### FORM 6-K

## U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

Commission File Number: 1-15270

For the month of August 2015

### NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

9-1, Nihonbashi 1-chome Chuo-ku, Tokyo 103-8645 Japan

(Address of principal executive offices)

20-F or	Indicate by check mark whether the reForm 40-F.	egistrant file	es or will file a	unnual reports under cover Form
	Form 20-F	<u>X</u> I	Form 40-F	_
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	cate by check mark if the registrant is	submitting t	the Form 6-K	in paper as permitted by

Information furnished on this form:

#### **EXHIBIT**

Exhibit Number
1. Consolidated Results of Operations (US GAAP), First quarter, year ending March 2016

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

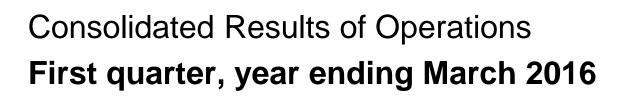
NOMURA HOLDINGS, INC.

Date: August 5, 2015 By:\_/s/ Hajime Ikeda

Hajime Ikeda

Senior Managing Director





(US GAAP)

Nomura Holdings, Inc.

### **Outline**



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### **Executive summary**

#### FY2015/16 1Q highlights

- Group income before income taxes at highest level since FY2014/15 3Q; All business divisions reported strong pretax income growth YoY
- Highest first quarter net revenue in eight years
  - Net revenue: Y424.0bn; Income before income taxes: Y106.0bn; Net income<sup>1</sup>: Y68.7bn; ROE<sup>2</sup>: 10.0%;
     EPS<sup>3</sup>: Y18.65
- Three segment income before income taxes of Y82.3bn (-19% QoQ; +80% YoY)

#### Retail: Income before income taxes of Y50.9bn (+24% QoQ; +61% YoY)

- Robust sales of investment trusts, discretionary investments and insurance products, coupled with decline in expenses as charge for decommissioning of IT systems not repeated
- Net inflows into investment trusts and discretionary investments increased, while annualized recurring revenue reached Y78.0bn

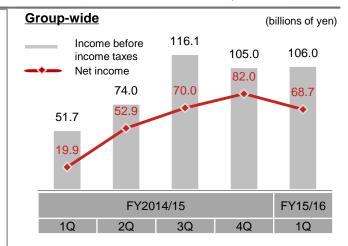
#### Asset Management: Income before income taxes of Y11.7bn (+76% QoQ; +42% YoY)

- Inflows primarily into investment trust business; Assets under management (Y41.4trn) reached a record high for the fifth straight quarter
- Dividend income and absence of one-off expenses booked last quarter boosted income before income taxes to highest level since FY2007/08 1Q

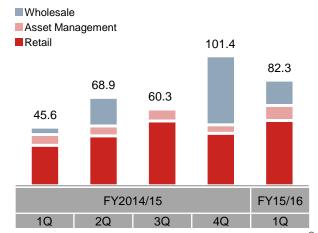
#### Wholesale: Income before income taxes of Y19.7bn (-63% QoQ; 3.4x YoY)

- Slowdown in Fixed Income as liquidity declined amid challenging market conditions
- Equities maintained revenue growth momentum, while Investment Banking reported higher revenues
   YoY in all international regions

#### Income before income taxes, net income<sup>1</sup>



#### Three segment income before income taxes



<sup>(1)</sup> Net income attributable to Nomura Holdings shareholders.

<sup>(2)</sup> Calculated using annualized net income for each period.

Diluted net income attributable to Nomura Holdings shareholders per share.



### **Overview of results**

#### Highlights

(hillians of your assent EDC and DCE)					
(billions of yen, except EPS and ROE)	FY2015/16 1Q	FY2014/15 4Q	QoQ	FY2014/15 1Q	YoY
Net revenue	424.0	434.5	-2%	370.8	+14%
Non-interest expenses	318.0	329.6	-3%	319.2	-0.4%
Income before income taxes	106.0	105.0	+1%	51.7	+105%
Net income <sup>1</sup>	68.7	82.0	-16%	19.9	3.5x
EPS <sup>2</sup>	Y18.65	Y22.08 -16% Y5.2		Y5.26	3.5x
ROE <sup>3</sup>	10.0%	12.1%		3.2%	

 <sup>(1)</sup> Net income attributable to Nomura Holdings shareholders.
 (2) Diluted net income attributable to Nomura Holdings shareholders per share.

<sup>(3)</sup> Calculated using annualized net income for each period.



### **Business segment results**

#### Net revenue and income before income taxes

(billions of yen)		FY2015/16 1Q	FY2014/15 4Q	QoQ	FY2014/15 1Q	YoY
Net	Retail	130.7	122.9	+6%	106.9	+22%
revenue	Asset Management	26.9	23.9	+13%	23.3	+15%
	Wholesale	205.2	231.5	-11%	188.9	+9%
	Subtotal	362.8	378.3	-4%	319.1	+14%
	Other	52.2	48.7	+7%	48.3	+8%
	Unrealized gain on investments in equity securities held for operating purposes	9.0	7.6	+19%	3.5	+157%
	Net revenue	424.0	434.5	-2%	370.8	+14%
Income	Retail	50.9	40.9	+24%	31.6	+61%
before income	Asset Management	11.7	6.7	+76%	8.3	+42%
taxes	Wholesale	19.7	53.8	-63%	5.7	3.4x
	Subtotal	82.3	101.4	-19%	45.6	+80%
	Other *	14.7	-4.0	- 1	2.6	5.8x
	Unrealized gain on investments in equity securities held for operating purposes	9.0	7.6	+19%	3.5	+157%
	Income before income taxes	106.0	105.0	+1%	51.7	+105%

<sup>\*</sup>Additional information on "Other" (1Q)

<sup>■</sup> Gain from changes in own and counterparty credit spreads (Y4.0bn vs. Y1.4bn loss in 4Q)



### Retail

#### Net revenue and income before income taxes

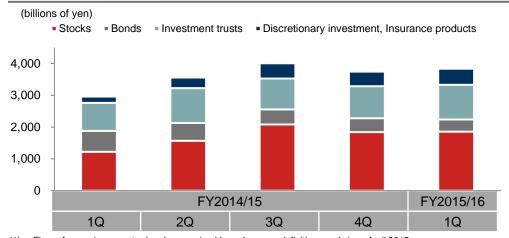
(billions of yen)							
	FY2014/15			FY15/16	QoQ	YoY	
	1Q	2Q	3Q	4Q	1Q	QUQ	101
Net revenue	106.9	117.9	128.8	122.9	130.7	+6%	+22%
Non-interest expenses	75.3	79.1	78.3	82.0	79.8	-3%	+6%
Income before income taxes	31.6	38.9	50.5	40.9	50.9	+24%	+61%

#### **Key points**

- Net revenue Y130.7bn (+6% QoQ; +22% YoY)
- Income before income taxes: Y50.9bn (+24% QoQ; +61% YoY)
- Driver of Group earnings as net revenue and income before income taxes both increased QoQ
  - Robust sales of investment trusts, discretionary investments and insurance products combined with solid performance in stocks
  - Costs declined as charge for decommissioning of IT systems booked last quarter no longer present

Client franchise	End of Jun / 1Q	End of Mar / 4Q
- Retail client assets	Y113.4trn	Y109.5trn
<ul> <li>Accounts with balance<sup>1</sup></li> </ul>	5.32m	5.29m
<ul> <li>NISA accounts applications</li> </ul>	1.56m	1.52m
<ul> <li>Net inflows of cash and securities<sup>2</sup></li> </ul>	Y351.7bn	-Y137.3bn

#### Total sales<sup>3</sup>



- Figure for previous quarter has been revised based on new definition used since April 2015.
- (2) Cash and securities inflows minus outflows, excluding regional financial institutions.
- (3) Retail channels only. (4) Retail channels, Net & Call, and Hotto Direct.

