

Nomura Strengthens Investment Banking Team in the Americas with Six Managing Director Appointments

New York, November 12, 2013 – Nomura, Asia’s global investment bank, announces the continued strengthening of its investment banking operation in the Americas with the appointment of six Managing Directors.

“Nomura has significantly increased its investment banking capabilities in the Americas and is committed to continuing its growth trajectory in strategic areas, where it can focus the strengths of the firm and offer real value to clients,” said James DeNaut, Head of Americas Investment Banking and Joint International Head of Investment Banking. “We are very pleased to be adding such experienced and talented bankers to our platform,” DeNaut added.

Edward Aitken has joined Nomura as Head of Americas Retail investment banking with responsibility for coverage of US-based retailers across the hardlines, consumables and softlines sub-sectors. He has over 17 years of banking experience including senior roles at Merrill Lynch, where he was a Managing Director in the retail group and led the western consumer industries practice, RBC Capital Markets and, most recently, Viant Group.

Richard Eisenberg has joined Nomura as Head of Media investment banking for the Americas. He has over 15 years of banking experience in the Technology, Media and Telecommunications (TMT) sectors and prior to joining Nomura was a Managing Director in the TMT banking group at J.P Morgan and, most recently, UBS.

Ben Adams has joined Nomura’s Healthcare industry group covering the Healthcare Services sector. He has 18 years of banking experience including senior roles at Barclays Capital, Bear Stearns and, most recently, BMO Capital Markets where he led the healthcare services practice.

Christopher Turner has joined Nomura’s Financial Sponsors group in New York where he will focus on large and mid-cap private equity companies. He has over 25 years of experience in banking and was most recently a Managing Director in Barclays Capital’s Financial Sponsors team.

William Hunter has joined Nomura’s Global Natural Resources investment banking group where he will focus on coverage of companies in the mining sector. He has over 20 years of banking experience including senior roles at Jefferies, where he was a Managing Director and head of its global mining investment banking group, and Teneo Capital where he focused on providing strategic advice to natural resources and industrial companies.

Georges Azzam has joined Nomura’s Mergers and Acquisitions team as Co-Head of Americas M&A. He has over 25 years of experience in the M&A sector, including senior roles in Salomon Brothers’ M&A group and, most recently, Société Générale, where he was a Managing Director and head of North American corporate finance, M&A and ECM activities.

These six appointments add to the six senior hires announced in June as part of the firm’s expansion of its industry coverage and capital markets team in the Americas.

Nomura's growth in investment banking demonstrates the firm's continuing commitment to increase the depth of its existing business while selectively broadening its franchise into new markets.

Nomura's investment banking franchise in the Americas is increasingly well positioned to build on its proven track record as a provider of strategic advice and financing solutions to corporate, institutional and government clients.

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