
	Unrealized gain (loss) on investments in equity securities held for operating purposes	6.6	1.9	(7.2)	(21.3)	11.5	5.6
	Income (loss) before income taxes	322.8	328.2	(37.7)	248.3	230.7	226.6

*On April 1, 2021, Asset Management and Merchant Banking were dissolved and Investment Management newly established. As a result, figures of FY2020/21 have been reclassified in line with the disclosure format for FY2021/22.

(billions of yen)

Geographic information*		FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21	FY2021/22
Income (loss) before income taxes by region	Japan	234.7	328.8	128.2	235.2	244.1	260.8
	Americas	50.0	(8.8)	(114.1)	7.4	(77.0)	(41.0)
	Europe	14.4	(14.7)	(56.9)	(14.1)	14.3	(21.8)
	Asia and Oceania	23.7	22.8	5.0	19.8	49.2	28.6
	Subtotal	88.1	(0.7)	(165.9)	13.1	(13.5)	(34.1)
	Consolidated	322.8	328.2	(37.7)	248.3	230.7	226.6

* Region information is based on US GAAP. Revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.

ROE	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21	FY2021/22
ROE	8.7%	7.9%	-	8.2%	5.7%	5.1%

(billions of yen)

B/S	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21	FY2021/22
Total assets	42,852.1	40,343.9	40,969.4	43,999.8	42,516.5	43,412.2
Total Nomura Holdings shareholders' equity	2,789.9	2,749.3	2,631.1	2,653.5	2,694.9	2,914.6
Gross leverage (times)	15.4	14.7	15.6	16.6	15.8	14.9
Net leverage* (times)	8.6	8.8	9.0	10.6	9.8	9.1

* Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity.

(billions of yen)

Funding and liquidity	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022
Liquidity portfolio*	4,970.3	4,628.4	4,870.5	5,354.4	5,658.3	7,074.2
Short-term unsecured debt	1,883.0	2,107.0	2,518.8	3,072.3	2,929.5	2,932.1
Long-term unsecured debt	5,918.9	5,218.9	6,483.5	6,344.0	6,696.3	7,898.1

* Definition differs from financial disclosures reflecting Liquidity Management's view. Cash and cash deposits portion of liquidity portfolio excludes funds on deposit at exchanges and segregated client funds.

(yen)

Per share data	FY2016/17	FY2017/18	FY2018/19	FY2019/20	FY2020/21	FY2021/22
Basic-net income attributable to Nomura Holdings shareholders per share (EPS)	67.29	63.13	(29.90)	67.76	50.11	46.68
Diluted-net income attributable to Nomura Holdings shareholders per share (EPS)	65.65	61.88	(29.92)	66.20	48.63	45.23
Nomura Holdings shareholders' equity per share (BPS)	790.70	810.31	794.69	873.26	879.79	965.80
Dividends per share (DPS)	20.0	20.0	6.0	20.0	35.0	22.0
Dividend payout ratio	29.7%	31.7%	(20.1)%	29.5%	69.8%	47.1%

(billions of yen)

Consolidated capital adequacy, etc.*1	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022
Tier1 capital	2,689.8	2,666.4	2,605.9	2,571.5	2,840.5	3,103.0
Tier2 capital	109.6	66.1	46.0	30.9	4.7	0.4
Total capital	2,799.4	2,732.5	2,651.9	2,602.4	2,845.2	3,103.4
RWA	13,977.9	15,122.3	14,251.6	15,674.5	15,951.0	15,829.9
Tier1 capital ratio	19.2%	17.6%	18.3%	16.4%	17.8%	19.6%
CET1 capital ratio*2	18.2%	16.5%	17.1%	15.3%	15.8%	17.2%
Consolidated capital adequacy ratio	20.0%	18.1%	18.6%	16.6%	17.8%	19.6%
Consolidated leverage ratio*3	4.63%	4.74%	5.03%	4.83%	5.63%	5.98%

(trillions of yen)

HQLA*4	4.5	4.0	4.3	4.2	5.4	6.0
LCR*4	180.0%	153.6%	198.4%	201.1%	192.4%	241.7%

*1 Basel III standards.

*2 CET1 capital ratio is defined as Tier1 capital minus minority interests divided by risk-weighted assets.

*3 Tier1 capital divided by exposure (sum of on-balance sheet exposures and off-balance sheet items).

*4 Monthly average of 4Q.

Number of shares outstanding, share price, etc.	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022
Number of shares outstanding (thousands)	3,822,563	3,643,563	3,493,563	3,493,563	3,233,563	3,233,563
Share price (fiscal year-end) (yen)	691.9	615.3	400.2	457.8	581.4	515.2
Market capitalization (trillions of yen)*	2.6	2.2	1.4	1.6	1.9	1.7
PBR (times)*	0.88	0.76	0.50	0.52	0.66	0.53
PER (times)*	10.28	9.75	-	6.76	11.60	11.04

* Figures based on the fiscal year-end share price.