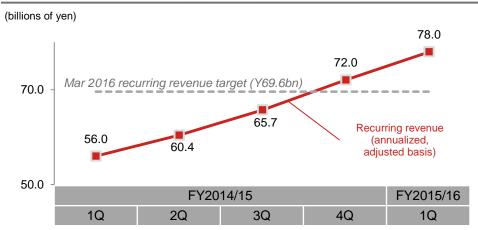
#### Total sales<sup>3</sup> up 2% QoQ

- Stocks: +1% QoQ
  - Strong client activity led to increase in domestic stock commissions
  - Primary deals declined (IPO/PO subscriptions4: Y94.6bn, -13% QoQ)
- Investment trusts: +9% QoQ
  - Robust sales of investment trusts focusing on improved corporate value;
     Investment trust net inflows increased by 60% QoQ
- Bond sales of Y380.4bn, -14% QoQ
  - Decline in contributions from primary deals
  - Solid sales of foreign bonds (US dollar, Brazil real, Turkish lira, etc.)
- Insurance sales and discretionary investments up 10% QoQ

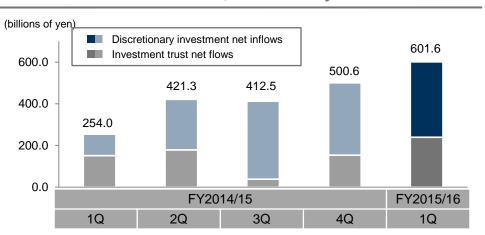


### **Retail: Progress in business model transformation**

#### Recurring revenue



#### Net inflows: Investment trust<sup>1</sup>, Discretionary investment<sup>1</sup>

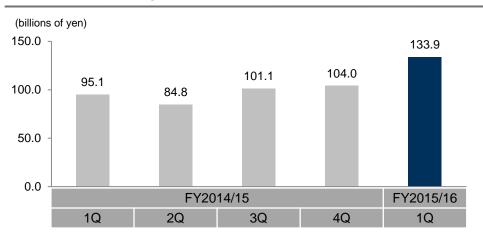


- Conducting client interviews to provide asset planning and life planning services
  - Investment trust and discretionary investment net inflows both increased;
     Annualized recurring revenue reached Y78bn
  - Sales of insurance products increased by 30% QoQ by responding to clients' estate planning and cash flow needs

	<u>1Q</u>	<u>4Q</u>
Recurring revenue	19.4bn	17.8bn
<ul> <li>Discretionary investment net inflows<sup>1</sup></li> </ul>	361.8bn	347.5bn
<ul> <li>Investment trust net inflows<sup>1</sup></li> </ul>	239.8bn	153.1bn
	Recurring revenue  - Discretionary investment net inflows <sup>1</sup> - Investment trust net inflows <sup>1</sup>	Recurring revenue 19.4bn  - Discretionary investment net inflows 361.8bn

■ Sales of insurance products² 133.9bn 104.0bn

#### Sales of insurance products



.) Retail channels only.

<sup>(1)</sup> Retail channels and Japan Wealth Management group.

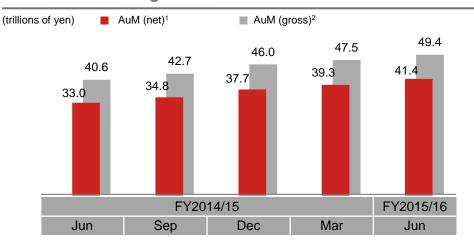


### **Asset Management**

#### Net revenue and income before income taxes

(billions of yen)							
	FY2014/15			FY15/16	0-0	VaV	
	1Q	2Q	3Q	4Q	1Q	QoQ	YoY
Net revenue	23.3	21.7	23.4	23.9	26.9	+13%	+15%
Non-interest expenses	15.1	13.9	14.1	17.2	15.2	-12%	+1%
Income before income taxes	8.3	7.8	9.3	6.7	11.7	+76%	+42%

#### **Assets under management**



#### **Key points**

- Net revenue: Y26.9bn (+13% QoQ; +15% YoY)
- Income before income taxes: Y11.7bn (+76% QoQ; +42% YoY)
- Inflows into diverse range of investment trusts, particularly newly established Japan stock funds; Assets under management at record high for fifth straight quarter
- Income before income taxes at highest level since FY2007/08 1Q due to absence of one-off expenses booked last quarter and lift from dividend income

#### Investment trust business

- Inflows of Y1.3trn representing highest level since FY2007/08 1Q
- Focus on developing new products matched to client needs led to strong inflows into funds tapping into structural changes in corporate Japan; Ongoing inflows into funds for discretionary investments and privately placed funds for regional financial institutions
- -Japan Enterprise Value Improvement Fund (Limited Open Type) Y213.5bn
- -Nomura Japan Enterprise Value Improvement Open
- -Nomura Templeton Total Return

Y191.7bn

1Q inflow

Y99.6bn

#### Investment advisory and international business

- Continued momentum in winning mandates from Japanese public pension funds
- NCRAM¹ won mandate to manage existing mutual funds, signaling entry into US retail market
- Formed alliance with RHB Group in Malaysia and entered local retail market for first time
- Listed JPX-Nikkei 400 ETFs on London Stock Exchange in May, marking second ETF listing following on from Nikkei 225 ETFs in January which was the first listing by a Japanese asset manager (Euro hedged / USD hedged)

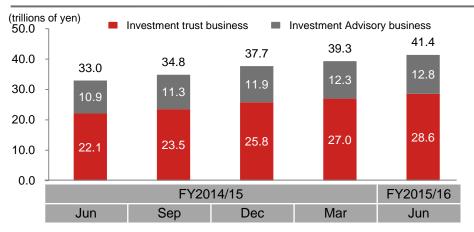
<sup>(1)</sup> Net after deducting duplications from assets under management (gross) of Nomura Asset Management, Nomura Funds Research and Technologies, Nomura Corporate Research and Asset Management (NCRAM), and Nomura Private Equity Capital.

Assets under management (gross) of above four companies.

