Outlook for FY24–25 corporate earnings

Quarterly Update

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Contents

Summary and major assumptions3
Contributions to recurring profit growth by sector5
Revisions to recurring profit estimates (versus old estimates)7
Revision index for the Russell/Nomura Large Cap Index9
Reference
Russell/Nomura Large Cap Index: earnings indicators10
Recurring profits by sector12
Percentage change in quarterly sales and profits13
Valuation indicators14
What are the Russell/Nomura Japan Equity Indexes?15

Summary and major assumptions

Our analysts forecast growth of 4.1% in sales and 7.8% in recurring profits in FY24

We have aggregated FY24–25 earnings forecasts by Nomura analysts for constituents of the Russell/Nomura Large Cap Index (sales and operating profits exclude financials, same basis hereafter). Our analysts forecast FY24 sales growth of 4.1% y-y, operating profit growth of 9.9%, recurring profit growth of 7.8%, and net profit growth of 5.2%. Versus the previous such exercise conducted on 3 June, they have raised their sales growth forecast by 0.8ppt, increased their operating profit growth forecast by 0.6ppt, raised their recurring profit growth forecast by 1.5ppt, and upped their net profit growth forecast by 1.0ppt. They think that yen depreciation and companies hiking their prices, factors that contributed to profit growth in FY23, will have less of an impact in FY24. Moreover, we think underlying profit growth is not as high as it appears, partly because of impairment losses posted by multiple companies in FY23 dropping out. At the same time, we expect profits at major companies to remain on an upward trajectory overall, as we expect demand for semiconductor materials and production equipment to improve versus FY23 owing in part to generative AI applications.

Our analysts forecast FY25 sales growth of 3.3% and recurring profit growth of 8.3%

Our analysts forecast FY25 sales growth of 3.3% y-y, operating profit growth of 11.0%, recurring profit growth of 8.3%, and net profit growth of 8.3%. Versus the previous such exercise, they have lowered their sales growth forecast by 0.3ppt while raising their operating profit growth forecast by 1.5ppt, lowering their recurring profit growth forecast by 0.4ppt, and lowering their net profit growth forecast by 0.4ppt. In FY25, our analysts forecast a switch to y-y growth in real wages in Japan and think overseas economies will be solid. While the gap in forecast profit growth between FY24 and FY25 is smaller than it was at the time of the previous such exercise, our analysts still expect profit growth in FY25 to remain higher than in FY24.

Revision Index shows upward revisions predominate for both manufacturing and nonmanufacturing sectors

The Revision Index (RI) for the Russell/Nomura Large Cap Index (which shows the difference between the percentage of companies for which estimates were raised and the percentage for which estimates were lowered) is +28.1% for September 2024 (based on changes to FY24 recurring profit estimates between 4 June 2024 and 2 September 2024). The number of upward revisions is much larger than downward revisions, unlike last time (based on estimate changes made between 2 March and 3 June), when the mix of upward and downward revisions was roughly equal. For both the manufacturing and nonmanufacturing sectors, upward revisions by far outweighed downward revisions.

Projected dividend payout ratio of 37.1% in FY24, rise in percentage of companies forecast to raise their dividends

The projected dividend payout ratio for FY24 is 37.1%, up from 34.0% in FY23. Moreover, our analysts now expect 69.8% of companies to raise their dividends in FY24, up from 66.7% in the previous such exercise. We attribute this not only to growth in net profits, the source of dividends, but also to the increase in listed companies that are hiking their numerical payout ratio targets.

3

Fig. 1: Overview of consolidated earnings forecasts for the Russell/Nomura Large Cap Index

(%) No. FY20 FY21 FY22 FY23E FY24E FY21E FY22E of cos Russell/Nomura Large Cap (exfinancials) 263 14.1 17.2 3.9 4.1 3.3 3.3 3.6 Manufacturing 146 15.2 17.4 6.9 5.2 3.4 4.3 3.9 Sales Basic materials 32 28.8 24.2 4.4 4.8 5.7 5.2 (% y-y) Processing 75 13.3 16.4 10.6 5.2 3.1 3.6 3.6 Nonmanufacturing (exfinancials) 117 12.8 16.9 0.1 2.6 3.1 1.8 3.2 Russell/Nomura Small Cap (exfinancials) 996 7.3 11.0 4.0 5.0 4.1 4.5 4.3 Russell/Nomura Large Cap (exfinancials) 263 58.3 6.9 13.1 9.9 11.0 9.3 9.5 Manufacturing 146 10.0 58.2 3.9 7.6 14.2 12.0 14.2 Operating profits Basic materials 32 148.5 18.9 18.6 15.4 21.5 13.2 (% y-y) Processing 75 52.9 6.9 22.0 11.2 10.8 10.4 8.1 Nonmanufacturing (exfinancials) 117 58.5 13.3 2.5 9.0 1.1 8.5 Russell/Nomura Small Cap (exfinancials) 996 37.8 3.5 17.1 15.4 10.6 12.8 11.4 Russell/Nomura Large Cap 288 8.7 34.1 4.2 15.0 7.8 8.3 6.3 Russell/Nomura Large Cap (exfinancials) 7.7 263 6.1 7.5 5.0 8.3 34.5 10.9 Manufacturing 146 7.9 56.9 2.7 12.3 10.8 8.4 9.8 Basic materials 32 164.2 14.6 12.6 16.9 18.0 13.0 Recurring profits 75 Processing 47.8 4.4 26.8 4.2 9.0 3.7 7.9 (% y-y) Nonmanufacturing 142 14.7 5.8 18.0 7.6 5.5 4.2 7.7 Nonmanufacturing (exfinancials) 117 8.8 15.8 8.9 3.4 2.4 0.0 6.0 18.5 Russell/Nomura Small Cap 1,081 45.0 0.7 10.1 9.4 7.5 10.5 Russell/Nomura Small Cap (exfinancials) 996 50.1 0.4 18.4 10.8 9.3 7.9 10.7 Russell/Nomura Large Cap 288 38.9 3.1 14.8 5.2 8.3 4.2 8.7 Russell/Nomura Large Cap (exfinancials) 8.2 263 39.5 6.5 10.8 3.6 7.5 3.0 146 Manufacturing 66.8 15.8 3.7 12.0 5.1 9.9 11.0 Basic materials 32 308.5 18.8 17.7 23.8 22.1 14.4 After-tax profits Processing 75 51.4 -1.4 29.3 1.4 9.3 1.1 8.0 (% y-y) Nonmanufacturing 142 15.1 10.5 13.7 6.8 4.6 3.2 7.4 Nonmanufacturing (exfinancials) 117 7.6 4.1 3.5 0.7 5.5 23.0 -0.2Russell/Nomura Small Cap 1,081 72.2 1.5 16.3 6.3 12.5 7.6 23.7 Russell/Nomura Small Cap (exfinancials) 25.5 18.5 7.4 84.9 0.3 5.7 14.1

