Consolidated Results of Operations (US GAAP) Fourth quarter, year ended March 2011 Nomura Holdings, Inc. April 2011

Thank you for joining us today. I am Junko Nakagawa and I took over the role of CFO from Masafumi Nakada on April 1.

Before I outline our financial results, I would first like to offer my thoughts and prayers for the victims of the recent earthquake and tsunami in the hope of a fast recovery from the disaster.

Now, I will give you an overview of our financial results for the fourth quarter and full year ended March 31, 2011. Please turn to page five.

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- The consolidated financial information in this document is unaudited.

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Outline

Presentation

- Full year highlights (p. 5)
- Executive summary (p. 6)
- Overview of results (p. 7)
- Breakdown of net revenue (p. 8)
- Retail (p. 9-10)
- Asset Management (p. 11-12)
- Wholesale (p. 13-17)
- Non-interest expenses (p. 18)
- Robust financial position (p. 19)

Financial Supplement

- Consolidated balance sheet (p. 21)
- Value at risk (p. 22)
- Consolidated financial highlights (p. 23)
- Consolidated income (p. 24)
- Main revenue items (p. 25)
- Adjustment of consolidated results and segment results: Income (loss) before income taxes (p. 26)
- Segment "Others" (p. 27)
- Retail related data (p. 28-32)
- Asset Management related data (p. 33-34)
- Wholesale related data (p. 35-36)
- Number of employees (p. 37)

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Our thoughts and prayers are with the voice of Japan's recent earthquake and tsur	

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Full year highlights

- √ Eighth consecutive profitable quarter
- ✓ All business divisions profitable
 - > Retail performance helped drive firmwide pretax income
 - Asset Management reported YoY gains in both net revenue and pretax income
 - Wholesale earnings improved each quarter from a low in 1Q, but full year net revenue and pretax income declined YoY
- ✓ Continued investment coupled with stringent cost control

5

First, the full year highlights.

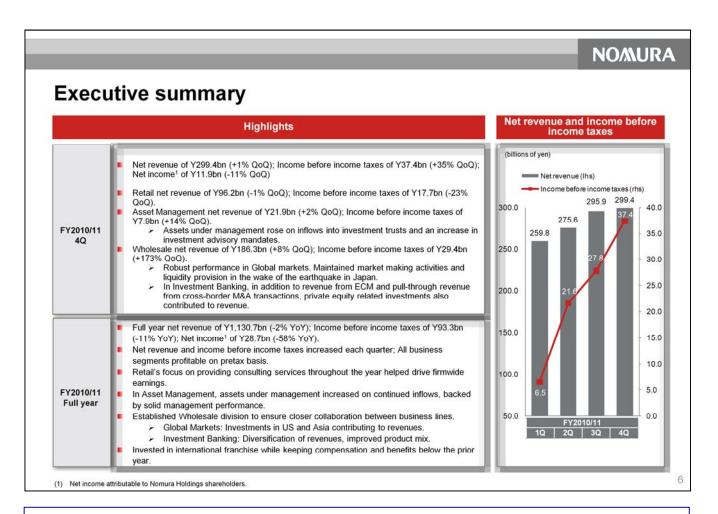
We had another profitable quarter in terms of both pretax income and net income. This marks our eighth consecutive quarterly profit. Also, all of our business divisions were profitable for the full year.

Retail drove our firmwide earnings and Asset Management posted higher net revenue and income before income taxes on growth in assets under management.

Although Wholesale net revenue and income before income taxes declined year on year, performance trended upwards from a low in the first quarter which was affected by the sovereign debt crisis in Europe.

We continued to invest in our global franchise while also keeping expenses below the previous year.

Please turn to page six.



Fourth quarter net revenue was 299.4 billion yen, an increase of 1% quarter on quarter. Income before income taxes increased 35% to 37.4 billion yen.

Net revenue in Retail remained roughly unchanged from the prior quarter at 96.2 billion yen.

Asset Management net revenue was 21.9 billion yen, up 2% quarter on quarter.

Wholesale net revenue climbed 8% to 186.3 billion yen. Global Markets net revenue declined by 3% to 137 billion yen, while Investment Banking net revenue jumped 59% to 49.4 billion yen.

Please turn to page seven.

Overview of results

		rth quarter		Full year	
	FY2010/11 4Q	QoQ (%)	YoY (%)	FY2010/11 Full year	YoY (%)
Net revenue	Y299.4bn	+ 1%	+ 8%	Y1,130.7bn	-2%
Non-Interest expenses	Y262.0bn	- 2%	+ 5%	Y1,037.4bn	- 1%
Income before Income taxes	Y37.4bn	+ 36%	+ 31%	Y93.3bn	- 11%
Net Income ¹	Y11.9bn	- 11%	- 35%	Y28.7bn	- 58%
ROE ²	2.3%			1.4%	

⁽¹⁾ Net income attributable to Nomura Holdings shareholders.

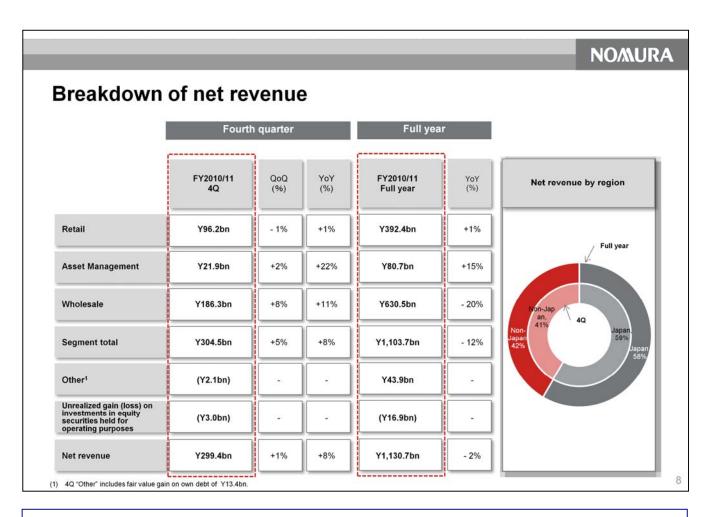
For the full year, net revenue totaled 1.13 trillion yen, and income before income taxes was 93.3 billion yen.

Fourth quarter net income was 11.9 billion yen and annualized ROE was 2.3%. Full year net income was 28.7 billion yen and ROE was 1.4%.

Our effective tax rate for the full year was 69% due mainly to losses in our EMEA and Asia ex-Japan operations. We expect our effective tax rate to decline when our international operations turn profitable.

