

Special Features:

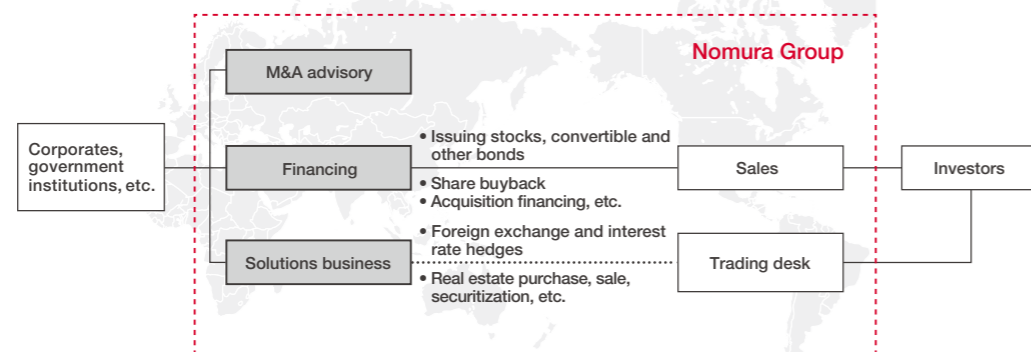
# Supporting the growth of private and public sectors through our business

## Connecting “issuers needing funds” and “investors providing funds”

Today’s economic climate is changing at a startling speed, as evidenced by the evolution of technology and change of consumer behavior. All corporations, including financial institutions, are faced with the challenge of responding to these changes and adapting to the new environment. Often times, corporations are able to forge ahead on their own,

but other times it is necessary to utilize capital markets to undertake business reorganizations, mergers, investments or financing to remain competitive. In this situation, Nomura acts in its capacity as Asia’s global investment bank and aims to provide various solutions that respond to each company’s individual needs.

Nomura’s strength is providing comprehensive solutions matched to client needs.



Business foundation and track record necessary to provide optimal solutions.

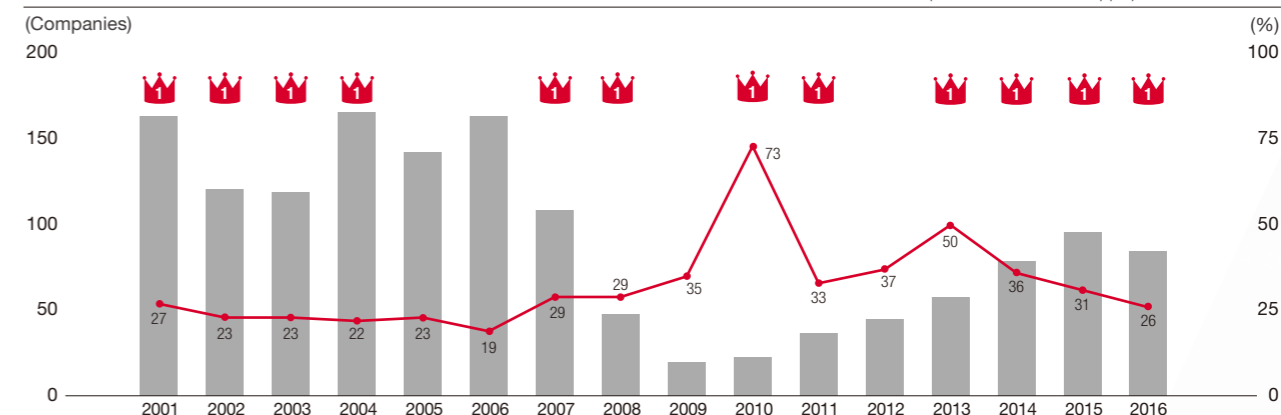
Investment Banking	<b>Thomson Reuters</b> Deal Watch Awards 2016 - Overall “House of the Year - Nomura Securities” Deal Watch Awards 2016 - Equity “Equity House of the Year - Nomura Securities”	<b>Asiamoney</b> Best Domestic Bank Awards 2016 “Best Domestic Equity House in Japan”
Trading	<b>Euromoney</b> FX Survey 2016 No. 18 in overall ranking (No. 1 among Japanese financial institutions for 7 consecutive years)	<b>Coalition</b> 2016 APAC Investment Banking League Table Tied for No. 3 (Up from No. 8 in 2015)
Sales	<b>Institutional Investor</b> All-Japan Sales Team Ranking No. 2 overall Japan’s Top Corporate Access Provider Ranking No. 1 overall	<b>J.D. Power</b> 2012–2016 Japan Investor Satisfaction Study Full-Service Securities Segment “No. 1 in investor satisfaction for 5 consecutive years”

## Support for new market entrants

The Nomura Group provides support for its clients by connecting investors with new issuers with high growth potential. By helping private companies list on public exchanges, and by providing them with ongoing support

for future business growth, Nomura aspires to support the health of the Japanese economy and invigorate capital markets while also, in some cases, aiding the resolution of various social issues.

### Number of new listings in Japan and the percentage of these for which Nomura was the lead underwriter



## Newly listed company stories

### HEALIOS K.K.

(Listed on the TSE Mothers market on June 16, 2015)



The mission of HEALIOS K.K. is “to be the change in an ever evolving world through enrichment of living.” Guided by this mission, Healios develops its business by utilizing its iPS cell and other stem cell technologies to deliver treatments and hope to patients suffering from intractable diseases. Healios was established in February 2011 with the aim of realizing practical application of treatments for age-related macular degeneration that entail transplanting retinal pigment epithelium cells derived from allogeneic iPSC. In addition to alliances with leading Japanese companies, Healios has procured approximately ¥7.7 billion in capital by its listing on the Tokyo Stock Exchange Mothers in June 2015. The company is moving forward with development projects in Japan and overseas with the aim of establishing treatment methods that work to fully cure illnesses with a focus on diseases that are rising with the aging of the population and other diseases that are currently without a viable treatment.



At the Cell Processing Center

### Kanamic Network Co., Ltd.

(Listed on the TSE Mothers market on September 14, 2016)



Kanamic Network provides information solutions across the medical care, long-term care, and child-rearing industries. Ultimately, their goal is to support comprehensive regional care through cloud-based services. The company’s main business focus is currently its information sharing platform Kanamic Cloud Services. For example, Kanamic’s cloud services can play an important role by sharing information about a medical patient with all interested parties, including doctors, care managers, etc. In addition, parents can use the cloud-based platform to receive regular updates about their child from the child-rearing facility or the individual caregiver.

Through the listing, the company hopes to fund its ambition of becoming the top cloud service provider in the medical care, long-term care and child-rearing sectors and to ultimately help to build a safe and thriving society.