Note: Latest estimates as of 2 September 2024; previous estimates as of 3 June 2024.

Source: Nomura

Fig. 2: Key earnings estimate assumptions

As of 1 Aug 2024									4			
			Industrial production 2015se year	Policy rate (FY-end)	WTI	Exchan (a	ge rate /g)	Industrial production 2015 base year	Policy rate (FY-end)	WTI		ige rate vg)
			% y-y	%	\$/bbl	USD/JPY	EUR/JPY	% y-y	%	\$/bbl	USD/JPY	EUR/JPY
FY	FY23		-2.0	0.00	77.8	144.53	156.75	-1.9	0.00	77.8	144.53	156.75
	FY24		0.5	0.25	80.1	151.47	161.95	2.6	0.25	80.0	150.00	160.00
	FY25		3.4	0.25	75.0	150.00	160.00	2.6	0.25	75.0	150.00	160.00
Half-yearly	FY23	H1	-1.4	-0.10	78.0	140.90	153.36	-1.4	-0.10	78.0	140.90	153.36
	FY23	H2	-2.6	0.00	77.6	148.16	160.13	-2.3	0.00	77.6	148.16	160.13
	FY24	H1	-1.8	0.25	80.3	152.94	163.90	1.0	0.00	80.0	150.00	160.00
	FY24	H2	2.9	0.25	80.0	150.00	160.00	4.1	0.25	80.0	150.00	160.00
	FY25	H1	4.0	0.25	75.0	150.00	160.00	2.6	0.25	75.0	150.00	160.00
	FY25	H2	2.8	0.25	75.0	150.00	160.00	2.6	0.25	75.0	150.00	160.00

Note: WTI is the term-average WTI crude oil futures price. The above assumptions are not Nomura forecasts but the assumptions on which Nomura analysts base their earnings forecasts.

Contributions to recurring profit growth by sector

Overview of the corporate earnings outlook for FY24

For FY24, our analysts expect recurring profits to increase in 15 of 19 sectors and fall in four.

Sectors that our analysts expect to make large positive contributions to overall profits include financials, electrical machinery & precision equipment, chemicals, transportation, and machinery. In financials, our analysts see numerous positive factors including higher profits from market-related operations and an increase in transactions with large companies, efforts to boost margins, for example via improved spreads and overhead controls, and growth in asset management earnings from the sale of strategic shareholdings by insurance companies. In electrical machinery & precision equipment, our analysts forecast a wide-ranging recovery in demand, with recovery and expansion in the market for semiconductor production equipment stemming from an increase in demand for semiconductors for generative AI applications, and a recovery in shipments of electronic parts for automotive applications. They also expect a contribution from the disappearance of transitory costs related to overseas businesses posted by some companies in FY23. In chemicals, our analysts expect improved demand for electronic materials on recovery in the semiconductor industry and expanded margins on petroleum fuels in Japan to contribute to profit growth. They also expect a substantial increase as large impairment losses posted by several companies in FY23 drop out of the picture. In transportation, the bulk of the prospective profit boost comes from shipping, with continued tensions in the Middle East and rising containership rates. In machinery, our analysts expect the disappearance of costs related to engines in international joint development projects in the heavy machinery field, and profit growth in the aircraft and defense fields.

Sectors expected to make major negative contributions to overall profit growth are utilities and automobiles. In utilities, gains under the fuel cost adjustment scheme look set to shrink for electric power companies. In automobiles, our analysts expect a major impact from automakers' increased investment in human capital and next-generation technologies, lower sales volumes, and higher SG&A costs.

Overview of the corporate earnings outlook for FY25

In FY25, our analysts forecast a switch to y-y growth in real wages in Japan and think overseas economies will be solid. Profit growth at major Japanese companies as a whole is likely to improve versus forecasts for FY24. For FY25, our analysts expect recurring profits to increase in 17 of 19 sectors and fall in two.

Sectors expected to make large contributions to overall profit growth include electrical machinery & precision equipment, financials, chemicals, pharmaceuticals & healthcare, and steel & nonferrous metals. The factors expected to push up profits in the electrical machinery & precision equipment, financials, and chemicals sectors are more or less the same as in FY24. In the pharmaceuticals & healthcare sector, our analysts forecast higher sales of pharmaceuticals and medical equipment, as in FY24. In the steel & nonferrous metals sector, our analysts expect contributions to profit growth from production reforms in Japan and expanded sales of high value-added products such as electrical steel sheet.

Sectors that our analysts expect to make large negative contributions to profits include transportation and trading companies. For the transportation sector, our analysts expect containership rates, which rose in FY24, to normalize in FY25. For trading companies, our analysts have revised their forecasts to reflect lower volumes following the sale of coal mines in FY24 and the disappearance of one-time valuation gains posted in FY24. Our analysts also assume that crude oil prices will fall through FY25.