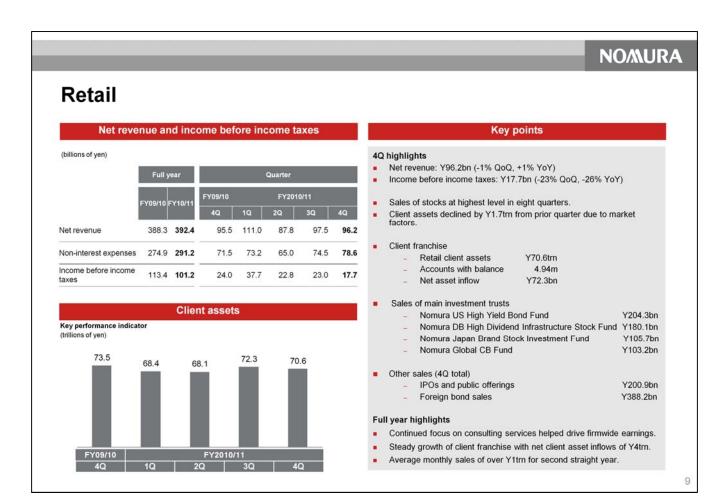
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⁽²⁾ Calculated using annualized net income for each period.



This slide shows a breakdown of net revenue. As you can see from the outer circle in the pie graph on the right, Japan accounted for 58% of full year revenues and non-Japan 42%.

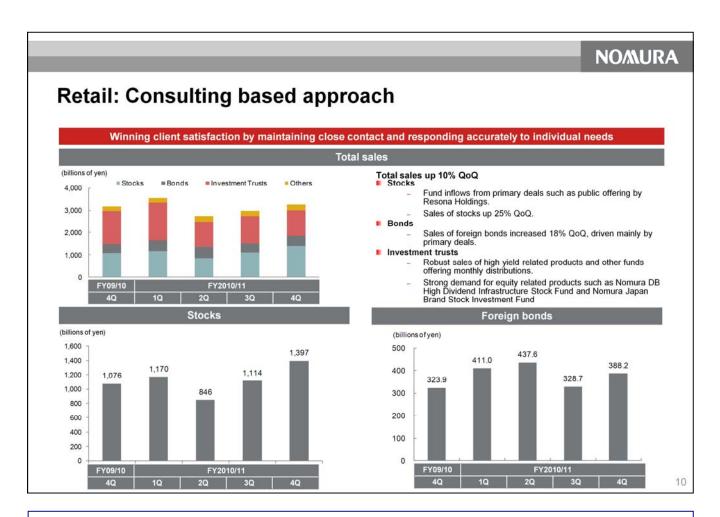
Please turn to page 9 where I will outline the fourth quarter highlights for each division.



In Retail, fourth quarter net revenue was 96.2 billion yen and income before income taxes was 17.7 billion yen. For the full year, net revenue was 392.4 billion yen and income before income taxes was 101.2 billion yen.

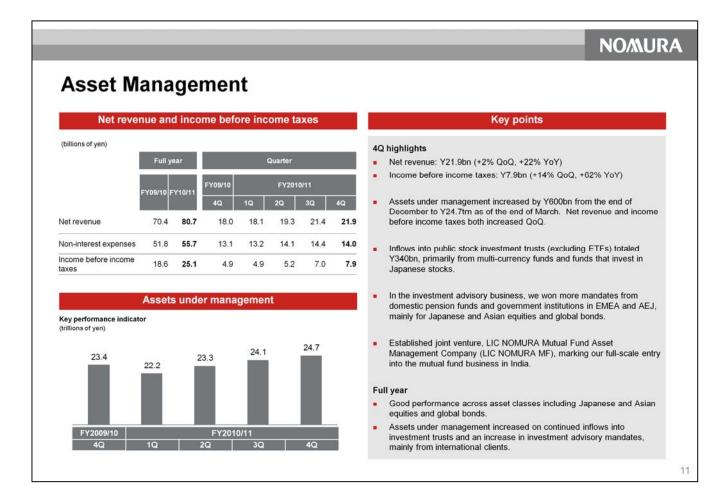
Retail client assets continued to grow steadily until February, but declined slightly from the prior quarter to 70.6 trillion yen due to the market decline following the earthquake in Japan.

Please turn to page 10.



Total sales were up 10% quarter on quarter as we continued to provide consulting services to meet the needs of our retail clients. Sales of stocks were particularly strong, jumping 25% compared to the third quarter, the highest level in eight quarters. Sales of foreign bonds increased by 18%.

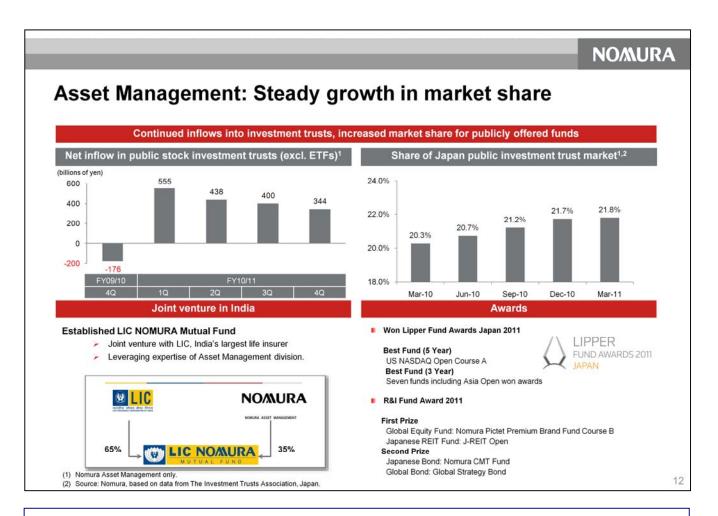
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Asset Management net revenue was 21.9 billion yen for the fourth quarter and income before income taxes was 7.9 billion yen. For the full year, net revenue was 80.7 billion yen and income before income taxes was 25.1 billion yen.

Assets under management grew by 600 billion yen to 24.7 trillion yen at the end of March, driving both net revenue and income before income taxes higher quarter on quarter.

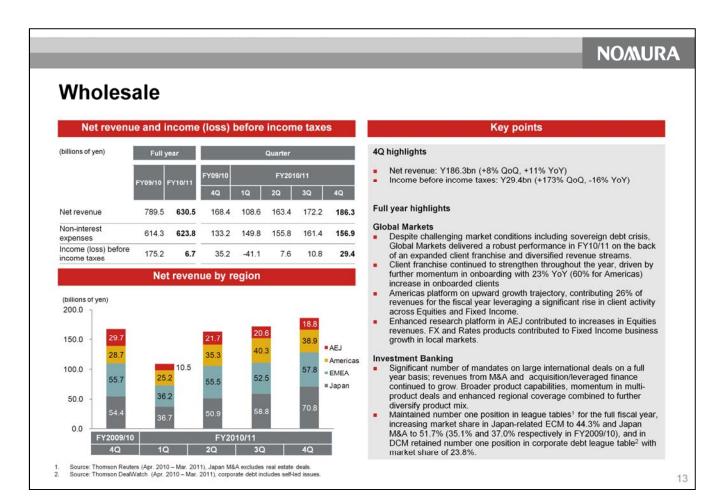
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As shown in the graph on the top left, inflows into public stock investment trusts remained high at 340 billion yen, driven primarily by new inflows into multi-currency funds and funds that invest in Japanese stocks. Our share of Japan's publicly offered investment trust market trended upwards through the year to 21.8% at the end of March and we maintained the market leading position.

