FORM 6-K

U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

Commission File Number: 1-15270

For the month of November 2018

NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

9-1, Nihonbashi 1-chome Chuo-ku, Tokyo 103-8645 Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F <u>X</u> Form 40-F ____

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): _____

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): _____

Information furnished on this form:

EXHIBIT

Exhibit Number 1. Consolidated Results of Operations (US GAAP), Second quarter, year ending March 2019

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOMURA HOLDINGS, INC.

Date: November 7, 2018

By<u>: /s/ Hajime Ikeda</u> Hajime Ikeda Senior Managing Director





Consolidated Results of Operations Second quarter, year ending March 2019

(US GAAP)

Nomura Holdings, Inc.

October 2018





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Highlights: FY2018/19 1H

- Net revenue: Y554.9bn (-22% YoY); Income before income taxes: Y14.1bn (-91% YoY); Net loss¹: Y6bn; EPS²: -Y1.78
 - ✓ Wholesale and Retail both slowed due to concerns over US-China trade friction and turmoil in emerging markets
 - Segment Other reported a loss which impacted firmwide earnings

Three segment income before income taxes totaled Y48.8bn (-61% YoY)

Retail

- Transactions for stocks, investment trusts, foreign bonds and other products slowed as US-China trade friction and the drop in emerging market currencies impacted retail investor sentiment
- Retail client assets around record high level at Y122.8trn and recurring revenue (annualized) topped Y90bn driven partly by efforts to boost client assets

Asset Management

- Continued business growth and record-high assets under management driven by ongoing inflows and market factors
- Overall results impacted as gain/loss related to American Century Investments negatively affected QoQ

Wholesale

Fixed Income revenues were muted, particularly in Rates, Credit and EMFX, due to turmoil in emerging markets as a result of US
rate hikes, lower volatility and slower client activity

Shareholder returns

– Dividend per share: Y3

Executive summary

Highlights: FY2018/19 2Q

- Slower performance in Retail and Wholesale and loss* in segment Other led to lower firmwide earnings QoQ
 Net revenue: Y282.9bn (+4% QoQ); Income before income taxes: Y0.5bn (-97% QoQ); Net loss¹: Y11.2bn; EPS²: -Y3.32

 - *Main factors contributing to segment Other loss
 - ✓ Expenses related to settlement with US DoJ over legacy transactions
 - Recognition of FX translation adjustment due to progress in winding up subsidiary in Middle East & North Africa
 - ✓ Loss related to economic hedging

Three segment income before income taxes of Y26bn (+14% QoQ)

Retail

- Retail investor sentiment worsened on the back of a fall in emerging markets currencies and ongoing market uncertainty; Sales of secondary stocks, investment trusts, and bonds were soft
- Initiatives to increase client assets gained traction and contributed to net inflows of cash and securities

Asset Management

- Inflows and market factors combined to lift assets under management to record high
- Gain/loss related to American Century Investments negatively affected compared to last quarter

Wholesale

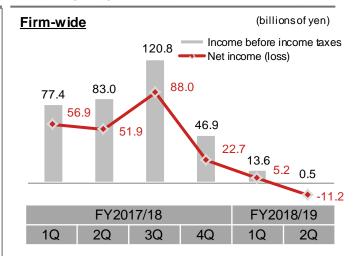
Fixed Income improved in Japan and AEJ driven by return of volatility and uptick in client activity;
 EMEA and the Americas remained slow

Income before income taxes and net income (loss)¹

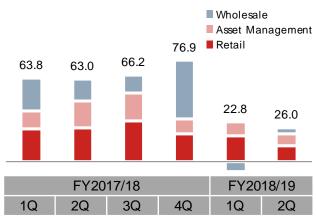
-Y19.8bn

-Y7bn

-Y16bn



Three segment income (loss) before income taxes



Net income (loss) attributable to Nomura Holdings shareholders.

2. Diluted net income (loss) attributable to Nomura Holdings shareholders per share

Overview of results



Highlights

(billions of yen, except EPS and ROE)	c	1		·	
	FY2018/19 2Q	QoQ	YoY	FY2018/19 1H	YoY
Net revenue	282.9	+4%	-20%	554.9	-22%
Non-interest expenses	282.5	+9%	+5%	540.8	-2%
Income before income taxes	0.5	-97%	-99%	14.1	-91%
Net income (loss) ¹	-11.2	-	-	-6	-
EPS ²	-Y3.32	-	-	-Y1.78	-
ROE ³	-			-	
1 Not income (loca) attribute to Nomina Laldinga					

1.

Net income (loss) attributable to Nomura Holdings shareholders. Diluted net income (loss) attributable to Nomura Holdings shareholders per share. 2.

З. Calculated using annualized net income attributable to Nomura Holdings shareholders for each period.

Business segment results



Net revenue and income (loss) before income taxes

		FY2018/19 2Q	QoQ	YoY	FY2018/19 1H	YoY	
Net revenue	Retail	85.7	-8%	-16%	178.5	-12%	
	Asset Management	24.7	-5%	-30%	50.8	-20%	
	Wholesale	147.7	8%	-7%	284.9	-16%	
	Subtotal	258.1	1%	-13%	514.3	-15%	
	Other*	26.0	89%	-51%	39.7	-62%	
	Unrealized gain (loss) on investments in equity securities held for operating purposes	-1.1	-	-	0.9	-66%	
	Net revenue	282.9	4%	-20%	554.9	-22%	
Income (loss)	Retail	12.2	-39%	-52%	32.1	-36%	
before income taxes	Asset Management	8.9	-13%	-56%	19.2	-44%	
	Wholesale	4.9	-	-71%	-2.5	-	
	Subtotal	26.0	14%	-59%	48.8	-61%	
	Other*	-24.5	-	-	-35.7	-	
	Unrealized gain (loss) on investments in equity securities held for operating purposes	-1.1	-	-	0.9	-66%	
	Income before income taxes	0.5	-97%	-99%	14.1	-91%	
*Additional information on "Other" (2Q) Expenses related to settlement with US DoJ over legacy transactions (-Y19.8bn) Recognition of FX translation adjustment due to progress in winding up subsidiary in Middle East & North Africa (-Y7bn) Loss related to economic hedging (-Y16bn) Gain on changes to ow n and counterparty credit spread relating to Derivatives (Y1.2bn) 							

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Retail

(billions of yen)							
	F	(2017/18		FY 201	8/19	0.0	MaM
	2Q	3Q	4Q	1Q	2Q	QoQ	YoY
Net revenue	101.8	111.3	98.2	92.8	85.7	-8%	-16%
Non-interest expenses	76.2	80.0	76.7	72.9	73.5	+1%	-4%
Income before income taxes	25.5	31.3	21.4	19.9	12.2	-39%	-52%
Stocks = Bonds = Inves 4,000	stment tru:	sts Disc	retionary i	nvestmer	its, Insura	ance produ	ucts
	stment trus	sts ∎Disc	retionary i	investmer	nts, Insura	ance produ	ucts
3,000 -							
				-			
2,000 -							
		Ì					
2,000 - 1,000 -	2017/18				FY2018	3/19	

