Nomura Group Governance

Nomura Holdings, Inc.

May 2021
Responses and future initiatives regarding transactions with the US client
Enhancing risk management and business approach following incident in US

- Exited all the positions as announced on 18 May
- Implementing following initiatives and strengthening organization to support international strategy

<table>
<thead>
<tr>
<th>Detail of actions (all completed or in progress)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Phase 1</strong> Initial responses</td>
</tr>
<tr>
<td>- Review of transactions with existing prime brokerage clients (review of large clients completed)</td>
</tr>
<tr>
<td>- Reviewed concentrated positions in non risk origination businesses (completed)</td>
</tr>
<tr>
<td><strong>Phase 2</strong> Review prime brokerage risk management framework</td>
</tr>
<tr>
<td>- Enhance monitoring of concentrated positions</td>
</tr>
<tr>
<td>- Revise margin rate table</td>
</tr>
<tr>
<td>- Enhance management of margin rates for individual transactions (approvals, etc.)</td>
</tr>
<tr>
<td><strong>Phase 3</strong> Comprehensive review of Wholesale risk management framework</td>
</tr>
<tr>
<td>- Comprehensive review of risk management framework (internal review complete, upcoming external review)</td>
</tr>
<tr>
<td>- Enhance Risk Management org.</td>
</tr>
<tr>
<td><strong>Phase 4</strong> Enhance global risk governance</td>
</tr>
<tr>
<td>- Strengthen functions of committees</td>
</tr>
<tr>
<td>- Expand scope of portfolio testing beyond financing to other Wholesale businesses</td>
</tr>
<tr>
<td>- Promote understanding or subjective risk management among front office teams</td>
</tr>
<tr>
<td><strong>Strengthening leadership</strong></td>
</tr>
<tr>
<td>- Strengthened US executive structure</td>
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Taking swift action

- Fact-finding investigation
  - Related departments conducted wide-ranging investigation of facts; Already implemented a number of preventative measures
  - Audit Committee hired external law firm to conduct comprehensive, impartial review and a number of remedial measures have already been put in place
  - We conducted a full review of existing prime brokerage transactions and reviewed positions in other financing-related businesses, confirming no other similar transactions
  - Review of risk management framework centered on Prime Brokerage business
  - Conduct comprehensive review by third-party experts on risk management framework for Wholesale and Risk management
  - Strengthen global risk controls (enhance Risk Management organization, deepen and expand scope of Wholesale risk monitoring conducted by committee comprising CRO/CFO/Head of Wholesale)

- Check and strengthen risk management framework
  - Responses completed/being implemented
  - Responses moving forward

- Leadership
  - Appoint new CEO at US subsidiary who has extensive experience in financial services in the US
  - Enhance front office and risk management teams

Looking ahead

- Management strategy
  - Continue with management strategy, in particular Wholesale strategy to build out businesses leveraging our global franchise, while enhancing risk management
  - Further enhance our governance structure in line with global business strategy (increase the number of non-Japanese outside directors)

- Robust financial position for provision of high-quality services (Mar 2021)
  - Common Equity Tier 1 ratio of 15.7% (minimum regulatory requirement is 7.51%)
  - Liquidity portfolio of ¥5.7trn (13% of total assets)

Future prime brokerage business

- Prime brokerage is an important client service that supports our overall Equities business including execution, block trades, derivatives and ECM
- Continue to offer prime brokerage services to support other businesses while enhancing risk management

Looking ahead

- Continue to offer prime brokerage services to support other businesses while enhancing risk management

Leadership

- Appoint new CEO at US subsidiary who has extensive experience in financial services in the US
- Enhance front office and risk management teams

Strengthened US executive structure
Further enhancing our corporate governance
New Group CEO took over in April last year and new executive team set up. During the current fiscal year we took the following steps to further enhance our governance in line with the global operating environment.

**FY2020/21 initiatives**

- We have continued to ensure a robust governance system in line with the changing times and business environment (see next page). Recently, the proportion of our international operations as part of our overall business portfolio has continued to increase, and this fiscal year we have considered to further enhance our governance to reflect the global operating environment.

- We have researched and verified how a board of directors suitable for a global financial institution should be and discussed this several times at Board of Directors’ meetings with a view to further enhancing governance. As a result, we decided to look into having a board of directors that emphasizes the monitoring of strategy over the medium to long term.

- In order to achieve this, we researched and selected Director nominees that have the required background to ensure oversight of management of a global company.

**Composition of Board of Directors from June 2021 (overview)**

- To accurately reflect our global revenue mix, three Director nominees were selected from overseas who have knowledge of the financial industry (As one current Director from overseas is due to retire, Directors from outside Japan will increase by two)
  - Given our business growth in the US, two nominees have an extensive understanding of the US financial industry, macro economy and regulatory environment
  - To ensure geographical diversification of Directors, the other nominee is from Asia and has broad experience in finance

- In recognition of the importance of having management insights on Japanese companies operating globally, one nominee has been selected from corporate Japan

- As a result, the composition of the Board of Directors from June 2021 will have a non-Japanese ratio of 4/12 and a female ratio of 3/12, significantly increasing the diversity of the board