In March, we established LIC Nomura Mutual Fund, a joint venture with Life Insurance Corporation of India, the largest life insurer in India, representing our full-scale entry into the Indian mutual fund business.

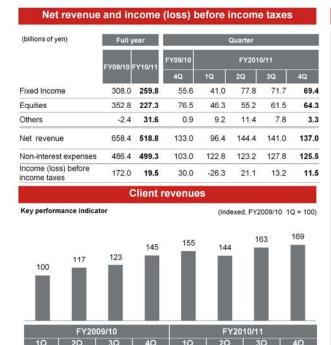
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Wholesale fourth quarter net revenue was 186.3 billion yen and income before income taxes was 29.4 billion yen. For the full year period, net revenue was 630.5 billion yen and income before income taxes was 6.7 billion yen. The quarterly gains in net revenue and income before income taxes were driven by higher revenues in Investment Banking and a decline in overall costs of 2.8% compared to the previous quarter. The graph on the bottom left gives a breakdown of net revenue by region.

Please turn to page 14.

Wholesale: Global Markets



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4Q highlights

- Net revenue: Y137.0bn (-3% QoQ, +3% YoY)
- Income before income taxes: Y11.5bn (-13% QoQ, -62% YoY)

Fixed Income

 Posted a firm quarter despite impact from elevated market volatility and sharp fall in liquidity, especially in Japan towards the end of the quarter.

Key points

- Steady recovery in Rates continued through 4Q. However, full production dragged down slightly following the earthquake in Japan.
- 10% QoQ and 55% YoY growth in OTC Derivatives trade volume.
- Americas client franchise continued to strengthen, delivering QoQ client revenue growth in 4Q.

Equities

- Difficult market conditions continued as market volumes continue to be depressed. Continued to expand client franchise.
 - Large deals such as Resona Holdings (Japan, PO), Atlantia/Nordea Bank/Legrand (Europe, ABB) contributed to increase in revenues and helped raise Nomura's global presence.
 - Derivatives revenue increased (Japan, AEJ) due to robust client flows and diligent position management.
 - Continue to provide liquidity for clients as market volume increased and volatility spiked after the earthquake in Japan, resulting in higher market share.

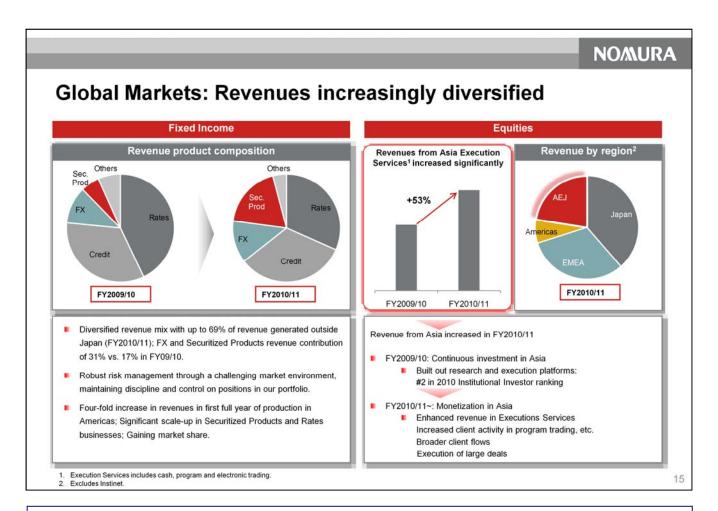
14

Global Markets net revenue was 137.0 billion yen, down 3% quarter on quarter. Fixed Income net revenue also declined by 3% to 69.4 billion yen. Revenues declined only slightly despite the elevated market volatility and sharp fall in liquidity, especially towards the end of the quarter. OTC derivatives trade volumes also increased year on year amid this environment. Client revenues in the US increased.

Net revenue in Equities increased 5% over the quarter to 64.3 billion yen. Although volumes were down on major markets, we continued to increase our client business and grow revenues.

We captured a higher market share in Japan by responding to client needs and continuing to provide liquidity in the difficult conditions after the earthquake.

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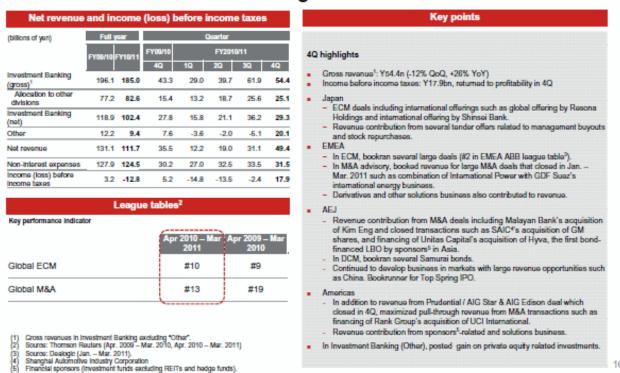
The graphs on the left show how Fixed Income product composition is diversifying the revenue mix. In particular, FX and Securitized Products revenues grew from 17% of total Fixed Income revenues to 31% over the past year.

US revenues jumped four-fold on the previous year and 70% of revenues were generated outside Japan.

In Equities, revenues from execution services increased markedly in Asia where we have been enhancing our equities platform. Program trading client flows were up and primary businesses contributed to revenues.

Please turn to page 16.

Wholesale: Investment Banking



Gross revenues in Investment Banking totaled 54.4 billion yen in the fourth quarter, down 12% from the previous quarter.

Net revenue jumped 59% to 49.4 billion yen.

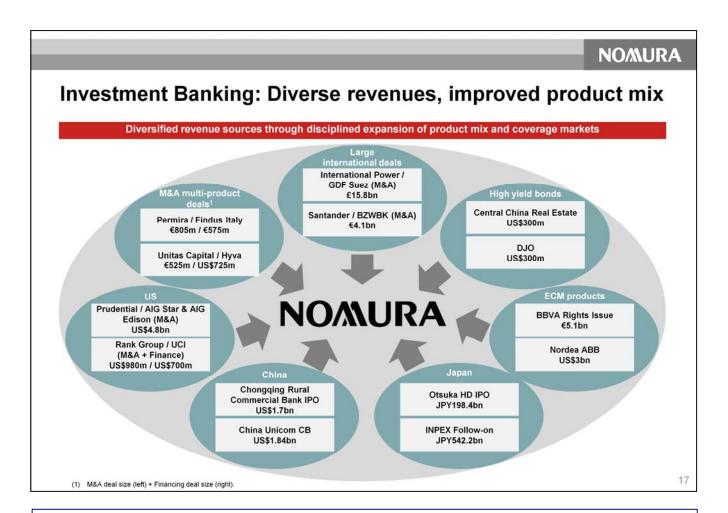
We executed a large number of ECM deals during the quarter, including a global offering by Resona Holdings.