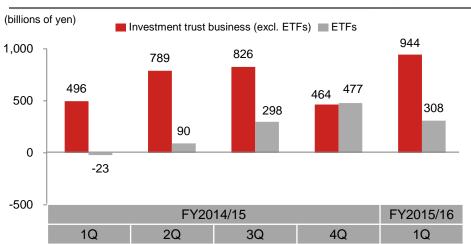
## Asset Management: Highly recognized investment management expertise



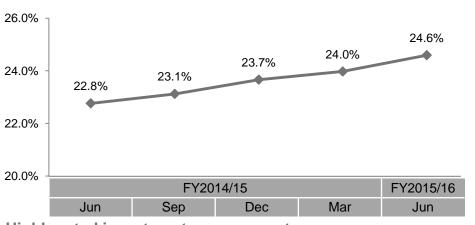
#### Assets under management (net)1 by business



#### Investment trust business flow of funds<sup>3</sup>



### Nomura Asset Management public investment trust market share<sup>2</sup>



### Highly rated investment management

- R&I: R&I Fund Award 2015<sup>4</sup>
  - -Won the most awards out of the 42 companies that received awards, winning 2 awards in Investment Trusts/Aggregate Category, 7 funds in Investment Trusts Category, 3 funds in NISA Category and 1 fund in Defined Benefit Pension Category
    - -Investment Trusts/Aggregate Category
    - Global Equity Fund Aggregate: The Second Prize
    - Mixed Asset Fund Aggregate: The Second Prize
    - -Investment Trusts Category
    - High Yield Bond Fund, The First Prize: Nomura US High Yield Corporate Bond Fund Course D
    - Global REIT Fund, The First Prize: Nomura Japan-US REIT Fund (Monthly Profit Distribution Type)
    - North American Bond Fund, The First Prize: U.S. Preferred Securities Open
    - Japanese REIT Fund, The Second Prize: J-REIT Open (4 times Per Year Settlement Type), won for eighth straight year making it longest winning fund out of all categories



### **Wholesale**

#### Net revenue and income before income taxes

183.1

5.7

(billions of yen)							
	FY2014/15			FY15/16 QoO		YoY	
	1Q	2Q	3Q	4Q	1Q	QUQ	101
Global Markets	166.6	168.1	149.7	199.0	176.2	-11%	+6%
Investment Banking	22.3	22.5	29.2	32.4	29.0	-11%	+30%
Net revenue	188.9	190.6	178.9	231.5	205.2	-11%	+9%

168.4

22.2

178.5

0.5

177.7

53.8

185.5

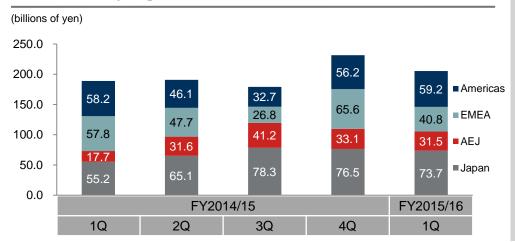
19.7

-63%

#### Net revenue by region

Income before income taxes

Non-interest expenses



#### **Key points**

- Net revenue: Y205.2bn (-11% QoQ; +9% YoY)
- Income before income taxes: Y19.7bn (-63% QoQ; 3.4x YoY)
- Revenues and pretax income down from strong previous quarter
  - Challenging quarter for Fixed Income in EMEA and AEJ; Equities revenue growth continued on uptick in client activity
  - Investment Banking had a solid quarter internationally; a fee pool decline in Japan
  - Yen depreciation and FCR-related expenses<sup>1</sup> not present last quarter led to QoQ cost increase

#### Net revenue by region (QoQ; YoY)

- Japan: Y73.7bn (-4%; +33%)
  - Slowdown in FX and Equity Derivatives, while Execution Services and Rates products had a good quarter
  - Investment Banking revenues declined on the back of lower fee pools
- Americas: Y59.2bn (+5%; +2%)
  - Rates products improved significantly; Solid performance in Equities
  - Investment Banking reported stronger momentum in ECM
- EMEA: Y40.8bn (-38%; -29%)
  - Fixed Income products slowed due to challenging trading conditions
  - Robust quarter in Equities; Growth in Investment Banking revenues
- AEJ: Y31.5bn (-5%; +78%)
  - Equity-related businesses had a strong quarter driven by market rally
  - Challenged quarter in Fixed Income for Credit and Emerging Markets Rates

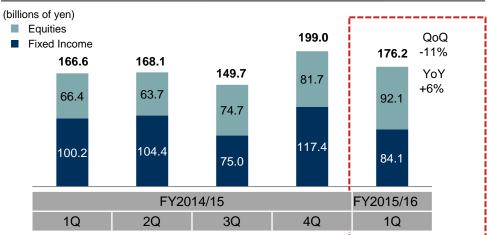
+1%

3.4x



### **Wholesale: Global Markets**

#### Net revenue<sup>1</sup>



#### **Key points**

#### **Global Markets**

- Net revenue: Y176.2bn (-11% QoQ; +6% YoY)
- Solid revenues, although softer than particularly strong last quarter
  - Equities maintained revenue growth momentum underpinned by strong client flows and robust trading, while Fixed Income revenues slowed QoQ

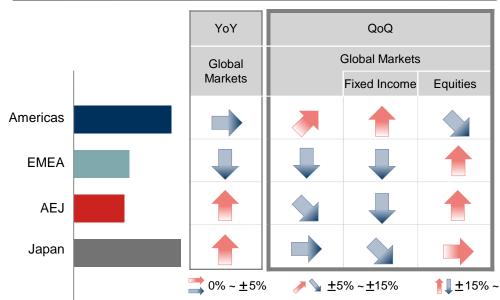
#### Fixed Income

- Net revenue: Y84.1bn (-28% QoQ; -16% YoY)
- EMEA and AEJ reported a sharp slowdown due to a drop in liquidity amid challenging market conditions

#### **Equities**

- Net revenue: Y92.1bn (+13% QoQ; +39% YoY)
- Revenues increased significantly driven by rally in China and Hong Kong markets and improved trading in EMEA

#### FY2015/16 1Q net revenue by region

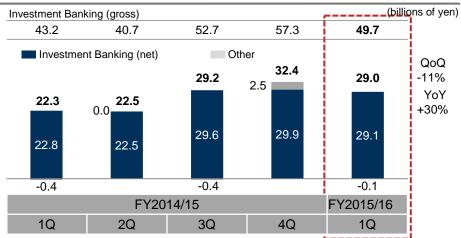


- Americas: Rates products improved significantly, while Equities revenues remained solid but declined due to subdued client flows
- EMEA: Stronger Equities revenues on solid client business in Derivatives; Fixed Income revenues declined significantly in Rates, Credit, and FX
- AEJ: Equities reported revenue growth in both Cash and Derivatives, while Fixed Income revenues slowed on sluggish performance in Credit and Emerging Markets Rates
- Japan: Equities saw solid client flows, while Fixed Income reported a slowdown in FX