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1. The Nomura Holdings Board of Directors conducts a self-assessment each year. In addition to this, in FY2020/21 a third party assessed the Board of Directors and a full review of governance was conducted.
Reinforcing governance structure

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<th>Event</th>
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<td>2001</td>
<td>Shifted to holding company structure and listed on NYSE</td>
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<tr>
<td>2003</td>
<td>Adopted Company with Committees, etc. structure (now known as a Company with Three Board Committees)</td>
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<tr>
<td>2010</td>
<td>Two Outside Directors (one female) joined from overseas and Board of Director comprised of a majority of Outside Directors</td>
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<tr>
<td>2015</td>
<td>Established “Outside Directors Meetings” to discuss matters related to business and corporate governance regularly</td>
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<tr>
<td>2019</td>
<td>All three committees (Nomination, Audit, Compensation) have Outside Director as Chairman</td>
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<tr>
<td>2021 (plan)</td>
<td>Aim to establish more sophisticated governance system as a global financial institution</td>
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Outside Directors

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<th>Outside Directors</th>
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<td>2003</td>
<td>Outside: 4 (36%)</td>
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<td>2021 (plan)</td>
<td>Outside: 8 (67%)</td>
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Non-Japanese and female directors

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<th>Non-Japanese and female directors</th>
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<td>2003</td>
<td>Non-Japanese: 0%</td>
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<tr>
<td>2021 (plan)</td>
<td>Non-Japanese: 4 (33%)</td>
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<tr>
<td>2003</td>
<td>Female: 3 (25%)</td>
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<tr>
<td>2021 (plan)</td>
<td>Female: 3 (25%)</td>
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Director training program

- **Introduction for new Outside Directors**
  - In order to deepen understanding of Nomura Group’s operations and internal controls, we provide an intensive explanation covering corporate governance, our business execution structure and business model, finance, risk management, compliance, major litigation cases, internal audit, internal investment rules, etc.

- **Others**
  - Ethics training for Directors and Executive Officers (including Outside Directors) once a year to enhance understanding of ethics
Nominees for Directors (The annual meeting of shareholders to be held in June 2021)

- Of the 12 nominees for Directors at the annual meeting of shareholders to be held in June 2021, 10 have been nominated to serve as Non-Executive Directors.
- If all the directors are elected, the Company’s Board of Directors will be more diversified with eight Outside Directors, four non-Japanese Directors, and three female Directors.

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<thead>
<tr>
<th>Name</th>
<th>New Appointment / Reappointment</th>
<th>Position</th>
<th>Additional Information</th>
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<tr>
<td>Koji Nagai</td>
<td>Reappointment</td>
<td>Non-Executive Director</td>
<td>Chairman of the Board of Directors</td>
</tr>
<tr>
<td>Kentaro Okuda</td>
<td>Reappointment</td>
<td>Executive Officer</td>
<td>Representative Executive Officer and President, Group CEO</td>
</tr>
<tr>
<td>Tomoyuki Teraguchi</td>
<td>New Appointment</td>
<td>Executive Officer</td>
<td>Representative Executive Officer, Deputy President</td>
</tr>
<tr>
<td>Shoji Ogawa</td>
<td>New Appointment</td>
<td>Non-Executive Director</td>
<td></td>
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| Kazuhiko Ishimura   | Reappointment                  | Outside Director                                    | Director of AGC Inc.  
President of the National Institute of Advanced Industrial Science and Technology                                                                  |
| Noriaki Shimazaki   | Reappointment                  | Outside Director                                    | Advisor, IFRS Foundation Asia-Oceania Office  
Former Executive Vice President, Sumitomo Corporation                                                                                                     |
| Takahisa Takahara   | New Appointment                | Outside Director                                    | Representative Director, President and CEO of Unicharm Corporation                                                                                     |
| Mari Sono           | Reappointment                  | Outside Director                                    | Certified Public Accountant  
Former members of the Securities and Exchange Surveillance Commission                                                                                   |
| Laura Simone Unger  | Reappointment                  | Outside Director                                    | Former Commissioner and Acting Chairman of SEC                                                                                                          |
| Victor Chu          | New Appointment                | Outside Director                                    | First Eastern Investment Group, Chairman and CEO                                                                                                        |
| Chris Giancarlo     | New Appointment                | Outside Director                                    | Former Chairman of the U.S. Commodity Futures Trading Commission  
Willkie Farr & Gallagher, Senior Counsel                                                                                                                |
| Patricia Mosser     | New Appointment                | Outside Director                                    | Former Deputy Director, Office of Financial Research, U.S. Department of Treasury  
Former Senior Vice President, Federal Reserve Bank of New York  
Director, Columbia University, School of International and Public Affairs                                                                          |
# Introduction of nominees for New Outside Directors

- Of the four nominees for New Outside Directors at the annual meeting of shareholders to be held in June 2021, three are non-Japanese and one is female.