5

Fig. 3: Contributions to recurring profit growth by sector for the Russell/Nomura Large Cap Index

FY24E			
Increase in profits			(%)
	Growth	Contribution	Contribution
15 sectors			(ex financials)
Financials	18.2	32.6	-
Electrical machinery, precision equipment	15.3	22.6	33.5
Chemicals	21.2	17.6	26.2
Transportation	26.9	15.1	22.4
Machinery	20.9	12.5	18.6
Pharmaceuticals, healthcare	34.5	11.8	17.5
Telecommunications	14.0	8.3	12.3
Household goods	41.8	4.8	7.2
Trading companies	4.3	4.8	7.1
Services	9.6	3.8	5.6
Retailing	8.2	3.3	4.9
Construction	46.9	2.8	4.1
Housing, real estate	4.9	2.6	3.8
Food	4.9	1.8	2.7
Media	54.3	1.3	20

Decrease in profits			(%)
	Contribution		
4 sectors			(ex financials)
Softw are	-6.9	-1.9	-2.8
Steel, nonferrous metals	-10.8	-3.3	-4.9
Automobiles	-6.2	-15.8	-23.4
Utilities	-44.6	-24.7	-36.6

Note: SP = switch to profits; SL = switch to losses; LS = losses shrinking.

FY25E			
Increase in profits			(%)
	Growth	Contribution	Contribution
17 sectors			(ex financials)
Electrical machinery, precision equipment	16.8	25.0	32.4
Financials	12.4	23.0	-
Chemicals	14.0	12.3	16.0
Pharmaceuticals, healthcare	17.3	6.9	9.0
Steel, nonferrous metals	27.6	6.6	8.6
Machinery	10.4	6.6	8.5
Automobiles	3.1	6.5	8.4
Telecommunications	10.7	6.3	8.2
Housing, real estate	9.7	4.7	6.1
Services	11.7	4.4	5.7
Retailing	6.4	2.4	3.2
Household goods	13.6	1.9	2.5
Software	8.7	1.9	2.5
Utilities	6.1	1.6	2.1
Construction	19.8	1.5	2.0
Food	4.3	1.4	1.9
Media	32.3	1.1	1.4

Decrease in profits			(%)
	Grow th	Contribution	Contribution
2 sectors			(ex financials)
Trading companies	-6.0	-6.1	-7.9
Transportation	-13.3	-8.2	-10.7

Revisions to recurring profit forecasts (versus old forecasts)

Overview of the corporate earnings outlook for FY24

Our analysts have raised their FY24 recurring profit forecasts for 14 of 19 sectors and lowered them for five.

Their upward revisions (in value terms) are particularly large for sectors such as transportation, electrical machinery and precision equipment, financials, pharmaceuticals & healthcare, and housing & real estate. For the transportation sector, they raised containership rate assumptions to reflect ongoing tensions in the Middle East. For electrical machinery & precision equipment, they factored in rising demand for high-end products such as those with generative Al applications as well as strong demand across a wide range of areas, including energy and smartphone applications. In the financials sector, our analysts reflected strong earnings in client-facing operations at major banks, including business with large corporations in Japan and abroad, rising yen interest rates, and upbeat capital markets. For the pharmaceuticals & healthcare sector, our analysts hiked their forecasts to reflect solid sales of pharmaceuticals. In the housing & real estate sector, our analysts assume brisk sales in US housing operations as a result of the drop in interest rates.

Our analysts have made substantial downward revisions (in value terms) for sectors such as automobiles, steel & nonferrous metals, and chemicals. For automobiles, they reflected sales volume shortfalls at automakers and higher SG&A costs. For the steel & nonferrous metals sector, they factored in a deterioration in spreads because of ongoing weak export conditions for steel, and rising costs and deteriorating market conditions for steelmaking operations in Japan. For chemicals, they reflected the impact of the booking of impairment losses related to contract development and production of pharmaceuticals at some companies. Excluding this factor, the revisions since the previous exercise were limited.

Overview of the corporate earnings outlook for FY25

Our analysts have raised their FY25 recurring profit forecasts for 11 of 19 sectors and lowered them for eight. The upward and downward revisions (in value terms) to their FY25 forecasts are both smaller than those to their FY24 forecasts.

Their upward revisions (in value terms) are particularly large for sectors such as financials, electrical machinery & precision equipment, housing & real estate, and pharmaceuticals & healthcare. The main factors behind upward revisions are broadly the same as for FY24 forecasts for all sectors. The downward revisions (in value terms) were particularly large for sectors such as food, automobiles, and trading companies.

7

Fig. 4: Revisions to recurring profit estimates for the Russell/Nomura Large Cap Index

	FY22E			
[Upw ard revisions]	14 sectors			
	New	Old	Revision	Change
	¥bn	¥bn	¥bn	%
Transportation	3,602	3,053	549.0	18.0
Electrical machinery, precision equipmen	8,600	8,231	368.8	4.5
Financials	10,740	10,442	298.7	2.9
Pharmaceuticals, healthcare	2,325	2,215	110.2	5.0
Housing, real estate	2,824	2,720	103.5	3.8
Machinery	3,669	3,602	66.4	1.8
Services	2,171	2,126	45.1	2.1
Trading companies	5,850	5,819	31.6	0.5
Household goods	829	802	26.6	3.3
Retailing	2,213	2,192	20.4	0.9
Softw are	1,283	1,265	18.0	1.4
Utilities	1,553	1,538	15.4	1.0
Construction	442	428	14.5	3.4
Telecommunications	3,422	3,420	2.0	0.1

[Dow nw ard revisions]	5 sectors			
	New	Old	Revision	Change
	¥bn	¥bn	¥bn	%
Media	192	204	-11.6	-5.7
Food	1,948	2,033	-85.1	-4.2
Chemicals	5,103	5,254	-150.9	-2.9
Steel, nonferrous metals	1,390	1,550	-160.0	-10.3
Automobiles	12,132	12,466	-333.9	-2.7

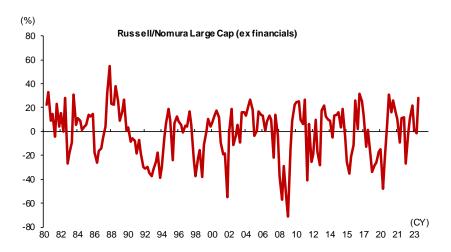
Note: Latest estimates as of 2 September 2024; previous estimates as of 3 June 2024.

