

## Nomura Claims Top US RMBS Award

**New York, June 19, 2020**—Nomura Securities International, Inc. today announced that it has been recognized as the US Residential Mortgage-backed Securities (RMBS) Bank of the Year as part of the 2020 *GlobalCapital* US Securitization Awards after serving as the lead arranger on 60 US RMBS deals totaling \$22.9 billion, according to *GlobalCapital* data.

“We are delighted to receive such a meaningful award,” said Gordon Sweely, Managing Director, Head of Securitized Products, Americas. “From the time we entered the market in 2013, we knew the business would organically grow if we catered to our clients’ specific needs and collaborated across banking, sales, syndicate, trading, and research.”

The award follows on the heels of a market poll that saw Nomura earning 32.8 percent of the total vote and 41.2 percent of the vote among issuers and investors.

“This is not an issuer business; it is an issuer and investor business,” said Jack Kattan, Managing Director and Head of Asset Backed Finance, Americas. “We have been fortunate to have been able to grow with our clients.”

“We want to have an intimate relationship with our issuer clients so that we can institutionalize them and be true partners,” added Amit Rametra, Managing Director, Head of Securitized Products and Leveraged Loan Sales.

The year witnessed Nomura close an array of notable deals such as a \$442 million Single Family Rental securitization for Amherst Residential, a \$267 million securitization for Finance of America’s HECM Assignable Buyout Loans, a \$756 million offering of STACR 2019-DNA3 Notes, and securitization of more than \$600 million Residential Transitional Loans across three transactions for Lending Home.

“It is a very competitive environment, but we have now managed to establish a level of incumbency in our business,” says Patrick Quinn, Managing Director, US Syndicate. “Origination volumes in the non-QM space grew rapidly in 2019, so we needed to have a strong pool of liquidity to support that. Investor education was key in that it allowed our investor clients to be comfortable with the asset class.”

The firm parlayed its successful year in 2019 to forge ahead in 2020 amidst global uncertainty.

“We saw the importance of getting the primary market for RMBS securitizations back open after the arrival of the COVID-19 pandemic” said Sanil Patel, Managing Director, Asset Backed Finance. “We were at the center of re-opening the RMBS market in 2020 by leading two transactions for Cascade Funding Mortgage Trust sponsored by Waterfall Asset Management: the first for \$373 million priced in April, and the second for \$455 million a month later. In addition, Nomura led the first SFR transaction since the onset of COVID-19 for Corevest American Finance, pricing a \$234 million securitization in May.”

## Nomura

Nomura is a global financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its four business divisions: Retail, Asset Management, Wholesale (Global Markets and Investment Banking), and Merchant Banking. Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit [www.nomura.com](http://www.nomura.com).