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<tr>
<th>Takahisa Takahara</th>
<th>Chris Giancarlo</th>
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| ● Representative Director, President and CEO of Unicharm Corporation  
● Chairman of the Committee on Consumer Goods and Services of Keidanren (Japan Business Federation)  
● Chairman of Japan Hygiene Products Industry Association  
● Chairman of Nippon Omni-Management Association | ● Former Chairman of the U.S. Commodity Futures Trading Commission (CFTC)  
● Currently serves as Senior Counsel for the international law firm Willkie Farr & Gallagher as Independent Director and Advisor. |

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<tr>
<th>Victor Chu</th>
<th>Patricia Mosser</th>
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| ● Founder, Chairman and CEO of First Eastern Investment Group, Hong Kong based international investment firm  
● Established Victor Chu & Co., a leading Hong Kong law firm | ● Former Deputy Director, Office of Financial Research, U.S. Department of Treasury  
● Former Senior Vice President, Federal Reserve Bank of New York  
● Currently a Director, Columbia University, School of International and Public Affairs |
Election of Directors and Management

Nomination Committee Calendar for election of directors

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<th>April</th>
<th>June</th>
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<tr>
<td>Determination of grounds of appointments</td>
<td>Election of Directors at Shareholders Meetings</td>
</tr>
<tr>
<td>Determination of contents of their disclosure</td>
<td>Appointment of Nominating Committee Members by Board of Directors</td>
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Succession plan for Group CEO and others

- Candidates from current GCEO are presented to Nomination Committee and elected by Board of Directors.
- The Nominating Committee and Board assess appropriateness of candidates at various angles such as audit hearings and board meetings.

- The succession plan includes the concept of qualities required of Group CEO, business execution system that incorporates management environment and perspective of fostering successors, evaluation of the status of business execution under the business execution system, and specific succession proposals.

Consideration in election of directors

- Selection criteria based on personality, insight, ethics, deep knowledge and experience in one’s area of expertise
- Number of outside directors can hold concurrent positions at other listed companies up to 3. In principle, there is 1 internal director (non-executive).
- As a general rule, majority of the board is composed of outside directors
- The term of outside directors is expected to be six years
- As a general rule, outside directors should meet the company’s standards for independence
- As a general rule, the Group CEO and COO serve concurrently as directors
- As a general rule, experts in finance, corporate management, and law should be included
Corporate Governance Structure (as of May 2021)

In 2001, Nomura formed a holding company structure; Nomura Holdings listed its shares to NYSE, introduced an outside director system for the first time among other Japanese companies.

In 2003, transition to Company with Committees (currently referred as a Company with Three Board Committees)

Separation of management oversight from execution to reinforce supervision. Delegation of decision-making on business execution to executive directors for swift decisions.

General Meeting of Shareholders

- Nomination Committee
  - Formulation of proposals for election and dismissal
  - 8 meetings (FY20/21)
  - (Chair)
- Audit Committee
  - Audit
  - 15 meetings (FY20/21)
  - (Chair)
- Compensation Committee
  - Determination of compensation
  - 7 meetings (FY20/21)
  - (Chair, Full-time member)

Board of Directors

- 11 meetings (FY20/21)
- GCEO

- Formulation of proposals for election and dismissal
- Audit
- Determination of compensation

Group CEO

- Oversight
- Delegation of decision-making authority on business execution

Executive Management Board

- Nomura Group Conduct Committee
- Group Integrated Risk Management Committee

Three Business Divisions

Corporate Function

Advisory Board

- Outside Directors / External Experts (Advisory Board)
  - Inside Directors (Non-executive)
  - Inside Directors (Executive)

Management oversight

Execution
### Director’s profile and role (1) (after AGM in June 2021)

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<tr>
<th>Name</th>
<th>Committee</th>
<th>Experience</th>
<th>Background</th>
<th>No. of significant concurrent positions outside Nomura Group</th>
</tr>
</thead>
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<tr>
<td>Koji Nagai</td>
<td>Nomination, Compensation, Audit</td>
<td>✓ ✓ ✓</td>
<td>Mr. Nagai served as President and Group CEO of Nomura Holdings and President of Nomura Securities (relinquished executive duties for Nomura Holdings in April 2020 and for Nomura Securities in April 2017)</td>
<td>-</td>
</tr>
<tr>
<td>Kentaro Okuda</td>
<td>Audit, Corporate Management</td>
<td>✓ ✓ ✓ ✓</td>
<td>President and Group CEO of Nomura Holdings, Representative Director, President of Nomura Securities</td>
<td>-</td>
</tr>
<tr>
<td>Tomoyuki Teraguchi</td>
<td>Audit, Financial Industries, Accounting/Finance, Legal Systems/Regulations, Internal Control</td>
<td>✓ ✓ ✓ ✓</td>
<td>Mr. Ogawa has held positions including Head of Office of Audit Committee, Head of Office of Non-Executive Directors and Audit Committee and Senior Managing Director and Group Internal Audit of the Company, he has extensive experience and knowledge in the governance, internal control and internal audit field of the Nomura Group.</td>
<td>-</td>
</tr>
<tr>
<td>Shoji Ogawa</td>
<td>Audit</td>
<td>✓ ✓ ✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Kazuhiko Ishimura</td>
<td>Audit</td>
<td>✓ ✓</td>
<td>Mr. Ishimura has extensive experience with respect to corporate management and has held positions such as Representative Director and President and CEO, and Chairman of the Board of AGC</td>
<td>3</td>
</tr>
<tr>
<td>Takahisa Takahara</td>
<td>Audit</td>
<td>✓ ✓ ✓</td>
<td>Mr. Takahara has extensive experience with respect to corporate management, and currently holds the position as Representative Director, President &amp; CEO of Unicharm Corporation</td>
<td>2</td>
</tr>
<tr>
<td>Noriaki Shimazaki</td>
<td>Audit</td>
<td>✓ ✓ ✓</td>
<td>Mr. Shimazaki has extensive experience with respect to corporate management and a high degree of expertise with regard to international accounting systems corresponding to a Sarbanes-Oxley Act of 2002 financial expert. He has held positions such as Representative Director and Executive Vice President of Sumitomo Corporation, Member of the Business Accounting Council of the Financial Services Agency, Trustee of IASC Foundation, and Director of the Financial Accounting Standards Foundation</td>
<td>1</td>
</tr>
<tr>
<td>Mari Sono</td>
<td>Audit</td>
<td>✓ ✓ ✓</td>
<td>Ms. Sono has a high degree of expertise with respect to corporate accounting based on many years of experience as a Certified Public Accountant and has held positions such as External Comprehensive Auditor, Tokyo, and Member of “Business Accounting Council,” Ministry of Finance. Further, after retiring from the Audit Firm, she served as Commissioner of the Securities and Exchange Surveillance Commission</td>
<td>1</td>
</tr>
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1. ◎: Chairman of the Committee, O: Member of the Committee
## Director’s profile and role (2) (after AGM in June 2021)

