

Nomura Hires Robert Stark to Build Private Markets Focused Investment Management Business in the Americas

New York, April 27, 2022—As part of its efforts to expand its investment management business in the Americas and enhance its overall offering, Nomura Holding America Inc. (NHA) is going to establish a new business line and has appointed Robert Stark, former CEO of Alterum Capital Partners, as Head of Investment Management in the Americas.

In his new role, Robert will lead the growth and development of the investment management business with a particular emphasis on private markets.

The first strategy to be brought to market will focus on providing a diversified exposure to private credit sectors. The initial distribution focus will be towards Registered Investment Advisors. NHA is going to establish a new asset management company and Robert Stark will be named CEO and Matthew Pallai will become CIO.

“Expanding our activities further into private side will be a crucial milestone for Nomura’s investment management business. Robert and Matthew have substantial experience in this area and will drive all aspects of the build-out on behalf of Nomura in the Americas,” said Yoshihiro Namura, Senior Managing Director of Nomura Holdings, Inc., Head of Investment Management.

“We expect Robert and Matthew to bring their wealth of experience into Nomura to build a strong franchise in the Americas. While the first strategy focuses on private credit, we expect them to add additional strategies and teams over time spanning private markets to the benefit of Nomura’s clients,” said Christopher Willcox, CEO of NHA.

Commenting on his appointment, Robert said “The continuous shift from public to private markets and the need for clients to access such strategies is one of the largest opportunities in asset management. I am excited to join Nomura and build a new business line to benefit from these major trends”.

Robert Stark was the founder and CEO of Alterum Capital Partners. Prior to founding Alterum, he was a member of the Executive Committee and Senior Managing Director of Corporate Development at FS Investments. He joined FS from J.P. Morgan Asset Management where he was Global Head of Strategy and Business Development and responsible for national account relationships in the US. Robert started his career at McKinsey & Company, Inc. where he was a partner in the financial services practice focusing on Asset Managers.

Matthew Pallai has experience in multi-asset fund management including diverse credits and equities as Executive Director, Portfolio Manager of Multi Sector Bond and Multi Asset Solutions of J.P. Morgan Asset Management.

Nomura

Nomura is a global financial services group with an integrated network spanning over 30 countries and regions. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Wholesale (Global Markets and Investment Banking), and Investment Management. Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit www.nomura.com.