

## Nomura and Instinet Launch an Innovative Digital Private Investment Platform: Instinet DealMatch

**London, June 21, 2022**—Nomura and Instinet Incorporated (“Instinet”) announced today the European launch of Instinet DealMatch, a new digital private investment platform that connects institutional investors in Europe with companies looking to raise private capital.

Instinet DealMatch was designed to unlock efficiencies, speed up time to market, and broaden access to a much wider array of institutional investors than previously possible. This is achieved by using a digital platform as a hub for a range of transaction processes. In Instinet DealMatch, investors can access teasers and offering memoranda, and view ideas virtually. Nomura and Instinet will be able to seamlessly execute transactions via Instinet DealMatch, including registering indications of interest and the placement of orders.

Instinet DealMatch offers:

- A simplified and streamlined marketing and distribution process that gives private companies looking to raise capital, access to a larger and more diverse pool of potential investors than traditional private placements.
- A digital, more efficient way for institutional investors to connect, establish preferences, learn about new opportunities, place orders, track their progress, and complete investments.
- Investors to set preferences, tailoring the deal recommendations that are offered to them so they see the most appropriate opportunities.

Charles Pitts-Tucker, Nomura Head of Investment Banking, EMEA, said: “We are delighted to offer our clients the opportunity to raise equity capital privately via the ground-breaking digital platform of Instinet DealMatch.”

Myles Evanson, Nomura Head of Private Placements, EMEA said: “As private placement activity continues to grow significantly in Europe, it is critical to ensure that our execution capabilities match this trend. Instinet DealMatch’s streamlined marketing and deep distribution capabilities provide companies looking to raise capital with access to a larger and more diverse pool of potential investors, combined with a digital workflow to significantly increase efficiency and transparency of the execution process. We believe this innovative digital platform will offer even greater added value to our private placement clients in Europe.”

Ralston Roberts, Global CEO of Instinet, said: “At Instinet, our first order of business has always been to help our clients to access and execute their investment strategies as efficiently and effectively as possible. Instinet pioneered electronic trading over fifty years ago, so technological innovation has been a part of our mission ever since. Working alongside our parent, Nomura, we are able to lever the deep private capital expertise and corporate issuer relationships that they bring to bear in order to evolve the investment process for this important asset class. It is the right time to digitalize and democratize the private investment markets eco-system. With Instinet DealMatch, we’re very excited to be part of yet another market evolution.”

The intuitive graphic user interface (“GUI”) was designed to greatly streamline workflow and centrally manage all aspects of the private equity investment lifecycle in one place. It should shorten the time it traditionally takes to execute a deal, and is a more sustainable solution than other more analog, over-the-counter processes that still require trafficking paper documents between parties.

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#### Nomura

Nomura is a global financial services group with an integrated network spanning over 30 countries and regions. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Wholesale (Global Markets and Investment Banking), and Investment Management. Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit [www.nomura.com](http://www.nomura.com).