In Japan, we maintained commanding market shares of 44.3% in ECM and 51.7% in M&A.

In Europe, we executed a 3 billion dollar accelerated book building transaction for Sweden's Nordea Bank.

We also booked revenues from large cross-border M&A deals that closed in the quarter as well as from private equity investments.

Please turn to page 17.

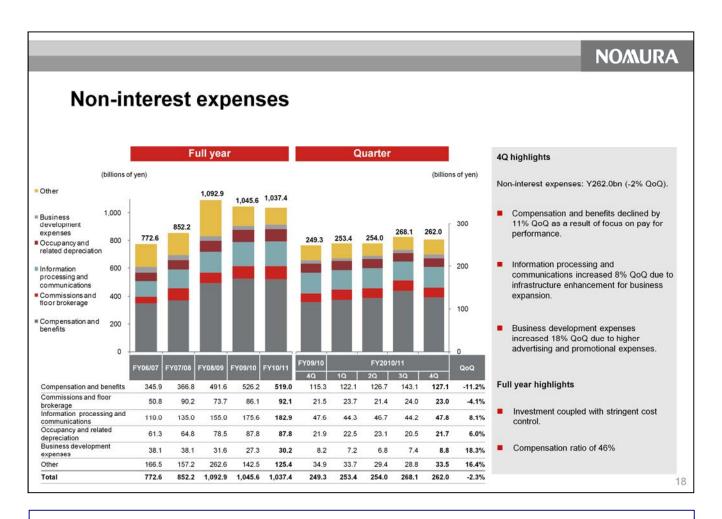


Investment Banking diversified its revenue sources through a disciplined expansion of its product mix and coverage markets.

In addition to securing large cross-border deals, we diversified our product mix by arranging leveraged finance for acquisitions and underwriting high-yield bonds.

We also won mandates in Europe, China, and other regions around the world.

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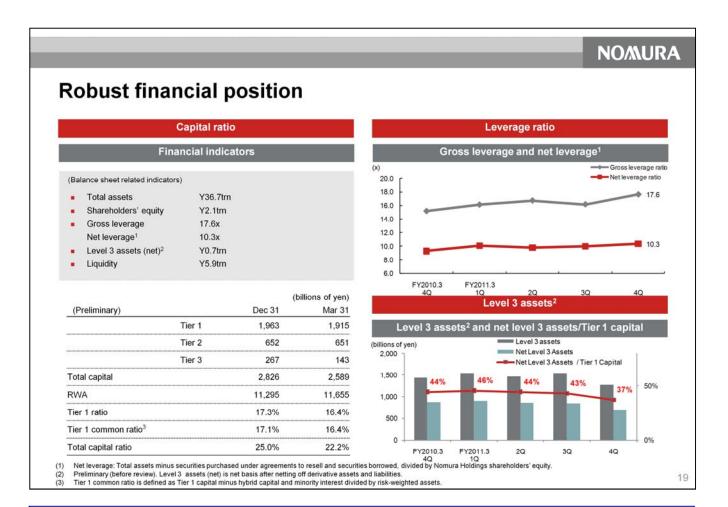


Turning now to expenses, fourth quarter non-interest expenses declined 2% from the prior quarter to 262 billion yen.

For the full year, non-interest expenses totaled 1.04 trillion yen, a decline of 1% from the prior year.

We continued to invest, mainly in our international franchise, while also controlling costs more stringently. This resulted in a decline in expenses.

Our full year compensation ratio was 46%.



Our financial position remains robust.

As of the end of March, both our Tier 1 and Tier 1 common ratios were 16.4%. Total assets were 36.7 trillion yen and shareholders' equity was 2.1 trillion yen.

Gross leverage was 17.6 times, while net leverage was 10.3 times. Level 3 assets totaled 700 billion yen, which represents 37% of Tier 1 capital.

Shareholders' equity at the end of March was calculated using an internal ratings based approach approved by Japan's Financial Services Agency. However, the result does not differ much from the figures calculated to date.

Last October, we made an assumption of our Tier 1 common ratio for March 2013, when Basel 3 is due to be introduced. Taking into account the market environment, our business strategy, and financial situation, we aim to maintain a Tier 1 common ratio of around 10% over the medium term.

Today we also announced a dividend payment of 4 yen per share.

Looking ahead, we will maintain our focus on our clients as we work towards being a wordclass investment bank.

Thank you.

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Consolidated balance sheet

Consolidated balance sheet

						(bil	lions of yen
5 997	Mar. 31, 2010	Mar. 31, 2011	Increase (Decrease)		Mar. 31, 2010	Mar. 31, 2011	Increase (Decrease)
Assets				Liabilities			
Cash and cash deposits	1,352	2,150	798	Short-term borrow ings	1,302	1,167	(135
				Payables and deposits	1,528	2,104	575
Loans and receivables	2,072	2,228	156	Collateralized financing	11,216	13,686	2,470
				Trading liabilities	8,357	8,689	332
Collateralized agreements	12,467	15,156	2,689	Other liabilities	495	552	57
				Long-term borrow ings	7,199	8,403	1,204
Trading assets and private equity investments ¹	14,700	15,242	542	Total liabilities	30,097	34,601	4,504
Other assets	1,639	1,916	277	Equity			
	ĺ			Total Nomura shareholders' equity	2,127	2,083	(44
				Noncontrolling interest	6	9	3
Total assets	32,230	36,693	4,463	Total liabilities and shareholders' equity	32,230	36,693	4,463

^{1.} Including securities pledged as collateral.

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Value at risk

- Definition
 - 99% confidence level (2.33 standard dev.)
 - 1-day time horizon for outstanding portfolio
 - Inter-product price fluctuations considered

From April 1, 2010 to March 31, 2011 (billions of yen)

- Maximum: 13.6

- Minimum: 6.0

- Average: 9.1

(billions of yen)	Mar. 31, 2007	Mar. 31, 2008	Mar. 31, 2009	Mar. 31, 2010	Jun. 30, 2010	Sep. 30, 2010	Dec. 31, 2010	Mar. 31, 2011
Equity	4.7	4.2	3.8	2.6	2.0	2.2	2.1	1.8
Interest rate	3.7	4.7	6.7	4.4	4.2	4.6	4.4	4.1
Foreign exchange	1.4	8.0	8.7	10.5	7.6	6.7	5.1	4.5
Sub-total	9.8	16.9	19.2	17.5	13.8	13.4	11.5	10.4
Diversification benefit	-3.6	-6.8	-7.5	-5.0	-4.4	-4.0	-4.1	-4.1
VaR	6.2	10.1	11.7	12.6	9.4	9.4	7.5	6.3