<table>
<thead>
<tr>
<th>Name</th>
<th>Year of Appointment</th>
<th>Committee</th>
<th>Experience</th>
<th>No. of significant concurrent positions outside Nomura Group</th>
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<tr>
<td>Laura Simone Unger</td>
<td>Jun. 2018</td>
<td>Nomination</td>
<td>✓</td>
<td>Ms. Unger is well-versed in finance-related legal systems/regulations, and including the holding in the past of positions such as a Commissioner and Acting Chairperson of the SEC, etc.</td>
</tr>
<tr>
<td>Victor Chu</td>
<td>Jun. 2021</td>
<td>Audit</td>
<td>✓</td>
<td>Mr. Chu has extensive experience with respect to corporate management and the finance industry. He serves as Chairman and CEO of First Eastern Investment Group, and had key positions in Hong Kong financial circles such as at the Hong Kong Stock Exchange etc.</td>
</tr>
<tr>
<td>J. Christopher Giancarlo</td>
<td>Jun. 2021</td>
<td>Corporate Management</td>
<td>✓ ✓ ✓</td>
<td>Mr. Giancarlo is well-versed in finance-related legal systems/regulations and advanced technologies such as blockchain, and served as the Chairman of the U.S. Commodity Futures Trading Commission etc.</td>
</tr>
<tr>
<td>Patricia Mosser</td>
<td>Jun. 2021</td>
<td>Accounting/Finance</td>
<td>✓ ✓ ✓</td>
<td>Ms. Mosser has many years of experience as an economist and central banker. In addition to her current position of Senior Research Scholar and Director of Central Banking at Columbia's School of International and Public Affairs, she has held past positions such as Senior Vice President of the FRBNY etc.</td>
</tr>
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1. ◎: Chairman of the Committee, ○: Member of the Committee
Main items discussed by the Board of Directors in FY2020/21

- In FY2020/21, Board of Directors met 11 times and discussed main agenda items below
- Held 4 Outside Directors meetings during same period

### FY2020/21 1H

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<td>Company overview, situation by division and region, situation of competitors, etc.</td>
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Nomura Group executive organization (from April 2021)

President and Group CEO
Kentaro Okuda

Representative Executive Officer and Deputy President
Tomoyuki Teraguchi

Head of Retail
Satoshi Arai

Head of Wholesale
Steven Ashley

Head of Investment Management
Yoshihiko Namura

Head of Content Company and Sustainability Development
Chie Toriumi

Head of Future Innovation Company
Hajime Ikeda

Corporate
Chief Financial Officer (CFO) and Investor Relations
Takumi Kitamura

Chief Risk Officer (CRO)
Sotaro Kato

Chief of Staff, Chief Compliance Officer (CCO)
Tomoyuki Teraguchi

Chief Strategy Officer (CSO)
Toru Otsuka

Chief Administrative Officer (CAO) and Group IT Head
Jonathan Lewis

Public Policy and Regulatory Engagement,
Head of China Committee and Chief Health Officer (CHO)
Toshiyasu Iiyama
Sustainability initiatives
2020: A transformational year for Nomura

2020: A year of action on Sustainability at Nomura

- December 2019 – Launch of the Nomura Research Center of Sustainability
- April – Acquisition of Greentech completed. Ranked #1 M&A Advisor in Clean Energy / Energy Smart Technologies by Bloomberg, 2017-2019
- May – Nomura acts as book runner on 5 COVID social bonds, for $15bn
- June – Early Investment Bank signing UN Principles for Responsible Banking
- July – Publication of Nomura’s first TCFD Report
- September – The Banker “Investment Bank of the Year for Sustainable Corporate Finance”
- September – Nomura publishes Wholesale ESG Sectoral Appetite Statement
- October – Virtual ESG Conference, >500 clients registered
- October – Nomura is joint lead manager on EU SURE €17bn bond syndication
- December – GFMA Climate Finance Market Structure report, with Nomura sponsorship and leadership (Chairmanship of GFMA)
- December – Nomura recognised through 3 ESG ratings upgrades