Net revenue and income before income taxes

Includes Junior NISA Cash and securities inflows minus outflows, excluding regional financial institutions. Retail channels only. Retail channels, Net & Call, and Hotto Direct

Key points

Net revenue: Y85.7bn (-8% QoQ; -16% Yo	Y)	
Income before income taxes: Y12.2bn (-39	% QoQ; -52% Y	oY)
Net revenue and income before income tax	xes both down C	loQ
 Retail investor sentiment weakened as e 		
dropped and market conditions remained		s of secondary
stocks, investment trusts and bonds were		
 Retail client assets around record high level 	· · · · · · · · · · · · · · · · · · ·	
positive contribution from net inflows of cas	sh and securities	6
 Client franchise 	<u>Sep / 2Q</u>	<u>Jun / 1Q</u>
 Retail client assets 	Y122.8trn	Y118.6trn
 Accounts with balance 	5.32m	5.32m
- NISA accounts opened (accumulated) ¹	1.67m	1.65m
- Net inflows of cash and securities ²	Y681.6bn	-Y36.5bn

Total sales³ declined 13% QoQ

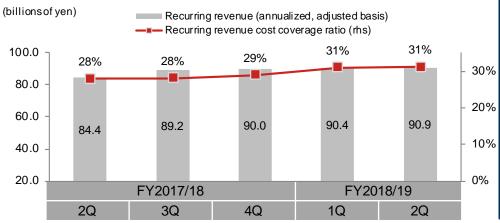
Stocks: -7% QoQ

 Subscriptions for primary stocks⁴ increased (Y105.9bn; 2.3x QoQ), but sales of secondary stocks were sluggish

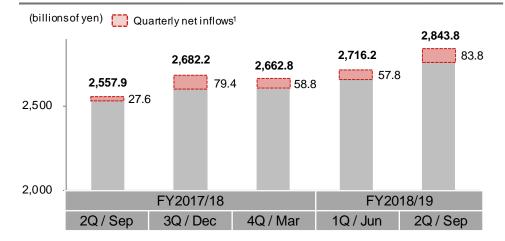
- Investment trusts: -13% QoQ
 - Retail clients continued to take wait-and-see approach and sales of investment trusts declined
 - Inflows into products with US stocks driven by solid US economy
- Bonds: Y414.8bn; -33% QoQ
 - Sales of EM bonds declined due to fall in EM currencies
 - Sales of JGBs for individual investors remained solid despite declining QoQ
- Sales of discretionary investments and insurance increased 12% QoQ

Retail: Continue to focus on increasing client assets

Recurring revenue



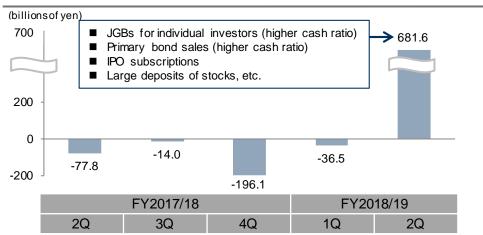
Discretionary investment AuM



- Net inflows into discretionary investments and market factors helped lift annualized recurring revenue to Y90.9bn
 - Maintained recurring revenue cost coverage ratio of 31%

		<u>Sep / 2Q</u>	<u>Jun / 1Q</u>	
6	Recurring revenue	Y22.9bn	Y22.5bn	
	– Investment trust net inflows ¹	-Y60.2bn	-Y23.9bn	
6	 – Discretionary investment net inflows¹ 	Y83.8bn	Y57.8bn	
	 Sales of insurance products² 	Y46.8bn	Y51.7bn	
	Inflows of cash and securities ²	Y1,039.7bn	Y1,062.2bn	

Net inflows of cash and securities³



1. Retail channels and Japan Wealth Management Group.

2. Retail channels only.

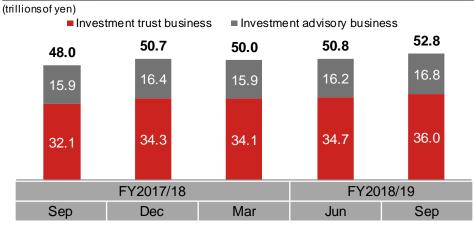
3. Cash and securities inflows minus outflows, excluding regional financial institutions

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Asset Management

Net revenue and income before income taxes¹ (billions of yen) FY2017/18 FY2018/19 QoQ YoY 2Q 3Q 4Q 1Q 2Q Net revenue 35.4 36.5 27.3 26.1 24.7 -5% -30% 16.0 15.8 -0.2% Non-interest expenses 15.0 15.7 15.8 +5% Income before income taxes 20.5 20.8 11.3 10.3 8.9 -13% -56%

Assets under management (net)²



Key points

- Net revenue: Y24.7bn (-5% QoQ; -30% YoY)
- Income before income taxes: Y8.9bn (-13% QoQ; -56% YoY)
 - Market factors combined with ongoing inflows into ETFs and investment advisory to lift AuM to a record high
 - Gain/loss related to American Century Investments negatively affected QoQ

Investment trust business

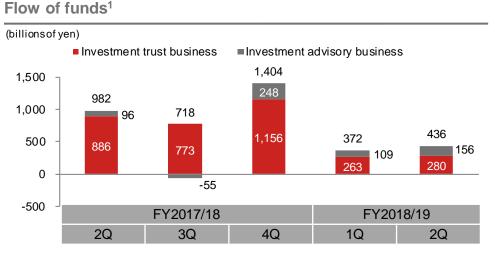
- Inflows into ETFs and privately placed funds for financial institutions
 - ETFs: Expanded product offering to meet diverse client needs (AuM: Y16.8trn; total of 57 funds)
 - Privately placed funds for financial institutions: Won mandates primarily from regional financial institutions
- Publicly offered funds (excluding ETFs): Inflows into Nomura Japan Record Profit Company Stock Fund, but overall outflows

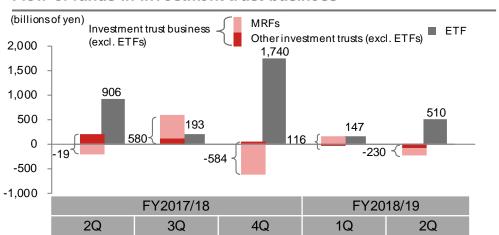
Investment advisory business and international businesses

- AuM growth in Japan driven by mandate for Japan equities from public pension fund
- International business reported inflows into US high-yield products and UCITS³ funds

 Figures from FY2018/19 1Q onwards do not include Nomura Fund Research and Technologies.
 Net after deducting duplications fromassets under management (gross) of Nomura Asset Management, Nomura Funds Research and Technologies, Nomura Corporate Research and Asset Management, and Wealth Square. Figures from June 2018 do not include Nomura Fund Research and Technologies.
 Undertakings for Collective Investment in Transferable Securities

