Outlook for FY25–26 corporate earnings

Quarterly Update

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Summary and major assumptions

Sales up 4.3%, recurring profits up 9.0% in FY24

We have aggregated FY24 results and FY25–26 earnings forecasts by Nomura analysts for constituents of the Russell/Nomura Large Cap Index (sales and operating profits exclude financials, same basis hereafter). On an aggregate basis, sales rose 4.3% y-y in FY24, operating profits rose 3.9%, recurring profits rose 9.0%, and after-tax profits rose 7.5%. The main drivers of profit growth were improved spreads at banks thanks to rising interest rates in Japan, higher profits from investment businesses in the telecommunications sector, improvements in demand for semiconductor materials and SPE from generative Al-related applications, and a rise in shipping rates. That said, while sales growth was 0.3ppt higher than our prior forecasts dating from 3 March, operating profit growth was 1.9ppt lower, recurring profit growth was 1.7ppt lower, and after-tax profit growth was 1.1ppt lower.

Our analysts forecast FY25 sales down 0.9%, recurring profits down 4.6% for first decline in six years

Our analysts forecast FY25 sales down 0.9% y-y, operating profits down 2.0%, recurring profits down 4.6%, and after-tax profits down 4.9%. These figures represent downward revisions versus our previous forecasts of 3.3ppt for sales, 11.5ppt for operating profits, 8.5ppt for recurring profits, and 7.9ppt for after-tax profits. If these forecasts prove correct, they would mean the first decline in operating profits in five years and the first decline in recurring and after-tax profits in six years.

We forecast a sharp decline in profits for the automobile sector owing to US tariffs and a change in our forex assumption toward a stronger yen versus the dollar. We note that, based on the figures disclosed by our analysts, we expect US tariffs to depress FY25 recurring profit growth by around 4ppt for the Russell/Nomura Large Cap Index as a whole.

We have also aggregated earnings forecasts by Nomura analysts for FY26 for the first time. Our analysts expect US tariffs and forex to have a smaller impact in FY26 than in FY25. We expect profits to turn upwards for large cap companies as a whole, with profit growth across a broad range of sectors, not least electrical machinery & precision equipment and financials.

Revision index shows far more downward revisions than upward revisions

The Revision Index (RI) for the Russell/Nomura Large Cap Index (which shows the difference between the percentage of companies for which estimates were raised and the percentage for which estimates were lowered) stands at -32.6% in June 2025 (based on changes to recurring profit forecasts between 4 March and 2 June). Our analysts have lowered their forecasts for manufacturing companies in particular, having factored in the impact of US tariffs as well as a change to our forex assumption toward a stronger yen versus the dollar.

Dividend payout ratio of 36.2% for FY24, 81.5% of companies hike dividends

The dividend payout ratio rose from 34.0% for FY23 to 36.2% for FY24. While this was lower than our prior forecast of 36.7%, 81.5% of companies hiked their dividends, which was higher than our prior forecast of 77.2%. We also forecast dividend hikes for FY25 even though we forecast a decline in after-tax profits, and expect the dividend payout ratio to increase to 42.2%. We expect 65.7% of companies to increase their dividends, and think companies will retain their stance on strengthening shareholder returns.

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Fig. 1: Overview of consolidated earnings forecasts for the Russell/Nomura Large Cap Index

(%) FY22 FY23E FY24 FY25E FY26E FY24E of cos FY25F Items Category Actual Actual Actual Russell/Nomura Large Cap (exfinancials) 220 -0.9 3.3 4.0 2.4 17.2 3.9 4.3 124 2.4 Manufacturing 17.4 6.9 4.0 -2.5 3.4 4.1 Basic materials 29 Sales 24.2 1.2 -8.8 1.7 2.3 0.9 (% y-y) Processing 63 16.4 10.6 3.9 4.2 4.1 2.6 -1.1 Nonmanufacturing (exfinancials) 96 16.9 0.1 4.7 1.3 3.2 4.0 2.5 Russell/Nomura Small Cap (exfinancials) 946 11.0 4.0 5.4 3.4 3.9 5.1 4.0 Russell/Nomura Large Cap (exfinancials) 220 13.1 9.5 6.9 39 -2.0106 5.8 Manufacturing 124 10.4 3.9 7.6 3.9 -5.1 12.0 8.1 Operating profits Basic materials 29 -6.4 18.9 4.8 -0.4 12.9 11.8 8.3 (% y-y) Processing 63 22.0 -12.4 6.9 2.0 12.5 3.9 10.6 Nonmanufacturing (exfinancials) 96 13.3 23.7 4.1 3.5 8.5 1.9 7.8 Russell/Nomura Small Cap (exfinancials) 946 16.1 9.8 12.8 3.5 17.1 7.4 14.1 Russell/Nomura Large Cap 243 4.2 9.8 10.7 15.0 9.0 -4.6 3.9 Russell/Nomura Large Cap (exfinancials) 220 7.7 10.9 4.3 -7.4 10.2 7.1 2.7 Manufacturing 124 7.8 2.7 12.3 0.1 -6.6 12.0 4.9 Basic materials 29 -14.6 5.1 13.3 3.1 13.4 -7.2 -3.4 Recurring profits 63 Processing 4.4 26.8 -0.7 -15.1 12.1 2.6 5.2 (% y-y) 119 Nonmanufacturing 5.8 18.0 18.4 -2.8 7.9 16.8 0.3 Nonmanufacturing (exfinancials) 96 15.8 8.9 10.5 -8.3 7.8 10.3 -4.5 Russell/Nomura Small Cap 1,029 18.5 9.6 10.3 11.3 0.7 11.6 6.6 Russell/Nomura Small Cap (exfinancials) 946 0.4 18.4 11.4 6.0 9.9 10.2 11.3 Russell/Nomura Large Cap 243 3.1 14.8 7.5 -4.9 9.3 8.6 3.0 Russell/Nomura Large Cap (exfinancials) 220 6.5 10.8 2.8 -7.5 9.6 5.3 1.6 Manufacturing 124 15.8 -4.6 -3.9 10.9 1.5 7.4 -3.1 Basic materials 29 -18.8 17.7 11.3 13.2 0.3 22.3 After-tax profits Processing 63 -1.4 29.3 -5.9 -12.1 10.5 0.3 3.9 (% y-y) Nonmanufacturing 119 10.5 13.7 20.5 -5.8 7.8 16.2 -1.2 Nonmanufacturing (exfinancials) 96 7.7 23.0 4.1 14.2 12.2 11.0 -6. Russell/Nomura Small Cap 1,029 1.5 23.7 16.9 6.6 8.6 15.7 10.9 Russell/Nomura Small Cap (exfinancials) 946 25.5 17.7 6.0 16.8 10.9 0.3 87

Note: Latest estimates as of 2 June 2025, previous estimates as of 3 March 2025.