Recognized through NHI ESG rating upgrades

- Top 15-20% banks. No banks rated A/B
- Transparency Level = “Very High”
- Upgrade based on a broad set of initiatives (60 page final submission)
- More improvements identified

- Two notch upgrade to top 9% of banks
- Includes specific reference to Wholesale Sustainability Forum, Sectoral ESG Appetite Statement, acquisition and integration of Greentech
- Credit from staff surveys, inclusion and diversity actions

- More focussed on NHI own CO2 footprint, and emissions reduction policies
- To maintain, we will need to develop CO2 footprint data of financed activity with net zero commitment
Organization to promote sustainability

### Sustainability Committee

- Established Sustainability Committee to make decisions related to sustainability at senior management level and promote initiatives across the Group
- Chaired by Group CEO and comprised of same members as Executive Management Board
- Discusses and makes decisions on policies, action plans, and key issues related to sustainability
- Appoint an executive officer in charge of sustainability development in April 2021 who will work to raise awareness within the Group including for D&I initiatives, enhance our efforts, and increase information disclosure and external communications

#### Organization Structure

- **Board of Directors**
- **Executive Management Board**
- **Sustainability Committee**

#### Working Groups

<table>
<thead>
<tr>
<th>Working Group</th>
<th>Responsibilities</th>
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</thead>
</table>
| Wholesale Sustainability Forum | ✓ Business opportunities and strategies for Sustainable Finance  
✓ Transaction frameworks, appetite and policies |
| Climate Risk and ESG Working Group | ✓ Scenario analyses on physical and transition risks  
✓ Analyses of climate change risk in the portfolio  
✓ Stress testing |
| TCFD Working Group | ✓ Disclosure policy and content  
✓ Analysis of impact on our businesses  
✓ Study of climate change risks and opportunities |
| Environmental Activities Working Group | ✓ Environmental management system  
✓ Efforts to achieve CO2 emissions reduction targets |
| Diversity and Inclusion Working Group | ✓ Diversity and inclusion strategy  
✓ Initiatives to promote and support women’s careers |
Initiatives to promote Code of Conduct
Establishment of Code of Conduct and annual revision

Promote Code of Conduct established in December 2019 and further reinforce based on current circumstances

**Aim**

- As we work to realize our mission and vision, everyone at Nomura is expected to uphold the values of entrepreneurial leadership, teamwork and integrity that underpin us as a firm. This Code of Conduct sets out guidelines to help us translate our values into actions
- Declaration of Nomura’s commitment to customers, society and ourselves

**Outline**

- What does the Code mean?
  - Explanation of the positioning of the Code of Conduct
- How do we implement the Code?
  - Responsibility of managers
- Five questions to ask when in doubt
  - Basic questions to ask oneself
- Our conducts
  - Each items in detail

**2021 revision key points**

- (1) Create environment of open discussion, work together as a team and enhance client focus
- (2) Further enhance internal discipline and understanding to prevent scandals
- (3) Promote proactive activities aimed at strategically advancing sustainability
Initiatives to promote Code of Conduct and reduce conduct risk

Under governance of Conduct Committee, pursue initiatives to promote Code of Conduct and to manage conduct risk.

First line of defense implements initiatives based on voluntary annual plan and second line supports promotion initiatives.
Initiatives to promote approach and understanding

Initiatives to promote Nomura Group Code of Conduct

- **Promote good conduct**
  Consider options for conduct based on examples that bring better results

- **Share examples to watch out for**
  Raise awareness via external news and internal disciplinary cases

- **Learn from mistakes**
  Each year on Nomura Founding Principles and Corporate Ethics Day, all employees watch a video, have a discussion, submit an attestation and an affirmation to abide by the Nomura Group Code of Conduct

- **Train managers how to promote**
  Support promotion within departments using case studies

- **Opportunities to reflect**
  Received 15,000 submissions for conduct slogan and upload best ones to intranet daily

Compliance training

Nomura Securities provides officers and employees with training on compliance in a planned manner on such themes as anti-money laundering and terrorist financing, conflict of interest management, prevention of insider trading, compliance with firewall regulations, and thorough management of customer information. The purpose of this training is to raise the level of knowledge of relevant laws and regulations of officers and employees and to raise their awareness of compliance.

- **Training required by the regulations of the Japan Securities Dealers Association**

- **Training mandated by the compliance program**
  - Training for sales managers, internal control managers, and employees engaged in internal control activities
  - Training to improve the quality of sales representatives
  - Training for branch managers, general affairs managers, new employees, new managers, etc.
  - Business Manager Training
  - Compliance Hours at Sales Departments and Offices

- **Other Training**
  - Compliance training for all employees
  - Compliance training for Investment Banking, Global Markets, Global Research, and Fiduciary Services Research Center
  - Regular training for head office managers and business managers
  - Knowledge Improvement Training for General Affairs Division of Branches
  - Lectures on compliance at various training and meetings
  - Morning meeting Q&A (Retail)

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1 The system was established after the second scandal involving an extortionist that was found to have provided profits and compensated for losses. This is a system unique to Nomura, and appointed by appointment.