NOMURA Consolidated financial highlights Full year Quarter (billions of yen) (billions of yen) Netincome (loss) → ROE (%) 20 28.7 15 -67.8 11.9 1.4% 2% 10 1% -600 -800 FY2010.3 4Q 2Q 1,130.7 312.6 277.9 Net revenue 1,091.1 787.3 1,150.8 259.8 275.6 295.9 299.4 Income (loss) before income taxes 318.5 -780.3 105.2 37.4 Net income (loss) attributable to Nomura Holdings, Inc. ("NHI") shareholders Total Nomura shareholders' equity 2,185.9 1,988.1 2,126.9 2,082.8 2,126.9 2,101.8 2,051.6 2,061.5 2,082.8 ROE (%)1 8.3% 3.7% 1.4% 3.7% 0.4% 0.3% 1.1% 1.4% 92.25 -35.55 -364.69 21.68 7.90 5.02 0.63 0.29 3.72 3.30 shareholders per share(yen) Shareholders' equity per share (yen) 1,146.23 1,042.60 590.99 579.70 579.70 569.97 572.57

1 Quarterly ROE is calculated using annualized year-to-date net income.

Consolidated income

(hillians of con)	EV2007.2	FY2008.3	FY2009.3	FY2010.3	FY2011.3	FY2010.3	FY2011.3				
(billions of yen)	FY2007.3	FY2008.3	FY2009.3	FY2010.3	FY2011.3	4Q	1Q	2Q	3Q	4Q	
Revenue											
Commissions	337.5	404.7	306.8	395.1	405.5	96.6	118.1	83.5	100.0	103.8	
Fees from investment banking	99.3	85.1	55.0	121.3	107.0	31.4	20.4	24.9	34.0	27.8	
Asset management and portfolio service fees	146.0	189.7	140.2	132.2	143.9	33.7	34.9	33.7	37.1	38.3	
Net gain on trading	290.0	61.7	-128.3	417.4	336.5	81.3	60.0	103.0	104.9	68.7	
Gain (loss) on private equity investments	47.6	76.5	-54.8	11.9	19.3	9.7	-0.9	-1.0	-2.4	23.6	
Interest and dividends	981.3	796.5	331.4	235.3	346.1	55.9	75.8	70.0	106.9	93.5	
Gain (loss) on investments in equity securities	-20.1	-48.7	-25.5	6.0	-16.7	2.4	-10.3	-5.7	2.1	-2.8	
Private equity entities product sales	100.1	Q.	94	6 6		929	ş	1891	12		
Other	67.4	28.2	39.9	37.5	43.9	5.2	16.3	12.0	3.4	12.2	
Total revenue	2,049.1	1,593.7	664.5	1,356.8	1,385.5	316.1	314.0	320.4	386.0	365.0	
Interest expense	958.0	806.5	351.9	205.9	254.8	38.2	54.2	44.8	90.2	65.6	
Net revenue	1,091.1	787.3	312.6	1,150.8	1,130.7	277.9	259.8	275.6	295.9	299.4	
Non-interest expenses	772.6	852.2	1,092.9	1,045.6	1,037.4	249.3	253.4	254.0	268.1	262.0	
Income (loss) before income taxes	318.5	-64.9	-780.3	105.2	93.3	28.6	6.5	21.6	27.8	37.4	
Net income (loss)	175.8	-67.8	-708.2	67.8	28.7	18.4	2.3	1.1	13.4	11.9	

Note: Certain reclassifications of previously reported amounts have been made to conform to the current year presentation.

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Main revenue items

		EV2007.2	FY2008.3	EV2009 2	FY2010.3	FY2011.3	FY2010.3	FY2011.3			
	(billions of yen)	F12007.3	F12006.3	F12005.3	F12010.3	F12011.3	4Q	1Q	2Q	3Q	4Q
	Stock brokerage commissions (retail)	98.3	75.1	50.8	55.3	51.4	12.5	13.7	8.7	12.7	16.3
	Stock brokerage commissions (other)	73.2	166.6	144.7	140.3	144.6	33.0	40.3	30.7	35.9	37.7
Commissions	Other brokerage commissions	6.8	9.3	7.9	8.0	11.5	2.6	2.2	1.8	2.3	5.3
Commissions	Commissions for distribution of investment trusts	120.5	121.2	75.9	165.9	166.4	41.5	55.7	36.1	39.8	34.8
	Other	38.6	32.4	27.5	25.5	31.6	7.0	6.2	6.2	9.5	9.7
	Total	337.5	404.7	306.8	395.1	405.5	96.6	118.1	83.5	100.0	103.8
	Equity underwriting and distribution	56.6	32.1	13.2	74.9	49.8	19.6	8.1	10.1	21.8	9.8
Fees from	Bond underwriting and distribution	15.3	13.4	11.9	16.6	26.3	3.5	6.0	8.7	4.8	6.8
Investment	M&A / financial advisory fees	26.7	37.8	26.7	29.2	27.1	8.2	6.2	5.7	6.8	8.4
Banking	Other	0.7	1.8	3.1	0.5	3.9	0.1	0.1	0.4	0.6	2.5
	Total	99.3	85.1	55.0	121.3	107.0	31.4	20.4	24.9	34.0	27.8
Access	Asset management fees	106.3	150.3	104.1	97.6	106.7	24.1	25.1	25.1	27.8	28.7
Asset Management	Administration fees	24.0	21.7	21.3	19.4	21.0	5.4	5.7	5.4	5.0	4.9
and portfolio	Custodial fees	15.7	17.7	14.7	15.3	16.3	4.1	4.0	3.2	4.3	4.7
service fees	Total	146.0	189.7	140.2	132.2	143.9	33.7	34.9	33.7	37.1	38.

Adjustment of consolidated results and segment results: Income (loss) before income taxes

(billions of yen)	EV2007.2	FY2008.3	FY2009.3	FY2010.3	FY2011.3	FY2010.3	3 FY2011.3				
	FY2007.3	F12006.3	F12009.3	F12010.3	F12011.3	4Q	1Q	2Q	3Q	4Q	
Retail	160.9	122.3	18.2	113.4	101.2	24.0	37.7	22.8	23.0	17.7	
Asset Management	39.4	34.0	7.4	18.6	25.1	4.9	4.9	5.2	7.0	7.9	
Wholesale	156.0	-150.1	-717.3	175.2	6.7	35.2	-41.1	7.6	10.8	29.4	
Three Business segments total	356.3	6.2	-691.7	307.1	133.0	64.1	1.5	35.6	40.8	55.1	
Other	21.0	-20.9	-65.4	-211.3	-22.8	-40.9	15.6	-9.1	-14.7	-14.6	
Segments total	377.3	-14.7	-757.1	95.8	110.2	23.2	17.1	26.6	26.1	40.5	
Unrealized gain (loss) on investments in equity securities held for operating purposes	-38.2	-50.2	-23.1	9.4	-16.9	5.4	-10.6	-5.0	1.7	-3.0	
Effect of consolidation/deconsolidation of certain private equity investee companies	-21.5	52	· ·	2	-		-		2		
Total	318.5	-64.9	-780.3	105.2	93.3	28.6	6.5	21.6	27.8	37.4	

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 Gain (loss) on investments in equity securities, our share of equity in the earnings (losses) of affiliates, impairment losses on long-lived assets, corporate items and other financial adjustments are included as "Other" operating results outside business segments in our segment information.