Source: Nomura

Fig. 2: Key earnings estimate assumptions

	As of 17 Apr. 2025						As of 17 Jan. 2025					
			Industrial production 2020 base year	Policy rate (FY-end)	WΤΙ	Exchange	rate (avg)	Industrial production 2020 base year	Policy rate (FY-end)	WTI	Exchange	rate (avg)
			% y-y	%	\$/bbl	USD/JPY	EUR/JPY	% y-y	%	\$/bbl	USD/JPY	EUR/JPY
FY	FY24		-1.5	0.50	74.3	152.40	163.57	-2.0	0.00	77.8	144.53	156.75
	FY25		0.8	0.75	60.0	140.00	155.00	-1.1	0.50	75.2	151.81	162.23
	FY26		1.4	0.75	60.0	140.00	155.00	3.0	1.00	70.0	150.00	155.00
Half-yearly	FY24	H1	-2.6	0.25	77.8	152.39	165.70	-1.4	-0.10	78.0	140.90	153.36
	FY24	H2	-0.3	0.50	70.8	152.42	161.45	-2.6	0.00	77.6	148.16	160.13
	FY25	H1	0.5	0.50	60.0	140.00	155.00	-2.4	0.25	77.8	152.39	165.70
	FY25	H2	1.2	0.75	60.0	140.00	155.00	0.1	0.50	72.6	151.24	158.77
	FY26	H1	1.6	0.75	60.0	140.00	155.00	2.5	0.75	70.0	150.00	155.00
	FY26	H2	1.2	0.75	60.0	140.00	155.00	3.5	1.00	70.0	150.00	155.00

Note: WTI is the term-average WTI crude oil futures price. The above assumptions are not Nomura forecasts but the assumptions on which Nomura analysts base their earnings forecasts

Contributions to recurring profit growth by sector

Overview of FY24 results

In FY24, recurring profits rose in 13 of 19 sectors and fell in the other six sectors.

The largest contributions to profit growth came from financials, telecommunications, electrical machinery & precision equipment, transportation, and pharmaceuticals & healthcare. The financials sector saw a broad range of positive factors, including higher profits from market-related operations, an increase in transactions with large companies, efforts to boost margins, for example via improved spreads, overhead controls, and growth in investment income from the sale of strategic shareholdings by insurance companies. The telecommunications sector saw a substantial contribution to profit growth from SoftBank Group's investment operations and investment funds. The electrical machinery & precision equipment sector benefited from recovery and growth in the SPE market resulting from rising demand for semiconductors used in generative AI. Some companies also saw the dropout of one-time costs at overseas operations booked in FY23. The transportation sector saw a major contribution from the shipping industry owing to the rise in containership rates due to the conflict in the Middle East. The pharmaceuticals & healthcare sector benefited substantially from the disappearance of impairment losses related to consolidated subsidiaries or the halt to development of pharmaceuticals in FY23, and sales of pharmaceuticals were solid too.

Sectors that made negative contributions included automobiles and utilities. The automobiles sector was affected by increased investment in human capital and next-generation technologies at automakers as well as a decline in sales volumes and increases in incentives and costs associated with the data falsification scandal. In the utilities sector, electric power companies saw a rise in electricity procurement costs and a deterioration in earnings from power distribution, while profits declined at the overseas operations of gas companies because of lower resource prices.

Overview of our forecasts for FY25–26

In FY25, we expect real wages to turn upwards y-y in Japan, but the outlook for the global economy is highly uncertain, partly because of US tariffs. Our analysts forecast growth in recurring profits for 12 of the 19 sectors and declines for seven, but expect recurring profits to decline on an overall basis.

Sectors that our analysts expect to make substantial positive contributions to profits include financials, food, pharmaceuticals & healthcare, steel & nonferrous metals, and electrical machinery & precision equipment. In the financials sector, our analysts expect further earnings growth at banks, particularly major banks, on the back of rising interest rates in Japan. In the pharmaceuticals & healthcare sector, our analysts forecast growth in sales of pharmaceuticals and medical equipment, as in FY24. In the steel & nonferrous metals sector, they expect positive contributions to profits from structural reforms in manufacturing in Japan and increased sales of high value added products, including electrical steel sheet. For the electrical machinery & precision equipment sector, our analysts expect positive contributions from ongoing solid demand for IT services and the disappearance of one-time losses including impairment losses booked in FY24 by some companies.

Sectors that our analysts expect to make major negative contributions to profits include automobiles, telecommunications, and transportation. For automobiles, our analysts' forecasts are weighed down by our assumption that the yen will be stronger than in FY24, as well as a heavy impact from US tariffs. For telecommunications, our analysts expect a y-y decline in profits from investment operations and investment funds at SoftBank Group. For the transportation sector, our analysts assume that containership rates will return to normal in FY25 after having risen in FY24.

We expect the impact of US tariffs and forex to be smaller in FY26 than in FY25. We expect recurring profit growth in most sectors and in electrical machinery & precision equipment and financials in particular.

