

Nomura to Acquire Greentech Capital Advisors

- *Transaction combines Nomura's full investment banking product suite globally with Greentech's deep expertise and relationships in sustainable technology and infrastructure*
- *Greentech to be rebranded "Nomura Greentech" and form part of Nomura's Americas Investment Banking franchise*

Tokyo, December 12, 2019—Nomura, Asia's global investment bank, today announced the proposed acquisition of Greentech Capital Advisors ("Greentech"), a leading boutique investment banking firm focused on supporting clients across sustainable technology and infrastructure.

The proposed transaction will give Nomura's existing client base increased access to deep domain expertise and relationships in these areas, and provide Greentech with a broader suite of product capabilities, global reach, and direct access to Asian markets. The transaction, expected to close on March 31, 2020, subject to certain conditions, including relevant regulatory approvals.

Founded in 2009 by Jeff McDermott, with offices in New York, San Francisco, and Zurich, Greentech is a leading financial and strategic advisor in sustainable technology and infrastructure, with a global team dedicated to supporting clients who are driving the sustainable transition of our core infrastructure systems. Greentech operates with a commitment to provide unmatched insights and connectivity amongst innovators, incumbents, and investors.

Greentech, to be rebranded as "Nomura Greentech" after the closing of the transaction, will be part of Nomura's Americas Investment Banking franchise, working hand-in-hand with the broader organization in order to best serve their clients, benefiting from the full support of Nomura's existing platform and close collaboration with Investment Banking and Global Markets.

Kentaro Okuda, Deputy President and Group Co-COO and incoming CEO, Nomura Holdings, stated: "Nomura's acquisition of Greentech demonstrates our commitment to provide unique value to our clients by connecting markets east and west, forging new paths for our clients across the Americas, EMEA, and Asia to deliver sustainable technologies across the globe. This transaction represents a key step towards strengthening Nomura's global investment banking capabilities and enhances our presence in the Americas as well as our growing Power, Utilities, and Infrastructure practice in EMEA. Combined with the establishment today of Nomura Institute of Capital Market Research's Research Center of Sustainability¹ it shows our commitment towards the sustainable development of society."

Steve Ashley, Head of Wholesale Division, Nomura Holdings, remarked: "Nomura Greentech reinforces our commitment to developing our Sustainable Finance capabilities, with growing societal needs for solutions to environmental challenges and increasing demand from our clients for sustainable products. Greentech's capabilities will allow us to respond better to diverse client needs with stronger ESG-related primary and advisory services."

¹ Please refer to the news release entitled "Nomura Establishes Sustainability Research Center" announced on December 12, 2019 for further details: <https://www.nomuraholdings.com/news/nr/etc/20191212/nicmr20191212.pdf>

Jeff McDermott, founder and Managing Partner of Greentech, said: “When Greentech was founded in 2009, we believed that there would be a coming disruption across our energy, transportation, food, water, and waste industries as the world transitions to lower-carbon, more efficient, and more intelligent infrastructure systems. Our mission has been to create value for clients amidst this disruption by being the best specialist global advisory firm focused on M&A and capital raising. As Greentech has grown alongside these trends over the last ten years, it became very clear that Asia is going to be the largest and fastest growing region that requires our expertise. By partnering with Nomura, we remain committed to helping our global clients accelerate their growth and profitability, while simultaneously offering them a full suite of product capabilities across geographies in order to address their needs better.”

Michael Rintoul, Head of Investment Banking, Nomura Americas, also commented on the transaction: “We are incredibly excited to partner with Greentech, whose credibility and brand in the sustainable technology and infrastructure space will bolster our advisory efforts within the region. The proposed transaction allows Nomura to expand its industry expertise in a rapidly growing area leveraging our global footprint as well as financing and solutions capabilities to support our collective client relationships across industries, geographies, and products.”

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Nomura

Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its four business divisions: Retail, Asset Management, Wholesale (Global Markets and Investment Banking), and Merchant Banking. Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit www.nomura.com/

Greentech Capital Advisors

Greentech's mission is to empower companies and investors who are creating a more efficient and sustainable global infrastructure. Greentech is purpose-built to ensure that our clients achieve success. Greentech has deeply experienced bankers who are sector experts and understand its clients' industries and needs. Greentech reaches a vast global network of buyers, growth companies, asset owners and investors, and thereby provides clients with more ways to succeed through a deeper relationship network. Greentech has directly relevant transaction experience which enables it to find creative structures and solutions to close transactions. Greentech is an expert team of professionals working seamlessly on its clients' behalf in New York, Zurich and San Francisco. For further information about Greentech, visit www.greentechcapital.com