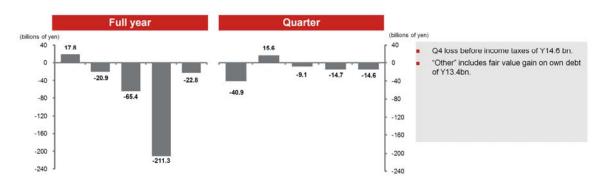
 Certain reclassifications of previously reported amounts have been made to conform to the current year presentation.

 The defined contribution pension plan business in Asset Management was integrated to Other usiness in the second quarter of the fiscal year ended March 31, 2009. Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

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Segment "Other"

Income (loss) before income taxes



	FY2007.3	EVOCOT O	EV2000 2	EV2000 2	FY2010.3	FY2011.3	FY2010.3		FY20	11.3	
	F12007.3	F12006.3	F12009.3	F12010.3	F12011.3	4Q	1Q	2Q	3Q	4Q	
Net gain (loss) related to economic hedging transactions	-30.0	11.4	28.0	3.3	2.3	2.7	5.2	-6.0	5.2	-2.1	
Realized gain on investments in equity securities held for operating purposes	18.1	1.5	-2.4	-3.4	0.2	-3.0	0.3	-0.7	0.4	0.3	
Equity in earnings of affiliates	53.2	4.7	-0.7	7.8	9.0	1.6	0.4	2.0	1.4	5.3	
Corporate items	-11.1	-13.4	-70.5	-83.3	-33.3	-28.1	-2.5	5.5	-15.7	-20.7	
Others ¹	-12.4	-25.1	-19.8	-135.7	-1.0	-14.1	12.2	-9.8	-6.0	2.6	
Income (Loss) before income taxes	17.8	-20.9	-65.4	-211.3	-22.8	-40.9	15.6	-9.1	-14.7	-14.6	

^{*} Businesses not included in the three business divisions (Nomura Trust & Banking, etc.) are included in others.

Note: 1 The defined contribution pension plan business in Asset Management was integrated to Other business in the second quarter of the fiscal year ended March 31, 2009. Certain reclassifications of previously reported announts have been made to contorn to the current presentation.

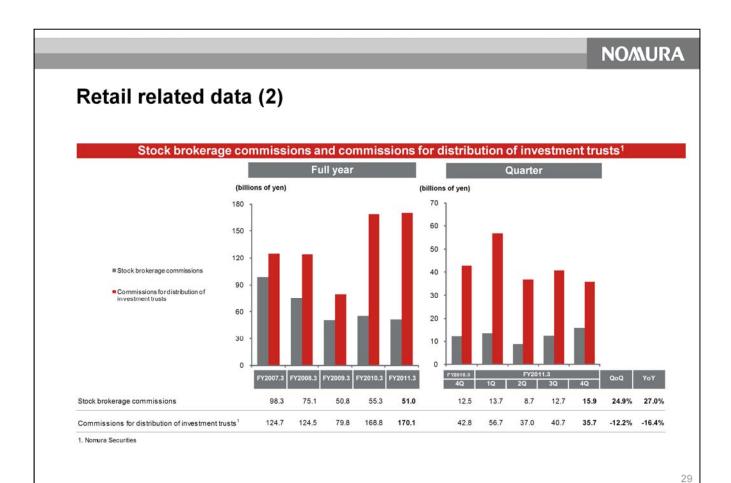
Note 2: Net income (loss) is net income (loss) before subtracting net income attributable to non-controlling interest. Certain reclassifications of previously reported amounts have been made to conform to the current year presentation.

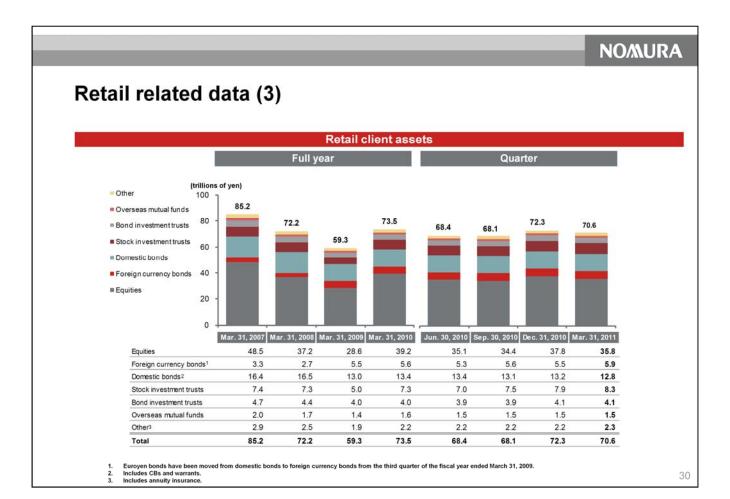
Note 3: Net gain (loss) on trading related to economic hedging transactions was reclassified as "Net gain (loss) related to economic hedging transactions not included in net gain (loss) on trading. In death on the change in own credit of certain structured notes issued, which was previously classified as "Net gain (loss) on trading related to economic hedging transactions", has been included in "Others". The reclassifications of previously reported amounts have been made to conform to the current year presentation.

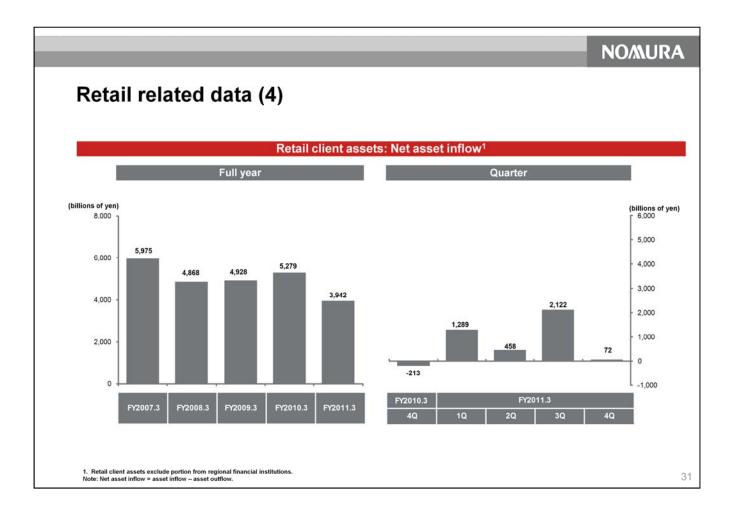
Retail related data (1)