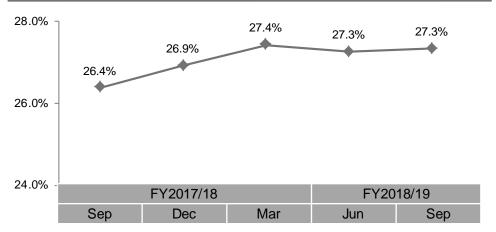
Asset Management: Ongoing inflows and steady growth **NO///URA** in AuM in DC funds





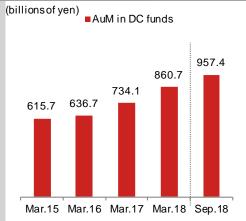
Flow of funds in investment trust business¹

Nomura Asset Management share of public investment trust market²



DC funds

- Increase in number of corporate DC fund participants and broader scope of population qualifying for individual DC (iDeCo) has supported steady AuM growth
- Products that help investors build their assets over the long term in line with their risk appetite such as target year funds contributed to AuM growth



1. Based on assets under management (net)

2. Source: The Investment Trusts Association, Japan

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Wholesale

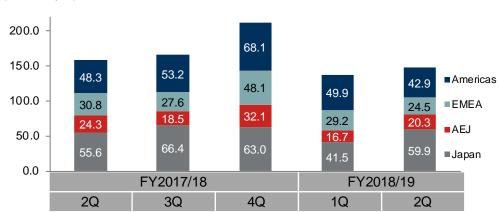
Net revenue and income (loss) before income taxes

(billions of yen)

(billions of yen)

	FY2017/18			FY20	18/19	QoQ	YoY
	2Q	3Q	4Q	1Q	2Q		101
Global Markets	133.3	137.6	180.0	112.2	123.8	+10%	-7%
Investment Banking	25.6	28.1	31.4	25.1	23.9	-5%	-7%
Net revenue	159.0	165.6	211.4	137.3	147.7	+8%	-7%
Non-interest expenses	142.0	151.6	167.2	144.7	142.7	-1%	+1%
Income (loss) before income taxes	17.0	14.0	44.2	-7.4	4.9	-	-71%

Net revenue by region



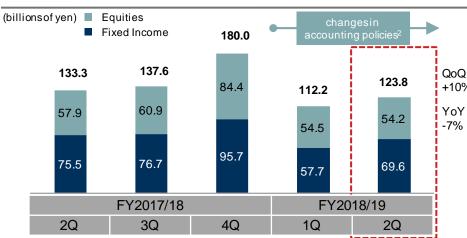
Key points

- Net revenue: Y147.7bn (+8% QoQ; -7% YoY)
- Income before income taxes: Y4.9bn (-71% YoY)
- Stronger net revenue QoQ
- Fixed Income revenues improved in Japan and AEJ as volatility returned and client activity increased; Equities revenues remained roughly unchanged QoQ
- Investment Banking revenues declined on a contraction in revenue opportunities
- Commissions and floor brokerage and expenses related to deferred compensation mostly recognized last quarter were both down QoQ

Net revenue by region (QoQ; YoY)

- Japan: Y59.9bn (+44%; +8%)
- Global Markets revenues increased QoQ driven by Rates and Equity Derivatives
- Investment Banking revenues also grew QoQ
- Americas: Y42.9bn (-14%; -11%)
- Fixed Income revenues were impacted by softer client activity and credit spread widening, Equities remained resilient, while declined from previous quarter
- EMEA: Y24.5bn (-16%; -20%)
- Fixed Income had a slow quarter mainly in Rates and Credit, and Equities revenues also declined QoQ
- AEJ: Y20.3bn (+21%; -17%)
- Fixed income performance improved on a rebound in Credit and EM FX
- 1. FY2017/18 figures for Fixed Income, Equities and Investment Banking have been restated based on a reorganization in April 2018.
- 2. On April 1, 2018, Nomura adopted Accounting Standards Update 2014-09 "Revenue from Contracts with Customers" and revenues and expenses related to certain Execution Services transactions are now shown as net value 10 rather than gross value. As a result, revenues and expenses for FY2018/19 1Q and 2Q both declined by approx. 4.6 billion yen and approx. 4.1 billion yen respectively.

Wholesale: Global Markets



Key points

Net revenue¹

- Net revenue: Y123.8bn (+10% QoQ; -7% YoY)
 - Fixed Income performance improved driven by Japan and AEJ, while Equities revenues remained steady

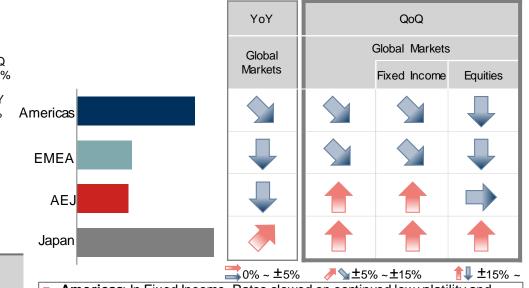
Fixed Income

- Net revenue: Y69.6bn (+21% QoQ; -8% YoY)
 - Increased volatility and client activity led to robust performance in Japan Rates products, while FX & EM also improved

Equities

- Net revenue: Y54.2bn (-1% QoQ; -6% YoY)
 - Lower market volumes impacted Cash Equities; Derivatives revenues declined in Americas and AEJ, but improved in Japan

+10% YoY



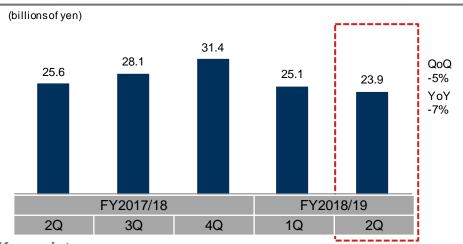
FY2018/19 2Q net revenue by region

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- Americas: In Fixed Income, Rates slowed on continued low volatility and Credit was weighed down by weakness in emerging markets; Equities slowed in both Cash and Derivatives due to low volumes and volatility
- EMEA: Fixed Income performance improved in FX & EM, while Rates and Credit declined as client activity slowed on uncertainties surrounding Brexit renegotiations and Italian economy; Equities reported a slowdown in Cash Equities due to lower volumes
- AEJ: Equities revenues declined on weaker performance in Derivatives; Fixed Income improved driven by Credit, leveraging opportunities from market recovery
- Japan: Fixed Income saw improvement in Rates due to increased volatility from BoJ policy tweak and uptick in client activity, while Equities reported growth in Derivatives
- FY2017/18 figures for Fixed Income, Equities and Investment Banking have been restated based on a reorganization in April 2018. 1.
- On April 1, 2018, Nomura adopted Accounting Standards Update 2014-09 "Revenue from Contracts with Customers" and revenues and expenses related to certain Execution Services transactions are now shown as net value 11 2. rather than gross value. As a result, revenues and expenses for FY2018/19 1Q and 2Q both declined by approx. 4.6 billion yen and approx. 4.1 billion yen respectively.