2 In order to ensure thorough compliance throughout all employees, we hold monthly seminars for Nomura Securities sales departments and branches.
Outline of Nomura Holdings Corporate Governance Guidelines

- **Corporate Governance Code established in 2015**
- **Aim to define and contribute to the realization of a framework of effective corporate governance as a structure for transparent/fair and timely/decisive decision-making**

### Board of Directors
- Delegate its authority to execute business to Executive Officers and focus on management oversight
- Diversity that enables active discussions from diverse perspectives
- Majority of members is Outside Directors
- Three board committees established
- Analyze and evaluate the effectiveness of the Board and disclose the results

### Internal Controls System
- Oversee status of maintenance and operation of internal controls through audits by Audit Committee and activities by Internal Audit
- Internal Controls Committee chaired by CEO and attended by Audit Committee members established for the purpose of strengthening and enhancing the Internal Controls System.
- Involvement of Audit Committee in implementation plans of the Internal Audit as well as in election and dismissal of Head of the Internal Audit

### Risk Management
- Ensure financial soundness and to maintain and improve corporate value, management shall establish a risk management framework and the Board of Directors shall oversee the effectiveness of the framework

### Dialogue with Shareholders
- Treat shareholders equally and disclose information appropriately and timely to avoid information disparity
- Take necessary measures to ensure that shareholders are not unfairly precluded from exercising their rights
- Endeavor to enhance dialogue and provide explanations on general policies for allocation of management resources
- Share outcomes of such dialogue with the Board of Directors

### Policy for Strategic Shareholdings
- Ongoing discussions concerning the purpose of strategic shareholdings
- Hold shares only if such shareholdings contribute to maintaining/enhancing the corporate value of Nomura Group
- As a result of the discussion, concerning stocks whose sale has been determined to be reasonable, we proceed with sale of such stocks while taking into consideration impact on the market and other circumstances

### Fulfill Corporate Responsibilities
- Established "Nomura Group Code of Conduct" as guidelines for each director, officer, and employee of Nomura Group to comply with
- Enhance corporate value in long-term by respecting diversity and establishing a sound workplace to enable all directors, officers, and employees to perform at their full potential
- Actively engage in ESG-related activities for sustainable growth and solving social issues, in addition to contributing to expanding securities markets through daily business
### Independence Criteria for Outside Directors (excerpt)

1. **Person Related to the Company**
   - A person satisfying any of the following requirements shall be considered a Person Related to the Company:
     - Executive of another company where any Executive of the Company serves as a director or officer of that company;
     - Major shareholder of the Company (directly or indirectly holding more than 10% of the voting rights) or Executive of such major shareholder; or
     - Partner of the Company's accounting auditor or employee of such firm who works on the Company's audit.

2. **Executive of a Major Lender**
   - Executive of a Major Lender (*2) of the Company.

3. **Executive of a Major Business Partner**
   - Executive of a Major Business Partner (*3) of the Company (including Partners, etc.).

4. **Person Receiving Compensation from the Nomura Group**
   - A person receiving compensation from the Nomura Group of more than 10 million yen per year, excluding director/officer compensation.

5. **Person Executing Business from Institution Receiving Donation**
   - A person executing the business of an institution receiving more than a Certain Amount of Donation (*4) from the Company.

The person, currently, or within the last three years*, shall not correspond to a person listed right

The person’s spouse, relatives within the second degree of kinship or anyone who lives with the person shall not correspond to a person listed right (excl. persons in unimportant positions)

(1) Executive of the Nomura Group; or
(2) A person identified in any of subsections (1) ~ (5) above

* NYSE criteria for outside director independence about so-called cooling-off; 3 years’

### Countermeasures to conflict of interests in resolutions

1. **Regulations of the Board of Directors**
   - Article 9. (Resolutions)
   1. The resolution of a meeting of the Board of Directors shall be adopted by an affirmative vote of a majority of the Directors present which Directors present shall constitute a majority of all Directors then in office who are entitled to participate in the voting.
   2. No director who has a special interest in any matter requiring a resolution shall be entitled to participate in the voting on such matter.

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Compensation policy

- Human resources are Nomura Group's greatest asset in establishing a strong position as a globally competitive financial services group.
- Established the "compensation policy" for Group officers and employees to secure, maintain, motivate, and develop excellent human resources.
- This will enable the Group to achieve sustainable growth, achieve long-term growth in shareholder value, provide added value to customers, demonstrate global competitiveness, and enhance Nomura's reputation.

Framework for compensation, determination for each component

- A portion of variable remuneration is paid as deferred remuneration to directors who receive a certain level of remuneration and bonuses. The higher the compensation and bonus, the lower the ratio of cash bonuses.
- Main way to provide RSU as deferred compensation is to link economic value of compensation to share price and have executive officers share the common target of raising corporate value over the medium to long term.
- Any voluntary resignation, material modification of the financial statements, material breach of Nomura's internal policies and regulations etc. are subject to forfeiture, reduction or clawback (Conclusion of individual contracts including "clawback clause")

1. Align with Nomura's values and strategies
2. Reflect group, divisional and individual performance
3. Establish appropriate performance measurement with a focus on risk
4. Align employee and shareholder interests
5. Appropriate compensation structures
6. Ensure robust governance and control processes

Total compensation

- **Fixed compensation**
  - Base salary
  - Determined by reflecting individual role, responsibilities, etc.