	FY23E			
[Upw ard revisions]	11 sectors			
	New	Old	Revision	Change
	¥bn	¥bn	¥bn	%
Financials	12,075	11,620	455.0	3.9
Electrical machinery, precision equipmen	10,048	9,595	453.1	4.7
Housing, real estate	3,098	2,987	111.5	3.7
Pharmaceuticals, healthcare	2,728	2,637	90.5	3.4
Transportation	3,123	3,086	37.0	1.2
Services	2,424	2,389	35.7	1.5
Machinery	4,050	4,017	32.8	0.8
Household goods	942	925	17.1	1.8
Media	254	240	13.9	5.8
Construction	530	521	8.5	1.6
Utilities	1,648	1,641	7.0	0.4

[Downward revisions]	8 sectors									
	New	Old	Revision	Change						
	¥bn	¥bn	¥bn	%						
Chemicals	5,817	5,824	-7.7	-0.1						
Softw are	1,394	1,403	-8.8	-0.6						
Retailing	2,354	2,388	-34.2	-1.4						
Telecommunications	3,789	3,878	-88.8	-2.3						
Steel, nonferrous metals	1,774	1,864	-90.0	-4.8						
Trading companies	5,498	5,595	-96.4	-1.7						
Automobiles	12,509	12,611	-102.2	-0.8						
Food	2,031	2,204	-172.8	-7.8						

Fig. 5: Revision index for the Russell/Nomura Large Cap Index

								(%)
(yy/m)	22/12	23/3	23/6	23/9	23/12	24/3	24/6	24/9
Russell/Nomura Large Cap	9.1	-24.7	-0.7	10.4	20.2	2.4	2.1	28.1
Russell/Nomura Large Cap (ex financials)	11.7	-27.1	-1.1	10.9	21.5	1.9	-1.5	28.1
Manufacturing	4.1	-43.1	-1.4	0.7	18.2	-7.5	6.1	25.3
Basic materials	0.0	-30.0	-40.0	-46.7	16.7	-18.2	-6.1	12.5
Processing	2.7	-50.7	12.3	23.3	23.6	-4.0	5.3	24.0
Nonmanufacturing (ex financials)	20.8	-8.2	-0.8	23.0	25.4	13.7	-11.1	31.6



Note: (1) Calculated by Nomura based on revisions to recurring profit forecasts. Excludes consolidated subsidiaries. (2) Revision index = (number of upward revisions - number of downward revisions) ÷ number of constituent companies.

Russell/Nomura Large Cap Index: earnings indicators

Fig. 6: Percentage change in sales by sector (% y-y)

(% y-y) FY24E **FY20 FY21** FY22 FY23 FY24E FY25E FY25E No. of Old Old New cos New Industrial groups Russell/Nomura Large Cap (ex financials) 263 -7.5 14.1 17.2 3.9 3.3 4.1 3.6 3.3 146 15.2 17.4 6.9 3.9 Manufacturing -8.0 4.3 5.2 3.4 Basic materials 32 28.8 24.2 -2.7 5.7 4.4 5.2 4.8 -12.175 Processing -7.7 13.3 16.4 10.6 3.6 5.2 3.6 3.1 Nonmanufacturing (ex financials) 117 -6.8 12.8 16.9 0.1 1.8 2.6 3.2 3.1 **Broad sectors** Materials 32 -12.1 28.8 24.2 -2.7 5.7 4.4 5.2 4.8 42 13.9 19.7 4.6 3.8 Machinery, autos -10.4 15.5 6.2 3.1 33 -3.0 12.5 11.4 3.1 2.9 1.7 1.4 3.1 Electronics 80 15.6 14.6 1.4 2.0 3.0 2.8 Consumer, distribution -4.4 0.6 -0.6 23 6.0 7.2 2.8 4.6 4.6 Information 3.6 3.9 Utilities, infrastructure 53 -12.2 23.6 2.8 3.0 6.0 0.7 4.2 5.5 Sectors 26 27.8 26.3 -5.5 6.8 5.1 2.3 1.9 Chemicals -12.4-11.3 31.5 18.2 5.9 12.3 12.1 Steel, nonferrous metals 6 3.0 2.7 24 -5.5 17.8 18.0 7.4 6.0 7.4 4.5 4.3 Machinery 18 -11.8 12.8 20.2 18.0 4.2 5.9 3.6 2.8 Electrical machinery, precision equipment 33 -3.0 12.5 11.4 1.7 1.4 3.1 3.1 2.9 Pharmaceuticals, healthcare 15 -2.17.4 10.9 7.2 4.7 6.9 2.2 1.1 Food products 13 -3.9 2.0 12.3 7.4 6.0 6.4 3.2 4.8 Household goods 11 -7.4 9.2 10.2 2.2 6.6 7.5 4.2 3.7 Trading companies 10 -5.8 30.3 19.4 -5.6 -0.8 2.8 2.5 Retailing 15 -3.4 13.7 15.0 3.3 4.5 5.1 3.8 3.4 Services 16 -4.0 3.1 5.5 7.2 -3.0 -2.5 3.0 2.9 Software 12 9.2 3.8 3.3 9.0 1.2 2.2 8.8 8.1 Media 3 -12.919.7 12.2 3.1 6.0 9.1 2.5 3.6 Telecommunications 8 2.6 2.9 3.9 3.8 3.9 -0.65.4 7.5 Construction, engineering 5 5.8 11.8 5.0 5.5 3.6 2.9 -9.8 9.6 19 8.7 5.0 4.1 5.9 Housing, real estate -4.38.4 6.6 9.1 Transportation 21 -28.2 15.5 25.5 5.0 6.8 2.5 1.8 4.3 Utilities -3.1 44.1 -9.9 1.2 0.4 1.4 1.2 -4.1

Note: (1) Figures exclude listed consolidated subsidiaries. (2) Latest estimates as of 2 September 2024; previous estimates as of 3 June 2024.