### **Wholesale: Investment Banking**

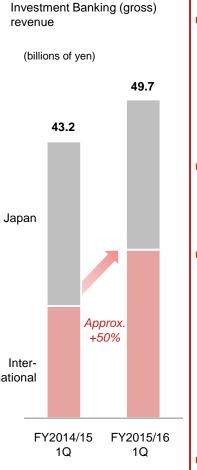
#### Net revenue



#### **Key points**

- Net revenue: Y29.0bn (-11% QoQ; +30% YoY)
- Investment Banking (gross) revenue of Y49.7bn with international revenues outstripping Japan
- Japan: Revenues down YoY due to fewer large-sized financing transactions
  - ✓ Maintained top spot on league tables¹ (Share: ECM 27.4%; DCM 42.4%)
  - Revenue contributions from completed M&A deals and solutions business
- International: Strong revenues in line with last quarter; All regions reported revenue growth YoY
- Revenue contributions from completed M&A deals and Financial Sponsors national related transactions
- EMEA: Won multiple DCM mandates for financial institutions, government and government-related issuers
- ✓ Americas: Improved momentum in ECM
- AEJ: Strongest quarterly revenues in past five years driven by high-profile ECM transactions

#### International revenues increasingly diverse, higher than Japan



#### Internationally, revenue growth in areas of competitive strength

- Financial Sponsors related business
   Leonard Green & Partners / Life Time
   Fitness (M&A, ALF)
- Businesses for financial institutions, government and government-related issuers
- ✓ Austria benchmark
- ✓ Banco Santander covered bond

#### **■ ECM** business growing in AEJ and Americas

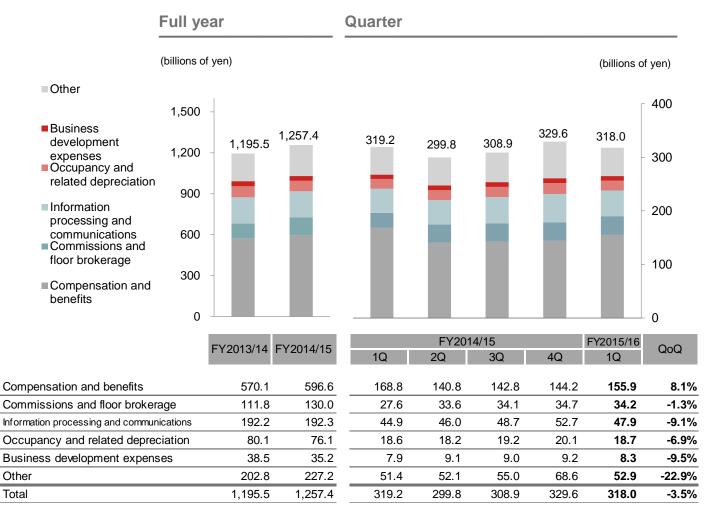
- ✓ Huatai Securities HK IPO
- √ China Galaxy Securities PO
- ✓ Cowen Group CB
- ✓ FireEye CB

#### ■ Products matched to client needs

- Recap CBs aimed at improving ROE; funding to meet Basel III requirements
  - √ T&D Holdings Euroyen CB
- ✓ Edion Euroyen CB
- ✓ Credit Agricole Tier 2 Samurai bond, senior bond
- ✓ Societe Generale Tier 2 Samurai bond
- Solutions business continuing to expand in Japan
- √ Originating foreign currency variable annuities, sales of cross-shareholdings
- Japan ECM gaining momentum in July



### Non-interest expenses



#### **Key points**

- Non-interest expenses: Y318.0bn (-3% QoQ)
- Non-PE declined QoQ

Decline mostly in "Other" expenses

- One-off expenses booked last quarter no longer present (charge on decommissioning of IT systems and FX losses on overseas investments)
- Compensation and benefits increased by 8% QoQ
  - Higher bonus provisions in line with performance
  - Compensation and benefits increased from prior quarter when FCR-related expenses¹ were not present (Until last fiscal year, majority of FCR-related expenses were booked in 1Q, but from this year they will be roughly standardized throughout the year)

<sup>1)</sup> All new deferred awards granted in May 2013, 2014 and 2015 include "Full Career Retirement" provisions which permit the recipients of the awards to continue to vest in the awards upon voluntary termination if certain criteria based on corporate title and length of service within Nomura are met.



### **Robust financial position**

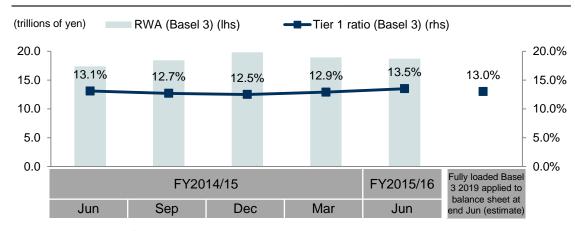
#### Balance sheet related indicators and capital ratios

	Mar 2015	<u>Jun 2015</u>
■ Total assets	Y41.8trn	Y44.0trn
Shareholders' equity	Y2.7trn	Y2.8trn
■ Gross leverage	15.4x	15.8x
Net leverage <sup>1</sup>	9.3x	9.7x
<ul> <li>Level 3 assets<sup>2</sup></li> <li>(net)</li> </ul>	Y0.3trn	Y0.4trn
<ul><li>Liquidity portfolio</li></ul>	Y6.1trn	Y6.2trn
		1 :

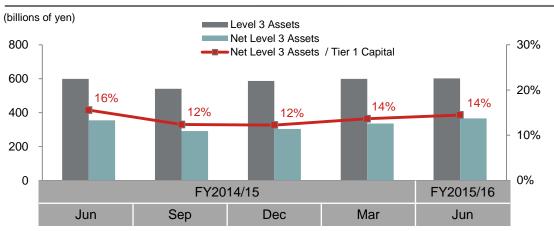
	'
Basel 3 basis	Mar 2015 June 2015 <sup>2</sup>
(billions of ven)	Ivial 2015 Julie 2015

(billions of yen)			
	Tier 1	2,459	2,530
	Tier 2	361	356
Total capital		2,820	2,887
RWA <sup>3</sup>		18,929	18,654
Tier 1 ratio		12.9%	13.5%
Tier 1 common ratio <sup>4</sup>		12.9%	13.5%
Total capital ratio		14.8%	15.4%
Consolidated Leverage ratio <sup>5</sup>		3.82%	3.91%
HQLA <sup>6</sup>		<del>-</del>	Y5.4trn
LCR <sup>6</sup>		<del>-</del>	182.3%

#### Risk weighted assets<sup>3</sup> and Tier 1 ratio



#### Level 3 assets<sup>2</sup> and net level 3 assets/Tier 1 capital



Net leverage: Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity.

<sup>(2)</sup>Preliminary.

Credit risk assets are calculated using the internal model method. (4) Tier 1 common ratio is defined as Tier 1 capital minus minority interest divided by risk-weighted assets.