billions of yen)	FY2007.3	FY2008.3	FY2009.3	FY2010.3	FY2011.3	FY2010.3		FY20	11.3		QoQ	YoY
amond or you,	FY2007.3	FY2008.3	FY2009.3	FY2010.3	FY2011.3	4Q	1Q	2Q	3Q	4Q	QoQ	TOT
Commissions	251.4	225.9	151.0	238.9	244.8	61.0	75.6	50.2	60.2	58.8	-2.3%	-3.59
Sales credit	96.8	94.2	71.4	63.8	52.8	15.0	12.8	13.8	13.0	13.2	1.5%	-11.9%
Fees from investment banking	24.0	14.9	13.4	33.6	42.3	6.1	9.4	11.2	11.0	10.7	-3.1%	74.39
Investment trust administration fees and other	47.5	59.7	50.9	47.3	48.5	12.3	12.1	11.8	12.2	12.4	1.5%	0.89
Net interest revenue	20.4	7.3	5.2	4.7	4.1	1.1	1.0	0.7	1.1	1.2	8.5%	7.1%
Net revenue	440.1	402.0	291.9	388.3	392.4	95.5	111.0	87.8	97.5	96.2	-1.3%	0.8%
Non-interest expenses	279.3	279.7	273.6	274.9	291.2	71.5	73.2	65.0	74.5	78.6	5.5%	9.9%
Income before income taxes	160.9	122.3	18.2	113,4	101.2	24.0	37.7	22.8	23.0	17.7	-23.2%	-26.3%
Domestic distribution volume of investment trusts ¹		9,846.9	6,825.1	9,713.2	9,473.5	2,501.0	2,797.9	2,103.8	2,258.8	2,312.9	2.4%	-7.5%
Bond investment trusts		3,681.8	2,731.6	2,380.1	2,641.8	618.1	697.2	575.6	650.1	718.9	10.6%	16.3%
Stock investment trusts		4,816.1	2,969.3	6,165.7	5,606.9	1,542.6	1,729.1	1,207.4	1,327.4	1,342.9	1.2%	-12.9%
Foreign investment trusts		1,349.0	1,124.2	1,167.4	1,224.8	340.4	371.6	320.8	281.3	251.0	-10.8%	-26.3%
Other												
Accumulated value of annuity insurance policies	990.4	1,205.3	1,413.3	1,609.2	1,697.3	1,609.2	1,633.3	1,652.0	1,675.2	1,697.3	1.3%	5.5%
Sales of JGBs for individual investors (transaction base)	615.2	292.3	109.6	22.2	32.8	2.5	4.9	1.4	10.7	15.8	47.6%	532.8%
Retail foreign currency bond sales	677.1	954.0	867.4	1,080.3	1,565.6	323.9	411.0	437.6	328.7	388.2	18.1%	19.9%

1. Nomura Securities.







Retail related data (5)

Number of accounts / IT share1 Mar. 31. 2007 Mar. 31. 2008 Mar. 31. 2009 (thousands) Accounts with balance 3,953 4,165 4,467 4,883 4,894 4,923 4,930 4,936 Equity holding accounts 1,853 2,027 2,347 2,697 2,722 2,695 2,695 2,243 2,765 3,328 Nomura Home Trade (online trading accounts) 3,095 3,189 3,235 3,277 3,296

		F	Full year			Quarter							
	FY2007.3	FY2008.3	FY2009.3	FY2010.3	FY2011.3	FY2010.3 4Q	1Q	FY2011.	3 3Q	4Q			
New individual accounts (thousands)	417	580	608	336	326	126	93	84	81	69			
IT share 1													
No. of orders	55%	57%	59%	58%	53%	55%	57%	52%	43%	58%			
Transaction value	27%	29%	29%	29%	27%	28%	30%	26%	19%	319			

^{1.} IT share is the%age of trades via Nomura Home Trade and our Telephone Answer service comprising the total of cash stock transactions and kabushiki-mini-toshi (odd tot stock investment).

Asset Management related data (1)

	FY2007.3	EY2007 3 EY2008 3		FY2010.3	FY2011.3	FY2010.3		FY201	1.3		QoQ	YoY
(billions of yen)	FT2007.3	F12008.3	FY2009.3	F12010.3	F12011.3	4Q	1Q	2Q	3Q	4Q	Q0Q	101
Net revenue	88.1	88.7	59.8	70.4	80.7	18.0	18.1	19.3	21.4	21.9	2.5%	21.8%
Non-interest expenses	48.7	54.8	52.4	51.8	55.7	13.1	13.2	14.1	14.4	14.0	-3.0%	6.8%
Income before income taxes	39.4	34.0	7.4	18.6	25.1	4.9	4.9	5.2	7.0	7.9	13.8%	61.8%

Note: The defined contribution pension plan business in Asset Management was integrated to other business in the second quarter of the fiscal year ended March 31, 2009. Certain reclassifications of previously reported amounts have been made to conform to the current presentation.



Note: Total assets under management of Nomura Asset Management, Nomura Corporate Research and Asset Management, Nomura Funds Research and Technologies, Nomura Asset Management Deutschland KAG, and Nomura Funds Research and Technologies America, Private Equity Funds Research and Investments. Adjusted for asset overlap amongst group companies, Nomura Funds Research and Technologies America data as of end of February 2011.

Asset Management related data (2)

Nomura Asset Management net assets in investment trusts1

(trillions of yen)	Mar. 31, 2007	Mar. 31, 2008	Mar. 31, 2009	Mar. 31, 2010	Jun. 30, 2010	Sep. 30, 2010	Dec. 31, 2010	Mar. 31, 2011
Public stock investment trusts	10.8	9.8	6.5	8.1	7.7	8.7	9.0	9.4
Public bond investment trusts	5.8	5.3	4,8	4.8	4.6	4.6	4.9	4.8
Privately placed investment trusts	2.2	2.0	1.6	1.7	1.6	1.6	1.7	1.7
Investment trusts	18.8	17.2	13.0	14.7	13.9	14.8	15.5	15.9

Domestic public investment trust market and Nomura Asset Management market share

Mar. 31, 2007	Mar. 31, 2008	Mar. 31, 2009	Mar. 31, 2010	Jun. 30, 2010	Sep. 30, 2010	Dec. 31, 2010	Mar. 31, 2011
ent trusts						Ni Si	
59.4	57.7	40.4	52.6	48.6	51.8	52.5	54.2
18%	17%	16%	15%	16%	17%	17%	17%
ent trusts							
13.2	12.0	11.1	11.1	10.8	10.7	11.3	11.1
44%	44%	43%	43%	43%	42%	43%	43%
	2007 ent trusts 59.4 18% ent trusts 13.2	2007 2008 ent trusts 59.4 57.7 18% 17% ent trusts 13.2 12.0	2007 2008 2009 ent trusts 59.4 57.7 40.4 18% 17% 16% ent trusts 13.2 12.0 11.1	2007 2008 2009 2010 ent trusts 59.4 57.7 40.4 52.6 18% 17% 16% 15% ent trusts 13.2 12.0 11.1 11.1	2007 2008 2009 2010 2010 ent trusts 59.4 57.7 40.4 52.6 48.6 18% 17% 16% 15% 16% ent trusts 13.2 12.0 11.1 11.1 10.8	2007 2008 2009 2010 2010 2010 ent trusts 59.4 57.7 40.4 52.6 48.6 51.8 18% 17% 16% 15% 16% 17% ent trusts 13.2 12.0 11.1 11.1 10.8 10.7	2007 2008 2009 2010 2010 2010 2010 2010 2010 2010