Fig. 7: Percentage change in recurring profits by sector (% y-y)

(% y-y) FY24E FY24E **FY20 FY21** FY22 FY23 FY25E FY25E No. of Old Old New cos New Industrial groups Russell/Nomura Large Cap 288 4.5 34.1 4.2 15.0 6.3 7.8 8.7 8.3 Russell/Nomura Large Cap (ex financials) 263 5.6 34.5 7.7 10.9 5.0 6.1 8.3 7.5 Manufacturing 146 7.6 56.9 2.7 12.3 8.4 7.9 9.8 10.8 Basic materials 32 13.7 164.2 -7.2 -14.6 18.0 12.6 13.0 16.9 Processing 75 8.7 47.8 4.4 26.8 3.7 4.2 7.9 9.0 Nonmanufacturing 142 2.0 14.7 5.8 18.0 4.2 7.6 7.7 5.5 Nonmanufacturing (ex financials) 117 3.3 8.8 15.8 8.9 -0.0 3.4 6.0 2.4 **Broad sectors** Materials 32 13.7 164.2 -7.2 -14.6 18.0 12.6 13.0 16.9 Machinery, autos 42 -7.0 57.8 3.9 45.9 0.6 -1.0 3.5 4.8 Electronics 33 34.8 36.0 5.3 -0.8 10.4 15.3 16.6 16.8 Consumer, distribution 80 -12.0 56.6 11.5 -4.2 10.0 11.1 6.3 4.2 23 157.0 -60.0 0.3 22.2 8.5 8.7 12.9 11.0 Information Utilities, infrastructure 53 -68.8 137.7 33.9 17.1 -10.4 -2.5 6.4 -0.3 Financials 25 31.9 -18.3 49.9 14.9 18.2 11.3 12.4 -1.4 **Sectors** Chemicals 26 -11.6 119.1 -5.2 -16.2 24.8 21.2 10.9 14.0 Steel, nonferrous metals 6 SP 555.9 -13.0 -9.6 -0.5 -10.8 20.3 27.6 24 -5.0 61.7 6.6 3.8 18.7 20.9 11.5 10.4 Machinery 18 -7.7 56.5 2.9 61.2 -3.6 -6.2 1.2 3.1 Electrical machinery, precision equipment 33 34.8 36.0 5.3 -0.8 10.4 15.3 16.6 16.8 Pharmaceuticals, healthcare 15 11.8 6.5 18.2 -21.8 28.1 34.5 19.1 17.3 13 0.6 10.0 17.7 11.0 9.5 4.9 8.4 4.3 Food products Household goods 11 -23.6 30.0 -14.6 -13.0 37.2 41.8 15.2 13.6 10 208.6 Trading companies -26.8 18.6 -11.2 3.7 4.3 -3.8 -6.0 15 Retailing -17.720.0 20.5 12.2 7.2 8.2 8.9 6.4 16 Services -14.3 36.1 -12.813.6 7.4 9.6 12.4 11.7 12 Software 39.6 14.4 -5.8 12.9 -8.2 -6.9 10.9 8.7 3 Media SL SP -36.1 -36.8 63.6 54.3 17.9 32.3 8 Telecommunications 207.6 -74.9 9.9 32.6 13.9 14.0 13.4 10.7 5 Construction, engineering -13.4-22.8 2.1 -26.2 42.1 46.9 21.9 19.8 19 Housing, real estate -10.8 24.1 10.2 -4.5 1.0 4.9 9.8 9.7 21 Transportation SL SP 92.2 -28.1 7.6 26.9 1.1 -13.3 Utilities 8 -15.3 -61.2 SL 1.868.3 -45.2 -44.6 6.7 6.1 Financials 25 -1.4 31.9 -18.3 49.9 14.9 18.2 11.3 12.4

Note: (1) Figures exclude listed consolidated subsidiaries. (2) Latest estimates as of 2 September 2024; previous estimates as of 6 June 024. (3) SP = switch to profits, SL = switch to losses. LS = losses shrinking. LI = losses increasing.

Fig. 8: Recurring profits by sector (absolute amount, ¥1bn)

(¥bn) FY20 **FY21** FY22 FY23 FY24E FY24E FY25E FY25E No. of cos Old New Old New F E F Industrial groups 64,522 Russell/Nomura Large Cap 289 40,173 53,958 55,567 76,086 69,358 70,286 75.425 Russell/Nomura Large Cap (ex financials) 264 34,590 46,630 49,619 55,630 58,916 59,546 63.805 64,011 18,613 29,102 32,824 Manufacturing 147 29,038 36,153 35,995 39,678 39,899 33 2,721 7,020 6,195 5,377 6,804 6,493 7,688 7,591 Basic materials 23,232 75 17,723 18,300 24,401 Processing 12,114 24,300 26,224 26,608 21,560 26,464 34,291 142 24,920 31,698 33,204 35,747 36,187 Nonmanufacturing Nonmanufacturing (ex financials) 117 15,977 17,592 20,516 24,127 22,806 22,763 23,551 24,112 **Broad sectors** Materials 33 2,721 7,020 6,195 5,377 6,804 6,493 7,688 7,591 6,492 10,594 16,559 Machinery, autos 42 10,244 15,813 16,069 15,801 16,629 7.706 33 5,622 7.479 7,419 8,231 8,600 9,595 10,048 **Electronics** Consumer, distribution 80 8,260 13,236 14,424 13,827 15,186 15,335 16,137 15,977 Information 23 9,589 3,820 3,709 4,509 4,888 4,896 5,520 5,437 Utilities, infrastructure 53 1,906 4,831 6,990 8,686 7,738 8,421 8,235 8,399 Financials 25 5,583 7,328 5,948 8,892 10,442 10,740 11,620 12,075 Sectors 27 Chemicals 2,425 5,218 4,715 3,988 5,254 5,103 5,824 5,817 Steel, nonferrous metals 6 296 1,802 1,480 1,388 1,550 1,390 1,864 1,774 Machinery 24 1,670 2,637 2,853 2,986 3,602 3,669 4,017 4,050 18 Autos 4,822 7.608 7.741 12.827 12,466 12,132 12.611 12,509 Electrical machinery, precision equipment 33 5,622 7,479 7,706 7,419 8,231 8,600 9,595 10,048 15 Pharmaceuticals, healthcare 1,810 1,983 2,253 1,762 2,215 2,325 2,637 2,728 Food products 13 1,373 1,533 1,660 1,869 2,033 1,948 2,204 2,031 Household goods 596 585 802 829 925 11 778 694 942 5,203 5,481 5,498 Trading companies 1,663 5,819 5,850 5,595 10 6.172 Retailing 15 1,310 1,651 1,824 2,124 2,192 2,213 2,388 2,354 Services 16 1,509 2,086 1,821 2,006 2,126 2,171 2,389 2,424 Software 12 1,172 1,381 1,214 1,366 1,265 1,283 1,403 1,394 3 327 209 204 192 240 254 Media 132 8 8.419 2.112 2.286 3.010 3.420 3.422 3.878 3,789 **Telecommunications** Construction, engineering 5 636 501 408 301 428 442 521 530 19 1,878 2,509 2,706 2,608 2,720 2,824 2,987 3,098 Housing, real estate Transportation 21 -1,5731,446 4,011 2,972 3,053 3,602 3,086 3,123 1,553 Utilities 965 375 2.804 1.538 1.648 8 -135 1.641 7,328 12,075 Financials 5.583 5.948 8.892 10.442 10.740 11.620