- **Variable compensation**
  - Stock-based compensation
  - Paid for executive officers, determined by individual responsibilities
  - Cash bonus
  - (Part of) variable compensation paid in cash after the financial year end
  - RSU
    - Deferred compensation (deferred for 3 years in principle)

1. This figure does not indicate the percentage of each remuneration, but shows the breakdown of remuneration.
2. Restricted Stock Unit. Right to choose either RSU and phantom stock is given to certain individuals.
Composition and role of Nomination, Compensation and Audit Committees (after AGM in June 2021)

To ensure and improve the independence and transparency, the Chairmen of all three committees are Outside Directors

<table>
<thead>
<tr>
<th>Composition</th>
<th>Role</th>
</tr>
</thead>
</table>
| **Nomination Committee** | ● Determine the particulars of a proposal concerning the election and dismissal of Directors to be submitted to a general meeting of shareholders  
● Determine the independence criteria for Outside Directors  
● Determine the reasons why each person was designated as a Director nominee |
| Kazuhiko Ishimura | Outside Director (Chairman) |
| Takahisa Takahara | Outside Director |
| Koji Nagai | Inside Directors (Non-executive) |
| **Compensation Committee** | ● Establish the policy with respect to the determination of the compensation and other remuneration of Directors and Executive Managing Directors  
● Determine the individual compensation and other remuneration of each Director and Executive Officers |
| Noriaki Shimazaki | Outside Director (Chairman) |
| Mari Sono | Outside Director |
| Shoji Ogawa | Inside Directors (Non-executive) |
| **Audit Committee** | ● Audit the execution by the Directors and Executive Officers of their duties and prepare audit reports  
● Determine the content of proposals concerning the election and dismissal of the accounting auditors to be submitted to a general meeting of shareholders |
| Mari Sono | Outside Director |
| Shoji Ogawa | Inside Directors (Non-executive) |
Evaluation of effectiveness of Board

- Conducting evaluations on the effectiveness of the Board of Directors since FY2015/16
- Each Director assesses management of Board, including quantity and quality of information offered and discussions by Board, sharing findings at Board and learn from the results in order to continue strengthening their oversight function.

PDCA cycle to ensure effectiveness of Board

1. Each Director evaluates own execution of duties and effectiveness of the entire Board
2. Board analyzes and evaluates effectiveness of the entire Board based on evaluations of each Director
3. Discuss issues that can be addressed on executive side and propose to Board
4. Discuss results of evaluation including proposal to address issues

Response to results

- In fiscal year ended March 2019, Director Kimura who is the lead Outside Director has been assigned to the Chairman of Nomination Committee and Compensation Committee, and aimed for sophistication of Board of Directors
- At the Nomination Committee, Succession Plan discussed concerning the Group CEO qualifications based on factors such as the management environment and candidate proposal. At the Compensation Committee, performance-based compensation was discussed, and the function of each Committee was enhanced
- Regarding the incident of improper communication of information, the Board of Directors concerning investigation results by the special investigation team under the Audit Committee, required to establish a remediation action plan to the senior managements. As a result, the Nomura Group Code of Conduct which is an essential part of the remediation plan has been established based on the discussions at the Board of Directors, and the efforts to permeate the code were also discussed at the Board of Directors

Future Challenges

- At the regularly held meetings of Outside Directors, enhancement of discussions regarding management's goals and strategies, and effective management of Board of Directors will be discussed with Directors and senior management for ideal way of the Company's Board of Directors

Evaluating effectiveness

- Constitution and management of the Board of Directors
- Information provision to the Board of Directors
- The Board of Directors' involvement in management goals and strategy
- The Board of Directors' function ability to oversee management
- Constitution and management of the Nomination, Audit and Compensation Committees
- Monitoring of the state of dialogues with stakeholders
- Management of Outside Directors Meetings, etc.
## Compliance training

Nomura Securities provides officers and employees with training on compliance in a planned manner on such themes as anti-money laundering and terrorist financing, conflict of interest management, prevention of insider trading, compliance with firewall regulations, and thorough management of customer information. The purpose of this training is to raise the level of knowledge of relevant laws and regulations of officers and employees, to raise their awareness of compliance, and to foster a corporate culture that pursues appropriate business practices.

