

Instinet Appoints Gerry Milligan as President and Head of the Americas

NEW YORK, NY, November 08, 2023 – Instinct Incorporated, a leading provider of execution solutions, is pleased to announce the appointment of **Gerry Milligan** as **President and Head of the Americas for Instinct, LLC**.

In this role, Milligan will be responsible for leading and growing Instinet's client business in the Americas, delivering best-in-class product and service offerings across the platform. He will be instrumental in further promoting the differentiating elements of Instinet's capabilities.

Richard Parsons, CEO of Instinet Incorporated, said, "With more than 20 years of knowledge in the industry, and extensive experience managing complex multi-asset trading platforms, Gerry will serve in a key leadership role for Instinet. His expertise around client and product strategy will be essential for the future success of the firm."

"I'm excited to join a firm with such a strong history in providing innovative execution solutions to clients," said **Milligan**. "I look forward to continuing that commitment and delivering a best-in-class offering across the firm's various trading platforms, while continuing to grow our client franchise."

Milligan re-joins Instinet from Credit Suisse, where he was Head of AES/Electronic Products for the Americas. His appointment is part of Instinet's continued investment in its Electronic business, which has also seen the recent addition of senior hires Dan Crowley, Head of Americas Electronic Trading; Jennifer Pyrka, Head of Americas Execution Sales; and Stavan Mistry, Head of Americas Algo Trading. They will all be part of the Instinet Americas management team going forward.

Instinct has also welcomed **Julienna Materin**, **Ron Cherry**, and **Satheesh Jeyaram** as recent senior joiners to the Electronic Trading team.

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About Instinet

Instinet Incorporated, through its brokerage subsidiaries (collectively, "Instinet"), provides technologically advanced, agency-model brokerage services to institutional clients worldwide. As the wholly-owned execution services arm of Nomura Group, Instinet seeks to add value across the investment life cycle, providing: **Execution Services** – a suite of smart, and flexible electronic trading strategies and experienced high-touch trading teams across equities and derivatives, including a unique collaboration with **Nomura** called **Global Execution Services**; **Crossing and Liquidity** – top-ranked BlockCross®, as well as regulated crossing pools in multiple regions offering opportunities for block-like execution; and **Instinet Technology Solutions** – offering award-winning, customizable desktop platforms such as Newport® EMS, a suite of Trading Analytics, and Plazma®, a Research Payment and Commission Management system.

Instinet helps institutional investors create, protect and capture alpha, reduce complexity, and lower overall trading costs to ultimately improve investment performance. Over the course of its more than 50-year history, Instinet has been a pioneer in electronic trading, creating of an array of now industry-standard technologies and the world's first major electronic trading venue. For more information on how Instinet helps clients every day, please visit instinet.com

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