Note: Figures exclude listed consolidated subsidiaries. Index composition for period through FY23 differs from index composition from FY24 onwards. Accordingly, prior-year comparison base for y-y changes has been altered, thereby resulting in different y-y figures than before. Latest estimates as of 2 September 2024; previous estimates as of 3 June 2024.

Fig. 9: Percentage change in quarterly sales and profits (FY23 Q2-FY24 Q1)

		%у-у														
		Sale	s		0	perating	profits			Recurring	profits			Net pr	ofits	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Industrial groups																
Russell/Nomura Large Cap	-	-	-	-	-	-	-	-	-12.1	35.5	12.5	13.0	-20.7	47.6	2.4	8.0
Russell/Nomura Large Cap (ex financials)	2.2	3.2	4.4	6.9	19.4	17.5	5.8	11.3	-18.0	33.1	10.0	9.6	-27.5	46.2	4.3	4.1
Manufacturing	5.2	6.3	6.4	8.2	5.3	16.2	13.7	19.9	5.1	23.2	21.5	13.5	8.5	24.1	15.7	3.0
Basic materials	-5.9	-2.3	1.8	7.0	-8.2	37.2	-11.9	37.2	-12.6	65.2	-12.7	20.8	-13.4	79.0	-25.7	10.8
Processing	9.2	10.3	7.6	8.2	13.2	20.0	24.9	16.4	14.7	24.5	33.9	11.0	18.9	26.9	25.0	4.6
Nonmanufacturing	-	-	-	-	-	-	-	-	-26.3	48.7	3.4	12.5	-40.8	77.1	-8.9	13.3
Nonmanufacturing (ex financials)	-1.7	-0.8	1.9	5.2	52.7	19.9	-6.0	-1.6	-39.6	47.8	-4.9	4.2	-54.5	88.4	-8.9	5.9
Broad sectors																
Basic materials	-5.9	-2.3	1.8	7.0	-8.2	37.2	-11.9	37.2	-12.6	65.2	-12.7	20.8	-13.4	79.0	-25.7	10.8
Machinery, autos	14.8	14.5	11.5	9.7	40.9	32.8	38.5	14.3	38.9	33.6	57.8	7.1	50.4	36.0	43.0	3.4
Electronics	-0.9	2.3	0.5	5.1	-18.3	1.4	6.5	20.9	-16.5	10.8	2.0	21.2	-16.7	13.9	3.6	7.5
Consumption, distribution	-2.4	0.7	5.0	6.5	3.4	-3.1	11.8	12.4	-3.6	-3.3	12.6	12.0	-6.1	-3.2	14.8	3.0
Information	3.7	3.1	3.0	3.7	6.6	2.7	-0.4	-5.7	-91.8	398.3	6.4	17.4	SL	SP	71.1	42.5
Utilities, infrastructure	1.7	-3.6	-1.3	5.9	153.9	44.8	-24.3	-6.3	57.6	20.5	-28.3	-7.0	24.3	58.1	-43.6	-6.1
Financials	-	-	-	-	-	-	-	-	75.9	51.1	33.3	33.6	115.0	55.0	-9.1	29.3
Sectors																
Chemicals	-9.9	-4.5	0.8	8.1	-7.1	50.7	-23.5	55.7	-12.2	99.0	-25.2	28.6	-14.2	134.1	-32.9	17.0
Steel, nonferrous metals	6.4	4.2	4.8	4.3	-11.6	10.0	34.2	-1.9	-14.0	11.6	40.8	0.6	-10.9	22.8	-15.0	-2.0
Machinery	3.7	6.7	5.6	10.1	-31.0	17.4	6.5	15.9	-33.8	24.9	10.8	13.0	-39.2	34.6	8.0	12.3
Automobiles	18.1	16.9	13.4	9.5	72.8	37.6	54.1	13.8	67.2	36.1	78.0	5.6	91.6	36.4	58.4	1.2
Electrical machinery, precision equipment	-0.9	2.3	0.5	5.1	-18.3	1.4	6.5	20.9	-16.5	10.8	2.0	21.2	-16.7	13.9	3.6	7.5
Pharmaceuticals, healthcare	8.7	2.0	8.5	11.2	-30.4	-28.9	-24.1	9.8	-33.8	-31.8	-19.4	12.4	-33.7	-27.9	0.5	-26.6
Food products	6.7	6.8	9.0	9.5	21.1	16.9	14.3	13.2	15.2	30.3	21.1	14.1	27.1	29.1	7.5	11.5
Household goods	0.5	-2.5	7.5	9.5	-0.6	-29.1	10.6	43.1	3.5	-24.1	20.2	40.5	0.5	-23.3	55.0	37.7
Trading companies	-10.3	-1.5	-0.0	5.8	-8.1	5.9	24.1	4.7	-15.0	-5.0	7.8	5.7	-17.0	-4.8	11.8	4.5
Retailing	0.5	2.4	2.5	6.0	19.5	20.0	15.6	10.8	15.6	23.2	30.2	17.2	-0.7	30.5	29.6	11.5
Services	3.9	8.0	18.7	2.2	25.6	1.8	36.8	14.0	28.3	2.5	28.6	15.3	26.6	1.7	25.7	39.1
Softw are	7.1	2.0	4.2	-11.2	4.5	0.9	-12.8	-32.4	0.9	16.3	0.2	-28.4	-14.4	13.7	-15.6	-25.9
Media	0.6	4.1	4.0	18.1	-18.8	-57.2	-4.8	133.2	-22.2	-68.7	11.6	43.0	-81.7	SL	78.2	28.1
Telecommunications	3.4	3.2	2.7	6.2	8.9	7.7	5.3	3.8	-98.9	1,683.0	10.3	46.1	SL	SP	143.6	435.9
Construction, engineering	11.9	10.7	4.7	11.2	-15.0	-80.8	0.6	116.1	-16.4	-74.6	5.8	75.9	-12.9	-73.3	34.0	61.5
Housing, real estate	7.4	5.4	4.6	11.0	11.1	6.4	-6.3	22.5	4.3	6.5	-13.8	21.6	5.4	10.4	-11.8	12.8
Transportation	3.5	2.5	7.4	10.0	57.8	20.4	1.6	19.1	-36.8	-14.5	-12.3	22.7	-54.3	-21.2	8.7	27.9
Utilities	-7.8	-20.7	-15.9	-5.3	SP	SP	-68.1	-45.9	SP	SP	-63.5	-45.3	SP	SP	-86.5	-44.2
Financials	-	-	-	-	-	-	-	-	75.9	51.1	33.3	33.6	115.0	55.0	-9.1	29.3