Wholesale: Investment Banking

Cross-border deals



Key points

Net revenue¹

Net revenue: Y23.9bn (-5% QoQ; -7% YoY)

- EMEA and Americas revenues declined amid a contraction in global revenue opportunities, while Japan and AEJ delivered resilient performance
- Slowdown in revenues from the M&A and Solutions businesses

Japan

- Cross-border M&A and DCM deals contributed to stronger revenues, increased both QoQ and YoY
- Ranked 1st in the Japan ECM league table²

International

- Revenues from M&A-related financing declined in the Americas, but increased in EMEA and AEJ
- Revenues from the Solutions business increased in the Americas, but decreased in EMEA and AEJ compared to a strong prior quarter

Winning Asia-related cross-border mandates

- Global collaboration led to multiple AEJ-related cross-border mandates
- Continued to provide client-centric services such as M&A-related financing

SoftBank's TOB of Yahoo Japan shares and Yahoo Japan's <i>s</i> hare buyback (Y221.4bn/Y220.0bn)	Unicharm 's acquisition of DSG Cayman (Thailand) (\$530m)		
AGC's acquisition of ParkElectro- chemical's (US) Electronicsbusiness (\$145m)	TAL Dai-ichi Life Australia's acquisition of Suncorp Life & Superannuation (Australia) (AUD 640m)		
Financing on Carlyle Group 's (US) acquisition of AkzoNobel's (Netherlands) Specialty Chemicals business (€7.3bn)	Sale of X-Elio Energy 's (Spain) Japanese portfolio of solar power energy plants to a consortium (\$700m)		
	shares and Yahoo Japan's share buyback (Y221.4bn/Y220.0bn) AGC's acquisition of ParkElectro- chemical's(US) Electronicsbusiness (\$145m) Financing on Carlyle Group 's(US) acquisition of AkzoNobel's (Netherlands) Specialty Chemicals business		

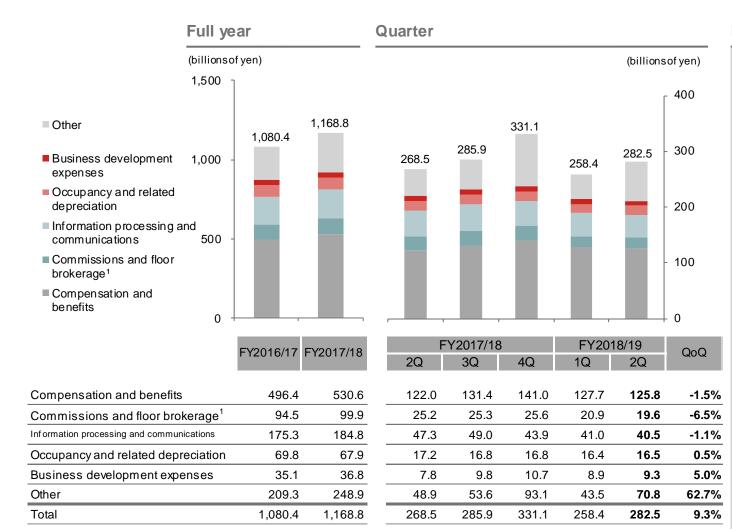


. FY2017/18 figures for Fixed Income, Equities and Investment Banking have been restated based on a reorganization in April 2018.

2. Source: Thomson Reuters; Jan 2018 – Sep 2018 period

Non-interest expenses

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Key points

- Non-interest expenses: Y282.5bn (+9% QoQ)
 - Compensation and benefits (-1% QoQ)
 - Decline in expenses related to deferred compensation which were mostly booked last quarter
 - Commissions and floor brokerage (-6% QoQ)
 - Declined in line with trading volume
 - -Other (+63% QoQ)
 - Expenses related to settlement with US DoJ over legacy transactions (Y19.8bn)
 - Booked expenses related to FX translation adjustment stemming from progress in winding up subsidiary in Middle East & North Africa (Y7bn)

1. On April 1, 2018, Nomura adopted Accounting Standards Update 2014-09 "Revenue from Contracts with Customers" and revenues and expenses related to certain Execution Services transactions are now shown as net value 13 rather than gross value. As a result, revenues and expenses for FY2018/19 1Q and 2Q both declined by approx. 4.6 billion yen and approx. 4.1 billion yen respectively.

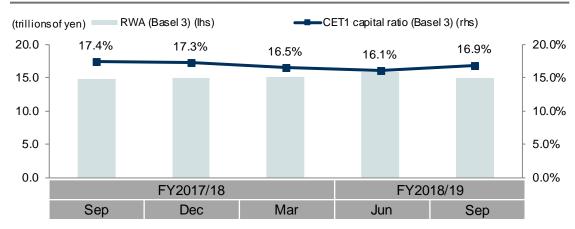
Robust financial position

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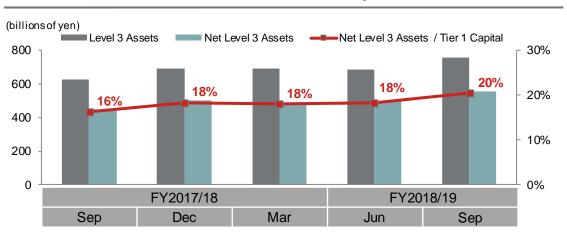
Balance sheet related indicators¹ and capital ratios

	<u>Mar 2018</u>	<u>Jun 2018</u>	<u>Sep 2018</u>	
Total assets	Y40.3trn	Y42.8trn	Y45.4trn	
Shareholders' equity	Y2.7tm	Y2.8trn	Y2.8trn	
Gross leverage	14.7x	15.3x	16.2x	
Net leverage ²	8.8x	9.1x	9.1x	
 Level 3 assets³ (net) 	Y0.5tm	Y0.5trn	Y0.6trn	
Liquidity portfolio	Y4.6trn	Y5.1trn	Y5.0trn	
(billionsofyen) Basel 3 basis	Mar 2018			
Tier 1 capital	2,666	2,711	2,712	
Tier 2 capital	66	61	61	
Total capital	2,732	2,772	2,773	
RWA	15,122	15,801	15,029	
Tier 1 capital ratio	17.6%	17.2%	18.0%	
CET1 capital ratio ⁴	16.5%	16.1%	16.9%	
Consolidated capital adequacy ratio	18.1%	17.5%	18.4%	
Consolidated leverage ratio ⁵	4.74%	4.59%	4.44%	
HQLA ⁶	Y4.0trn	Y4.1trr	n Y4.4trn	
LCR ⁶	153.6%	184.8%	191.1%	

RWA and CET 1 capital ratio⁴



Level 3 assets³ and Net Level 3 assets/Tier 1 capital



Balance sheet as of Mar 2018 was revised. Please refer to page 17 for further details. 1.