### **Funding and liquidity**

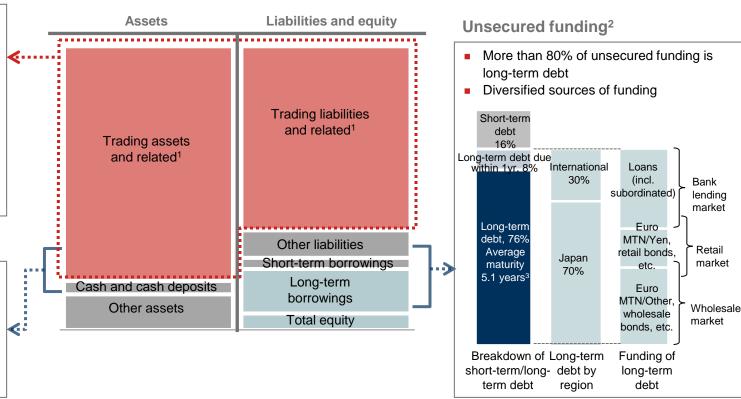
#### **Balance sheet structure**

- Highly liquid, healthy balance sheet structure
  - -82% of assets are highly liquid trading and related assets that are marked-to-market and matched to trading and related liabilities through repos etc. (regionally and by currency)
  - Other assets are funded by equity and long-term debt, ensuring structural stability

#### Liquidity portfolio<sup>2</sup>

- Liquidity portfolio:
  - -Y6.2trn, or 14% of total assets
  - Maintain a high quality liquidity portfolio surplus without the need for additional unsecured funding over a certain period

### Balance sheet (As of June 2015)



- (1) Trading assets and related: Reverse repo, securities, derivatives, etc. Trading liabilities and related: Repo, securities loaned, derivatives, etc.
- 2) Definition differs from financial disclosures reflecting Liquidity Management's view. Cash and cash deposits portion of liquidity portfolio excludes funds on deposit at exchanges and segregated client funds.



**Financial Supplement** 



### **Consolidated balance sheet**

(billions of yen)	Mar 31, 2015	Jun 30, 2015	Increase (Decrease)		Mar 31, 2015	Jun 30, 2015	Increase (Decrease)
Assets				Liabilities			
Total cash and cash deposits	2,097	2,665	568	Short-term borrowings	662	562	-100
				Total payables and deposits	3,399	3,743	344
Total loans and receivables	2,948	2,687	-262	Total collateralized financing	15,380	17,284	1,904
				Trading liabilities □	10,044	10,024	-20
Total collateralized agreements	16,720	16,988	269	Other liabilities	1,217	1,103	-115
				Long-term borrowings	8,336	8,464	128
Total trading assets <sup>1</sup> and private equity investments	17,309	18,929	1,620	Total liabilities	39,038	41,180	2,141
Total other assets	2,710	2,728	18	Equity			
				Total NHI shareholders' equity	2,708	2,783	76
				Noncontrolling interest	37	34	-3
Total assets	41,783	43,996	2,213	Total liabilities and equity	41,783	43,996	2,213

(1) Including securities pledged as collateral.



### Value at risk

Definition

- 99% confidence level

1-day time horizon for outstanding portfolio

Inter-product price fluctuations considered

From April 1, 2015 to June 30, 2015 (billions of yen)

- Maximum: 6.6

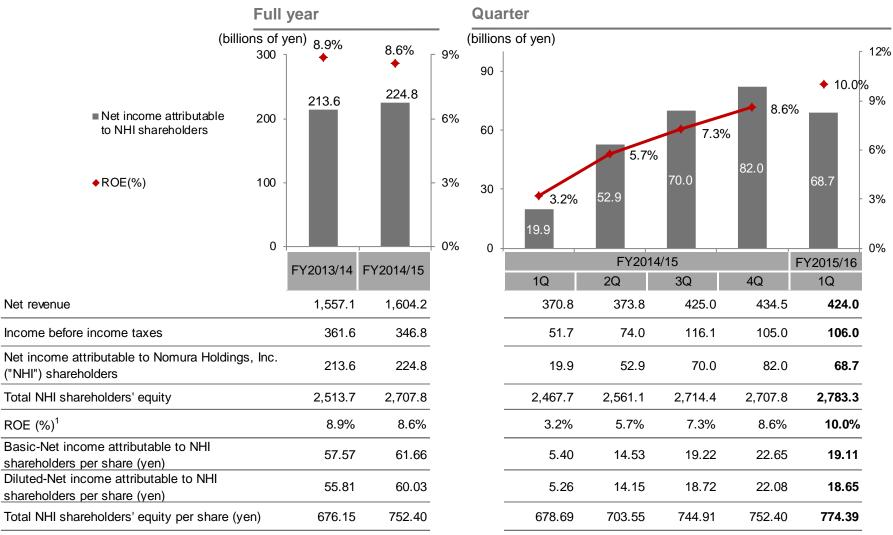
- Minimum: 3.8

- Average: 5.2

(billions of yen)	FY2013/14	FY2014/15		FY2015/16			
	Mar	Mar	Jun	Sep	Dec	Mar	Jun
Equity	1.3	1.0	2.8	1.5	3.3	1.0	1.3
Interest rate	3.9	4.2	5.2	4.2	4.5	4.2	3.9
Foreign exchange	2.8	1.1	2.0	2.7	3.1	1.1	1.1
Sub-total	8.0	6.2	10.0	8.5	10.9	6.2	6.2
Diversification benefit	-2.9	-1.6	-0.7	-1.6	-1.2	-1.6	-2.4
VaR	5.2	4.6	9.3	6.8	9.7	4.6	3.8



### **Consolidated financial highlights**





### **Consolidated income**

	Full year		Quarter				
(billions of yen)	FY2013/14	FY2014/15	1Q	FY201 2Q	4/15 3Q	4Q	FY2015/16 1Q
Revenue							
Commissions	473.1	453.4	95.6	110.8	123.2	123.7	130.3
Fees from investment banking	91.3	95.1	19.8	20.6	28.8	25.8	24.5
Asset management and portfolio service fees	168.7	203.4	46.1	49.7	53.3	54.3	59.9
Net gain on trading	476.4	531.3	158.6	129.0	109.5	134.3	124.7
Gain (loss) on private equity investments	11.4	5.5	-0.3	0.5	-0.2	5.5	1.2
Interest and dividends	416.3	436.8	104.9	108.8	115.6	107.5	113.6
Gain on investments in equity securities	15.2	29.4	6.3	2.9	11.8	8.4	9.2
Other	179.5	175.7	31.1	28.5	65.6	50.5	44.9
Total revenue	1,831.8	1,930.6	462.2	450.8	507.6	510.0	508.4
Interest expense	274.8	326.4	91.3	77.0	82.6	75.5	84.4
Net revenue	1,557.1	1,604.2	370.8	373.8	425.0	434.5	424.0
Non-interest expenses	1,195.5	1,257.4	319.2	299.8	308.9	329.6	318.0
Income before income taxes	361.6	346.8	51.7	74.0	116.1	105.0	106.0
Net income attributable to NHI shareholders	213.6	224.8	19.9	52.9	70.0	82.0	68.7



