

Nomura Appoints Frédéric Giovansili as Head of Western Europe Sales

London, October 23, 2017—Nomura, Asia’s global investment bank, announced today that it has appointed Frédéric Giovansili as Managing Director and Head of Western Europe Sales.

Mr. Giovansili, who will be based in Paris, will report to Wissam Farah, Head of Global Markets Sales, EMEA and will be responsible for driving solutions and flow sales growth in Western Europe.

Wissam Farah, Head of Global Markets Sales, EMEA said: “Frédéric brings significant experience to this role having spent a number of years covering this region. Western Europe is an area where Nomura see’s opportunity for further growth and Frédéric’s appointment will help us to further strengthen our business in this region.”

Prior to joining Nomura, Mr. Giovansili was Head of Markets for France, Belgium and Luxembourg at Citi, where he had regional sales responsibility across all asset classes. He has also previously held the position of Head of Fixed Income Sales, France, Belgium and Luxembourg at Citi and Merrill Lynch.

Nomura has made a number of hires recently to support the growth of its Global Markets business including David Ishoo-Mirzayoo as Head of CEEMA Sales and Andrey Chuprin as Head of Global Markets Sales for Russia and CIS.

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For further information please contact:

Name	Email	Telephone
Aoife Reynolds	Aoife.reynolds@nomura.com	+44 (0)20 7102 0423

Nomura

Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit www.nomura.com.