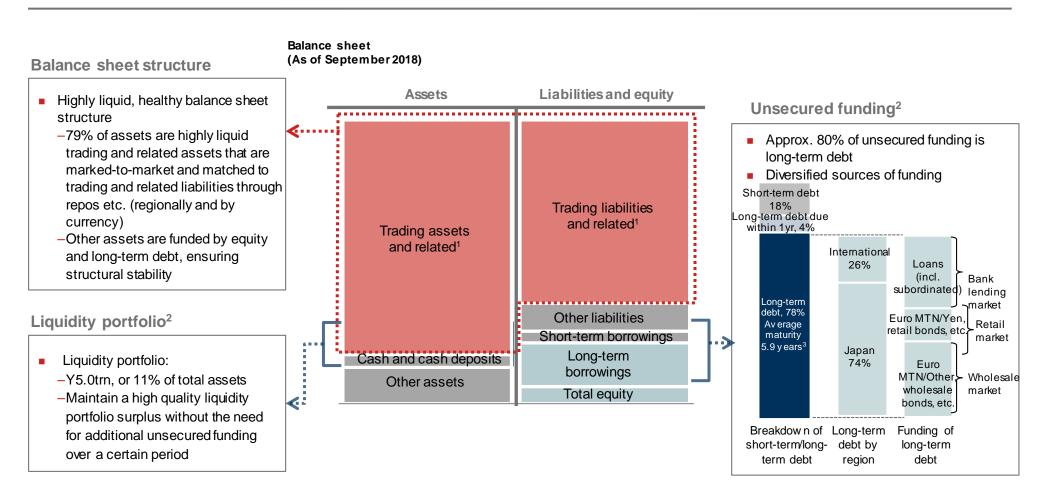
2. Net leverage: Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity. З.

CET 1 capital ratio is defined as Tier 1 capital minus Additional Tier 1 capital divided by risk-weighted assets. 4. 5.

Tier1 capital divided by exposure (sumof on-balance sheet exposures and off-balance sheet items). 6. Daily average for each quarter. September 2018 is preliminary.

Funding and liquidity





1. Trading assets and related: Reverse repo, securities, derivatives, etc. Trading liabilities and related: Repo, securities loaned, derivatives, etc.

2. Definition differs from financial disclosures reflecting Liquidity Management's view. Cash and cash deposits portion of liquidity portfolio excludes funds on deposit at exchanges and segregated client funds.

3. Excludes long-termdebt due within one year. Redemption schedule is individually estimated by considering the probability of redemption under certain stressed scenarios.



Financial Supplement



Consolidated balance sheet

Consolidated balance sheet¹

(billions of yen)	Mar 31, 2018	Sep 30, 2018	Increase (Decrease)		Mar 31, 2018	Sep 30, 2018	Increase (Decrease)
Assets				Liabilities			
Total cash and cash deposits	2,959	3,464	505	Short-term borrowings	743	980	237
				Total payables and deposits	3,568	3,924	357
Total loans and receivables	3,875	3,583	-292	Total collateralized financing	16,697	20,437	3,740
				Trading liabilities	8,203	8,600	397
Total collateralized agreements	16,238	19,922	3,685	Other liabilities	951	878	-73
				Long-term borrowings	7,383	7,694	312
Total trading assets ² and private equity investments	14,980	16,102	1,122	Total liabilities	37,544	42,514	4,970
Total other assets	2,292	2,288	-4	Equity			
				Total NHI shareholders' equity	2,749	2,801	51
				Noncontrolling interest	51	45	-5
Total assets	40,344	45,360	5,016	Total liabilities and equity	40,344	45,360	5,016

Cash margin collected fromclients and remitted to central clearing houses was reflected on Nomura's consolidated balance sheets. However, with effect from April 1, 2018, revisiting nature of the transactions, Nomura has revised its accountingpolicy for when such balances are recognized on Nomura's consolidated group balance sheet and as a result, certain cash margin amounts held on behalf of clients as well as an equivalent amount reflecting the obligation to return such amounts to clients are no longer recognized on the balance sheet if certain criteria are met. Nomura has restated previously reported amounts of Receivables from other than customers decreased by 237.0 billion yen, respectively, to conform to the current presentation. Also, daily variation margin for certain derivative transactions traded in Japan was reflected on Nomura's consolidated balance sheet. However, from April 1, 2018, Nomura changed its accounting policy as a result of amendment of the rules of a specific central clearing house and daily variation margin is now off-balanced. Nomura has restated previously report amounts of Trading liabilities decreased by 4.9 billion yen, Receivables from other than customers decreased by 5.5 billion yen and Trading liabilities decreased by 10.4 billion yen respectively to conform to the current presentation.

Value at risk



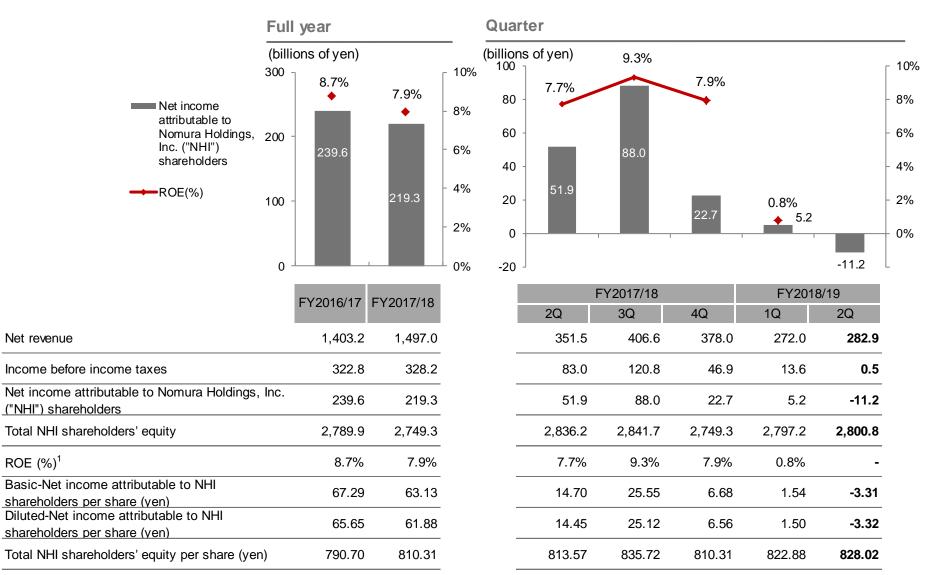
- Definition
 - 99% confidence level
 - 1-day time horizon for outstanding portfolio
 - Inter-product price fluctuations considered

- From April 1, 2018, to September 30, 2018 (billions of yen)
 - Maximum: 6.1
 - Minimum: 3.1
 - Average: 4.4