### Main revenue items

		Full year		Quarter						
	(billions of yen)	FY2013/14 FY2014/15		1Q	FY2014 2Q	4/15 3Q	4Q	FY2015/16 1Q		
Stock brokerage commissions		266.6	252.8	50.1	58.8	73.1	70.7	78.7		
	Other brokerage commissions	18.1	19.6	3.8	4.0	6.1	5.8	5.2		
Commissions	Commissions for distribution of investment trusts	157.8	134.3	30.5	37.5	32.6	33.6	34.3		
	Other	30.6	46.8	11.3	10.5	11.4	13.5	12.2		
	Total	473.1	453.4	95.6	110.8	123.2	123.7	130.3		
	Equity underwriting and distribution <sup>1</sup>	34.8	28.8	5.8	5.9	10.2	6.9	7.4		
	Bond underwriting and distribution <sup>1</sup>	15.2	20.4	4.7	5.8	3.8	6.1	4.6		
Fees from	M&A / financial advisory fees <sup>1</sup>	23.7	24.6	5.6	4.7	8.8	5.6	7.7		
investment banking	Other <sup>1</sup>	17.5	21.2	3.7	4.2	6.1	7.2	4.8		
	Total	91.3	95.1	19.8	20.6	28.8	25.8	24.5		
	Asset management fees	126.7	151.8	35.0	37.5	39.4	39.9	44.2		
Asset management and portfolio service	Administration fees	23.9	32.6	6.6	7.6	9.1	9.4	10.7		
fees	Custodial fees	18.1	19.0	4.6	4.7	4.8	5.0	5.0		
1000	Total	168.7	203.4	46.1	49.7	53.3	54.3	59.9		

# Consolidated results: Income (loss) before income taxes by segment and region



#### Adjustment of consolidated results and segment results: Income (loss) before income taxes

	Full year	Full year					
(billions of yen)	FY2013/14	FY2014/15			FY2015/16		
(among c. yeny	F12013/14	F12014/13	1Q	2Q	3Q	4Q	1Q
Retail	192.0	161.8	31.6	38.9	50.5	40.9	50.9
Asset Management	27.1	32.1	8.3	7.8	9.3	6.7	11.7
Wholesale	111.8	82.2	5.7	22.2	0.5	53.8	19.7
Three Business segments total	330.9	276.1	45.6	68.9	60.3	101.4	82.3
Other	20.0	46.0	2.6	2.5	44.8	-4.0	14.7
Segments total	350.9	322.1	48.2	71.4	105.1	97.4	97.0
Unrealized gain on investments in equity securities held for operating purposes	10.7	24.7	3.5	2.6	11.0	7.6	9.0
Income before income taxes	361.6	346.8	51.7	74.0	116.1	105.0	106.0

Geographic information: Income (loss) before income taxes<sup>1</sup>

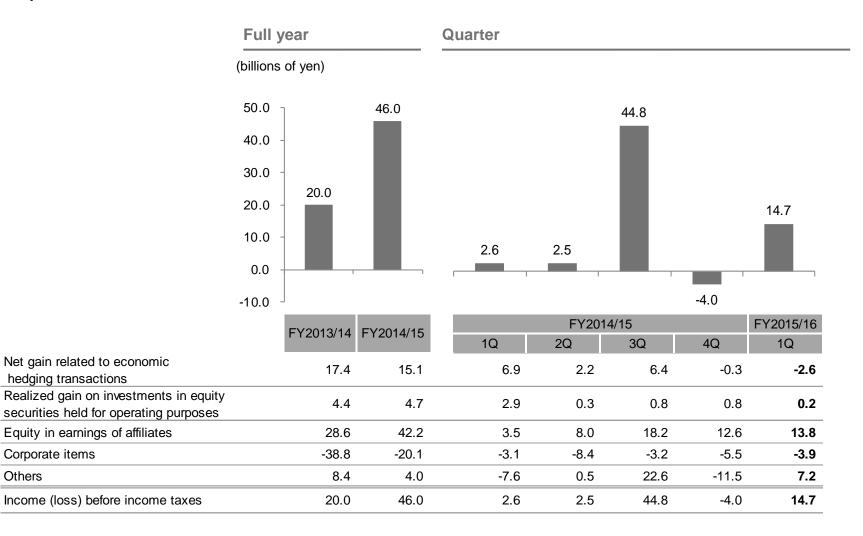
Full year			Quarter							
(billions of yen)	FY2013/14	FY2013/14 FY2014/15		FY2014/15						
			1Q	2Q	3Q	4Q	1Q			
Americas	29.5	-27.6	6.1	-6.8	-12.7	-14.2	-2.4			
Europe	-48.9	-23.5	-22.9	2.0	-10.4	7.8	-9.7			
Asia and Oceania	-5.2	34.6	-0.3	8.5	16.2	10.3	14.8			
Subtotal	-24.7	-16.4	-17.1	3.7	-7.0	3.9	2.7			
Japan	386.3	363.2	68.8	70.3	123.1	101.0	103.3			
Income before income taxes	361.6	346.8	51.7	74.0	116.1	105.0	106.0			

<sup>(1)</sup> Geographic information is based on U.S. GAAP. (Figures are preliminary for the three months ended June 30, 2015). Nomura's revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.



### Segment "Other"

#### Income (loss) before income taxes





### Retail related data (1)

	Full year		Quarter						
(billions of yen)	EV0040/4.4	EV0044/45		FY2014/15 FY2015/16					V-V
	FY2013/14	FY2014/15	1Q	2Q	3Q	4Q	1Q	QoQ	YoY
Commissions <sup>1</sup>	297.2	258.9	54.6	66.7	69.8	67.7	73.8	9.0%	35.1%
Of which, brokerage commission	115.4	81.8	14.3	19.8	25.1	22.6	26.4	16.8%	84.4%
Of which, commissions for distribution of investment trusts	155.4	134.9	30.8	37.6	32.8	33.7	34.9	3.6%	13.2%
Sales credit	106.1	106.4	25.0	25.9	30.0	25.4	26.0	2.5%	4.0%
Fees from investment banking and other	40.3	32.5	9.1	6.7	8.7	8.0	6.2	-22.3%	-31.3%
Investment trust administration fees and other <sup>1</sup>	60.6	71.9	15.8	17.3	18.8	20.0	21.9	9.5%	38.0%
Net interest revenue	7.7	6.9	2.3	1.3	1.5	1.8	2.8	53.1%	21.2%
Net revenue	511.9	476.5	106.9	117.9	128.8	122.9	130.7	6.3%	22.3%
Non-interest expenses	319.9	314.7	75.3	79.1	78.3	82.0	79.8	-2.7%	6.0%
Income before income taxes	192.0	161.8	31.6	38.9	50.5	40.9	50.9	24.5%	61.0%
Domestic distribution volume of investment trusts <sup>2</sup>	10,146.4	9,478.5	2,245.2	2,380.2	2,516.7	2,336.3	1,975.3	-15.5%	-12.0%
Bond investment trusts	3,146.3	3,110.2	795.3	743.9	831.3	739.8	382.2	-48.3%	-51.9%
Stock investment trusts	6,201.4	5,445.1	1,264.4	1,402.8	1,405.4	1,372.4	1,378.9	0.5%	9.1%
Foreign investment trusts	798.7	923.1	185.5	233.6	280.0	224.1	214.2	-4.4%	15.5%
Other									
Accumulated value of annuity insurance policies	2,033.1	2,401.7	2,123.6	2,206.2	2,305.2	2,401.7	2,531.4	5.4%	19.2%
Sales of JGBs for individual investors (transaction base)	1,037.0	380.6	153.5	95.4	84.0	47.8	53.7	12.5%	-65.0%
Retail foreign currency bond sales	1,595.6	1,255.7	363.9	276.3	361.1	254.4	257.9	1.4%	-29.1%