Nomura Asset Management investment advisory assets²

(trillions of yen)	Mar. 31, 2007	Mar. 31, 2008	Mar. 31, 2009	Mar. 31, 2010	Jun. 30, 2010	Sep. 30, 2010	Dec. 31, 2010	Mar. 31, 2011
Domestic investment advisory	3,7	4.6	4.3	4.7	4.4	4.5	4.5	4.4
Overseas investment advisory	3.4	2.4	1.7	2.6	2.9	3.7	4.6	5.3
investment advisory	7.1	7.1	6.0	7.3	7.4	8.2	9.1	9.7

Nomura Asset Management net asset inflow

		F	ull yea	ar		Quarter				
	FY	FY	FY	FY	FY	FY2010.3		FY201	11.3	
(trillions of yen)	2007.3	2008.3	2009.3	2010.3	2011.3	4Q	10	2Q	3Q	40
Public stock investment trusts	3.8	2.0	0.0	-0.2	1.7	-0.1	0.5	0.8	0.1	0.3
Exclude ETF	3.7	1.8	-0.4	0.0	1.7	-0.2	0.6	0.4	0.4	0.3
Public bond investment trusts	0.2	-0.5	-0.5	-0.0	0.0	-0.0	-0.2	-0.0	0.3	-0.1
Privately placed investment trusts	0.7	0.2	0.1	-0.2	0.0	-0.1	-0.0	-0.0	0.1	-0.0
Net asset inflow	4.6	1,7	-0.4	-0.4	1.7	-0.2	0.3	0.7	0.5	0.3

Based on reporting standards for The Investment Trusts Association, Japan. Based on reporting standards for the Japan Securities Investment Advisers Association.

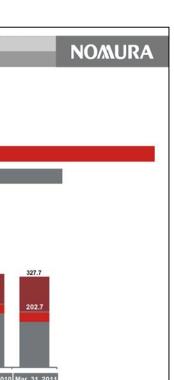
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Wholesale related data (1)

Wholesale FY2010.3 FY2011.3 (billions of yen) 4Q 4Q 1Q 2Q 3Q Global Markets -157.3 658.4 518.8 133.0 137.0 -2.9% 3.0% -6.4 Investment Banking 131.1 111.7 35.5 12.2 19.0 31.1 49.4 58.6% 39.3% -163.6 789.5 108.6 186.3 8.2% 10.6% Net revenue 630.5 163.4 172.2 Non-interest expenses 553.7 614.3 623.8 133.2 149.8 155.8 161.4 156.9 -2.8% 17.8% Income (Loss) before income taxes -717.3 175.2 6.7 35.2 -41.1 7.6 10.8 29.4 172.9% -16.4%

Global Markets FY2010.3 FY2010.3 (billions of yen) Fixed Income -217.2 308.0 77.8 -3.3% Equities 98.9 352.8 227.3 76.5 46.3 55.2 61.5 64.3 4.5% -15.9% -38.9 -2.4 31.6 0.9 9.2 11.4 7.8 3.3 -57.7% 269.5% Other Net revenue -157.3 658.4 518.8 133.0 96.4 144.4 141.0 137.0 -2.9% 3.0% 123 2 Non-interest expenses 4174 4864 499.3 1030 1228 1278 125.5 -1.9% 21.8% Income (Loss) before income taxes -574.6 172.0 19.5 30.0 -26.3 21.1 13.2 11.5 -12.8% -61.6%

Investment Banking FY2010.3 Investment Banking(Gross) 87.6 196.1 185.0 29.0 -12.1% 25.7% 24.1 82.6 15.4 13.2 18.7 25.6 25.1 -2.1% 62.8% Investment Banking(Net) 63.5 118.9 102.4 27.8 15.8 21.1 36.2 29.3 -19.2% 5.1% Other -69.9 12.2 9.4 7.6 -3.6 -2.0 -5.1 20.1 164.2% 111.7 58 6% Net revenue -6.4 131.1 35.5 12.2 19.0 31.1 49.4 39.3% Non-interest expenses 136.3 127.9 124.5 30.2 27.0 32.5 33.5 31.5 -6.2% 4.1% Income (Loss) before income taxes -142.7 3.2 -12.8 5.2 -14.8 -13.5 -2.4 17.9 242.7%



36

Private equity related investments Quarter (billions of yen) 600 543.4 Total ■ Terra Firma 400 370.0 356.1 347.1 337.7 Europe (excluding Terra Firma) 250.9 243.6 235.5 210.9 ■ Japan 200 Sub Total 100 Mar. 31, 2007 Mar. 31, 2008 Mar. 31, 2009 Mar. 31, 2010 Jun. 30, 2010 Sep. 30, 2010 Dec. 31, 2010 Mar. 31, 2011 195.5 169.5 191.7 186.9 186.0 195.7 195.5 165.9 Europe (excluding Terra Firma) 35.7 41.4 60.0 60.4 46.5 45.0 32.3 33.5 3.3 231.2 210.9 250.9 235.5 243.6 230.6 202.7 Sub Total 125.0 Terra Firma 381.4 347.1 Total

Note: Amount of exposure in Japan is total of Nomura Principal Finance (NPF), Nomura Financial Partners (NFP), Nomura Research & Advisory (NR&A) and others. Amount of exposure in Europe (excluding Terra Firma) is total of Private Equity Group (PEG), Nomura Phase4 Ventures (NPV) and others.

Wholesale related data (2)

Number of employees

	Mar. 31, 2007	Mar. 31, 2008	Mar. 31, 2009	Mar.31,2010	Jun.30,2010	Sep.30,2010	Dec.31,2010	Mar. 31,2011
Japan (excluding FA) ¹	10,667	11,561	12,929	12,857	13,370	13,259	13,021	12,829
Japan (FA) ²	2,174	2,377	2,391	2,196	2,184	2,142	2,113	2,089
Europe	1,791	1,956	4,294	4,369	4,499	4,471	4,427	4,353
Americas	1,322	1,063	1,079	1,781	1,941	2,186	2,275	2,348
Asia-Pacific ³	900	1,070	4,933	5,171	5,399	5,371	5,379	5,252
Total	16,854	18,026	25,626	26,374	27,393	27,429	27,215	26,871

Excludes employees of private equity investee companies.
 Figures up to March 2008 include savings advisors.
 Includes Powal office in India.
 Note: Headcount figures have been reclassified to include certain contract employees since September 2007. Certain reclassifications of previously reported amounts have been made to conform to the current presentation.