(billions of yen)	FY2016/17	FY2017/18		FY2017/18	FY2018/19		
	Mar	Mar	Sep	Dec	Mar	Jun	Sep
Equity	0.7	1.2	0.8	1.2	1.2	2.2	2.1
Interest rate	2.7	3.1	3.0	2.7	3.1	2.9	2.9
Foreign exchange	1.7	3.2	2.1	2.6	3.2	2.3	2.2
Sub-total	5.0	7.5	5.9	6.5	7.5	7.4	7.2
Diversification benefit	-1.7	-1.1	-1.7	-1.3	-1.1	-2.9	-2.7
VaR	3.3	6.4	4.3	5.2	6.4	4.5	4.5

NOMURA

Consolidated financial highlights



1. Quarterly ROE is calculated using annualized year-to-date net income.

Consolidated income

	Full year		Quarter				
(billions of yen)	FY2016/17	FY2017/18		FY2017/18		FY201	
5			2Q	3Q	4Q	1Q	2Q
Revenue							
Commissions ¹	327.1	373.3	85.3	101.7	95.4	79.5	74.8
Fees from investment banking	92.6	101.7	27.1	29.3	22.6	24.0	19.1
Asset management and portfolio service fees	216.5	245.6	61.2	63.8	62.3	63.0	62.7
Net gain on trading	475.6	442.9	88.4	87.7	146.3	71.9	75.8
Gain (loss) on private equity investments	1.4	-0.9	-0.3	-2.4	1.5	0.6	0.3
Interest and dividends	441.0	585.7	141.6	161.4	148.2	169.6	188.7
Gain (loss) on investments in equity securities	7.7	2.7	3.1	4.5	-5.0	2.1	-1.1
Other	153.6	221.2	56.0	84.6	39.9	20.5	28.1
Total revenue	1,715.5	1,972.2	462.4	530.6	511.2	431.0	448.4
Interest expense	312.3	475.2	110.9	124.0	133.2	159.0	165.5
Net revenue	1,403.2	1,497.0	351.5	406.6	378.0	272.0	282.9
Non-interest expenses ¹	1,080.4	1,168.8	268.5	285.9	331.1	258.4	282.5
Income before income taxes	322.8	328.2	83.0	120.8	46.9	13.6	0.5
Net income attributable to NHI shareholders	239.6	219.3	51.9	88.0	22.7	5.2	-11.2

1. On April 1, 2018, Nomura adopted Accounting Standards Update 2014-09 "Revenue from Contracts with Customers" and revenues and expenses related to certain Execution Services transactions are now shown as net value rather than gross value. As a result, revenues and expenses for FY2018/19 1Q and 2Q both declined by approx. 4.6 billion yen and approx. 4.1 billion yen respectively

NO/MURA

NO/MURA

Main revenue items

		Full year		Quarter				
		FY2016/17	EV2017/19	F	-Y2017/18		FY2018	8/19
	(billions of yen)	F12010/17	F12017/10	2Q	3Q	4Q	1Q	2Q
	Stock brokerage commissions ¹	210.0	243.8	54.6	68.4	63.8	50.2	47.4
	Other brokerage commissions	15.1	17.0	3.2	4.3	6.0	4.1	3.4
Commissions	Commissions for distribution of investment trusts	75.1	85.7	20.9	22.1	19.5	17.8	15.6
	Other	26.9	26.9	6.6	6.9	6.2	7.3	8.4
	Total	327.1	373.3	85.3	101.7	95.4	79.5	74.8
	Equity underwriting and distribution	22.4	23.2	10.5	5.2	4.1	5.8	5.9
	Bond underwriting and distribution	16.9	16.3	4.4	4.9	3.4	6.2	4.6
Fees from	M&A / Financial advisory fees	34.4	39.3	8.2	13.7	9.1	7.3	5.6
investment banking	Other	18.9	22.9	4.0	5.5	6.0	4.7	3.0
	Total	92.6	101.7	27.1	29.3	22.6	24.0	19.1
	Asset management fees	148.7	170.4	42.5	43.9	44.1	43.6	43.4
Asset management	Administration fees	50.2	57.9	14.3	15.5	14.1	15.2	15.3
and portfolio service	Custodial fees	17.6	17.3	4.4	4.3	4.2	4.1	4.0
fees	Total	216.5	245.6	61.2	63.8	62.3	63.0	62.7
							-	

1. On April 1, 2018, Norrura adopted Accounting Standards Update 2014-09 "Revenue from Contracts with Customers" and revenues and expenses related to certain Execution Services transactions are now shown as net value rather than gross value. As a result, revenues and expenses for FY2018/19 1Q and 2Q both declined by approx. 4.6 billion yen and approx. 4.1 billion yen respectively.

- ...

Consolidated results: Income (loss) before income taxes **NOMURA** by segment and region

Adjustment of consolidated results and segment results: Income (loss) before income taxes

	Full year		Quarter					
(billions of yen)	FY2016/17	FY2017/18		FY2017/18		FY2018/19		
	F12010/17	F 1 2017/18	2Q	3Q	4Q	1Q	2Q	
Retail	74.8	103.1	25.5	31.3	21.4	19.9	12.2	
Asset Management ¹	42.3	66.2	20.5	20.8	11.3	10.3	8.9	
Wholesale	161.4	100.6	17.0	14.0	44.2	-7.4	4.9	
Three business segments total	278.6	269.9	63.0	66.2	76.9	22.8	26.0	
Other ¹	37.6	56.4	17.3	50.4	-25.0	-11.2	-24.5	
Segments total	316.2	326.3	80.3	116.6	51.9	11.6	1.6	
Unrealized gain (loss) on investments in equity securities held for operating purposes	6.6	1.9	2.7	4.2	-5.0	2.0	-1.1	
Income (loss) before income taxes	322.8	328.2	83.0	120.8	46.9	13.6	0.5	

Geographic information: Income (loss) before income taxes²

Full year			Quarter				
(billions of yen)	EV:0016/17	FY2017/18		FY2017/18		FY201	8/19
	FY2016/17	FY2017/18	2Q	3Q	4Q	1Q	2Q
Americas	50.0	-8.8	-1.5	10.8	-26.0	-1.7	-21.6
Europe	14.4	-14.7	-1.4	-16.5	0.9	-5.2	-11.6
Asia and Oceania	23.7	22.8	3.7	7.4	6.4	-0.8	1.0
Subtotal	88.1	-0.7	0.9	1.7	-18.7	-7.7	-32.2
Japan	234.7	328.8	82.2	119.1	65.6	21.3	32.6
Income (loss) before income taxes	322.8	328.2	83.0	120.8	46.9	13.6	0.5

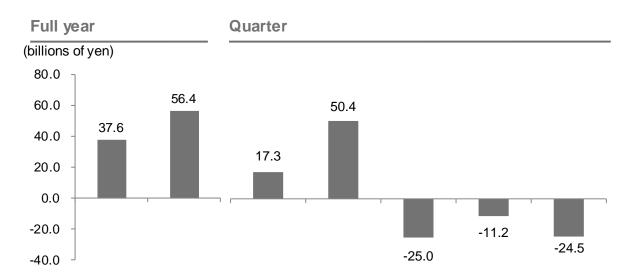
1.