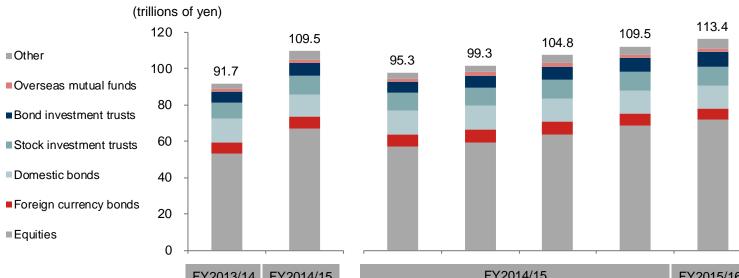
<sup>(1)</sup> A portion of revenues from "Commissions" and "Investment trust administration fees and other" has been reclassified .

<sup>(2)</sup> Excluding Net & Call and Hotto Direct.



### Retail related data (2)

#### **Retail client assets**



	FY2013/14	FY2014/15
	Mar	Mar
Equities	53.2	67.2
Foreign currency bonds	6.3	6.3
Domestic bonds <sup>1</sup>	12.8	12.3
Stock investment trusts	9.1	10.3
Bond investment trusts	5.9	7.3
Overseas mutual funds	1.7	1.8
Other <sup>2</sup>	2.7	4.5
Total	91.7	109.5

	FY20	14/15		FY2015/16
Jun	Sep	Dec	Mar	Jun
55.6	58.1	62.2	67.2	70.2
6.4	6.5	6.7	6.3	6.1
12.8	13.0	12.3	12.3	12.1
9.6	9.9	10.5	10.3	10.4
6.2	6.5	7.1	7.3	7.7
1.7	1.8	1.8	1.8	1.7
3.0	3.5	4.2	4.5	5.1
95.3	99.3	104.8	109.5	113.4

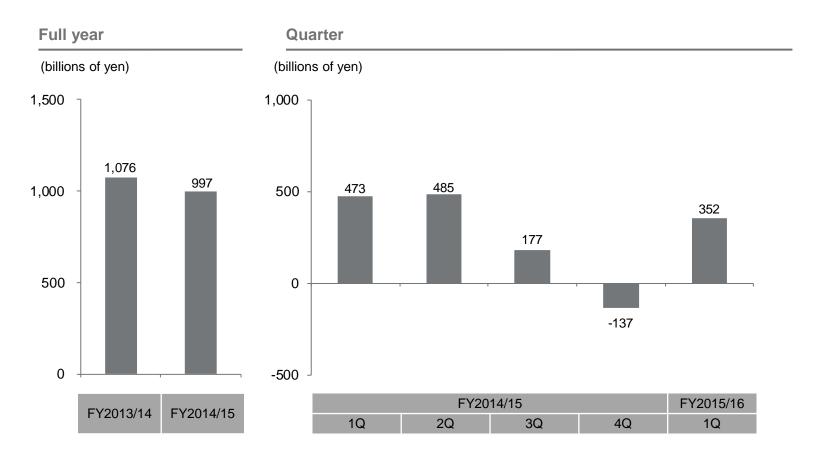
<sup>(1)</sup> Including CBs and warrants.

<sup>2)</sup> Including annuity insurance.



### Retail related data (3)

#### Net inflows of cash and securities<sup>1</sup>





### Retail related data (4)

#### **Number of accounts**

(Thousands)	FY2013/14	FY2014/15		FY2015/16			
	Mar	Mar	Jun	Sep	Dec	Mar	Jun
Accounts with balance <sup>1</sup>	5,182	5,294	5,224	5,250	5,276	5,294	5,316
Equity holding accounts	2,718	2,719	2,721	2,720	2,723	2,719	2,700
Nomura Home Trade / Net & Call accounts	4,012	4,216	4,053	4,103	4,154	4,216	4,270

#### New Individual accounts / IT share<sup>2</sup>

	Full year		Quarter							
(Thousands)	FY2013/14	FY2014/15		FT2015/16						
	F12013/14	F12014/13	1Q	2Q	3Q	4Q	1Q			
New individual accounts	364	320	67	81	77	95	90			
IT share <sup>2</sup>										
No. of orders	58%	59%	60%	60%	58%	60%	59%			
Transaction value	33%	37%	36%	37%	37%	39%	37%			

<sup>(1)</sup> Figures for previous quarters have been revised based on new definition used since April 2015.

<sup>(2)</sup> Percentage of cash stock transactions conducted via Nomura Home Trade.



### **Asset Management related data (1)**

(billions of yen)	Full year		Quarter						
	FY2013/14 FY2014/1			FY20	FY2015/16	0.0	VaV		
	F12013/14	F12014/15	1Q	2Q	3Q	4Q	1Q	QoQ	YoY
Net revenue	80.5	92.4	23.3	21.7	23.4	23.9	26.9	12.7%	15.3%
Non-interest expenses	53.4	60.3	15.1	13.9	14.1	17.2	15.2	-11.9%	0.7%
Income before income taxes	27.1	32.1	8.3	7.8	9.3	6.7	11.7	76.2%	42.0%