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Fig. 3: Contributions to recurring profit growth by sector for the Russell/Nomura Large Cap Index

FY24			
Increase in profits			(%)
	Growth	Contribution	Contribution
13 sectors			(ex financials)
Financials	38.2	58.8	-
Telecommunications	55.4	28.2	68.4
Electrical machinery, precision equipment	12.0	15.2	36.8
Transportation	25.5	12.3	29.8
Pharmaceuticals, healthcare	34.8	10.2	24.7
Machinery	15.3	7.9	19.1
Services	18.2	6.1	14.8
Housing, real estate	12.3	5.6	13.6
Construction	88.3	4.5	10.9
Trading companies	3.6	3.4	8.3
Household goods	33.7	3.3	8.1
Chemicals	3.1	2.2	5.5
Retailing	3.7	1.3	3.2

Decrease in profits (%)					
	Growth	Contribution	Contribution		
6 sectors			(ex financials)		
Media	SL	-2.5	-6.0		
Softw are	-16.5	-3.9	-9.4		
Steel, nonferrous metals	-21.3	-5.6	-13.6		
Food	-22.5	-7.1	-17.2		
Utilities	-30.2	-14.3	-34.9		
Automobiles	-11.6	-25.6	-62.3		

FY25E			
Increase in profits			(%)
	Growth	Contribution	Contribution
17 sectors			(ex financials)
Electrical machinery, precision equipmen	17.1	22.9	27.6
Financials	8.0	16.8	-
Chemicals	16.4	10.2	12.2
Automobiles	7.2	8.3	10.0
Telecommunications	16.1	8.1	9.7
Machinery	10.4	5.1	6.2
Transportation	10.9	5.1	6.1
Pharmaceuticals, healthcare	12.2	5.1	6.1
Software	20.2	4.0	4.8
Housing, real estate	8.1	3.3	4.0
Services	7.9	3.0	3.6
Retailing	7.9	2.5	3.0
Household goods	15.9	1.9	2.2
Steel, nonferrous metals	6.3	1.7	2.0
Construction	18.4	1.5	1.8
Food	4.3	1.2	1.5
Media	41.4	1.0	1.2

Media 41.4 1.0 1.2

Note: SP = switch to profits; SL = switch to losses; LS = losses shrinking; LI = losses increasing. Source: Nomura

FY25E			
Increase in profits			(%)
	Growth	Contribution	Contribution
12 sectors			(ex financials)
Financials	7.9	30.9	-
Food	42.5	17.4	13.3
Pharmaceuticals, healthcare	17.2	12.3	9.4
Steel, nonferrous metals	23.7	10.4	8.0
Electrical machinery, precision equipmen	3.4	8.9	6.8
Services	10.2	7.2	5.5
Media	SP	5.6	4.3
Software	12.9	4.6	3.5
Retailing	6.1	3.7	2.8
Household goods	8.6	1.9	1.4
Housing, real estate	2.1	1.7	1.3
Construction	2.1	0.3	0.3

Decrease in profits (%)					
7 sectors	Grow th	Contribution	Contribution (ex financials)		
Chemicals	-1.3	-1.6	-1.2		
Machinery	-3.8	-3.9	-3.0		
Utilities	-11.3	-6.4	-4.9		
Trading companies	-7.6	-13.5	-10.3		
Transportation	-20.0	-23.5	-18.0		
Telecommunications	-29.7	-42.8	-32.7		
Automobiles	-32.5	-113.0	-86.3		

Revisions to recurring profit estimates (versus previous estimates)

Overview of FY24 results

Recurring profits outperformed our prior aggregate forecasts for FY24 in seven of the 19 sectors and underperformed them in 11 (profits were in line with forecasts in the software sector).

The biggest outperformance was in the financials and utilities sectors. Financials benefited from curbs on credit costs at banks and better-than-expected investment income at insurers. The utilities sector saw better-than-expected nuclear power capacity factors, moves to rein in repair costs and overheads, and stronger-than-expected electric power sales thanks to a cold winter.

Sectors that underperformed prior forecasts substantially included automobiles, food, chemicals, and telecommunications. The automobiles sector was affected by smaller forex translations because of yen appreciation and lower-than-expected sales volumes on overseas markets. The food segment underperformed because of Japan Tobacco booking provisions for litigation losses at an overseas subsidiary, which included revising its earnings for 24/12. Profits undershot our forecasts at the chemicals sector in large part because of ENEOS Holdings booking goodwill impairment losses and reclassifying its metals segment as a discontinued operation. Profits in the telecommunications sector were affected by lower-than-expected earnings from investment funds.

Overview of FY25 forecasts

Our analysts have raised their FY25 recurring profit forecasts for only five of the 19 sectors, with only modest revisions in value terms. By contrast, they have lowered their forecasts for 14 sectors, with particularly large downward revisions for manufacturing sectors in particular.

The biggest downward revision was for automobiles, followed by electrical machinery & precision equipment, chemicals, telecommunications, and machinery. This was a result of our analysts factoring in US tariffs and a stronger yen against the dollar into their forecasts for the automobiles, electrical machinery & precision equipment, chemicals, and machinery sectors, which have higher sales exposure to the US than other sectors. Within the chemicals sector, there were also downward revisions to reflect new crude oil price and forex assumptions for upstream oil companies. The downward revision for telecommunications was due to cuts to the outlook for investment operations at SoftBank Group.

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Fig. 4: Revisions to recurring profit estimates for the Russell/Nomura Large Cap Index

	FY24			
[Upw ard revisions]	7 sectors			
	New	Old	Revision	Change
	¥bn	¥bn	¥bn	%
Financials	12,564	12,097	466.7	3.9
Utilities	1,957	1,723	233.8	13.6
Housing, real estate	3,022	2,895	127.2	4.4
Electrical machinery, precision equipment	8,351	8,242	109.3	1.3
Transportation	3,561	3,455	106.6	3.1
Construction	567	516	50.5	9.8
Steel, nonferrous metals	1,227	1,201	26.4	2.2

[Dow nw ard revisions]	11 sectors			
	New	Old	Revision	Change
	¥bn	¥bn	¥bn	%
Machinery	3,500	3,501	-1.0	-0.0
Media	-22	-21	-1.0	4.8
Pharmaceuticals, healthcare	2,330	2,337	-7.0	-0.3
Retailing	2,121	2,144	-23.6	-1.1
Household goods	782	809	-27.2	-3.4
Services	2,340	2,370	-29.3	-1.2
Trading companies	5,811	5,842	-31.1	-0.5
Telecommunications	4,663	5,032	-368.3	-7.3
Chemicals	4,343	4,747	-404.0	-8.5
Food	1,438	1,869	-430.1	-23.0
Automobiles	11,517	12,273	-756.2	-6.2