From FY2018/19 1Q, Nomura Funds Research and Technologies has been moved from Asset Management to segment Other. Geographic information is based on U.S. GAAP. (Figures are preliminary for the three months ended September 30, 2018). Nomura's revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes. 2.

NO/MURA

Segment "Other"

Income (loss) before income taxes



	FY2016/17	FY2017/18		FY2017/18		FY20′	18/19
	112010/17	12010/11 112011/10		3Q	4Q	1Q	2Q
Net gain (loss) related to economic hedging transactions	-7.3	-6.5	0.6	-8.0	1.7	-13.8	-16.0
Realized gain (loss) on investments in equity securities held for operating purposes	1.1	0.8	0.3	0.4	0.0	0.0	0.0
Equity in earnings of affiliates	32.3	34.2	8.4	7.8	11.0	6.6	8.5
Corporate items	-6.4	-41.9	1.6	-3.4	-40.2	-2.5	-23.7
Others	17.9	69.7	6.4	53.7	2.6	-1.6	6.7
Income (loss) before income taxes	37.6	56.4	17.3	50.4	-25.0	-11.2	-24.5

NO/MURA

Retail related data (1)

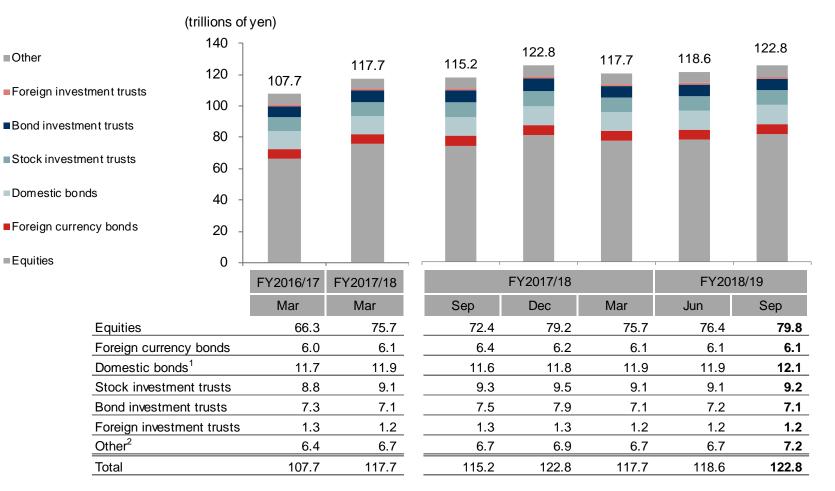
	Full yea	r	Quarter						
(billions of yen)	EV2016/17	FY2017/18		FY2017/18		FY201	8/19	QoQ	YoY
	112010/17	112017/10	2Q	3Q	4Q	1Q	2Q		101
Commissions	171.8	192.7	43.8	54.1	47.5	40.8	36.8	-9.7%	-15.9%
Of which, stock brokerage commission	62.8	82.2	17.2	25.4	21.7	16.8	15.3	-9.4%	-11.2%
Of which, commissions for distribution of investment trusts	82.3	87.1	21.3	22.6	19.5	18.5	15.6	-15.4%	-26.6%
Sales credit	85.3	91.5	25.7	23.8	17.5	18.9	15.5	-18.4%	-39.9%
Fees from investment banking and other	27.3	26.0	7.5	6.6	6.1	6.0	7.0	17.9%	-6.0%
Investment trust administration fees and other	81.8	93.6	23.0	24.2	24.0	24.4	24.0	-1.7%	4.1%
Net interest revenue	8.3	9.2	1.8	2.6	3.0	2.8	2.4	-11.8%	34.4%
Net revenue	374.4	412.9	101.8	111.3	98.2	92.8	85.7	-7.7%	-15.8%
Non-interest expenses	299.6	309.8	76.2	80.0	76.7	72.9	73.5	0.8%	-3.6%
Income before income taxes	74.8	103.1	25.5	31.3	21.4	19.9	12.2	-38.7%	-52.2%
Domestic distribution volume of investment trusts ¹	3,376.3	3,610.5	886.0	905.3	875.3	747.6	648.8	-13.2%	-26.8%
Bond investment trusts	0.2	0.0	0.0	0.0	0.0	0.0	0.0	-	-
Stock investment trusts	2,955.3	3,198.6	790.8	820.6	726.8	669.1	583.6	-12.8%	-26.2%
Foreign investment trusts	420.8	411.9	95.2	84.7	148.5	78.5	65.2	-16.9%	-31.5%
Other									
Accumulated value of annuity insurance policies	2,941.5	3,094.5	3,006.2	3,057.6	3,094.5	3,139.0	3,178.2	1.2%	5.7%
Sales of JGBs for individual investors (transaction base)	1,129.9	628.1	120.2	194.6	224.1	312.2	206.5	-33.8%	71.8%
Retail foreign currency bond sales	1,131.2	1,249.9	349.9	253.7	318.4	234.6	211.0	-10.1%	-39.7%



Retail related data (2)

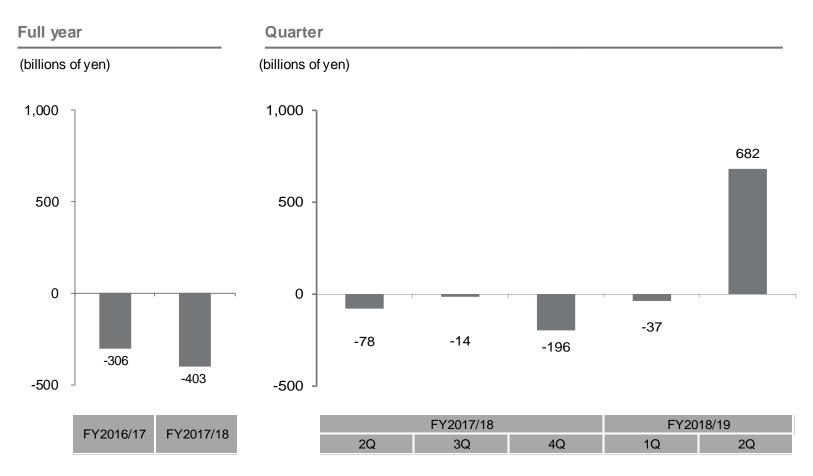
Retail client assets

Other



NO/MURA

Net inflows of cash and securities¹



Retail related data (4)



Number of accounts

(thousands)								
	FY2016/17	FY2017/18		FY2017/18		FY2018	3/19	
	Mar	Mar	Sep	Dec	Mar	Jun	Sep	
Accounts with balance	5,363	5,318	5,328	5,326	5,318	5,318	5,318	
Equity holding accounts	2,836	2,822	2,832	2,800	2,822	2,823	2,829	
Online service accounts ^{1, 2}	4,456	4,387	4,301	4,342	4,387	4,427	4,470	
w Individual accounts / IT sha	re ²							
	Full year		Quarter					
(thousands)	FY2016/17	FY2017/18	FY2017/18			FY2018/19		
	FT2010/17	F12017/10	2Q	3Q	4Q	1Q	2Q	
New individual accounts	231	231	53	60	66	58	65	
IT share ³								
No. of orders	57%	67%	60%	60%	78%	78%	78%	

1. Number of accounts for previous years have been reclassified in line with definition introduced in FY2017/18 1Q.

2.