### Training required by the regulations of the Japan Securities Dealers Association

- Training for sales managers, internal control managers, and employees engaged in internal control activities
- Training to improve the quality of sales representatives

### Training mandated by the compliance program

- Training for branch managers, general affairs managers, new employees, new managers, etc.
- Business Manager "1 Training
- Compliance Hours at Sales Departments and Offices" 2

### Training to create a corporate culture that pursues appropriate conduits

- "Nomura 'Founding Philosophy and Corporate Ethics' Day" Initiatives
  - Based on a deep remorse for the misconduct caused in the past, August 3 has been designated "Nomura 'Founding Philosophy and Corporate Ethics' Day" since 2015.
  - Since then, in August every year, we have reconfirmed our corporate culture and corporate ethics based on spirit of our founding, and reaffirm the lessons learned from past scandals.
  - Implement the following measures to reaffirm our resolutions to prevent the recurrence of misconduct and to earn and maintain trust of society:
    1. Viewing of video materials
    2. Holding of opinion exchange meetings
    3. Submission of a statement of intent on preventing the weathering of scandals

### Other Training

- Compliance training for all employees
- Compliance training for Investment Banking, Global Markets, Global Research, and Fiduciary Services Research Center
- Regular training for head office managers and business managers
- Knowledge Improvement Training for General Affairs Division of Branches
- Lectures on compliance at various training and meetings

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1. The system was established after the second scandal involving an extortionist that was found to have provided profits and compensated for losses. This is a system unique to Nomura, and appointed by appointment.
2. In order to ensure thorough compliance throughout all employees, we hold monthly seminars for Nomura Securities sales departments and branches.
Whistleblowing systems:
Nomura Group Compliance Hotline

Purposes

Established for fostering a sound corporate culture and corporate ethics through an early detection and correction of illegal acts and scandals.

Trend in number of users

- Significantly increased towards FY2019 year-end due to introduction of services provided by external vendors to strengthen anonymity and initiatives taken for implementation.
- Increase of WFH due to the Covid-19 pandemic resulted in decrease in number of reports during the first half of FY2020, but the full-year level remained the same as FY2018.

Number of reports

<table>
<thead>
<tr>
<th>Year</th>
<th>FY17/18</th>
<th>FY18/19</th>
<th>FY19/20</th>
<th>FY20/21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reports</td>
<td>31</td>
<td>84</td>
<td>126</td>
<td>80</td>
</tr>
</tbody>
</table>

Nomura Group Compliance Hotline

Structure

- Nominated a total of 4 information counselors: 2 internal directors (Compliance, IA) and 2 external lawyers.
- Two methods are prepared: one to provide information directly to internal directors, and the other to via a tool provided by an external contractor.
- Type of information recipient and methods can be freely selected by a reporter.

Steps taken to enhance trustworthiness of systems

- Registration system
  - On November 15, 2019, registered as a registered operator of "Internal Reporting System Certification (Self-Declaration of Conformity Registration System; WCMS)" under the jurisdiction of the Consumer Affairs Agency.
- Deliver messages to employees
  - Messages are distributed periodically to all employees on promotion of use of the hotline.
  - In addition to scope of reportable matters and prohibition of disadvantageous treatment, flow of information from the receipt of reports and points for responding to investigations is also disseminated.

1. Certification of the whistleblowing system (Self-Declaration of Conformity to Registration System): A system under which a designated registration organization registers the results of a business operator's verification of its whistleblowing system based on an application from the business operator and permits the use of the designated WCMS mark if the business operator evaluates its internal reporting system and complies with the standards for the whistleblowing system certification based on the "Guidelines for Private Business Operators on the Development and Operation of the Internal Reporting System Based on the Whistleblower Protection Act" (Established on December 9, 2016) established by the Consumer Affairs Agency.
Response to spread of COVID-19

Respond to changes in society while playing role in financial and capital markets

Clients

- **Continuity of financial services**
  - Focused on providing liquidity to financial and capital markets amid market turmoil
  - Supported fundraising needs of issues by acting as bookrunner on $638.8bn¹ (approx. Y69trn) of bond issuances globally in 2020
  - Retail closed branch offices temporarily following announcement of state of emergency in March 2020 and strictly controlled the number of employees at office after that, but continued to operate using phone, email, and online services

- **Using non-face-to-face channels**
  - Built out IT infrastructure to provide high quality remote services for online meetings and videoconferencing
  - Retail enhanced delivery of information to clients via email

Employee

- **Diversified work style**
  - Expanded work from home
  - Introduced flextime system
  - Considering office designs based on diverse work styles such as satellite offices

- **Ensured safety of our people**
  - Approx. 40% of people in Japan and 80% overseas working from home as of 18 May
  - Implemented wellbeing initiatives such as mental and health counselling predominantly in international offices
  - Distributed masks to all employees in Japan and AEJ

Communities

- **Determined donation of maximum $4mil to Covid-19 relief in India**
  - Nomura Group donates $2mil to organizations active in India
  - Also plans to launch a global matching program in which employee donations will be matched by Nomura up to an additional $2mil

- **Donated a total of Y155.8mil to charities globally**
  - Collected donations from executive officers and employees globally which we matched by the company and a total of Y115.8mil was donated to local charities supported in each region

- **Donation of masks and hand sanitizer**
  - Procured one million masks from Orient International (Holding) and donated to Japanese government and Japan Red Cross for use at medical and welfare institutions
  - Donated masks and hand sanitizer to charities in AEJ

Crisis management

- **Response based on Infectious Disease Action Plan Guidelines**
  - Clarified process to enact business continuity plan and operations to prioritize
  - Confirmed work approach under pandemic and remote access for working from home
  - Set out rules regarding international travel

- **Steps to prevent spread of virus**
  - Conducted business using a mix of split teams and work from home
  - Restricted and advisory messages around internal social gatherings and personal gatherings
  - Enforced social distancing in offices and branches

¹. Source: Dealogic
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