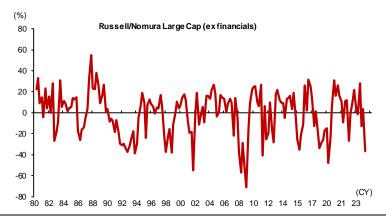
FY25E								
[Upw ard revisions]	5 sectors							
	New	Old	Revision	Change				
	¥bn	¥bn	¥bn	%				
Financials	13,472	13,216	255.5	1.9				
Utilities	1,611	1,586	24.7	1.6				
Construction	531	513	18.0	3.5				
Steel, nonferrous metals	1,746	1,737	8.5	0.5				
Food	1,870	1,869	1.0	0.1				

[Dow nw ard revisions]	14 sectors			
	New	Old	Revision	Change
	¥bn	¥bn	¥bn	%
Media	158	161	-2.8	-1.7
Services	2,485	2,510	-24.8	-1.0
Household goods	761	804	-42.8	-5.3
Housing, real estate	2,642	2,701	-58.4	-2.2
Transportation	3,011	3,077	-66.2	-2.2
Retailing	2,032	2,100	-68.8	-3.3
Pharmaceuticals, healthcare	2,683	2,756	-73.3	-2.7
Trading companies	5,280	5,370	-90.1	-1.7
Softw are	1,286	1,429	-142.6	-10.0
Machinery	3,216	3,594	-377.9	-10.5
Telecommunications	3,255	3,756	-500.9	-13.3
Chemicals	4,024	4,757	-733.0	-15.4
Electrical machinery, precision equipment	8,650	9,661	-1010.7	-10.5
Automobiles	7,526	11,465	-3938.4	-34.4

Note: Latest estimates as of 2 June 2025, previous estimates as of 3 March 2025. No change versus prior forecasts for FY24 for software.

Fig. 5: Revision index for the Russell/Nomura Large Cap Index

								(%)
(yy/m)	23/9	23/12	24/3	24/6	24/9	24/12	25/3	25/6
Russell/Nomura Large Cap	10.4	20.2	2.4	2.1	28.1	-10.8	7.0	-32.6
Russell/Nomura Large Cap (ex financials)	10.9	21.5	1.9	-1.5	28.1	-12.9	3.2	-36.5
Manufacturing	0.7	18.2	-7.5	6.1	25.3	-34.2	-2.4	-51.2
Basic materials	-46.7	16.7	-18.2	-6.1	12.5	-37.5	-28.6	-35.7
Processing	23.3	23.6	-4.0	5.3	24.0	-44.0	7.9	-66.7
Nonmanufacturing (ex financials)	23.0	25.4	13.7	-11.1	31.6	13.7	10.4	-17.7



Note: (1) Calculated by Nomura based on revisions to recurring profit forecasts. Excludes consolidated subsidiaries. (2) Revision index = (number of upward revisions - number of downward revisions) ÷ number of constituent companies.

Russell/Nomura Large Cap Index: earnings indicators

Fig. 6: Percentage change in sales by sector (% y-y)

(% y-y) FY25E No. of FY21 FY22 FY23 FY24 FY24 FY25E FY26E Old New New Old New Industrial groups Russell/Nomura Large Cap (ex financials) 220 17.2 3.9 4.0 4.3 2.4 -0.9 14.1 3.3 4.1 Manufacturing 124 17.4 4.0 -2.5 3.4 15.2 6.9 2.4 -8.8 Basic materials 29 28.8 24.2 -2.7 2.3 1.2 0.9 1.7 63 13.3 16.4 10.6 4.1 4.2 2.6 -1.1 3.9 Processing Nonmanufacturing (ex financials) 96 16.9 0.1 4.0 4.7 2.5 1.3 3.2 12.8 **Broad sectors** 24.2 -2.7 2.3 1.2 -8.8 Materials 29 28.8 0.9 1.7 4.7 Machinery, autos 31 13.9 19.7 15.5 4.6 2.5 -0.3 3.1 Electronics 32 12.5 11.4 1.7 3.2 3.3 2.7 -2.9 5.4 Consumer, distribution 64 15.6 14.6 0.6 3.8 4.6 2.1 0.5 2.8 Information 20 6.0 7.2 3.6 3.2 6.3 6.9 4.8 Utilities, infrastructure 44 6.0 23.6 0.7 6.3 6.8 2.1 0.8 3.3 **Sectors** Chemicals 22 27.8 26.3 -5.5 3.0 1.1 2.0 -11.4 1.8 Steel, nonferrous metals 31.5 18.2 5.9 0.6 1.5 -1.7-3.1 1.6 Machinery 18 17.8 18.0 7.4 6.2 6.7 4.0 1.1 4.7 Autos 20.2 18.0 4.1 2.2 -0.6 2.7 13 12.8 4 1 Electrical machinery, precision equipment 32 12.5 3.2 3.3 2.7 -2.9 11.4 1.7 5.4 10.9 3.2 24 Pharmaceuticals, healthcare 14 7.4 7.2 7.6 8.3 4.0 2.0 2.2 2.5 Food products 10 12.3 7.4 6.7 6.5 4.6 10.2 Household goods 2.2 7.7 3.0 1.2 2.9 8 9.2 7.7 8 2.5 Trading companies 30.3 19.4 -5.6 1.0 3.0 0.5 -1.2 11 -0.6 Retailing 13.7 15.0 3.3 5.9 6.6 3.6 3.6 Services 13 3.1 5.5 7.2 3.4 1.4 2.5 4.7 2.1 Software 11 3.8 3.3 9.0 -4.3 -4.1 21.0 25.2 8.2 Media 3 19.7 12.2 3.1 10.3 10.7 4.3 2.9 1.8 Telecommunications 6 5.4 7.5 2.6 4.3 4.5 3.6 3.8 4.3 Construction, engineering 5.8 11.8 9.6 7.6 9.8 0.7 -1.4 4.8 Housing, real estate 8.4 8.7 5.0 9.6 9.8 7.3 7.7 4.5 Transportation 19 15.5 25.5 5.0 7.8 8.0 0.6 1.7 3.2 Utilities -4.1 44.1 -9.9 0.5 -1.1 -6.3 1.2 1.1

Note: (1) Figures exclude listed consolidated subsidiaries. (2) Latest estimates as of 2 June 2025; previous estimates as of 3 March 2025.