Note: (1) Q1 = Feb-Apr, Mar-May, or Apr-Jun; Q2 = May-Jul, Jun-Aug, or Jul-Sep; Q3 = Aug-Oct, Sep-Nov, or Oct-Dec; Q4 = Nov-Jan, Dec-Feb, or Jan-Mar. (2) Figures are for companies that had announced results (either full-year, Q1, Q2, or Q3) by 2 September 2024. (3) Excludes listed consolidated subsidiaries. (4) SP = switch to profits; SL = switch to losses; LS = losses shrinking; LI = losses increasing.

Fig. 10: Valuation indicators

	P/E (x)			P/CF (x)			P/B (x)		Dividend yield (%)			ROE(%)		
	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E	FY23	FY24E	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E
Industrial groups														
Russell/Nomura Large Cap	16.1	14.8	13.8	_	_	-	1.54	1.48	2.28	2.43	2.59	9.4	9.7	9.9
Russell/Nomura Large Cap (ex loss-making cos)	15.6	14.4	13.5	-	-	-	1.56	1.49	2.32	2.48	2.64	9.7	10.0	10.1
Russell/Nomura Large Cap (ex financials)	16.9	15.7	14.6	9.8	9.2	8.8	1.65	1.57	2.14	2.25	2.39	9.5	9.7	9.9
Manufacturing	17.0	15.2	14.2	10.1	9.3	8.8	1.67	1.58	2.13	2.28	2.43	9.5	10.1	10.2
Basic materials	12.9	10.4	9.7	6.1	5.3	5.0	1.05	0.99	2.88	3.16	3.32	7.8	9.2	9.4
Processing	16.0	14.6	13.7	10.0	9.4	8.9	1.67	1.58	1.99	2.15	2.32	10.2	10.5	10.5
Nonmanufacturing	15.1	14.4	13.4	-	-	-	1.40	1.38	2.46	2.61	2.79	9.2	9.4	9.6
Nonmanufacturing (ex financials)	16.6	16.5	15.2	9.3	9.2	8.7	1.61	1.55	2.16	2.20	2.33	9.5	9.2	9.4
Broad sectors														
Basic materials	12.9	10.4	9.7	6.1	5.3	5.0	1.05	0.99	2.88	3.16	3.32	7.8	9.2	9.4
Machinery, autos	11.7	11.1	10.8	7.6	7.2	7.0	1.19	1.13	2.77	2.92	3.04	9.9	9.9	9.6
Electronics	23.4	19.9	17.8	13.9	12.5	11.5	2.56	2.40	1.32	1.48	1.70	10.6	11.6	12.0
Consumption, distribution	20.6	19.9	18.8	12.8	12.5	12.0	2.09	2.03	2.03	2.09	2.16	10.0	9.9	10.0
Information	27.6	24.1	21.1	11.1	10.5	9.8	2.01	1.97	1.97	1.97	2.10	7.3	8.1	8.9
Utilities, infrastructure	10.6	11.0	10.2	6.0	6.1	5.8	1.05	0.99	2.82	2.87	3.09	9.6	8.8	8.9
Financials	11.9	10.5	9.8	-	-	-	1.01	1.06	3.34	3.81	4.12	8.7	9.8	10.1
Sectors														
Chemicals	14.1	11.7	10.8	6.8	6.1	5.7	1.19	1.14	2.58	2.84	2.99	8.2	9.4	9.7
Steel, nonferrous metals	9.4	7.0	6.6	4.3	3.4	3.3	0.69	0.63	4.18	4.58	4.80	6.9	8.7	8.7
Machinery	16.9	15.3	14.4	10.5	9.7	9.2	1.57	1.56	2.18	2.40	2.53	9.3	9.9	10.0
Automobiles	10.0	9.7	9.5	6.6	6.4	6.2	1.05	0.99	3.08	3.20	3.32	10.2	9.8	9.5
Electrical machinery, precision equipment	23.4	19.9	17.8	13.9	12.5	11.5	2.56	2.40	1.32	1.48	1.70	10.6	11.6	12.0
Pharmaceuticals, healthcare	31.4	26.7	24.3	17.0	15.9	15.1	2.51	2.46	1.90	1.97	2.04	7.9	9.0	9.6
Food products	18.8	17.9	17.9	11.8	11.4	11.4	1.88	1.79	2.99	3.03	3.03	9.8	9.8	9.4
Household goods	27.1	23.6	21.6	16.1	14.6	13.8	2.83	2.72	1.74	1.83	1.95	10.2	11.2	11.5
Trading companies	11.0	11.9	11.3	7.8	8.2	7.8	1.43	1.36	3.13	3.23	3.32	12.6	11.0	10.8
Retailing	28.8	26.7	24.6	14.7	13.8	13.1	3.04	3.00	1.29	1.32	1.41	10.7	10.9	11.0
Services	29.7	26.9	25.3	18.5	17.3	16.6	2.10	2.13	1.04	1.08	1.14	7.1	7.9	8.2
Software	28.3	26.3	23.6	23.9	22.3	20.3	4.47	4.26	1.90	1.79	2.03	15.4	15.6	16.0
Media	26.0	19.4	18.3	15.6	13.2	12.9	1.64	2.32	1.89	2.01	2.12	9.0	11.5	11.4
Telecommunications	27.3	23.3	20.0	8.3	7.9	7.4	1.53	1.48	2.02	2.07	2.14	5.5	6.3	7.2
Construction	14.0	11.7	10.4	10.9	9.4	8.5	1.13	1.12	3.26	3.84	4.37	8.1	9.6	10.6
Housing, real estate	13.3	12.2	11.6	9.3	8.7	8.4	1.30	1.24	2.75	2.96	3.14	9.6	9.8	9.7
Transportation	9.0	11.1	10.0	5.1	5.8	5.4	1.06	0.97	2.99	2.70	2.92	11.2	8.5	9.0
Utilities	8.7	8.1	7.8	3.4	3.2	3.1	0.67	0.63	2.32	2.53	2.71	7.5	7.5	7.4
Financials	11.9	10.5	9.8	-	-	-	1.01	1.06	3.34	3.81	4.12	8.7	9.8	10.1
Russell/Nomura Small Cap	14.2	13.4	13.0	-	-	-	1.12	1.09	2.57	2.64	2.70	7.8	7.9	7.7
Russell/Nomura Small Cap (ex financials)	14.6	13.8	13.4	8.3	8.0	7.8	1.23	1.18	2.51	2.59	2.65	8.3	8.3	8.1