#### Assets under management by company

FY2013/14	FY2014/15	FY2014/15				FY2015/16
Mar	Mar	Jun	Sep	Dec	Mar	Jun
33.8	42.6	36.2	38.3	41.2	42.6	44.4
2.6	3.0	2.5	2.6	2.9	3.0	3.1
1.6	1.7	1.7	1.6	1.6	1.7	1.7
0.2	0.2	0.2	0.2	0.2	0.2	0.2
38.2	47.5	40.6	42.7	46.0	47.5	49.4
7.4	8.2	7.6	7.9	8.3	8.2	8.0
30.8	39.3	33.0	34.8	37.7	39.3	41.4
	Mar  33.8  2.6  1.6  0.2  38.2  7.4	Mar         Mar           33.8         42.6           2.6         3.0           1.6         1.7           0.2         0.2           38.2         47.5           7.4         8.2	Mar         Mar         Jun           33.8         42.6         36.2           2.6         3.0         2.5           1.6         1.7         1.7           0.2         0.2         0.2           38.2         47.5         40.6           7.4         8.2         7.6	Mar         Mar         Jun         Sep           33.8         42.6         36.2         38.3           2.6         3.0         2.5         2.6           1.6         1.7         1.7         1.6           0.2         0.2         0.2         0.2           38.2         47.5         40.6         42.7           7.4         8.2         7.6         7.9	Mar         Mar         Jun         Sep         Dec           33.8         42.6         36.2         38.3         41.2           2.6         3.0         2.5         2.6         2.9           1.6         1.7         1.7         1.6         1.6           0.2         0.2         0.2         0.2         0.2           38.2         47.5         40.6         42.7         46.0           7.4         8.2         7.6         7.9         8.3	Mar         Mar         Jun         Sep         Dec         Mar           33.8         42.6         36.2         38.3         41.2         42.6           2.6         3.0         2.5         2.6         2.9         3.0           1.6         1.7         1.7         1.6         1.6         1.7           0.2         0.2         0.2         0.2         0.2         0.2           38.2         47.5         40.6         42.7         46.0         47.5           7.4         8.2         7.6         7.9         8.3         8.2

<sup>(1)</sup> Total assets under management for Nomura Asset Management, Nomura Funds Research and Technologies, Nomura Corporate Research and Asset Management, and Nomura Private Equity Capital. (2) Net after deducting duplications from assets under management (gross).



### **Asset Management related data (2)**

#### Asset inflows/outflows by business<sup>1</sup>

Full year			Quarter						
(billions of yen)	FY FY			FY2015/16					
	2013/14	2014/15	1Q	2Q	3Q	4Q	1Q		
Investment trusts business	1,598	3,418	473	879	1,124	942	1,252		
of which ETFs	882 8		-23	90	298	477	308		
Investment advisory business	-520		27	-44	-46	113	38		
Net asset inflow	1,078 3,469		500	835	1,078	1,055	1,290		

### Domestic public investment trust market and Nomura Asset Management marked share<sup>2</sup>

(trillions of yen)	FY2013/14	FY2014/15		FY2015/16				
	Mar	Mar	Jun	Sep	Sep Dec		Jun	
Domestic public stock investment trusts								
Market	65.7	80.3	68.8	71.7	77.1	80.3	83.1	
Nomura's share (%)	19%	20%	18%	19%	19%	20%	21%	
Domestic public bond investment trusts								
Market	14.5	16.7	14.8	15.4	16.4	16.7	17.7	
Nomura's share (%)	42%	43%	43%	43%	43%	43%	42%	
ETF								
Market	8.1	12.9	9.1	9.7	10.6	12.9	14.5	
Nomura's share (%)	49%	48%	46%	46%	49%	48%	47%	



### Wholesale related data (1)

#### Wholesale

	Full year	Full year							
(billions of yen)	FY2013/14	FY2014/15	FY2014/15 FY2015/16					QoQ	YoY
			1Q	2Q	3Q	4Q	1Q		
Net revenue	765.1	789.9	188.9	190.6	178.9	231.5	205.2	-11.4%	8.6%
Non-interest expenses	653.3	707.7	183.1	168.4	178.5	177.7	185.5	4.4%	1.3%
Income before income taxes	111.8	82.2	5.7	22.2	0.5	53.8	19.7	-63.4%	3.4x

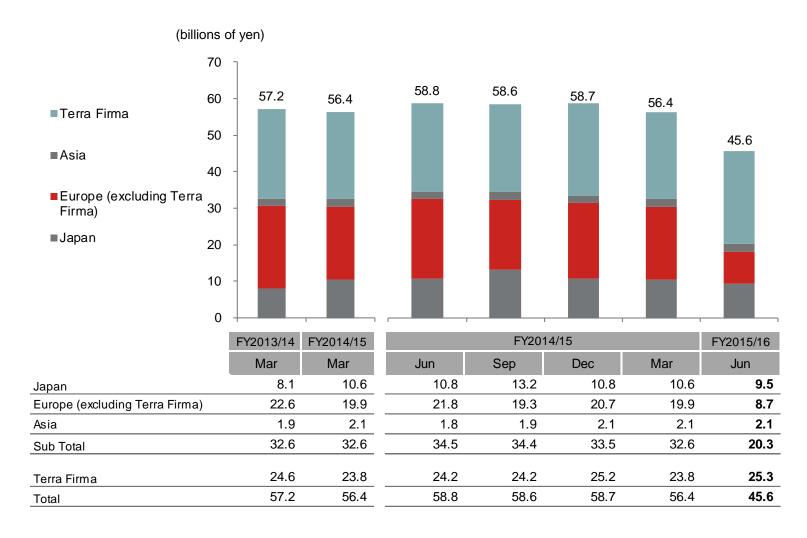
#### **Breakdown of Wholesale revenues**

	Full year		Quarter						
(billions of yen)	FY2013/14	EV2014/15	FY2014/15 FY2015/16					QoQ	YoY
, ,	1 12013/14	1 12014/13	1Q	2Q	3Q	4Q	1Q	QUQ	101
Fixed Income <sup>1</sup>	385.4	396.9	100.2	104.4	75.0	117.4	84.1	-28.4%	-16.1%
Equities <sup>1</sup>	264.3	286.5	66.4	63.7	74.7	81.7	92.1	12.8%	38.7%
Global Markets	649.7	683.4	166.6	168.1	149.7	199.0	176.2	-11.5%	5.8%
Investment Banking (Net)	97.4	104.7	22.8	22.5	29.6	29.9	29.1	-2.6%	27.9%
Other	18.0	1.8	-0.4	0.0	-0.4	2.5	-0.1	-	-
Investment Banking	115.4	106.5	22.3	22.5	29.2	32.4	29.0	-10.6%	30.0%
Net revenue	765.1	789.9	188.9	190.6	178.9	231.5	205.2	-11.4%	8.6%
Investment Banking (Gross)	184.3	193.8	43.2	40.7	52.7	57.3	49.7	-13.3%	15.1%



### Wholesale related data (2)

### **Private equity related investments**





## **Number of employees**

	FY2013/14	FY2014/15		FY2015/16			
	Mar	Mar	Jun	Sep	Dec	Mar	Jun
Japan (excluding FA)	14,149	14,144	14,559	14,391	14,290	14,144	14,722
Japan (FA)	1,888	1,829	1,889	1,853	1,853	1,829	1,848
Europe	3,461	3,485	3,481	3,530	3,539	3,485	3,492
Americas	2,281	2,449	2,335	2,421	2,445	2,449	2,439
Asia-Pacific <sup>1</sup>	5,891	6,765	6,656	6,744	6,762	6,765	6,788
Total	27,670	28,672	28,920	28,939	28,889	28,672	29,289

(1) Includes Powai office in India.



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