Fig. 7: Percentage change in recurring profits by sector (% y-y)

(% y-y) **FY21** FY22 FY23 FY24 FY24 FY25E FY25E FY26E No. of Old Old New New New Industrial groups 9.0 Russell/Nomura Large Cap 243 34.1 4.2 15.0 10.7 3.9 -4.6 9.8 Russell/Nomura Large Cap (ex financials) 220 34.5 7.7 10.9 7.1 4.3 2.7 -7.4 10.2 12.3 4.9 124 56.9 2.7 0.1 7.8 -6.6 12.0 Manufacturing 3.1 Basic materials 29 164.2 13.4 5.1 13.3 -7.2-14.6-3.4Processing 63 47.8 4.4 26.8 2.6 -0.7 5.2 -15.1 12.1 119 14.7 5.8 18.4 0.3 -2.8 7.9 Nonmanufacturing 18.0 16.8 96 -4.5 -8.3 7.8 Nonmanufacturing (ex financials) 8.8 15.8 8.9 10.3 10.5 **Broad sectors** Materials 29 164.2 -7.2 -14.6 3.1 -3.4 13.4 5.1 13.3 Machinery, autos 31 57.8 3.9 45.9 -1.2 -6.5 -1.3 -25.9 8.1 Electronics 32 36.0 5.3 -0.8 10.5 12.0 17.1 3.4 17.1 Consumer, distribution 64 56.6 11.5 -4.2 11.4 7.4 4.7 6.5 5.8 Information 20 -60.0 0.3 22.2 36.8 28.6 -12.9-18.2 18.1 Utilities, infrastructure 44 137.7 33.9 17.1 -0.5 5.5 -3.9 -10.3 6.7 Financials 23 31.9 49.9 38.2 10.0 8.0 -18.3 33.1 7.9 Sectors 3.1 22 119.1 -5.2 -16.2 12.8 6.7 -1.3 16.4 Chemicals 555.9 Steel, nonferrous metals 7 -13.0 -21.3 37.2 23.7 6.3 -9.6 -23.018 6.6 15.3 Machinery 61.7 3.8 15.4 7.2 -3.8 10.4 Autos 13 56.5 2.9 61.2 -5.1 -11.6 -3.7-32.5 7.2 Electrical machinery, precision equipment 32 36.0 5.3 -0.8 10.5 12.0 17.1 3.4 17.1 Pharmaceuticals, healthcare 14 6.5 18.2 -21.8 35.2 34.8 20.1 17.2 12.2 10 -22.5 42.5 4.3 Food products 10.0 17.7 11.0 0.7 7.5 8 -14.6 33.7 Household goods 30.0 -13.038.4 10.4 8.6 15.9 8 Trading companies 208.6 18.6 -11.24.2 3.6 -6.4 -7.6 -0.0 Retailing 11 20.0 20.5 12.2 4.9 3.7 8.1 6.1 7.9 Services 13 36.1 -12.8 13.6 19.7 18.2 9.9 10.2 7.9 Software 11 14.4 -5.8 12.9 -16.5 -16.5 23.0 12.9 20.2 Media 3 SP -36.1 -36.8 SL SL SP SP 41.4 6 9.9 32.6 55.4 -29.7 16.1 Telecommunications -74.9 67.7 -24.8 -22.8 2.1 88.3 2.1 Construction, engineering 4 -26.2 71.5 8.8 18.4 Housing, real estate 14 24.1 10.2 -4.5 7.5 12.3 9.6 2.1 8.1 Transportation 19 SP 92.2 -28.1 21.8 25.5 -16.1 -20.0 10.9 Utilities 7 -61.2 SL 1,868.3 -38.5 -30.2 -0.3 -11.3 -7.1 Financials 31.9 -18.3 49.9 33.1 38.2 10.0 7.9 8.0

Note: (1) Figures exclude listed consolidated subsidiaries. (2) Latest estimates as of 2 June 2025; previous estimates as of 3 March 2025. (3) SP = switch to profits, SL = switch to losses. LS = losses shrinking. LI = losses increasing.

Fig. 8: Recurring profits by sector (absolute amount, ¥1bn)

(¥bn) No. of FY21 FY22 FY23 FY24 FY24 FY25E Y25F Y26E Old New New Old New Industrial groups Russell/Nomura Large Cap 243 40,173 53,958 55,567 72,182 71,223 73,062 66,239 72,703 Russell/Nomura Large Cap (ex financials) 220 34,590 46,630 49,619 60,085 58,660 59,845 52,767 58.147 29.102 Manufacturing 124 18.613 29.038 34.978 33.488 36.642 30.476 34.127 Basic materials 2,721 7,020 6,195 5,947 5,570 6,494 6,537 29 5,769 63 17,723 18,300 24,016 23,368 24,720 19,393 21,747 12.114 Processina Nonmanufacturing 119 21,560 24,920 26,464 37,204 37,735 36,419 35,763 38,577 15,977 17,592 20,516 25,107 25,172 23,203 24,021 Nonmanufacturing (ex financials) 96 22,291 Broad sectors 29 7 020 6,195 5,570 6 494 5,769 6,537 Materials 2.721 5.947 31 6,492 10,244 10,594 15,774 15,017 15,059 10,743 11,614 Machinery, autos Electronics 32 5,622 7,479 7,706 8,242 8,351 9,661 8,650 10,133 64 13.236 15.409 15.110 15,994 Consumer, distribution 8.260 14.424 15.371 14,822 Information 20 9,589 3,820 3,709 6,161 5,792 5,346 4,699 5,549 Utilities, infrastructure 44 1,906 4,831 6,990 8,590 9,108 7,877 7,795 8,321 5,583 5,948 12,564 14,556 7,328 12,097 13,216 13,472 Financials 23 Sectors 22 2,425 5,218 4,715 4,747 4,343 4,757 4,024 4,683 Chemicals 1.802 1.480 1.201 1.227 1.737 1,855 Steel, nonferrous metals 296 1.746 Machinery 18 1,670 2,637 2,853 3,501 3,500 3,594 3,216 3,549 13 4,822 7,608 7,741 12,273 11,517 11,465 7,526 8,065 Autos Electrical machinery, precision equipment 32 5,622 7.479 7.706 8,242 8,351 9.661 8.650 10,133 Pharmaceuticals, healthcare 14 1,810 1,983 2,253 2,337 2,330 2,756 2,683 3,010 Food products 10 1,373 1,533 1,660 1,869 1,438 1,869 1,870 1,950 Household goods 596 778 694 809 804 882 8 782 761 Trading companies 8 1,663 5,203 6,172 5,842 5,811 5,370 5,280 5,279 Retailing 11 1,310 1,651 1,824 2,144 2,121 2,100 2,032 2,192 Services 13 1.509 2 086 1.821 2.370 2.340 2.510 2.485 2.680 Software 11 1,172 1,381 1,214 1,151 1,150 1,429 1,286 1,546 Media 3 327 209 161 158 224 -21 -22 8,419 3,756 Telecommunications 6 2,112 2.286 5,032 4,663 3,255 3,779 Construction, engineering 636 501 408 516 567 513 531 629 Housing, real estate 14 1,878 2,509 2,706 2,895 3,022 2,701 2,642 2,856 Transportation 19 1,446 4,011 3.455 3.561 3.077 3.011 3.339 -1.573Utilities 965 375 -135 1,723 1,957 1,586 1,611 1,497 Financials 5.583 7,328 5.948 12.097 12.564 13.216 13,472 14,556