Note: As of 2 September 2024.

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The Russell/Nomura Japan Equity Indexes are Japanese equity indexes developed jointly by Nomura Fiduciary Research & Consulting Co., Ltd. and Frank Russell Company.

Russell/Nomura Japan Equity Indexes should be useful in:

- Determining investment strategies (strategic asset allocation)
- Determining manager structures
- Devising asset management benchmarks
- Supporting portfolio management activities
- Evaluating the performance of various investment styles
- Managing risk

Russell/Nomura Japan Equity Indexes have the following characteristics:

- They are share price indexes that are weighted by free float-adjusted market capitalization and cover the top 98% of all listed stocks in terms of float-adjusted market capitalization, thereby offering broad market coverage
- In addition to stocks listed on the First Section of the Tokyo Stock Exchange (TSE-1), they include stocks listed on other exchanges
- Because the indexes take into consideration the stable shareholding ratio, they reflect the stocks that are actually available for investment
- · There are style indexes for large and small companies and for value and growth stocks
- The Prime Index consists of the top 1,000 stocks in the Total Market Index by market cap excluding stable shareholdings
- Stocks are selected quantitatively based on clearly defined criteria
- The composition of each index is reviewed once a year

Complete details of rules for the Russell/Nomura Japan Equity Index can be found in the Russell/Nomura Japan Equity Indexes rulebook.

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As at 30 June 2024

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STOCKS

A rating of 'Buy', indicates that the analyst expects the stock to outperform the Benchmark over the next 12 months. A rating of 'Neutral', indicates that the analyst expects the stock to perform in line with the Benchmark over the next 12 months. A rating of 'Reduce', indicates that the analyst expects the stock to underperform the Benchmark over the next 12 months. A rating of 'Suspended', indicates that the rating, target price and estimates have been suspended temporarily to comply with applicable regulations and/or firm policies. Securities and/or companies that are labelled as 'Not rated' or shown as 'No rating' are not in regular research coverage. Investors should not expect continuing or additional information from Nomura relating to such securities and/or companies. Benchmarks are as follows: United States/Europe/Asia ex-Japan: please see valuation methodologies for explanations of relevant benchmarks for stocks, which can be accessed at: http://go.nomuranow.com/research/m/Disclosures; Global Emerging Markets (ex-Asia): MSCI Emerging Markets ex-Asia, unless otherwise stated in the valuation methodology; Japan: Russell/Nomura Large Cap.

SECTORS

A 'Bullish' stance, indicates that the analyst expects the sector to outperform the Benchmark during the next 12 months. A 'Neutral' stance, indicates that the analyst expects the sector to perform in line with the Benchmark during the next 12 months. A 'Bearish' stance, indicates that the analyst expects the sector to underperform the Benchmark during the next 12 months. Sectors that are labelled as 'Not rated' or shown as 'N/A' are not assigned ratings. Benchmarks are as follows: United States: S&P 500; Europe: Dow Jones STOXX 600; Global Emerging Markets (ex-Asia): MSCI Emerging Markets ex-Asia. Japan/Asia ex-Japan: Sector ratings are not assigned.

Target Price

^{**} As defined by the EU Market Abuse Regulation

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