Net & Call and Home Trade were merged in January 2018 to form Online Services which started providing new services. Ratio of cash stocks traded via former Home trade. From FY2017/18 4Q, ratio of cash stocks traded via Online Services. З.

NO/MURA

Asset Management related data (1)

	Full year		Quarter						
	FY2016/17	6/17 FY2017/18		FY2017/18		FY20	18/19	QoQ	YoY
(billions of yen)	F12010/17	F12017/10	2Q	3Q	4Q	1Q	2Q	QUQ	TOT
Net revenue ¹	99.4	127.3	35.4	36.5	27.3	26.1	24.7	-5.4%	-30.3%
Non-interest expenses ¹	57.1	61.2	15.0	15.7	16.0	15.8	15.8	-0.2%	5.5%
Income before income taxes ¹	42.3	66.2	20.5	20.8	11.3	10.3	8.9	-13.3%	-56.5%

Assets under management by company

(trillions of yen)	FY2016/17	FY2017/18		FY2017/18			FY2018/19		
	Mar	Mar	Sep	Dec	Mar	Jun	Sep		
Nomura Asset Management	47.4	52.4	50.7	53.3	52.4	53.1	55.1		
Nomura Funds Research and Technologies	2.8	2.8	2.9	2.9	2.8	-	-		
Nomura Corporate Research and Asset Management	2.4	2.7	2.8	2.8	2.7	2.8	2.9		
Assets under management (gross) ²	52.6	57.8	56.4	59.1	57.8	55.9	58.0		
Group company overlap	8.3	7.8	8.4	8.3	7.8	5.1	5.2		
Assets under management (net) ³	44.4	50.0	48.0	50.7	50.0	50.8	52.8		

1.

Figures from FY2018/19 1Q onwards do not include Nomura Fund Research and Technologies. Total assets under management for Nomura Asset Management, Nomura Funds Research and Technologies, Nomura Corporate Research and Asset Management, and Wealth Square. Figures from June 2018 do not include 2. Nomura Fund Research and Technologies.

Net after deducting duplications from assets under management (gross). З.

Asset inflows/outflows by business¹

		Quarter				
EV2016/17	EV2017/19		FY2017/18		FY2018/19	
FT2010/17	F12017/10	2Q	3Q	4Q	1Q	2Q
1,590	3,131	886	773	1,156	263	280
1,934	3,022	906	193	1,740	147	510
584	203	96	-55	248	109	156
2,174	3,334	982	718	1,404	372	436
	1,934 584	1,590 3,131 1,934 3,022 584 203	1,590 3,131 886 1,934 3,022 906 584 203 96	FY2016/17 FY2017/18 2Q 3Q 1,590 3,131 886 773 1,934 3,022 906 193 584 203 96 -55	FY2016/17 FY2017/18 2Q 3Q 4Q 1,590 3,131 886 773 1,156 1,934 3,022 906 193 1,740 584 203 96 -55 248	FY2016/17 FY2017/18 2Q 3Q 4Q 1Q 1,590 3,131 886 773 1,156 263 1,934 3,022 906 193 1,740 147 584 203 96 -55 248 109

Domestic public investment trust market and Nomura Asset Management market share²

(trillions of yen)	FY2016/17	FY2017/18		FY2017/18		FY2018/19		
	Mar	Mar	Sep	Dec	Mar	Jun	Sep	
Domestic public stock investment trusts								
Market	85.9	96.9	92.1	97.4	96.9	99.1	103.8	
Nomura Asset Management share (%)	23%	25%	24%	25%	25%	25%	25%	
Domestic public bond investment trusts								
Market	12.8	12.3	13.1	13.8	12.3	12.6	12.5	
Nomura Asset Management share (%)	44%	44%	42%	44%	44%	44%	44%	
ETF								
Market	23.3	32.5	27.5	30.8	32.5	34.2	37.4	
Nomura Asset Management share (%)	45%	46%	45%	45%	46%	45%	45%	
ased on assets under management (net).								

Based on assets under management (net).
 Source: Investment Trusts Association, Japan.

NO/MURA



Wholesale related data

	Full year	*	Quarter						
(billions of yen)	EV2016/17	FY2017/18		FY2017/18	0-0	YoY			
	F12010/17	F12017/10	2Q	3Q	4Q	1Q	2Q	QoQ	TOT
Net revenue	739.3	715.3	159.0	165.6	211.4	137.3	147.7	7.6%	-7.1%
Non-interest expenses	577.8	614.7	142.0	151.6	167.2	144.7	142.7	-1.4%	0.5%
Income before income taxes	161.4	100.6	17.0	14.0	44.2	-7.4	4.9	-	-71.1%

Breakdown of Wholesale revenues¹

	Full year		Quarter						
(billions of yen)		FY2016/17 FY2017/18		FY2017/18 FY2018/19					
	FY2016/17	FY2017/18	2Q	3Q	4Q	1Q	2Q	QoQ	YoY
Fixed Income	401.7	341.6	75.5	76.7	95.7	57.7	69.6	20.6%	-7.8%
Equities	232.3	261.6	57.9	60.9	84.4	54.5	54.2	-0.5%	-6.3%
Global Markets	634.1	603.2	133.3	137.6	180.0	112.2	123.8	10.3%	-7.2%
Investment Banking	105.2	112.1	25.6	28.1	31.4	25.1	23.9	-4.9%	-6.8%
Net revenue	739.3	715.3	159.0	165.6	211.4	137.3	147.7	7.6%	-7.1%



Number of employees

	FY2016/17	FY2017/18	FY2017/18			FY2018/19	
	Mar	Mar	Sep	Dec	Mar	Jun	Sep
Japan	16,227	15,819	16,706	16,583	15,819	16,474	16,296
Europe	3,026	3,057	3,047	3,054	3,057	3,030	3,020
Americas	2,314	2,362	2,348	2,349	2,362	2,364	2,390
Asia and Oceania ¹	6,619	6,810	6,756	6,786	6,810	6,873	6,843
Total	28,186	28,048	28,857	28,772	28,048	28,741	28,549

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