Note: Figures exclude listed consolidated subsidiaries. Index composition for period through FY24 differs from index composition from FY25 onwards. Accordingly, prior-year comparison base for y-y changes has been altered, thereby resulting in different y-y figures than before. Latest estimates as of 2 June 2025; previous estimates as of 3 March

Fig. 9: Percentage change in quarterly sales and profits (FY24 Q1-FY24 Q4)

	% y-y															
	Sales				Operating profits					Recurring	Net profits					
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Industrial groups																
Russell/Nomura Large Cap	-	-	-	-	-	-	-	-	13.0	15.9	8.7	-5.5	8.0	23.8	8.9	-13.4
Russell/Nomura Large Cap (ex financials)	6.9	3.5	3.6	3.0	11.3	3.9	-3.3	4.0	9.6	2.9	6.0	-5.2	4.1	10.0	6.1	-12.2
Manufacturing	8.2	2.4	3.7	1.5	19.9	5.9	-10.4	0.1	13.5	-15.8	13.3	-15.3	3.0	-17.2	17.0	-26.2
Basic materials	7.0	1.9	-0.4	-3.6	37.2	-6.4	-1.4	-17.1	20.8	-25.7	8.1	-22.2	10.8	-32.7	27.1	-0.0
Processing	8.2	1.7	4.3	2.7	16.4	1.8	-8.9	-0.2	11.0	-22.1	22.0	-18.6	4.6	-23.3	23.4	-34.5
Nonmanufacturing	-	-	-	-	-	-	-	-	12.5	53.7	4.5	6.4	13.2	76.7	1.7	0.8
Nonmanufacturing (ex financials)	5.2	4.9	3.5	4.9	-1.6	0.6	9.4	11.2	4.2	34.0	-3.4	11.8	5.8	60.1	-7.8	8.9
Broad sectors																
Basic materials	7.0	1.9	-0.4	-3.6	37.2	-6.4	-1.4	-17.1	20.8	-25.7	8.1	-22.2	10.8	-32.7	27.1	-0.0
Machinery, autos	9.7	1.9	2.4	4.7	14.3	-8.2	-17.3	-10.3	7.1	-35.5	27.9	-31.6	3.4	-40.1	35.2	-54.1
Electronics	5.1	1.4	8.4	-1.4	20.9	21.6	7.3	17.8	21.2	6.9	11.1	8.5	7.5	11.5	3.1	-2.4
Consumption, distribution	6.5	5.3	3.1	3.5	12.4	25.2	-8.6	11.2	12.0	13.2	-1.0	1.5	3.0	9.0	-3.4	3.2
Information	3.7	3.8	2.5	3.6	-5.7	3.5	-7.7	2.0	17.4	456.2	-55.2	69.9	42.5	SP	-83.2	21.7
Utilities, infrastructure	5.9	5.7	7.2	8.0	-6.3	-7.3	21.2	24.1	-7.0	-6.5	38.0	8.4	-6.1	-4.7	60.6	7.7
Financials	-	-	-	-	-	-	-	-	33.6	104.1	23.7	-7.4	29.3	115.4	23.6	-21.3
Sectors																
Chemicals	8.1	1.9	-1.1	-4.5	55.7	-3.3	1.8	4.4	28.6	-26.9	14.1	-2.6	17.0	-35.4	51.0	55.1
Steel, nonferrous metals	4.3	2.0	1.5	-1.4	-1.9	-15.7	-9.9	-64.0	0.6	-21.8	-7.2	-68.3	-2.0	-25.7	-12.8	-77.7
Machinery	10.1	8.1	4.2	4.0	15.9	54.8	-4.4	8.0	13.0	36.2	13.4	-1.8	12.3	49.8	9.7	8.1
Automobiles	9.5	0.2	2.0	4.9	13.8	-19.6	-20.7	-16.4	5.6	-46.7	31.6	-39.5	1.2	-53.4	41.8	-72.1
Electrical machinery, precision equipment	5.1	1.4	8.4	-1.4	20.9	21.6	7.3	17.8	21.2	6.9	11.1	8.5	7.5	11.5	3.1	-2.4
Pharmaceuticals, healthcare	11.2	9.6	8.2	6.4	9.8	126.5	-12.3	68.9	12.4	117.9	-1.2	50.4	-26.6	114.2	7.7	20.7
Food products	9.5	4.4	6.2	3.8	13.2	-6.7	SL	-4.6	14.1	-10.5	SL	-7.7	11.5	-11.7	SL	-11.6
Household goods	9.5	5.3	10.4	2.4	43.1	18.7	91.2	25.9	40.5	-2.6	99.8	13.2	37.7	-5.5	79.3	-4.4
Trading companies	5.8	2.6	-0.8	4.7	4.7	-2.1	-1.6	0.3	5.7	5.5	6.8	-4.5	4.5	2.4	9.9	-6.2
Retailing	6.0	10.5	4.9	5.3	10.3	9.6	-1.1	5.5	16.8	-14.6	11.8	-5.4	10.7	-7.9	-7.1	11.8
Services	2.2	3.4	3.7	-4.0	14.0	25.7	23.5	0.1	15.3	24.9	22.6	0.2	39.1	-9.5	16.9	32.8
Softw are	-11.2	0.2	-4.8	1.6	-32.4	-6.6	-10.1	10.7	-28.4	-33.6	9.8	-11.6	-25.9	-27.5	8.0	-1.8
Media	18.1	8.6	7.7	5.3	133.2	-30.7	SL	27.4	43.0	-40.6	SL	5.1	28.1	-30.7	LI	-1.9
Telecommunications	6.2	4.2	3.7	3.9	3.9	9.1	10.6	-2.8	46.1	4,303.0	-60.8	131.5	439.5	SP	-88.8	29.6
Construction, engineering	11.2	3.8	8.3	15.3	116.1	7.4	811.1	72.6	75.9	-3.0	560.8	58.3	61.5	10.9	682.8	32.4
Housing, real estate	11.0	8.3	11.4	9.0	22.5	5.8	21.1	16.1	21.6	-3.2	25.8	10.5	12.8	-8.2	24.2	8.7
Transportation	10.0	8.8	7.6	5.5	19.1	6.6	12.1	5.8	22.7	30.7	45.2	-10.5	27.9	47.6	56.8	-8.1
Utilities	-5.3	0.8	1.7	6.7	-45.9	-32.6	5.0	61.2	-45.3	-41.3	9.6	9.6	-44.2	-45.4	95.4	24.4
Financials	-			- 8	-	_		-	33.6	104.1	23.7	-7.4	29.3	115.4	23.6	-21.3

Note: (1) Q1 = Feb-Apr, Mar-May, or Apr-Jun; Q2 = May-Jul, Jun-Aug, or Jul-Sep; Q3 = Aug-Oct, Sep-Nov, or Oct-Dec; Q4 = Nov-Jan, Dec-Feb, or Jan-Mar. (2) Figures are for companies that had announced results (either full-year, Q1, Q2, or Q3) by 2 June 2025. (3) Excludes listed consolidated subsidiaries. (4) SP = switch to profits; SL = switch to losses; LS = losses shrinking; LI = losses increasing.

Fig. 10: Valuation indicators

	P/E (x)			P/CF (x)			P/B (x)		Dividend yield (%)			ROE (%)		
	FY24	FY25E	FY26E	FY24	FY25E	FY26E	FY24	FY25E	FY24	FY25E	FY26E	FY24	FY25E	FY26E
Russell/Nomura Large Cap	15.7	16.5	15.1	-	-	-	1.49	1.48	2.27	2.54	2.72	9.6	9.1	9.6
Russell/Nomura Large Cap (ex loss-making cos)	15.1	16.1	14.8	-	-	-	1.49	1.50	2.30	2.58	2.76	10.0	9.4	9.9
Russell/Nomura Large Cap (ex financials)	16.7	18.0	16.4	9.2	9.8	9.2	1.56	1.55	2.11	2.35	2.49	9.5	8.7	9.2
Manufacturing	17.7	18.4	16.6	9.4	10.0	9.3	1.55	1.54	2.16	2.43	2.56	8.9	8.5	9.1
Basic materials	12.7	11.8	10.4	5.7	5.6	5.1	0.87	0.90	3.24	3.37	3.63	7.0	7.7	8.4
Processing	16.9	19.2	17.4	9.3	10.6	9.8	1.60	1.59	1.95	2.16	2.34	9.6	8.4	9.0
Nonmanufacturing	14.0	14.8	13.7	-	-	-	1.43	1.42	2.39	2.66	2.90	10.3	9.6	10.0
Nonmanufacturing (ex financials)	15.4	17.4	16.2	8.9	9.4	9.0	1.59	1.55	2.05	2.22	2.38	10.5	9.1	9.4
Broad sectors														
Basic materials	12.7	11.8	10.4	5.7	5.6	5.1	0.87	0.90	3.24	3.37	3.63	7.0	7.7	8.4
Machinery, autos	12.9	16.6	15.6	7.0	8.5	8.0	1.18	1.18	2.59	2.90	3.08	9.2	7.2	7.5
Electronics	23.2	22.1	19.3	13.3	13.4	12.2	2.36	2.27	1.38	1.53	1.71	10.4	10.5	11.4
Consumption, distribution	20.3	19.5	18.5	12.3	12.2	11.7	1.98	1.93	2.05	2.40	2.39	9.9	10.1	10.2
Information	22.2	29.7	24.6	10.6	11.8	10.9	2.16	2.12	1.65	1.83	1.97	9.9	7.2	8.5
Utilities, infrastructure	9.6	11.0	10.2	5.6	5.9	5.6	0.97	0.96	2.83	2.95	3.27	10.5	8.9	9.1
Financials	11.4	10.7	9.9	-	-	-	1.13	1.16	3.30	3.80	4.24	9.9	10.7	11.3
Sectors														
Chemicals	13.5	13.4	11.5	6.1	6.0	5.4	0.97	0.97	2.89	3.12	3.38	7.4	7.3	8.3
Steel, nonferrous metals	10.5	8.9	8.3	4.5	4.6	4.3	0.61	0.74	4.60	4.07	4.34	6.0	8.5	8.7
Machinery	19.9	20.4	18.8	11.9	12.4	11.6	1.77	1.79	1.93	1.88	2.07	8.9	9.0	9.3
Automobiles	10.5	14.9	14.1	5.5	7.1	6.7	0.97	0.97	3.02	3.55	3.73	9.3	6.5	6.8
Electrical machinery, precision equipment	23.2	22.1	19.3	13.3	13.4	12.2	2.36	2.27	1.38	1.53	1.71	10.4	10.5	11.4
Pharmaceuticals, healthcare	25.3	23.2	20.6	14.0	13.6	12.7	2.16	2.10	2.21	2.94	2.59	8.6	9.2	10.0
Food products	26.5	18.3	17.6	14.0	11.7	11.2	1.85	1.88	2.79	3.12	3.27	7.1	10.4	10.6
Household goods	28.5	25.2	21.8	16.1	15.1	13.6	2.56	2.65	1.66	1.84	1.97	9.2	10.6	11.8
Trading companies	11.0	12.0	12.1	7.6	8.2	8.2	1.35	1.33	3.06	3.39	3.52	12.6	11.2	10.7
Retailing	33.1	30.8	28.7	16.3	15.7	15.0	3.19	3.18	1.20	1.32	1.38	10.0	10.6	10.7
Services	24.0	23.8	22.2	15.4	15.4	14.6	2.09	1.92	1.11	1.20	1.26	8.3	8.3	8.5
Software	41.7	36.9	31.6	34.3	31.1	27.1	5.68	5.34	1.24	1.31	1.54	14.0	14.9	16.2
Media	-	39.1	26.9	-434.1	20.2	16.7	3.01	2.93	1.64	1.73	1.78	-8.1	7.6	10.6
Telecommunications	14.4	25.0	20.5	6.3	7.6	7.0	1.39	1.38	2.00	2.28	2.36	9.9	5.5	6.6
Construction	13.4	14.3	11.9	10.7	11.2	9.6	1.46	1.48	2.79	3.11	3.63	10.9	10.4	12.2
Housing, real estate	12.8	12.5	11.4	9.0	8.6	8.0	1.23	1.20	2.75	3.00	3.26	9.9	9.8	10.2
Transportation	8.4	11.4	10.1	4.8	5.7	5.4	0.96	0.97	2.96	2.87	3.20	11.8	8.7	9.3
Utilities	6.1	6.7	7.4	2.6	2.8	2.8	0.52	0.51	2.73	2.90	3.24	9.0	7.8	6.7
Financials	11.4	10.7	9.9	-	-	-	1.13	1.16	3.30	3.80	4.24	9.9	10.7	11.3
Russell/Nomura Small Cap	14.7	13.8	12.7	-	-	-	1.14	1.07	2.58	2.84	2.96	7.9	7.9	8.2
Russell/Nomura Small Cap (ex financials)		14.3	13.1	8.4	7.9	7.5	1.23	1.14	2.51	2.79	2.91	8.2	8.1	8.5

Note: As of 2 June 2025.

What are the Russell/Nomura Japan Equity Indexes?

The Russell/Nomura Japan Equity Indexes are Japanese equity indexes developed jointly by Nomura Fiduciary Research & Consulting Co., Ltd. and FTSE Russell.

Russell/Nomura Japan Equity Indexes should be useful in:

- Determining investment strategies (strategic asset allocation)
- · Determining manager structures
- Devising asset management benchmarks
- Supporting portfolio management activities
- · Evaluating the performance of various investment styles
- Managing risk

Russell/Nomura Japan Equity Indexes have the following characteristics:

- They are share price indexes that are weighted by free-float-adjusted market capitalization and cover the top 98% of all listed stocks in terms of float-adjusted market capitalization, thereby offering broad market coverage
- Stocks are chosen from the whole Japanese stock market
- Because the indexes take into consideration the stable shareholding ratio, they reflect the stocks that are actually available for investment
- · There are style indexes for large and small companies and for value and growth stocks
- The Prime Index consists of the top 1,000 stocks in the Total Market Index by market cap excluding stable shareholdings
- Stocks are selected quantitatively based on clearly defined criteria
- The composition of each index is reviewed once a year

Complete details of rules for the Russell/Nomura Japan Equity Index can be found in the Russell/Nomura Japan Equity Index Rulebook.

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As at 31 March 2025.

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The rating system is a relative system, indicating expected performance against a specific benchmark identified for each individual stock, subject to limited management discretion. An analyst's target price is an assessment of the current intrinsic fair value of the stock based on an appropriate valuation methodology determined by the analyst. Valuation methodologies include, but are not limited to, discounted cash flow analysis, expected return on equity and multiple analysis. Analysts may also indicate expected absolute upside/downside relative to the stated target price, defined as (target price - current price)/current price.

STOCKS

A rating of 'Buy', indicates that the analyst expects the stock to outperform the Benchmark over the next 12 months. A rating of 'Neutral', indicates that the analyst expects the stock to perform in line with the Benchmark over the next 12 months. A rating of 'Reduce', indicates that the analyst expects the stock to underperform the Benchmark over the next 12 months. A rating of 'Suspended', indicates that the rating, target price and estimates have been suspended temporarily to comply with applicable regulations and/or firm policies. Securities and/or companies that are labelled as 'Not rated' or shown as 'No rating' are not in regular research coverage. Investors should not expect continuing or additional information from Nomura relating to such securities and/or companies. Benchmarks are as follows: United States/Europe/Asia ex-Japan: please see valuation methodologies for explanations of relevant benchmarks for stocks, which can be accessed at: http://go.nomuranow.com/research/m/Disclosures; Global Emerging Markets (ex-Asia): MSCI Emerging Markets ex-Asia, unless otherwise stated in the valuation methodology; Japan: Russell/Nomura Large Cap.

SECTORS

A 'Bullish' stance, indicates that the analyst expects the sector to outperform the Benchmark during the next 12 months. A 'Neutral' stance, indicates that the analyst expects the sector to perform in line with the Benchmark during the next 12 months. A 'Bearish' stance, indicates that the analyst expects the sector to underperform the Benchmark during the next 12 months. Sectors that are labelled as 'Not rated' or shown as 'N/A' are not assigned ratings. Benchmarks are as follows: United States: S&P 500; Europe: Dow Jones STOXX 600; Global Emerging Markets (ex-Asia): MSCI Emerging Markets ex-Asia. Japan/Asia ex-Japan: Sector ratings are not assigned.

^{**} As defined by the EU Market Abuse Regulation

Target Price

A Target Price, if discussed, indicates the analyst's forecast for the share price with a 12-month time horizon, reflecting in part the analyst's estimates for the company's earnings. The achievement of any target price may be impeded by general market and macroeconomic trends, and by other risks related to the company or the market, and may not occur if the company's earnings differ from estimates.

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